APPENDIX K: Business Support Fund

		Pre-const	Average					Total Loss	% of			
		Average	Monthly	Loan	Percent	2012	#	Reported	Reported	Year 1	Year 2	Year 3
Segment	Туре	Monthly Sales	Loss	Approved	Loss - Monthly	Statu	months	w/applicatior	Loss Covered	Sales	Sales	Sales
1A	Restaurant	\$66,742	\$1,222	\$9,777	2%		8	\$9,777	100%	\$699,857	\$708,177	\$800,909
1A	Restaurant	\$53,923	\$1,386	\$11,088	3%		8	\$11,088	100%	\$595,563	\$553,890	\$578,382
1C	Restaurant	\$141,280	\$5,565	\$20,000	4%		4	\$22,260	90%	\$1,498,088	\$1,450,309	\$1,453,323
Lowertwn	Retail	\$17,134	\$738	\$2,954	4%		4	\$2,954	100%	\$201,583	\$202,688	\$205,608
1B	Retail	\$2,589	\$138	\$1,105	5%		8	\$1,105	100%	\$40,211	\$31,067	\$21,938
Lwrtwn	Restaurant	\$35,682	\$1,970	\$20,000	6%		17	\$33,481	60%	\$437,529	\$418,831	\$408,999
1B	Retail	\$108,757	\$6,236	\$20,000	6%		5	\$31,178	64%	\$1,362,304	\$1,301,357	\$1,251,591
1C	Salon	\$2,843	\$210	\$1,680	7%		8	\$1,680	100%	\$33,458	\$36,024	\$32,870
1C	Retail	\$33,753	\$2,556	\$20,000	8%		8	\$20,445	98%	\$421,455	\$404,922	\$426,035
Mpls SV	Restaurant	\$43,129	\$3,492	\$20,000	8%		7	\$24,446	82%	\$339,111	\$532,290	\$517,553
Lowertwn	Restaurant	\$43,285	\$3,791	\$18,958	9%		5	\$18,958	100%	\$509,806	\$484,202	\$519,420
Lowertwn	Retail	\$29,578	\$2,635	\$20,000	9%		12	\$31,622	63%	\$380,664	\$329,202	\$323,311
1A	Retail	\$41,337	\$3,725	\$20,000	9%		9	\$33,526	60%	\$512,342	\$500,869	\$474,909
1A	Retail	\$107,375	\$11,130	\$20,000	10%		5	\$55,651	36%	\$1,296,800	\$1,214,710	\$1,288,502
Mpls SV	Restaurant	\$48,927	\$5,119	\$20,000	10%		6	\$30,710	65%	\$391,169	\$431,561	\$464,057
1B	Retail/Conv	\$12,452	\$1,323	\$11,906	11%		9	\$11,906	100%	\$129,616	\$156,900	\$149,426
M - CR	Restaurant	\$57,969	\$6,298	\$18,892	11%		3	\$18,892	100%	\$422,549	\$607,261	\$695,622
M - SV	Restaurant	\$33,869	\$4,048	\$20,000	12%		8	\$21,942	91%	\$307,408	\$363,626	\$393,836
1B	Professional	\$3,754	\$456	\$4,106	12%		9	\$4,106	100%			\$45,048
1C	Retail	\$21,972	\$2,705	\$20,000	12%		8	\$21,641	92%	\$263,495	\$248,471	\$263,666
1B	Retail	\$102,918	\$12,937	\$20,000	13%		4	\$51,751	39%	\$1,172,187	\$1,151,278	\$1,381,593
M - CR	Restaurant/Bar	\$87,906	\$11,076	\$20,000	13%		3	\$33,230	60%	\$433,417	\$602,580	\$750,762
M - SV	Restaurant	\$67,422	\$8,615	\$20,000	13%		5	\$43,075	46%			\$809,059
1C	Retail	\$63,193	\$8,798	\$20,000	14%		4	\$35,190	57%			\$758,318
1C	Retail	\$21,774	\$3,301	\$20,000	15%		7	\$23,104	87%	\$273,117	\$240,348	\$261,285
1B	Restaurant	\$28,622	\$4,522	\$20,000	16%		8	\$36,179	55%	\$348,078	\$325,110	\$343,467
M - CR	Restaurant	\$17,394	\$2,791	\$16,747	16%		6	\$16,747	100%		\$90,087	\$87,616
1A	Restaurant	\$9,751	\$1,606	\$12,846	16%		8	\$12,846	100%		\$103,963	\$117,006
1B	Restaurant	\$61,399	\$10,232	\$20,000	17%		6	\$61,394	33%	\$737,369	\$738,945	\$734,050
Lowertwn	Restaurant	\$89,300	\$14,965	\$20,000	17%		16	\$239,434	8%	\$548,911	\$851,550	\$838,873
M - CR	Entertainment	\$54,935	\$9,376	\$20,000	17%		3	\$28,127	71%	\$469,544	\$630,275	\$659,218
M - SV	Salon	\$16,873	\$2,905	\$20,000	17%		7	\$20,337	98%			\$202,476
M - CR	Retail/Conv	\$17,711	\$3,216	\$19,296	18%		6	\$19,296	100%			\$212,526
2E	Restaurant/Bar	\$46,121	\$8,521	\$17,042	18%		2	\$17,042	100%	\$574,873	\$532,021	\$492,344
Lowertwn	Restaurant	\$33,595	\$6,419	\$10,000	19%		3	\$17,627	57%	\$362,892	\$408,870	\$403,134
M - CR	Entertainment	\$33,777	\$6,540	\$20,000	19%		6	\$39,238	51%	\$561,168	\$382,278	\$549,003
1A	Printing	\$28,530	\$5,659	\$20,000	20%		4	\$22,641	88%	\$325,333	\$288,679	\$342,357
1C	Retail	\$42,141	\$8,373	\$20,000	20%		6	\$50,237	40%	\$528,432	\$458,016	\$505,693
2E	Restaurant	\$21,943	\$4,419	\$13,257	20%		3	\$13,257	100%	\$255,673	\$263,315	\$255,502
Mpls PP	Restaurant	\$32,442	\$6,708	\$20,000	21%		4	\$26,832	75%	\$419,300	\$389,667	\$358,955

