Wednesday, November 4, 2020 Management Committee

Information Item

Seeking Bold Outcomes with Contracting Opportunities in 2021
Overview of Efforts, Engagement and Future Consideration

- Increased MCUB micro purchase & small purchase threshold values
- Minority Contractor Engagement
- Exploration of Options
Contract Initiation and Goal Assignment Process

- Micro Purchases
- Purchases Greater than $50,000
- Contract Amendment Process
History of MCUB Goals

MCUB Goal History

Goods & Services

Construction
Procurement and MCUB Policy Changes

MCUB Select: $100,000 increased to $175,000

MCUB micro purchase threshold: $5,000 to $25,000
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<tr>
<th>Transit</th>
<th>Contracting Activity</th>
<th>Notes</th>
<th>Start Date</th>
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<tr>
<td>20P074</td>
<td>Variable Message Board Upgrade Lindbergh Terminal 1 and HHH Terminal 2 <strong>(Contracting)</strong></td>
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<td>10/6/2020</td>
<td>11/19/2020</td>
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**Contractor Engagement**

Improvements to Doing Business Page
Contractor Engagement

Small Business Workshops
Meetings with Minority Contractors
Seeking Bold Outcomes in MCUB Select

The MCUB Select program is a sheltered market solicitation process that applies to procurements that are less than $175K and when at least three MCUB firms are eligible and capable of performing the scope of work identified within the solicitation.

The MCUB Select program is intended to reduce barriers and increase utilization of MCUB firms that do business with the Council. This program is critically important to the Council to focus on equity and underutilized businesses.

Along with OEO, Procurement plays an important role to support and promote the MCUB program. We play a key role in making the program a success. It is important for us to continue to think boldly and to help the Council seek positive outcomes in the MCUB Select program. Our role includes:

1. Educate end users on the availability of the program
2. Refer end users to OEO to discuss details of the program
3. Encourage use of the program where possible
4. Educate vendors on the availability of the program
5. Help identify MCUB Select opportunities
6. Think of creative ways to increase utilization of the program

Each one of you is important to the outcomes and long-term success of the MCUB Select program, so let’s work together to seek bold outcomes and increase participation.
Exploring Options for Bold Outcomes

- MCUB financial incentives
- 6% preference to MCUBs for IFBs
- MCUB select expansion to above small purchase threshold
- Collaboration with business units
- Technology enhancements
Financial Incentives

Types of contracts: construction, consultant, professional or technical services.

“The Council or agency may establish financial incentives for prime contractors who exceed the goals for use of subcontractors.”

Minn. Stat. 473.142(c)
6% preference to MCUBs

Minn. Stat. 473.142(a)

- Types of contracts: goods or services that are bid (not RFPs)

- “The Metropolitan Council..., may award up to a six percent preference in the amount bid for specified goods or services to small targeted group”
MCUB Select Expansion

Types of contracts: goods or services that are bid (not RFPs)

Minn. Stat. 473.142(b)
Collaboration and Exploration of Options

Business Unit Collaboration
Small Business Inclusion Language

This language would apply to all RFPs with no assigned MCUB/DBE goals. This requested plan will provide the Council with a greater understanding of possible opportunities to partner with targeted businesses and identify areas of service that would be eligible for goal setting in future solicitations.
- Contract & Supplier Management Software
  The tool will fulfill a Council goal in providing a focus on technology for internal and external facing systems to increase access and reduce barriers

- Improvements to Contract Opportunities Page

- MCUB focused Listserv
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