Management Committee
Meeting date: November 10, 2021
For the Metropolitan Council meeting of December 8, 2021

Subject: Authorized Financial Institutions for 2022
District(s), Member(s): All
Policy/Legal Reference: Appendix A to Council Policy on Investments, Minnesota Statutes 473.542 and 118A.02
Staff Prepared/Presented: Mark Thompson, Senior Manager (651-602-1629)
Division/Department: Regional Administration/Finance

Proposed Action
Metropolitan Council approve the attached list of Authorized Financial Institutions for 2022.

Background
In accordance with the Council’s investment policy, all banks and investment firms doing business with the Council must receive prior approval from the Council.

Also, pursuant to Minnesota Statutes Chapter 473.542 Metropolitan Government and 118A.02 Deposit and Investment of Local Public Funds, the Council shall designate one or more national or state banks or trust companies as official depositories. This designation shall be in writing, set forth all terms and conditions upon which deposits are made, shall be signed by the Council Chair and Treasurer, and be made part of Council minutes.

Rationale
This request is presented to the Council at least annually so that the Council is informed of its financial partners and can designate depositories as required by statute. It will also be presented when new institutions are proposed to be added to the list.

Thrive Lens Analysis
Competitive solicitation of financial services demonstrates Stewardship over the Council’s investment portfolios, banking activities, credit card transactions, and other financial activities by ensuring needed financial services are obtained at the best price and according to Procurement policies.

Funds invested in the targeted Certificate of Deposit program positively impacts Equity within the communities we serve. Local Community banks with whom we invest have track records of providing loans to disadvantaged small businesses, affordable housing initiatives, programs for the unbanked and community development.

Funding
General banking and credit card processing fees are funded within division budgets. There are typically no fees charged to the Council for Purchasing cards, payroll debit cards, and payment debit cards provided to housing program participants for utilities reimbursements. No commissions are paid to investment brokers. Hedging transaction fees are funded by Transit.

Known Support / Opposition
No known opposition

Appendix A
Banking Services (Designated Depositories)
U.S. Bank, N.A.
Wells Fargo Bank, N.A.

Card Providers, Gateways, Acquirers and Processors
Authorize.net (bar code sales channel)
PayPal (Transit inventory sales via eBay)
Bank of America (purchasing credit card)
Elavon Inc. (credit card processing and managed payment processor)
Token Transit (Metro Transit Mobil App Ticket provider and payment product)
The Bancorp Bank, (VEBA HRA debit cards)
Total Administrative Services Corporation (TASC) (Benefits provider for flex payment administrator)
US Bank (payroll debit card and housing debit card)
US Bank (recognition cards)

Custodial, Trust, Escrow and Hedge Clearing Accounts
R.J. O’Brien (clearing account for hedges)
State Street (OPEB portfolio execution & custody via SBI)
U.S. Bank Trust and Custody (custody, trust and escrow)
Wells Fargo Institutional Trust/Principal Custody Solutions (custody, securities lending, trust and escrow)

Securities Broker/Dealers
First Horizon Capital Markets
Piper Sandler
RBC Capital Markets
Robert W. Baird & Co.
U.S. Bancorp, N.A.
Wells Fargo Securities, LLC.

Money Market Funds
First American Funds, Inc.
Goldman Sachs Asset Management
Morgan Stanley
Wells Fargo Funds

OPEB Trust Investments
Public Employees Retirement Association (PERA)
Minnesota State Board of Investment (SBI)

Certificate of Deposit Program
Maple Bank
Drake Bank
Riverland Bank
First Resource Bank
21st Century Bank
Hi-way Federal Credit Union
Merchants Bank
Bremer Bank
PNC Bank