		Pre-const	Average					Total Loss	% of			
		Average	Monthly	Loan	Percent	2012		Reported	Reported	Year 1	Year 2	Year 3
Segment	Туре	Monthly Sales		Approved	Loss - Monthly	Statu			Loss Covered		Sales	Sales
Mpls SV	Restaurant	\$108,356		\$20,000	22%		2	\$46,613	43%	\$1,436,282	\$1,329,041	\$1,300,267
1C	Salon	\$5,825	\$1,314	\$10,511	23%		8	\$10,511	100%	\$60,072	\$62,567	\$69,899
2F	Restaurant	\$89,189	\$20,845	\$20,000	23%		3	\$62,533	32%	\$1,100,405		\$920,823
M - CR	Restaurant	\$17,488		\$20,000	23%		6	\$24,606	81%		\$143,136	\$196,408
1A	Restaurant	\$27,980		\$19,737		Closed	3	\$19,737	100%			\$335,760
1B	Retail	\$87,957	\$20,825	\$20,000	24%		5	\$104,123	19%	\$829,708	\$1,035,925	\$1,055,482
M - SV	Retail	\$27,556		\$20,000	25%		7	\$47,505	42%			\$330,669
	Professional	\$19,577	\$4,862	\$20,000	25%		9	\$43,757	46%	\$313,525	\$193,157	\$198,100
M - CR	Retail	\$8,625	\$2,168	\$8,672	25%		4	\$8,672	100%	\$63,656	\$95,250	\$69,076
	Restaurant	\$6,681	\$1,866	\$3,732	28%		2	\$3,732	100%			\$80,172
1C	Retail	\$7,000		\$5,918	28%		4	\$5,918	100%	\$92,409	\$85,384	\$74,220
1B	Retail/Conv	\$15,314	\$4,358	\$20,000	28%		9	\$39,223	51%	\$184,520	\$155,054	\$183,771
M - CR	Professional	\$14,171	\$4,076	\$20,000	29%		6	\$24,456	82%	\$164,410	\$150,269	\$170,048
1C	Salon	\$2,672	\$813	\$6,506	30%		8	\$6,506	100%	\$32,154	\$30,373	\$32,064
M - SV	Restaurant	\$44,140	\$13,706	\$20,000	31%		4	\$54,824	36%	\$533,100	\$536,740	\$519,210
1C	Salon	\$12,584	\$3,923	\$20,000	31%		8	\$31,383	64%	\$164,956	\$164,227	\$123,851
1B	Professional	\$4,625	\$1,506	\$13,550	33%		9	\$13,550	100%	\$43,200	\$46,025	\$55,500
2D	Restaurant	\$95,947	\$31,957	\$20,000	33%		2	\$63,915	31%	\$1,156,187	\$1,151,364	\$944,650
M - CR	Restaurant	\$25,181	\$8,575	\$16,397	34%		3	\$25,725	64%	\$287,792	\$309,016	\$299,614
M - CR	Retail	\$5,338	\$1,823	\$9,114	34%		5	\$9,114	100%		\$69,603	\$58,505
M - CR	Retail	\$2,199	\$758	\$4,551	34%		6	\$4,551	100%			\$26,388
1C	Retail/Enter	\$87,748	\$30,350	\$20,000	35%		4	\$121,404	16%	\$1,092,178	\$1,035,211	\$1,031,547
M- CR	Retail	\$7,309	\$2,539	\$15,235	35%		6	\$15,235	100%		\$52,810	\$75,000
1A	Retail	\$11,251	\$3,953	\$19,765	35%		5	\$19,765	100%			\$135,013
1B	Restaurant	\$12,854	\$4,782	\$19,130	37%		4	\$19,130	100%	\$160,014	\$157,840	\$144,887
1B	Restaurant	\$6,274	\$2,364	\$20,000	38%		9	\$21,269	94%	\$68,722	\$63,583	\$75,282
1C	Professional	\$26,665	\$10,158	\$20,000	38%		2	\$20,316	98%	\$298,400	\$332,719	\$328,838
M - CR	Retail	\$4,602	\$1,754	\$8,772	38%		5	\$8,772	100%	\$42,562	\$52,417	\$50,142
1B	Professional	\$10,472	\$4,026	\$20,000	38%		8	\$32,208	62%	\$124,203	\$71,416	\$125,668
1A	Retail/Conv	\$23,343	\$9,008	\$20,000	39%		4	\$36,034	56%	\$238,145	\$221,873	\$280,120
1C	Restaurant	\$37,772	\$14,594	\$20,000	39%		8	\$116,747	17%	\$471,066	\$436,382	\$452,337
1B	Retail	\$38,320	\$15,035	\$20,000	39%		4	\$60,141	33%	\$564,993	\$380,670	\$433,855
2E	Retail	\$10,362	\$4,078	\$12,234	39%		3	\$12,234	100%	\$97,992	\$99,610	\$124,348
Mpls SV	Retail	\$60,099	\$23,884	\$20,000	40%		2	\$47,768	42%	\$634,993	\$660,340	\$721,187
1Å	Retail	\$1,486	\$617	\$5,556	42%		9	\$5,556	100%	\$12,905	\$10,475	\$17,833
M -CR	Retail	\$6,110	\$2,538	\$12,688	42%		5	\$12,688	100%			\$64,470
Mpls SV	Retail	\$56,026	\$24,317	\$20,000	43%		7	\$66,320	30%	\$182,503	\$191,690	\$392,180
2E	Salon	\$5,248		\$4,668	44%		2	\$4,668	100%	\$67,519	\$58,440	\$50,980
1C	Retail/Conv	\$13,241	\$6,091	\$20,000	46%		5	\$30,455	66%			\$72,000
1A	Professional	\$1,164		\$4,968	47%		9	\$4,968	100%	\$20,423	\$12,712	\$8,771
	Retail	\$3,913		\$3,796	49%		2	\$3,796	100%	\$47,390	\$46,521	\$36,010

