

Management Committee

Meeting date: November 13, 2019

Subject: Procurement Summary – Third Quarter 2019

District(s), Member(s):

Policy/Legal Reference: Council Policy 3-3 Expenditures

Staff Prepared/Presented: Jody Jacoby, Procurement Director – 651-602-1144, and Cyrenthia Jordan, OEO Director, 651-602-1085

Council Policy 3-3 – Expenditures authorizes the Regional Administrator to approve awards not exceeding \$500,000 for all purchases of budgeted goods and services. In addition, the Regional Administrator is authorized to approve construction contracts where:

- a) The value of the contract does not exceed \$2,500,000;
- b) The construction project was included in the Council-adopted capital budget;
- c) The cost of the project is less than the Engineer's Probable Construction Costs, plus 10%;
- d) Sufficient funds are available in the capital budget to complete the project.

The delegation authority of the Regional Administration to approve awards for all purchases of budgeted goods and services was increased from \$250,000 to \$500,000 in October of 2013. Related to this increase in authority, the Council requested a report on any contracts valued between \$100,000 and \$250,000, and between \$250,000 and \$500,000.

To satisfy this requirement, a report that summarizes procurements for the preceding quarter is presented to the Council through the Management Committee at the end of each quarter. The report gives a breakdown of the number of procurements executed during the reporting period, grouped by value and details of all procurements, which have a value greater than \$100,000 but less than or equal to \$500,000.

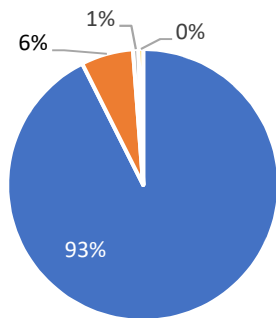
Procurements valued at greater than \$500,000 are generally approved individually by the Council, except for those construction contracts that meet the criteria given above. The Management Committee requested a quarterly summary over \$500,000. (The Third Quarter 2019 Procurement Summary Information is attached.)

Metropolitan Council

Procurement Summary Information - Third Quarter, 2019

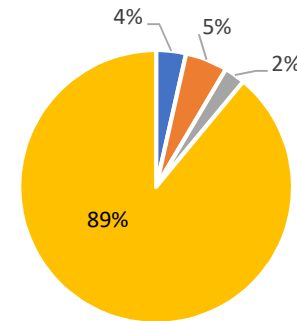
Dollar Amount Range	Number of Procurements		Percent Value \$	Total Value	
	Third Quarter	YTD	Third Quarter	Third Quarter	YTD
\$0 - \$5,000	10,462	19,928	3.5%	\$7,415,492	\$16,872,532
\$5,001 - \$50,000	704	1,967	5%	\$10,567,334	\$28,592,449
\$50,001 - \$100,000	72	153	2.5%	\$5,240,151	\$11,144,244
100,001 - \$250,000	32	82	2.4%	\$5,108,653	\$14,341,018
\$250,001 - \$500,000	14	45	2.5%	\$5,240,015	\$17,368,752
Greater Than \$500,000	15	48	84.1%	\$177,360,480	\$250,670,045
Grand Total	11,209	22,223	100.000%	\$210,932,128	\$338,989,040

Procurements by Number of Transactions Q3-2019



■ \$0-5,000 ■ \$5,000-50,000 ■ \$50,000-100,000 ■ \$100,000 +

Procurements by Contract Value Q3-2019



■ \$0-5,000 ■ \$5,000-50,000 ■ \$50,000-100,000 ■ \$100,000 +

Details of Procurement Valued Between \$100,001 and \$250,000

Award Based on Formal Invitation for Bid

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Procurement Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	Corval Constructors	\$105,277	ES	Pipe Fitting	Bid	St. Paul	15p113 19009695	None	None
2	Motorola Inc	\$107,923	RA	Maintenance Renewal	Bid	Schaumburg, IL	19m095	None	None
3	Apadana Energy LLC	\$117,000	MT	Misc. Construction Services	Bid	Oak Grove	19p043	None	None
4	Premier Electrical Corp	\$138,088	ES	Electrical Maintenance	Bid	Brooklyn Park	15p115 19009823	10%	10%
5	Premier Electrical Corp	\$140,236	ES	Electrical Maintenance	Bid	Brooklyn Park	15p115 19009699	10%	10%
6	Premier Electrical Corp	\$154,222	ES	Electrical Maintenance	Bid	Brooklyn Park	15p115 19009241	10%	10%

