Information Item: MCES Budget Concepts, Rates, and Workshops

Ned Smith, Director, ES Finance & Revenue

Environment Committee: May 14, 2019



2020 Executive Summary

Proposed Sources & Rates

| Wastewater charge: | 3.6% |
|------------------------------------|-------|
| Sewer Availability Charge: No Inc. | rease |
| Industrial Strength Charge: | 4.9% |
| • Industrial Permit Fee: | -3.6% |

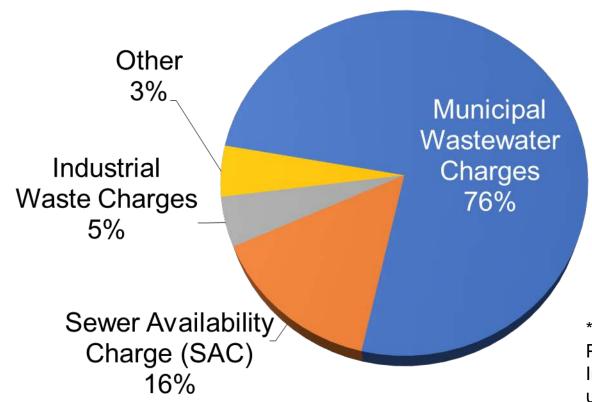
Proposed Uses

• 1.9% increase over 2019*

^{* 4.8%} increase excluding 2019 Inflow and Infiltration (I/I) pass thru grants



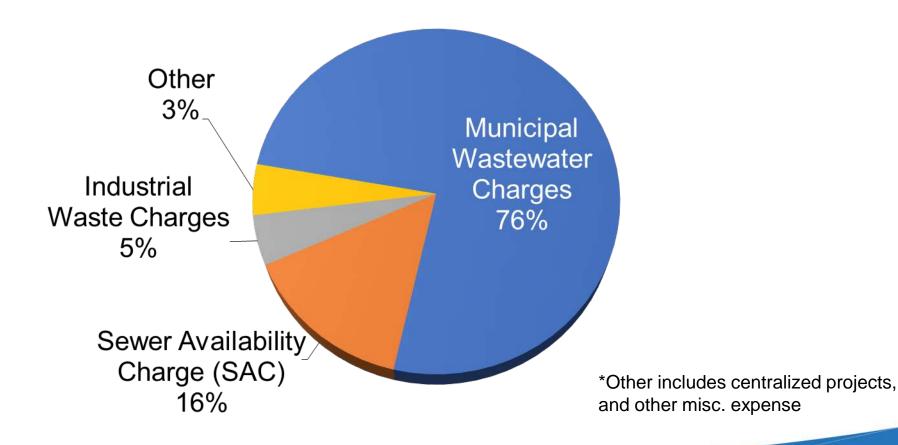
2020 Proposed Revenue Sources – \$311M



*Other includes OPEB (Other Post Employment Benefit) adj., Investment Earnings, and \$3.5M use of Reserves



2020 Proposed Uses by Category – \$311M





MCES Proposed Operating Budget

\$ in millions

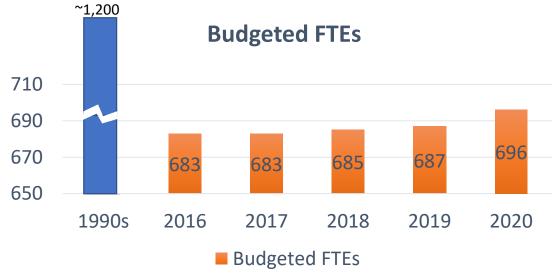
| Category | 2018 | 2019 | 2020** | % Change ('20 v. '19) |
|---------------------------------|-------|-------|--------|--------------------------|
| SOURCES | | | | |
| Municipal Wastewater Charges | 219.7 | 227.4 | 235.6 | 3.6% |
| Industrial Charges | 13.7 | 14.0 | 14.4 | 3.2% |
| Transfer from SAC Fund | 41.9 | 44.3 | 48.2 | 8.8% |
| Other Sources ¹ | 12.1 | 19.4 | 12.6 | -35.0% |
| TOTAL | 287.4 | 305.1 | 310.8 | 1.9% |

