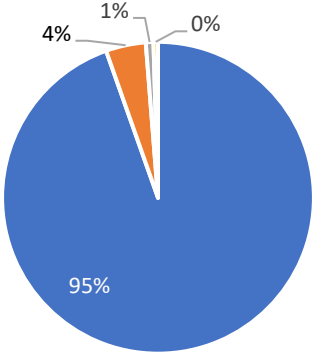


# Metropolitan Council

## Procurement Summary Information - Fourth Quarter, 2022

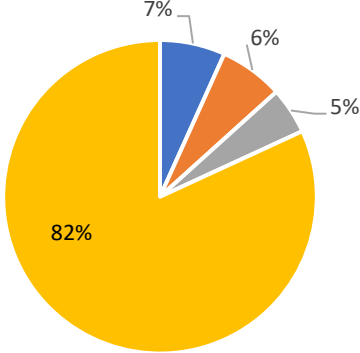
Dollar Amount Range	Number of Procurements		Percent Value \$	Total Value \$	
	Fourth Quarter	YTD	Fourth Quarter	Fourth Quarter	YTD
\$0 - \$10,000	9,210	36,229	6.7%	\$10,599,335	\$39,603,839
\$10,001 - \$50,000	404	1398	6.6%	\$10,363,070	\$33,337,544
\$50,001 - \$175,000	77	330	4.8%	\$7,559,352	\$31,547,306
\$175,001 - \$250,000	14	53	2%	\$3,134,258	\$11,551,545
\$250,001 - \$500,000	16	72	4%	\$6,248,374	\$28,393,743
Greater Than \$500,000	15	59	75.9%	\$119,425,953	\$607,775,138
<b>Grand Total</b>	<b>9,736</b>	<b>38,141</b>	<b>100%</b>	<b>\$157,330,342</b>	<b>\$752,209,115</b>

Procurements by # of Transactions Q4-2022



■ \$0-10,000   ■ \$10,000-50,000   ■ \$50,000-175,000   ■ \$175,000 +

Procurements by Contract \$ Value Q4-2022



■ \$0-10,000   ■ \$10,000-50,000   ■ \$50,000-175,000   ■ \$175,000 +

## Details of Procurement Valued Between \$175,001 and \$250,000

### Award Based on Requests for Proposals

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	MCUB Goal	MCUB Commitment
1	Alliant Engineering Inc	\$175,811	MT	F Line Traffic Analysis and Concept Development	Proposals	Minneapolis, MN	22P166	8%	16.76%
2	Madden Galanter Hansen LLP	\$250,000	RA	Master Contract for Arbitration Advocacy and Consulting	Proposals	Bloomington, MN	22P121A	6%	6%
3	Wiley Reber Law	\$250,000	RA	Master Contract for Arbitration Advocacy and Consulting	Proposals	Edina, MN	22P121B	6%	9%

## Details of Procurement Valued Between \$175,001 and \$250,000

### Award Based on Invitation for Bids

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	C.O.D. Services LLC	\$195,000	ES	Laboratory Courier Services	Bids	Big Lake, MN	22P240	0%	100%
2	National Minerals Corporation	\$192,473	ES	Metro Plant Fly Ash	Bids	Hastings, MN	22P323	None	None
3	Stone Pros LLC DBA Snow Pros	\$225,000	MT	Snow Removal Services	Bids	Wayzata, MN	22P067	6%	6%