Details of Procurement Valued Between \$100,001 and \$250,000

Award Based on Formal Invitation for Bid

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Procurement Number	DBE/MCUB Goal	DBE/MCUB Commitment
7	Premier Electrical Corp	\$184,477	ES	Electrical Maintenance	Bid	Brooklyn Park	15p115 19009822	10%	10%
8	Siemens Mobility	\$185,144	MT	LRV Parts	Bid	McClellan Park, CA	19p094a	None	None
9	ISC Companies Inc	\$194,330	MT	Air Dryer Gillig	Bid	Minneapolis	19p186	None	None
10	LS Black Constructors Inc	\$199,200	MT	Removal of Sidewalk and Installation of Tactile Pavers at Light Rail Crossings	Bid	St Paul	19p095	5%	5%
11	Tousley Ford dba Auto Nation Ford	\$225,000	MTS	Small Bus Engines for Mts	Bid	White Bear Lake	19p067	None	None

Details of Procurement Valued Between \$250,001 and \$500,000

Award Based on Formal Invitation for Bid

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Procurement Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	Electronic Data Magnetics Inc	\$259,005	MT	Ticket Rolls	Bid	High Point, NC	19p104	None	None
2	North Shore Track Services Inc	\$276,872	MT	Maintenance and Repair Services	Bid	Duluth	18p387	None	None
3	Corval Constructors	\$288,940	MT	Installation of A Dust Collection System	Bid	St Paul	19p092	5%	8%
4	Global Specialty Contractors	\$372,500	MT	Interchange Expansion Joint and Plate Repair	Bid	Eagan	19p205	5%	5.37%
5	BBM Railway Equipment	\$498,048	MT	Rail Vehicle Lift Repair and Reassembly	Bid	Youngstown, OH	19p105	None	None

Details of Procurement Valued Between \$100,001 and \$250,000

Award Based on Request for Proposal

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Procurement Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	CNA Consulting Engineers	\$109,590	ES	Woodbury Interceptor 9701 Rehab	Proposal	Minneapolis	17p047a PO# 19007493	None	100%
2	American Engineering Testing	\$117,000	ES	Professional Geotechnical Services	Proposal	St Paul	14p045a PO# 19009760	None	None
3	Miller Dunwiddie Architecture	\$123,280	MT	Design Services	Proposal	Minneapolis	17p366h PO# 252042	15%	24.8%
4	Wiley Law Office Pc	\$150,000	RA	Employment Investigations	Proposal	Edina	18p255a	None	None
5	HDR Engineering Inc	\$171,000	ES	Communication Services	Proposal	Minneapolis	15p231b PO# 19008758	None	None
6	Short Elliott Hendrickson Inc	\$181,000	ES	Northwest Metropolitan Area Regional Surface Water Supply System Study, Phase 2	Proposal	St Paul	16p135e PO# 18010117	None	None

Details of Procurement Valued Between \$100,001 and \$250,000

Award Based on Request for Proposal

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Procurement Number	DBE/MCUB Goal	DBE/MCUB Commitment
7	Foth & Van Dyke & Assoc	\$205,065	ES	Hopkins System Improvements Interceptor Engineering Services	Proposal	Green Bay, WI	15p013b PO# 19009591	15%	15%
8	Foth & Van Dyke & Assoc	\$205,500	ES	Interceptor Engineering Services Eastview/Mounds Park Rehab	Proposal	Green Bay, WI	18p061b	15%	17.5%
9	Dunn Solutions Group Inc	\$250,000	MT	Misc. Consultant Services Light Rail Datamart	Proposal	Skokie, IL	19p110	None	None

Details of Procurement Valued Between \$250,001 and \$500,000

Award Based on Request for Proposal

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Procurement Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	Stantec Consulting Services	\$370,821	ES	Bloomington Area Lift Station L55 Construction Inspection	Proposal	St Paul	15p196b PO# 19006858	15%	15%
2	Railterm Corp	\$458,000	MT	Bass Lake Spur Dispatching Agreement	Proposal	Rutland, VT	18p402	None	None

Details of Procurement Valued Between \$100,000 and \$250,000 Award Based on Other Processes