- * 2019 does not include carryforward adjustments
- ** Preliminary
- 1. Includes OPEB adjustment, investment earnings, and \$3.5M use of reserves (\$2.7M use of reserves was budgeted in 2019).
- 2. Includes pass-through grants from state appropriations, centralized project funds, and training/travel.

| Category | 2018 | 2019* | 2020** | % Change ('20 v. '19) |
|-----------------------------|-------|-------|--------|--------------------------|
| USES | | | | |
| Labor | 66.1 | 67.0 | 70.7 | 5.5% |
| Contracted Services | 21.5 | 18.2 | 18.4 | 1.1% |
| Materials & Supplies | 10.1 | 8.7 | 8.5 | -2.3% |
| Chemicals | 8.7 | 8.7 | 8.6 | -1.1% |
| Utilities | 15.9 | 16.2 | 18.4 | 13.6% |
| Debt Service | 131.0 | 139.0 | 148.0 | 6.5% |
| Capital Outlay | 3.2 | 2.3 | 1.6 | -30.4% |
| Central Services | 16.6 | 17.0 | 17.5 | 2.9% |
| PAYGO (Capital Projects) | 9.0 | 11.0 | 11.0 | 0.0% |
| Other Expenses ² | 5.3 | 17.0 | 8.1 | -52.4% |
| TOTAL | 287.4 | 305.1 | 310.8 | 1.9% |

Proposed Budget: Labor

- Labor Costs
 - 667 Regular Full Time Equivalents (FTEs)
 - 696 FTEs including Overtime (OT)
 - Vacancy Factor = 30 FTEs
 - General salary increases, plus medical
 - FTE increases for Rogers acquisition and other programs
- Risk Factors: attrition rates, workforce planning, and health care costs (self-insured)



Proposed Budget: Debt Service (DS)

Change: +\$9.0M

or 6.5%

Debt Service Transfer

- 2019 \$139.0M
- 2020 \$148.0M

Change: \$0.0M

PAYGO

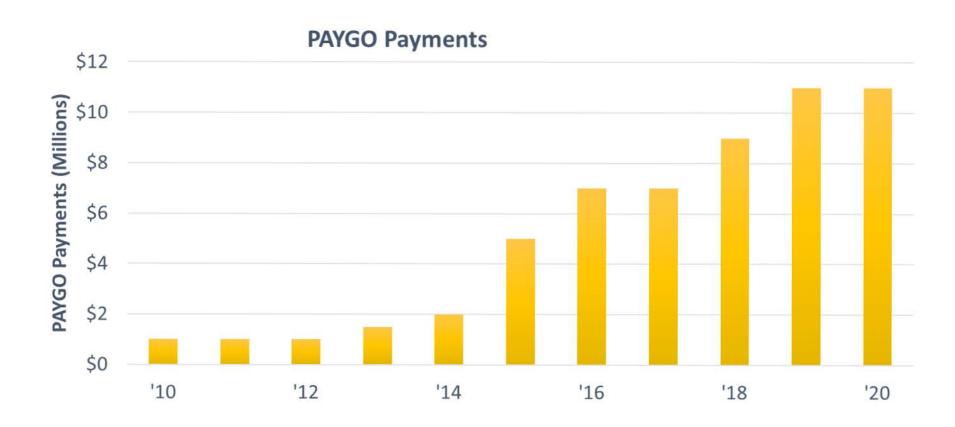
- 2019 \$11.0M
- 2020 \$11.0M*

Risk Factors

- Capital spending increases (e.g., regulatory)
- Interest rate increases on new debt (Public Facilities Authority loans and General Obligation bonds)