## Details of Procurement Valued Between \$175,001 and \$250,000

### Award Based on Other Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract/PO Number	MCUB/DBE Goal	MCUB/DBE Commitment
1	Highcloud Solutions Inc	\$198,400	RA	Server Contractor	Emergency Declaration	Minneapolis, MN	PO #22009601	None	100%
2	International Projects Consultancy Services	\$200,000	RA	Azure NET Consultant	Emergency Declaration	Minneapolis, MN	PO #22010045	None	100%
3	Paragon Development Systems Inc	\$225,000	RA	Partial Replacement of Virtualization Servers Required to be On-Site	Cooperative Purchasing Agreement	Brookfield, WI	22P358	None	None
4	North Central Bus & Equipment	\$232,420	MTS	2022 - Maple Grove (2) Small Bus Purchase - North Central	Cooperative Purchasing Agreement	St Cloud, MN	22P183	None	None
5	Paragon Development Systems Inc	\$242,155	RA	VMware Host Refresh - MC	Cooperative Purchasing Agreement	Brookfield, WI	22P434	None	None
6	Bentech Inc	\$247,999	MTS	Purchase Driver Barriers for Gillig Transit Buses	Sole source	Philadelphia, PA	22P389	None	None

## Details of Procurement Valued Between \$175,001 and \$250,000

### Award Based on Other Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract/ PO Number	MCUB/ DBE Goal	MCUB/DBE Commitment
7	Lockridge Grindal Nauen PLLP	\$250,000	RA	Legal Services	Exemption	Minneapolis, MN	22P409	None	None
8	Lockridge Grindal Nauen PLLP	\$250,000	RA	Legal Services -	Exemption	Minneapolis, MN	22P298	None	None



## Details of Procurement Valued Between \$250,001- \$500,000

### Award Based on Formal Invitation for Bid

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	Snow Removal Group	\$270,000	MT	Snow Removal Orange Line	Bids	Buffalo, MN	22P069	6%	10%
2	Northland Mechanical Contractors, INC.	\$284,700	MT	East Metro Garage - A/C Condenser and Roof Package Unit Replacement	Bids	New Hope, MN	22P101A	10%	17.93%
3	Siemens Mobility	\$407,148	MT	LRV Type II Tires	Bids	Louisville, KY	22P176	None	None



## Details of Procurement Valued Between \$250,001 and \$500,000

### Award Based on Request for Proposals

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	ICF Incorporated LLC	\$295,701	MTS	Regional Transportation and Climate Change Multimodal Measures	Proposals	Fairfax, VA	22P040	15%	15.3%
2	Digineer Consulting DBA Omniview	\$360,000	RA	Executive Recruiter	Proposals	Minneapolis, MN	22P257	3%	10%
3	St Croix Sensory Inc	\$410,000	ES	Odor Panel and Evaluation Services	Proposals	Stillwater, MN	22P077	None	None
4	Dunn Solutions Group Inc	\$450,000	ES	Business Analytics and Integration	Proposals	Skokie, IL	21P329A	6%	6.7%
5	HR&A Advisors Inc	\$500,000	MT	Master Contract Real Estate Advisory Services	Proposals	New York, NY	22P145	2%	4%
6	Hazen and Sawyer	\$500,000	ES	Master Contract Odor Consulting Services Contract	Proposals	Hicksville, NY	22P168	4%	4%

## Details of Procurement Valued Between \$250,001 and \$500,000

### Award Based on Other Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/ MCUB Goal	DBE/ MCUB Commitment
1	Tri-State Pump & Control Inc	\$300,000	ES	Tuthill Pumps	Sole source	Clearwater, MN	22P286	None	None
2	Mall of America	\$301,297	MT	MOA Vent Shaft Concrete Infill	Sole Source	Bloomington, MN	22M056	None	None
3	Insight Public Sector Inc	\$360,000	RA	Vulnerability Scanning Tool	Cooperative Purchasing Agreement	Dallas, TX	22P364	None	None
4	Parsons Transportation Group Inc	\$399,776	RA	Parsons iNet 5 Year License and System Support Renewal	Sole source	Peachtree Corners, GA	22P355	None	None
5	Axon Enterprise Inc	\$434,752	MT	Axon Taser Refresh	Cooperative Purchasing Agreement	Phoenix, AZ	22P414	None	None
6	Midway Ford CO	\$475,000	ES	2023 Ford F-250 & F-350	Cooperative Purchasing Agreement	Roseville, MN	22P371	None	None
7	HP Inc	\$500,000	RA	2023 HP Blanket PO	Cooperative Purchasing Agreement	Palo Alto, CA	22P178	None	None