#	Contractor	Amount	Div	Description	Solicitation Method	Contractor Location	Procurement Number	MCUB/DBE Goal	MCUB/DBE Commitment
1	Rihm Motor Co	\$101,011	MT	2020 Kenworth 4x2 T470 (Snowplow)	State Contract	St Paul	19p175	None	None
2	Tierney Brothers Inc	\$102,679	RA	Audio Visual Components of The New MTPD Chambers	State Contract	Minneapolis	19p177	N/A	None
3	Act Traffic Solutions Inc	\$120,000	MT	Traffic Signal Analysis & Programming	Sole Source	Shorewood	19p202	None	None
4	HP Inc	\$143,979	RA	Epe Building 2019 Refresh	State Contract	Palo Alto, CA	19p170	None	None
5	Parkeon	\$145,000	MT	Parkeon Fees and Maintenance	State Contract	Moorestown, NJ	Po# 250625	None	None
6	Enterprise Leasing Company of Mn	\$145,200	MT	Monthly Rental of Jeep Cherokee SUV for SWLRT Construction Support Services	State Contract	Eagan	19m047	None	None
7	Vaske Computer dba Collier IT	\$146,860	RA	Oracle License & Support	State Contract	St Paul	19m153	None	None
8	Altra Industrial Motion	\$172,840	ES	OEM Replacement for Our Nuttall Speed Reducer	Sole Source	Niagara Falls, NY	19p194	None	None
9	Act Traffic Solutions Inc	\$182,000	MT	Spinnaker LRT Intersection Traffic Signal Controller	Sole Source	Shorewood	2019 PO# 252056	None	None

**Details of Procurement Valued Between \$100,000 and \$250,000
Award Based on Other Processes**

#	Contractor	Amount	Div	Description	Solicitation Method	Contractor Location	Procurement Number	MCUB/DBE Goal	MCUB/DBE Commitment
10	Works Computing, A PDS Company	\$189,800	RA	DVR Server	State Contract	Bloomington	19p086	None	None
11	Calstart, Inc	\$196,540	MT	Provide Consulting Services Re: Electric Buses	Sole Source	Pasadena, CA	18m145	None	None
12	Jacobs Engineering Group Inc	\$199,415	ES	Strategic Initiatives Implementation	Sole Source	Mendota Heights	19p180	None	None

Details of Procurement Valued Between \$250,001 and \$500,000

Award Based on Other Processes

#	Contractor	Amount	Div	Description	Type	Contractor Location	Procurement Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	Flexible Pipe Tool Company	\$290,545	ES	2019 Aries cctv Pathfinder Command Center Mounted Customer Supplied Chassis	State Contract	St Joseph	19p230	None	None
2	Ziegler Inc	\$309,910	ES	Cat 962m Loader	State Contract	Shakopee	19p231	None	None
3	Insight Public Sector Inc	\$340,153	RA	Network Refresh for ES	State Contract	Bloomington, IL	19p140	None	None
4	Red Kite Project	\$353,000	MT	Resiliency Training	Sole Source	Philadelphia, PA	19p313	None	None
5	Tenvoorde Ford Inc	\$427,758	Mt	2020 Police Interceptor Ford Explorer SUV AWD	State Contract	St Cloud	19p229	None	None
6	Insight Public Sector Inc	\$494,962	RA	Smartnet Support Renewal for Citrix Hardware	State Contract	Bloomington, IL	PO# 19009859	None	None
7	Neogov	\$499,500	RA	Talent Hub - Recruiting	Sole Source	El Segundo, CA	19p146	None	None

Details of Procurement Valued Over \$500,000

Award Based on All Processes

#	Contractor	Amount	Div	Description	Solicitation Method	Contractor Location	Procurement Number	Business Item #	Council Action Date	MCUB/DBE Goal	MCUB/DBE Commitment
1	Stantec Consulting Services	\$501,000	ES	Full-Service Master Interceptor Engineering Services Lift Stations	Proposal	St Paul	15p196b PO# 19006153	2016-82	5/25/16	15%	15%
2	Brown and Caldwell	\$594,882	ES	1-Mn-344 Tunnel & R04	Proposal	St Paul	18p061a	2018-240	9/26/18	15%	15%
3	Foth & Van Dyke & Assoc	\$794,000	ES	Rehab Construction Inspection	Proposal	Lake Elmo	18p061b	2018-240	9/11/18	15%	17.5%
4	Thomas and Sons Construction Inc	\$1,439,431	MT	C Line 8th St BRT Construction	Bid	Rogers	19p054	N/A	N/A	15%	16.4%
5	American Liberty Construction	\$1,463,000	MT	Replace Hoists at Various Garages	Bid	Rockford	18p392	N/A	N/A	10%	19.7%
6	AE2S Construction LLC Dba EIM	\$1,510,224	ES	Regional Plant Wifi Implementation	Bid	Grand Forks	18p155	N/A	N/A	10%	23%

