

Management Committee

Meeting date: May 27, 2020

Subject: Q1 2020 MCUB Commitment Summary Report

District(s), Member(s): All

Policy/Legal Reference: Inclusion of Disadvantaged Business Enterprises (DBEs) and Metropolitan Council Underutilized Businesses (MCUBs) - Policy 3-4-6; and, Metropolitan Council Underutilized Business (MCUB) Program – Procedure 3-4-6c.

Staff Prepared/Presented: Cyrenthia Jordan, Director, Equal Opportunity (651) 602-1085

Division/Department: Office of Equal Opportunity (OEO)

Background

MCUB Quarter 1 report for information on achievement towards Council 2020 MCUB goals of small business inclusion in local and state funded opportunities.

In 2012, Metropolitan Council created the MCUB program to utilize women-owned, minority-owned and other small disadvantaged businesses in all of its procurement and contracting opportunities. In 2019 enhancements were made to the MCUB Program aimed to increase utilization of MCUB firms through Council procurements for local and state funded opportunities. The Council determined that it would set benchmarks to track and measure its efforts to include small disadvantaged businesses across its divisions. OEO and Procurement worked collaboratively to implement MCUB Select (a sheltered market program) and establish council wide purchasing goals of 8% goods and services and 12% construction that were supported and communicated by the Regional Administrator. In 2019, Procurement increased threshold for MCUB Select and micro purchases for MCUB.

OEO based on projected locally funded construction activities increase for 2020 the procurement goal for construction to 14%. OEO based on council active efforts increase for 2020 the procurement goal for goods and services to 10%. The Procurement and OEO will continue to work collectively to identify opportunities and support Council staff to maximize MCUB utilization.

Thrive Lens Analysis

Metropolitan Council is committed to the outcomes of stewardship, prosperity and equity. Equity and economic prosperity have long been part of the Council's vision for our region. MCUB is designed to engage and encourage the use of underutilized Minnesota-based small businesses for the Council's projects and procurements.



Q1 '20 - MCUB Commitment Summary

	CONSTRUCTION	GOODS & SERVICES	TOTAL INCLUSION
Q1 - ALL DIVISION SPEND:	\$8,058,181.96	\$56,976,694.9	\$65,034,876.82
Q1 - MCUB SPEND:			\$4,772,868.4 7.34%

Q1 Construction All Division spend:	\$8,058,181.96		
Q1 Construction MCUB Spend:	(# trans / \$ value)	18	\$661,222.5 1.02%
Overall Construction Achieved	8.2%		
Subcontracting opportunity:	1	\$481,900	
Purchase Orders Transactions	17	\$179,322.54	

Q1 Goods & Services All Division spend:	\$56,976,694.86		
Q1 Goods & Services MCUB Spend:	(# trans / \$ value)	15352	\$4,111,645.9 6.32%
Overall Good&Services Achieved	7.2%		
P-Card Transactions	401	\$55,471.0	
Subcontracting opportunity:	7	\$2,195,618	
Purchase Orders Transactions	14,944	\$1,860,556.7	

2019 Q4 - MCUB COMMITMENT: \$1,488,756.0

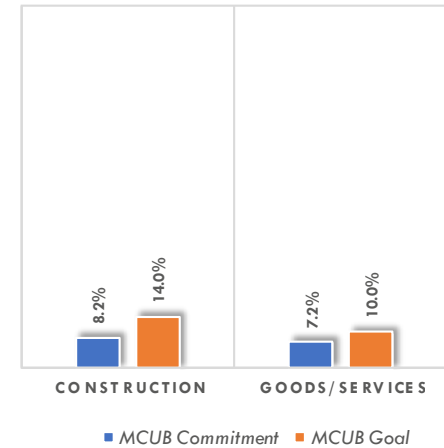
Q4 Construction Procurements	(# POs / \$ value)	7*	\$319,305.0
Overall Construction Achieved	4.70%		
Purchase Orders Transactions	7	\$319,305.00	
Q4 Goods & Services Procurements	(# POs / \$ value)	840*	\$1,169,451.0
Overall Good&Services Achieved	3.30%		
P-Card Transactions	278	\$62,650.0	
Purchase Orders Transactions	662	\$1,106,801.0	

Comparison - Q1-2020 & Q4-2019

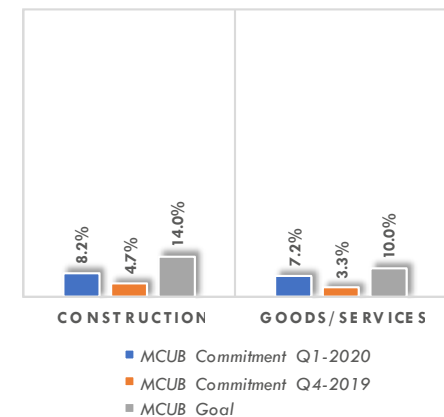
Q4 to Q1 Overall MCUB commitment	increased	\$3,284,112.4
MCUB - Construction spending	increased	\$341,917.54
MCUB - Goods & Services spending	increased	\$2,942,194.9

* 2019 usign number of POs vs 2020 using number of transactions

Q1/2020 ACHIEVEMENT



Q4/2019 TO Q1/2020 COMPARISON



Demographics Breakdown	Work Value
Black American	\$324,286.72
Hispanic American	\$5,000.00
Native American	\$12,464.15
Asian-Pacific American	\$532,045.42
Subcontinent Asian American	\$523.25
MBE (CERT)	\$184,828.80
VET	\$25,377.38
Non-Minority	\$3,540,236.02
Unknown	\$0.00

Gender	Work Value
Male	\$835,812.07
Female	\$3,788,949.67

MCUB Firms by Gender	# MCUB Firms
Male	105
Female	37

MCUB Firms Ethnicity	Female	Male
Black American	\$8,543.23	\$315,743.49
Hispanic American	\$0.00	\$5,000.00
Native American	\$5,000.00	\$7,464.15
Asian-Pacific American	\$230,170.42	\$301,875.00
Subcontinent Asian American	\$0.00	\$523.25
Non-Minority	3540236.02	0