## Details of Procurement Valued Over \$500,000

### Award Based on All Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	MCUB /DBE Goal	MCUB/DBE Commitment
1	City Laundering Company	\$647,633	ES	Uniform Rental Program	Proposals	Oelwein, IA	22P097	None	None
2	KLJ Engineering LLC	\$1,313,226	MT	METRO Gold Line BRT-Construction Monitoring	Proposals	Bismarck, ND	22P005	10%	27%
3	Duo-Gard Industries	\$1,460,070	MT	METRO B Line Pylon Purchase	Bids	Canton, MI	19P385E	None	None
4	Albrecht Sign Co	\$1,477,769	MT	METRO B Line Pylon Purchase	Bids	Fridley, MN	19P385D	None	None
5	American Liberty Construction	\$1,554,354	MT	OHB Hoists Replacement	Bids	Rockford, MN	22P206	6%	18.78%
6	CDW LLC	\$2,000,000	RA	Staff Augmentation Services	Cooperative Purchasing Agreement	Vernon Hills, IL	22P330D	None	None
7	Short Elliot Hendrickson Inc	\$3,000,000	ES	Master Contracts for Mechanical Plant Engineering	Proposals	St. Paul, MN	21P297E	12%	12.5%
8	Toltz King Duvall Anderson	\$5,000,000	ES	Master Contracts for Mechanical Plant Engineering	Proposals	St. Paul, MN	21P297F	12%	12%

## Details of Procurement Valued Over \$500,000

### Award Based on All Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	MCUB /DBE Goal	MCUB/DBE Commitment
9	North Shore Track Services Inc	\$5,172,442	MT	Master Contract for Bass Lake Spur Freight Rail Maintenance and Repair II	Bids	Duluth, MN	21P143B	4%	10.2%
10	Visu-Sewer Clean & Seal Inc	\$6,516,524	ES	Coon Rapids: 4-NS-525 Rehabilitation	Bids	Blaine, MN	22P048	14%	14%
11	Genfare LLC	\$7,507,935	MT	Fastfare Farebox Upgrade	Sole Source	Elk Grove, IL	22P408	None	None
12	MN Life Insurance Co	\$8,250,000	RA	Basic and Supplemental Life Insurance RFP	Proposals	St Paul, MN	22P085	None	None
13	Carollo Engineers Inc	\$10,400,000	ES	PLC Renewal and Inspection Services	Proposals	Salt Lake City, UT	21P328	3%	3%
14	Brown and Caldwell	\$18,000,000	ES	Master Contracts for Full Service and Process Mechanical Plant Engineering	Proposals	San Francisco, CA	21P297A	12%	12.04%
15	AP Midwest LLC	\$47,126,000	ES	MWWTP Services Buildings & Site Improvements Project	Proposals	Minneapolis, MN	21P015	12%	15.44%

