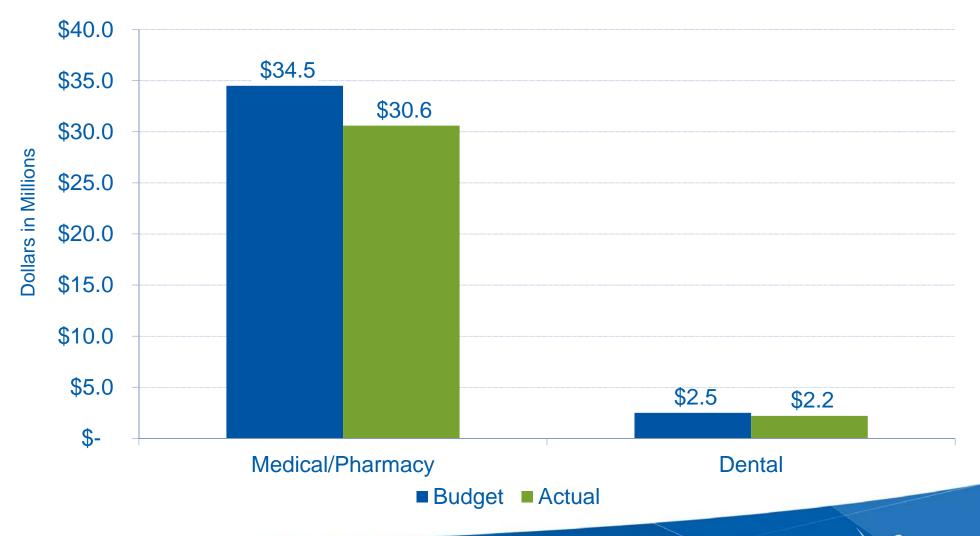
Self-Insurance 2015 Q2 Update

Presented by Marcy Syman, Human Resources Director



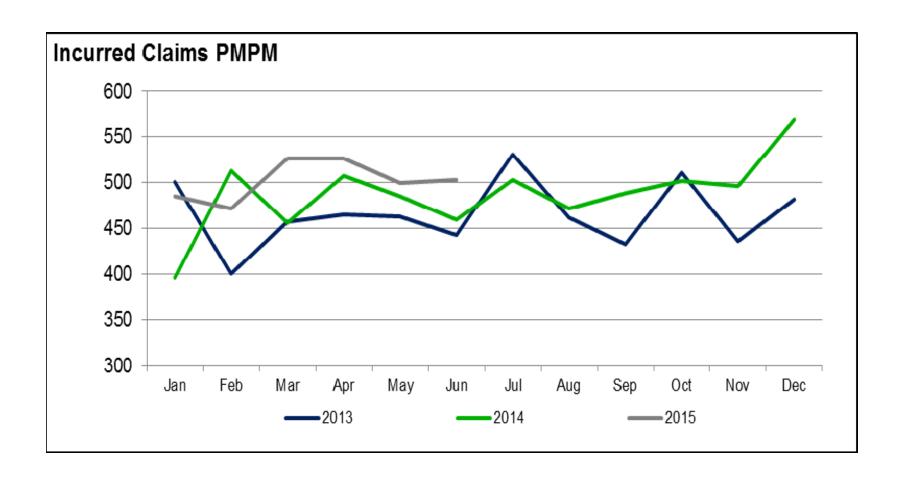
Self-Insured Plan Costs – Q2 2015

(Claims, admin fees and stop loss premium)