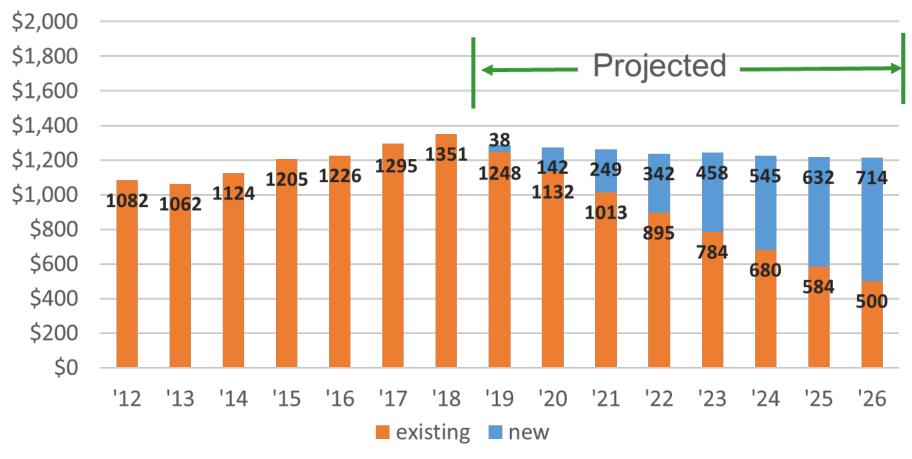
Proposed Pay-As-You-Go (PAYGO)





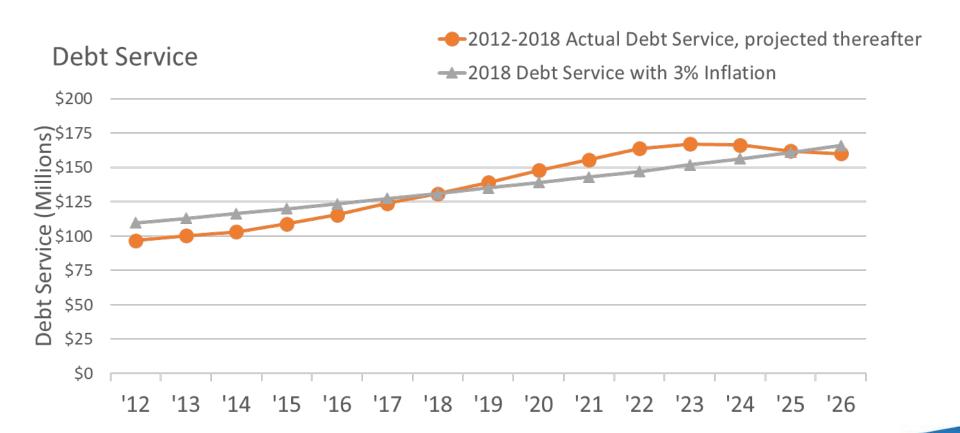
Wastewater Outstanding Debt

(\$ in millions)



| | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 |
|---------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Total (in millions) | \$1,351 | \$1,286 | \$1,274 | \$1,262 | \$1,237 | \$1,242 | \$1,225 | \$1,216 | \$1,214 |