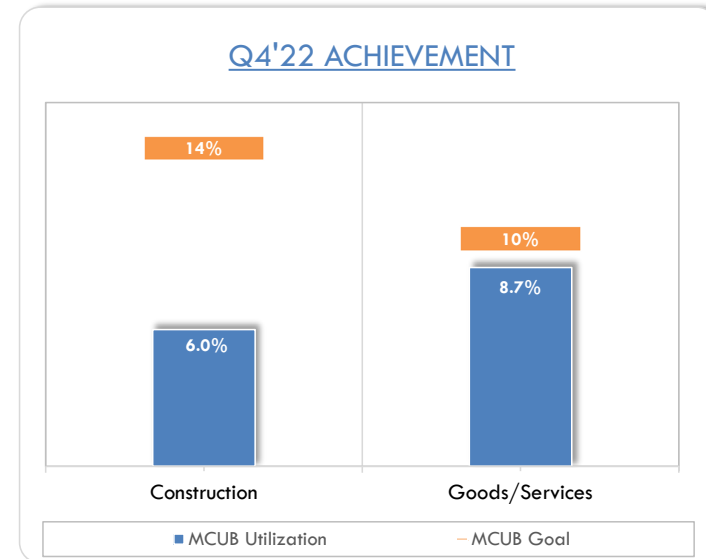


# Metropolitan Council

## Q4 2022 – MCUB Utilization Summary

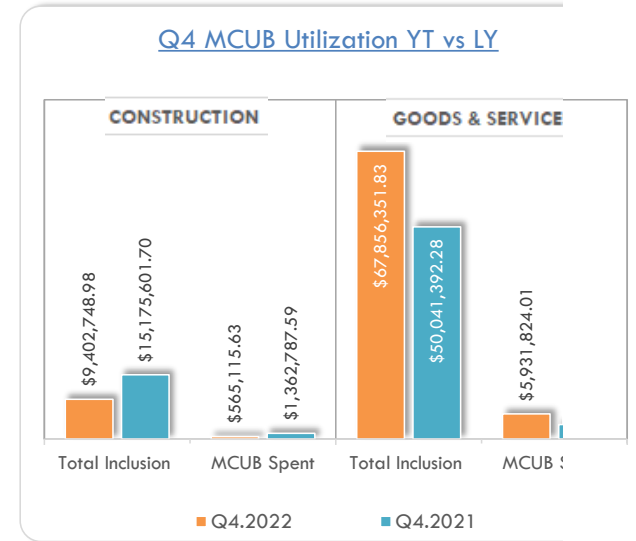
### Total Spend and MCUB Utilization

<b>A. Total Spend (PO &amp; Pcard)- All divisions:</b>	\$233,524,508.72	
<b>B. Total Exclusions</b>	\$156,265,407.91	67%
<b>C. Total Inclusions</b>	\$77,259,100.81	33%
<i>MCUB Total Construction Spend</i>	\$565,115.6	0.73%
<i>MCUB Total Goods/Services Spend</i>	\$5,931,824.01	7.68%
<b>D. Total MCUB commitment</b>	\$6,496,939.64	8.4%
<i>MCUB Total Construction Spend</i>	\$565,115.6	8.70%
<i>MCUB Total Goods/Services Spend</i>	\$5,931,824.01	91.30%



## Comparison Q4 YT and Q4 LY

	Q4 YT	Q4 LY	
<b>A. Total Spend (PO &amp; Pcard)- All divisions:</b>	\$233,524,508.72	\$287,326,282.47	<b>18.7% decrease</b>
<b>B. Total Exclusions</b>	\$156,265,407.91	\$222,109,288.49	<b>29.6% decrease</b>
<b>C. Total Inclusions</b>	\$77,259,100.81	\$65,216,993.98	<b>18.5% increase</b>
<b>D. Total MCUB commitment</b>	\$6,496,939.64	\$4,801,668.86	<b>35.3% increase</b>