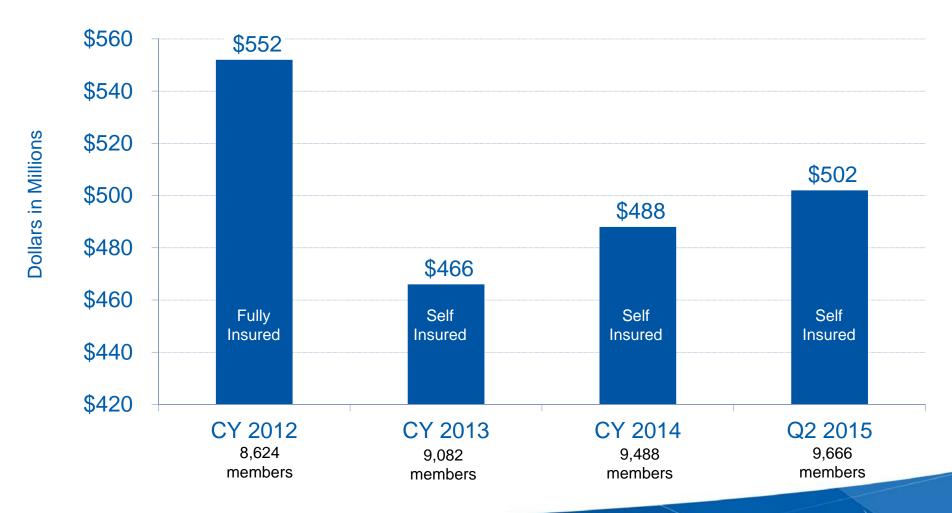


Incurred Claims: Medical/Pharmacy



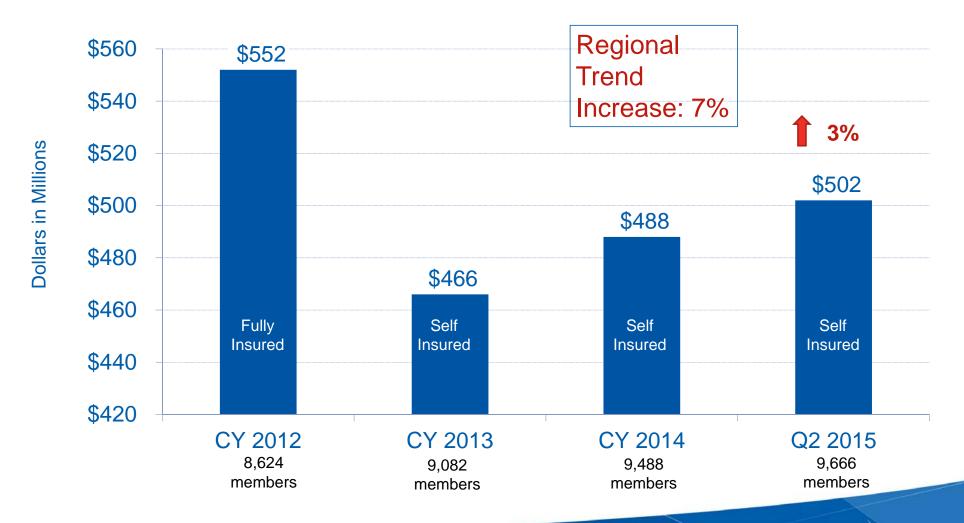


Total Incurred Medical Claims Per Member Per Month (PMPM)





Total Incurred Medical Claims Per Member Per Month (PMPM)





Pharmacy Top 20 Drugs by Cost

YTD Q2 2014

Drug Therapeutic Brand / Per Scripts Total Generic Script Name \$150,026 \$2,587 Humira* Antirheumatics Brand 58 2 Enbrel* Antirheumatics Brand 60 \$160,453 \$2,674 3 Humalog Diabetes Brand 406 \$136,705 \$337 Lantus Diabetes Brand 614 \$149,922 \$244 Harvoni* Hepatitis Brand 6 Sovaldi Hepatitis Brand \$84,146 \$28,049 418 \$113,751 \$272 Advair Asthma Brand 8 Victoza Diabetes Brand 178 \$77,560 \$436 Viekira* Brand \$0 Hepatitis \$159 10 Adderall Stimulants Generic 393 \$62,343 MS Agents 11 Tecfidera* 12 \$58,812 Brand \$4,901 Oncology 12 Imbruvica Brand 13 Rebif* MS Agents Brand 35 \$149,471 \$4,271 \$542 14 Androgel Androgens 116 \$62,927 Brand 15 Stribild Antivirals Brand 0 \$0 \$0 50 \$64,149 \$1,283 16 Truvada Antivirals Brand 91 Antipsychotics Brand \$75,051 \$825 17 18 Aubagio* MS Agents Brand \$0 19 Gleevec* Oncology Brand \$45,571 \$7,595 20 Tradjenta Diabetes Brand \$0

