

Metropolitan Council

United States Employment Plan

Current Practice, Challenges & Recommendation

October 26, 2016



Jobs to Move America Goals

Ensure that public spending on transit vehicles results in manufacturer's committing to:

- 1) Create and retain more good manufacturing jobs for US workers;
- 2) Invest in new or existing US manufacturing facilities;
- 3) Establish career pathways for people facing multiple significant barriers to employment and low-income communities.

How Do Council Procurements Compare?

- Procurement Goals

- 7 Pillars of Procurement:

- Transparency
 - Integrity – personal and process
 - Economy
 - Openness
 - Fairness
 - Competition
 - Accountability

- Procure the goods and services required to meet the Council's needs and fulfill its mission

How Do Council Procurements Compare?

| Year | Type | Manf | Resp | Base | Opts | Exp | State |
|---------|-----------|--------------|------|------|------|---------|--------|
| 2009 | LRV | Siemen's | 5 | 31 | 68 | 9/29/15 | CA |
| 2012 | 40' bus | Gillig | 2 | 184 | 221 | 7/30/18 | CA |
| 2013 | 60' Artc | New Flyer | 3 | 83 | 88 | 3/27/19 | MN |
| 2014 | 45' Coach | MCI | 1 | 49 | 95 | 12/9/19 | Winpeg |
| 2015 | LRV | Siemen | 1 | 27 | 50 | | CA |
| LA | LRV | Kinkisha ryo | | 78 | 235 | | CA |
| Chicago | LRV | CSR Sifang | | 400 | 346 | | IL |
| Sound | LRV | Siemen | | 122 | 30 | | CA |

United States Employment Plan

Key Elements

- Disclosure
 - Requests manufacturers to detail their US Job Commitments
- Evaluation
 - Provides scoring method to evaluate competing proposals from manufacturers
- Enforcement
 - Commitments enforced in legally binding contract

Measured Approach to Implementation

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Measured Approach to Implementation

- Disclosure
 - Our RFP *includes* elements of USEP requiring proposers to detail their US Job Commitments
- Evaluation
 - Job Commitment disclosures *are* part of our evaluation criteria
 - We retain control of *our* scoring methodology
- Enforcement
 - We do *not* include US Job Commitments in contract terms



End of presentation – Questions?