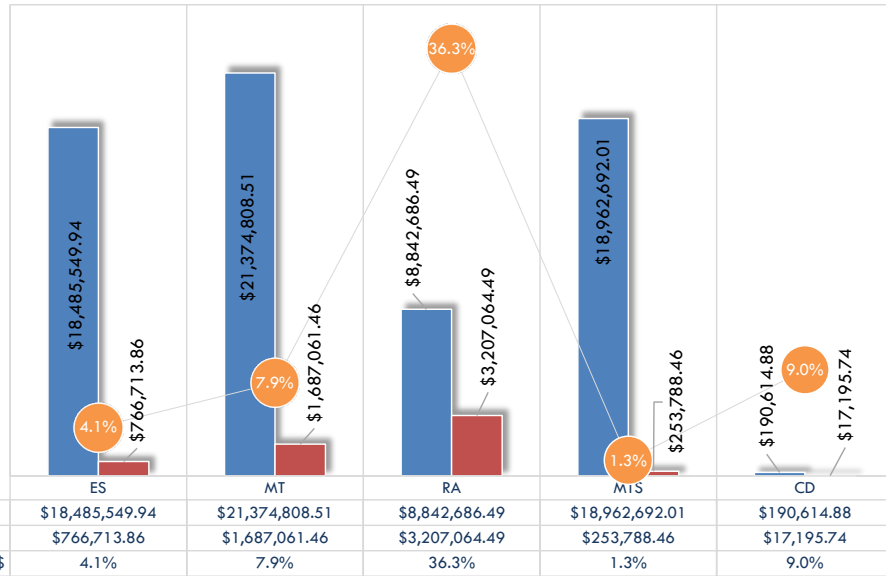
### MCUB Utilization YT vs LY

	CONSTRUCTION		GOODS & SERVICES	
	Total Inclusion	MCUB Spent	Total Inclusion	MCUB Spent
<b>Q4.2022</b>	\$9,402,748.98	\$565,115.63	\$67,856,351.83	\$5,931,824.01
<b>Q4.2021</b>	\$15,175,601.70	\$1,362,787.59	\$50,041,392.28	\$3,438,881.27
<b>Spending change</b>	(\$5,772,852.72)	(\$797,671.96)	\$17,814,959.55	\$2,492,942.74
<b>Rate of Change %</b>	-38.04%	-58.53%	35.60%	72.49%

# Spend by Division

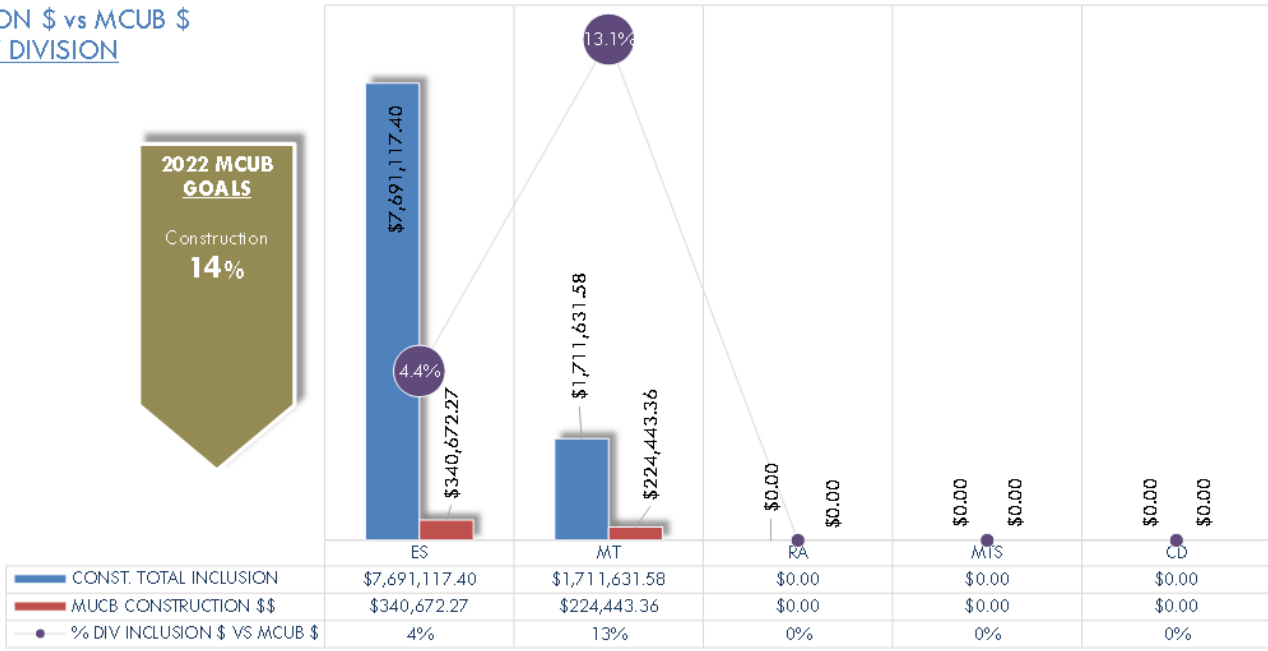
GOODS & SERVICES  
INCLUSION \$ vs MCUB \$  
BY DIVISION