2,440 \$1,390,886

\$570

CY 2014

Drug Name	Therapeutic Class	Brand / Generic	Scripts	Total	Per Script
Lantus	Diabetes	Brand	1293	\$342,013	\$265
Humalog	Diabetes	Brand	914	\$336,858	\$369
Humira*	Antirheumatics	Brand	117	\$335,291	\$2,866
Enbrel*	Antirheumatics	Brand	121	\$333,846	\$2,759
Rebif*	MS Agents	Brand	64	\$262,965	\$4,109
Advair	Asthma	Brand	901	\$246,710	\$274
Adderall	Stimulants	Generic	777	\$206,068	\$265
Abilify	Antipsychotics	Brand	210	\$171,661	\$817
Victoza	Diabetes	Brand	366	\$170,598	\$466
Sovaldi	Hepatitis	Brand	6	\$165,631	\$27,605
Tecfidera*	MS Agents	Brand	31	\$154,080	\$4,970
Duloxetine	Antidepressants	Generic	843	\$154,079	\$183
Harvoni*	Hepatitis	Brand	5 or Fewer	\$139,661	\$27,932
Androgel	Androgens	Brand	233	\$133,596	\$573
Truvada	Antivirals	Brand	98	\$124,590	\$1,271
Xyrem*	CNS Agent	Brand	12	\$112,748	\$9,396
Letairis*	Pulmonary Hypertension	Brand	16	\$112,664	\$7,041
Oxycontin	Narcotic Analgesics	Brand	294	\$104,047	\$354
Gleevec*	Oncology	Brand	13	\$103,742	\$7,980
Atripla	Antivirals	Brand	46	\$92,728	\$2,016
Total			6,355	\$3,803,576	\$599

YTD Q2 2015

Drug Name	Therapeutic Class	Brand / Generic	Scripts	Total	Per Script
Humira*	Antirheumatics	Brand	76	\$255,428	\$3,361
Enbrel*	Antirheumatics	Brand	65	\$194,187	\$2,987
Humalog	Diabetes	Brand	474	\$184,602	\$389
Lantus	Diabetes	Brand	604	\$174,537	\$289
Harvoni*	Hepatitis	Brand	6	\$169,948	\$28,325
Sovaldi	Hepatitis	Brand	5	\$140,113	\$28,023
Advair	Asthma	Brand	438	\$128,385	\$293
Victoza	Diabetes	Brand	187	\$92,808	\$496
Viekira*	Hepatitis	Brand	5	\$83,387	\$16,677
Adderall	Stimulants	Generic	410	\$83,196	\$203
Tecfidera*	MS Agents	Brand	15	\$76,709	\$5,114
Imbruvica*	Oncology	Brand	8	\$72,587	\$9,073
Rebif*	MS Agents	Brand	21	\$70,037	\$3,335
Androgel	Androgens	Brand	77	\$66,933	\$869
Stribild	Antivirals	Brand	26	\$65,203	\$2,508
Truvada	Antivirals	Brand	52	\$64,937	\$1,249
Abilify	Antipsychotics	Brand	65	\$61,119	\$940
Aubagio*	MS Agents	Brand	11	\$55,197	\$5,018
Gleevec*	Oncology	Brand	6	\$54,482	\$9,080
Tradjenta	Diabetes	Brand	175	\$53,677	\$307
Total			2,726	\$2,147,473	\$788