Projected Debt Service



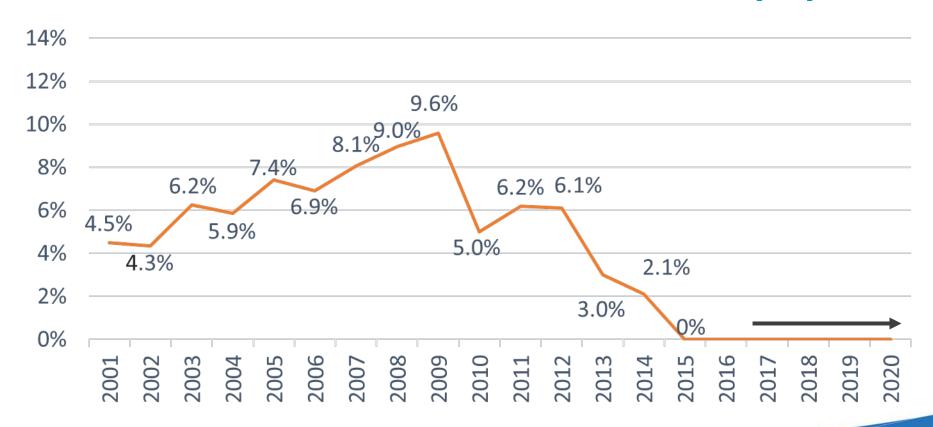


Peer Agency Debt per Capita*

| Los Angeles | \$149 | Chicago | \$528 | Cincinnati | \$1,131 |
|----------------|-------|--------------|---------|------------|---------|
| Newark | \$174 | Philadelphia | \$803 | Wash. D.C. | \$1,238 |
| Denver | \$325 | Milwaukee | \$839 | Cleveland | \$1,548 |
| Phoenix | \$382 | Columbus | \$872 | Dallas | \$1,934 |
| Orange County | \$388 | St. Louis | \$912 | Seattle | \$2,263 |
| MCES | \$448 | Austin | \$1,010 | Boston | \$2,288 |
| Las Vegas | \$471 | Sacramento | \$1,025 | Atlanta | \$2,486 |
| Virginia Beach | \$509 | San Antonio | \$1,074 | | |



Historical SAC Rate Increases (%)



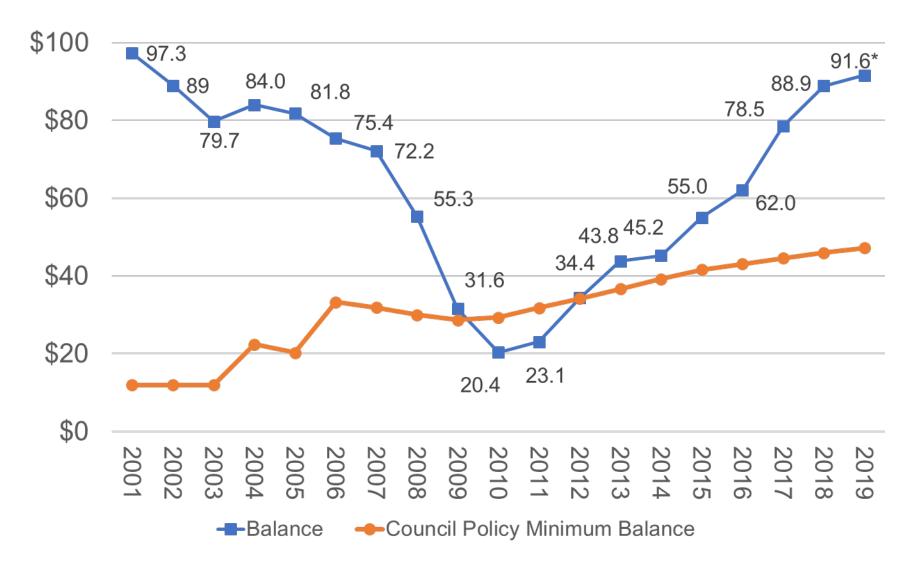


SAC Units: Recovering





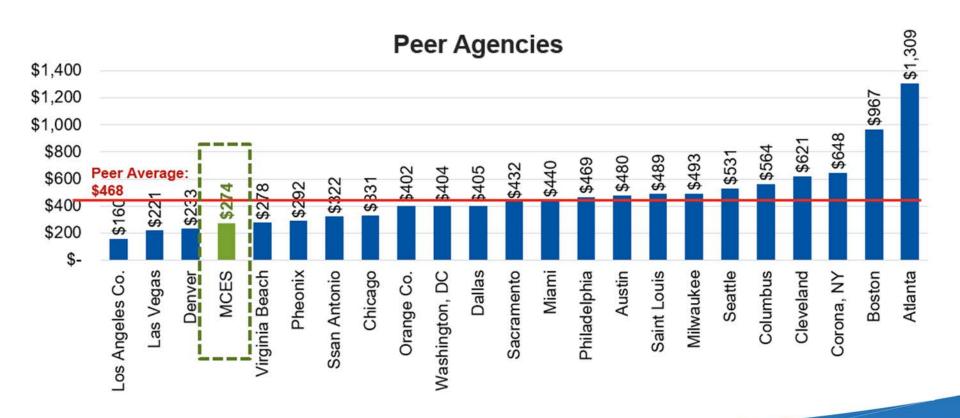
SAC Reserve Fund



^{* 2019} is projected balance.