Details of Procurement Valued Over \$500,000

Award Based on All Processes

#	Contractor	Amount	Div	Description	Solicitation Method	Contractor Location	Procurement Number	Business Item #	Council Action Date	MCU B/DB E Goal	MCUB /DBE Prime
7	Genfare	\$1,566,833	MT	Fast Fare Farebox	Sole Source	Elk Grove Village, IL	PO# 249282	N/A	N/A	None	None
8	Magney Construction Inc	\$2,384,205	ES	Blue Lake WWTP Bar Screen Rehab	Bid	Chanhassen	18p363	N/A	N/A	7%	10.4%
9	Vaske Computer Db Collier It	\$3,104,323	RA	Annual Support for Oracle Hardware and Software	State Contract	St Paul	19p217	N/A	N/A	None	None
10	Minger Construction Inc	\$4,846,946	ES	Waconia Intercept #7	Bid	Jordan	18p418	2019-191	7/24/19	8%	9.3%
11	North Central Bus & Equipment	\$6,805,090	MTS	60 Buses	Bid	St Cloud	19p195	2019-142	7/26/19	None	None
12	First Transit Inc	\$11,622,310	MTS	Fixed Route Transit Service	Proposal	Cincinnati, OH	18p247	2019-14	1/23/19	None	None
13	Lametti & Sons Inc	\$18,506,300	ES	Emergency Relief Structure 04 And 1mn344 Tunnel Rehabilitation	Bid	Hugo	18p431	2019-69	4/24/19	5%	8.32%

Details of Procurement Valued Over \$500,000

Award Based on All Processes

#	Contractor	Amount	Div	Description	Type	Contractor Location	Procurement Number	Business Item #	Council Action Date	MCU B/DB E Goal	MCUB /DBE Prime
14	Cs McCrossan Construction Inc	\$24,423,018	MT	Construction of The Orange Line BRT Underpass	Bid	Maple Grove	19p029	2019- 112--Sw	6/12/19	15%	17%
15	Siemens Mobility	\$97,798,919	MT	Rolling Stock	Proposal	Louisville, KY	15p148 PO# 250397	2018-122	10/26/16	None	None



Summary of MCUB Commitment 2019 Q3 July- August- September

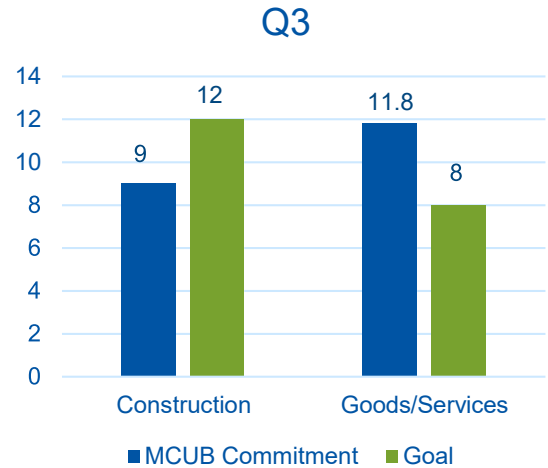
Q3 MCUB COMMITMENT \$4,739,201

Construction

- 9% or \$797,080
- 14 Subcontracting opportunities: \$685,702
- 7 Purchase Orders: \$111,378

Goods and Services

- 11.8% or \$3,942,120
- 294 P-card Transactions: \$38,734
- 618 Purchase Orders: \$3,903,387



Q2 MCUB COMMITMENT \$3,709,139

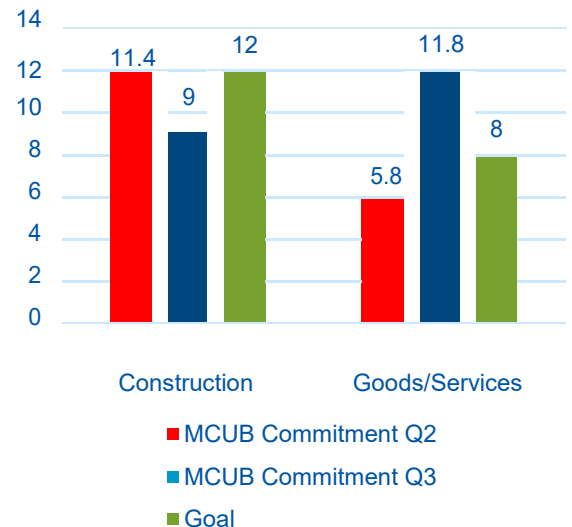
Construction

- 11.42% or \$2,596,581
- 9 Subcontracting opportunities: \$2,375,205
- 10 Purchase Orders: \$221,377

Goods and Services

- 5.76% or \$1,112,558
- 124 P-card Transactions: \$52,138
- 419 Purchase Orders: \$1,060,420

Q2 to Q3 Comparison



COMPARISON Q2 TO Q3

- Overall Commitment Increased: \$1,030,062
- Construction Decreased: \$1,799,501
- Goods and Services Increased: \$2,829,562