**2022  
MCUB  
GOALS**  
Goods and  
services:  
**10%**

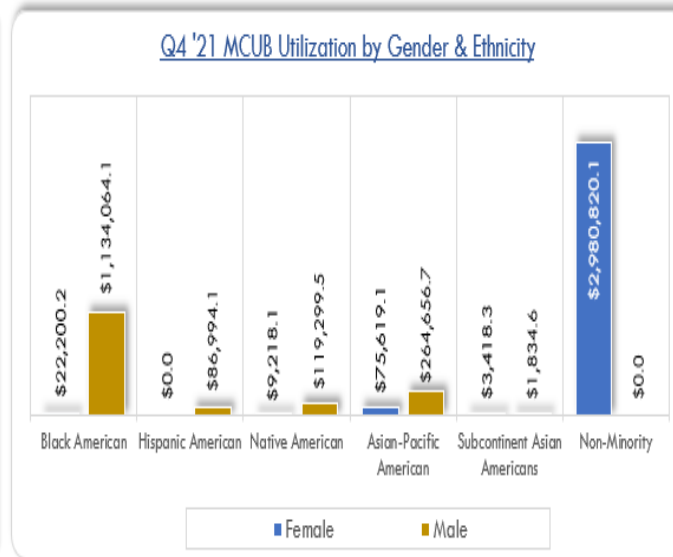
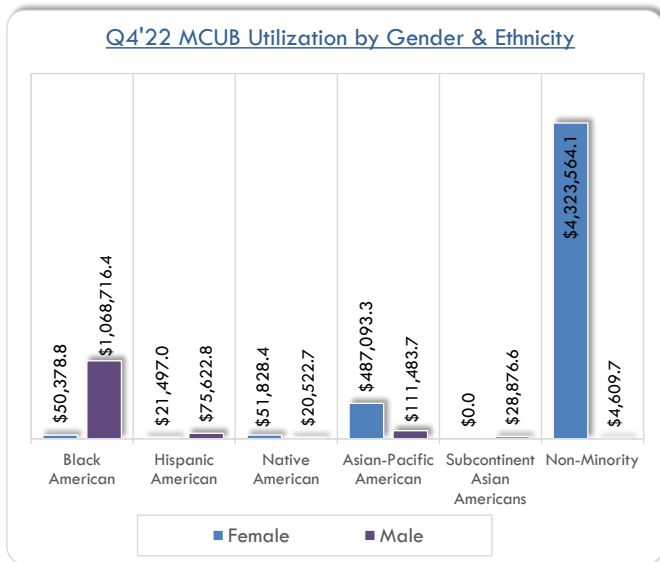


**CONSTRUCTION  
INCLUSION \$ vs MCUB \$  
BY DIVISION**

**2022 MCUB  
GOALS**  
Construction  
**14%**



## Utilization by Gender and Ethnicity / with Q4 2021 Comparison



## Q4 Highlights

- **Successful State Contracts with MCUB Firms**
  - Abundant 180, LLC - \$41,811.25 (Wardrobe Lockers)
  - Vaske Computer - \$92,005.01 (Oracle Support)
- **IS Emergency Declaration MCUB Success**
  - IT Audit Labs - \$106,000.00 (IS Business Analyst)
- **MCUB Select Success**
  - C.O.D Services, LLC - \$86,400.00 (Courier Services)
- **MCUB Preference Success**
  - Lighten Up, LLC-\$53,606.33 (MSP Tunnel Light Fixtures)
- **MCUB Partnership with New Flyer**
  - B & L started supplying New Flyer components in September 2022
  - Spend with B & L in Q3 2022 was \$26,476.98
  - Spend with B & L in Q4 2022 was \$115,398.82
- **New DBE Orientation held in November**
  - All MN based DBEs are MCUB firms -30 unique firms attended
  - OEEO presented along with MnDOT, Metropolitan Airport Commission and City of Minneapolis