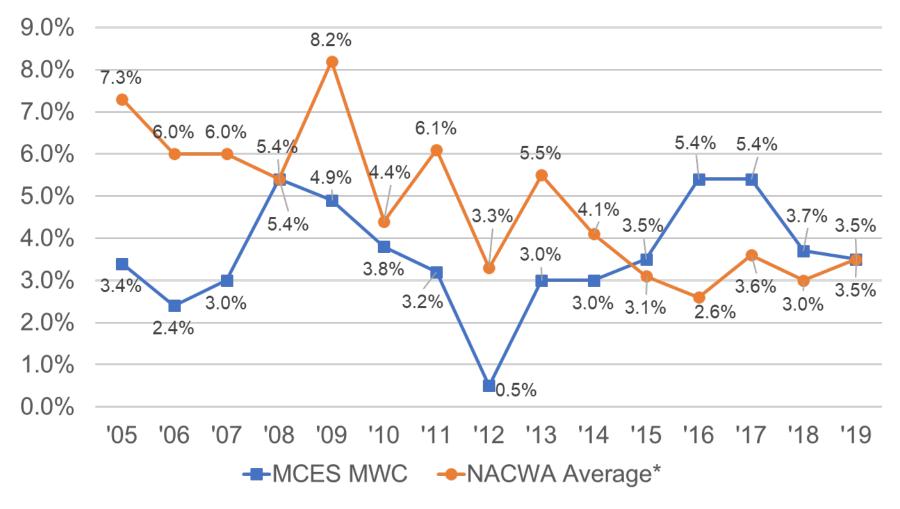
Comparative Information

Average retail sewer rates per household





MWC Increases Compared to NACWA Average



^{*} Source is NACWA 2017 Cost of Clean Water Index

Municipal Wastewater Charges

2016-2017: • 5.4% Increase 2018: • 3.7% Increase 3.5% Increase 2019: 2020: • 3.6% Increase 2018-2022 <4% Increase Goal: Long-Term • ≤ Inflation Rate Goal:



Proposed Industrial Rates

| | | % |
|---|------------------|----------|
| Rate Type | Prelim. 2020 | Increase |
| Strength Charge (excess lb. TSS*) | \$0.255 | 4.9 |
| Standard Load Charge (per 1000 gal.) | \$60.24 | 0.0 |
| Industrial Load Charge (excess lb. TSS*) | \$0.413 | 0.0 |
| Collar County Load Charge (per 1000 gal.) | \$75.24 | 0.0 |
| Portable Toilet Load Charge (per 1000 gal.) | \$77.46 | 0.0 |
| Holding Tank Load Charge (per 1000 gal.) | \$11.29 | 1.7 |
| Annual Permit Fee | \$1,050-\$10,350 | ~3.6 |
| General Permit Fee | \$100-\$500 | 0 |

^{*}Total Suspended Solids (TSS)



2020 Rate Setting Schedule

- Industrial Workshops Metro 94*
 - March 21: Liquid Waste Haulers
 - April 18: Industrial Waste Customers
 - April 25: Industrial Waste Customers
- May 8: Environment Committee Direction for Public Meetings
- Municipal Customer Forums*
 - May 23: Minnetonka Community Center
 - June 6: League of MN Cities
- July 9: Environment Committee Review of Customer Input and 2020 Rate Adoption Recommendation
- July 24: Council Rate Adoption
- Aug. 21: Council Preliminary Operating Budget Adoption



^{*} public input

Questions

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