		Pre-const	Average					Total Loss	% of			
		Average	Monthly	Loan	Percent	2012	#	Reported	Reported	Year 1	Year 2	Year 3
Segment	Туре	Monthly Sales	Loss	Approved	Loss - Monthly	Statu	months	w/application	Loss Covered	Sales	Sales	Sales
2E	Retail	\$15,956	\$7,891	\$20,000	49%		3	\$23,673	84%	\$200,970	\$181,966	\$122,841
1B	Retail	\$2,306	\$1,156	\$9,252	50%		8	\$9,252	100%	\$38,865	\$26,170	\$17,991
M - CR	Retail	\$17,371	\$9,442	\$20,000	54%		4	\$37,769	53%	\$241,845	\$210,415	\$173,097
1C	Retail	\$17,660	\$10,046	\$20,000	57%		4	\$30,139	66%	\$221,887	\$208,755	\$205,103
1A	Auto repair	\$3,983	\$2,292	\$20,000	58%		9	\$20,627	97%		\$25,775	\$47,800
M - CR	Retail	\$3,663	\$2,113	\$8,450	58%		4	\$8,450	100%			\$43,953
1B	Salon	\$5,716	\$3,377	\$20,000	59%		8	\$27,014	74%	\$35,586	\$42,814	\$68,587
M- CR	Retail	\$3,863	\$2,370	\$14,219	61%		6	\$14,219	100%		\$32,929	\$42,219
M - CR	Restaurant	\$4,281	\$2,783	\$16,792	65%		6	\$16,792	100%	\$42,100	\$49,800	\$51,005
1A	Retail/Studio	\$705	\$463	\$4,169	66%		9	\$4,169	100%			\$8,461
1B	Retail/Svc	\$3,931	\$2,602	\$20,000	66%		9	\$23,420	85%			\$47,169
1B	Retail	\$19,675	\$13,320	\$20,000	68%		2	\$26,642	75%	\$302,729	\$249,321	\$156,274
1C	Salon	\$3,863	\$2,645	\$20,000	68%		8	\$21,161	95%	\$67,954	\$35,346	\$35,760
1C	Retail	\$1,417	\$1,177	\$9,421	83%		8	\$9,421	100%	\$21,245	\$19,262	\$10,514
1C	Retail	\$3,213	\$2,688	\$20,000	84%		8	\$21,504	93%	\$37,191	\$36,534	\$38,556

n	96			
Mean	\$30,670	\$6,261.23	\$16,015.18	30%
Median	\$18,644	\$3,990	\$20,000	25%
Min	\$705			2%
Max	\$141,280			84%
Standard Deviation	\$31,056			19%

Mean	\$29,371	77%
Median	\$21,792	90%
# of >90%	6 covered	48