Total



^{*}Specialty Drug

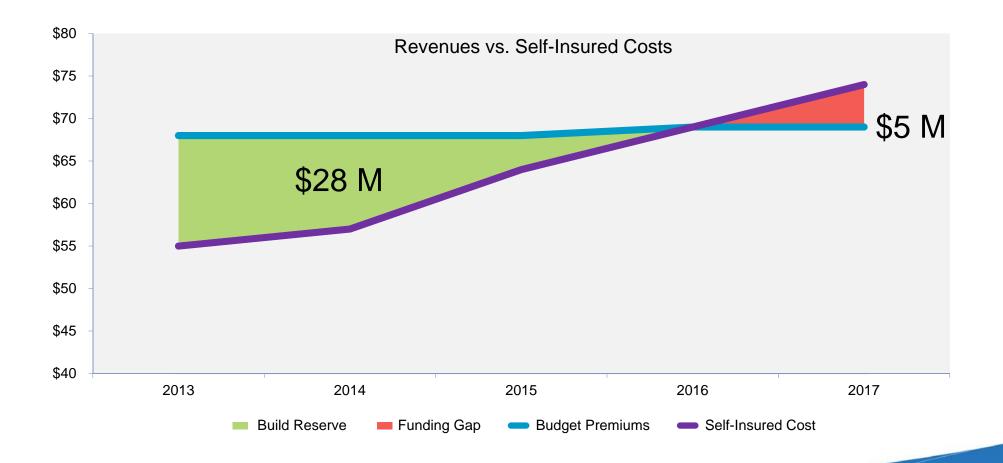
Self-Insurance Reserve Balance 12-31-14

\$23 Million



Projected Self-Insured Reserves

Total premiums remain flat 2013 - 2015





Claims Costs

2014 Year End	\$58.9 M
2015 as of 8-31-15	\$41.3 M
2015 YE projected	\$61.9 M
2016 Projected (7% trend)	\$66.2 M



Recommended Reserves 2016

	Recommended (as % of annual claims)	Reserve Amount
IBNP	8 - 11.0%	\$7.3 M
Claims fluctuation	0.8 - 2.2%	\$1.5 M
Rate Stabilization	15 - 20.0%	\$13.3 M
Changes in admin fees	1.5 - 2.0%	\$1.3 M
	TOTAL RECOMMENDED RESERVES	\$16.7 – 23.3

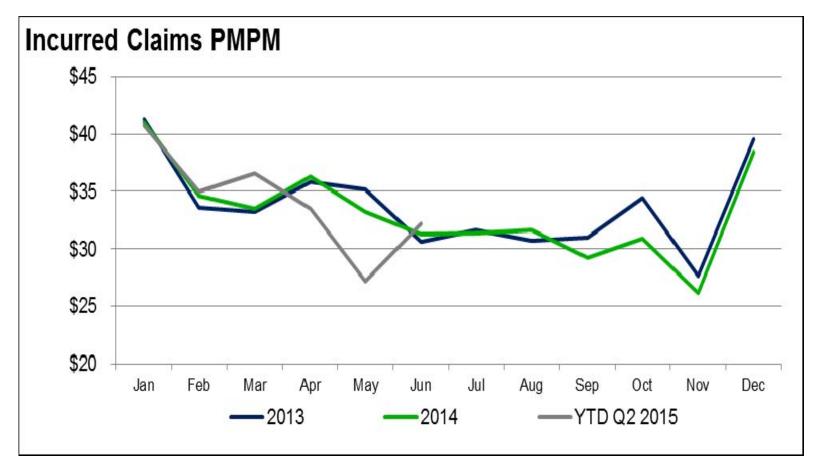


Estimated 2016 Admin fees: \$3.8 M

- Administrative: Deloitte consulting, Benefitfocus, Stoploss Insurance, HP claims administrative fee
- Wellness: Wellness Coach, Health assessment gift cards
- Clinic: Annual variable costs



Incurred Claims: Dental





09-23-15