

Information Item

Management Committee



Meeting Date: May 10, 2023

Topic

2022 Fourth Quarter and 2023 First Quarter Procurement Summary and MCUB Goals Review

District(s), Member(s):

Policy/Legal Reference: FM14-2 Expenditures for the Procurement of Goods and Services

Staff Prepared/Presented: Jody Jacoby, Procurement Director, 651-602-1144
Ashanti Payne, OEEO Assistant Director, 651-602-7660

Division/Department: Procurement/OEEO

Background

Council *Policy 14-2 – Expenditures* authorizes the Regional Administrator to approve awards not exceeding \$500,000 for all purchases of budgeted goods and services. In addition, the Regional Administrator is authorized to approve construction contracts where:

- (a) The value of the contract does not exceed \$10,000,000;
- (b) The construction project was included in the Council-adopted capital budget;
- (c) The cost of the project is less than the Engineer’s Probable Construction Costs plus 10%;
- (d) Sufficient funds are available in the capital budget to complete the project.

The delegation authority of the Regional Administrator to approve awards for all purchases of budgeted goods and services was increased from \$250,000 to \$10,000,000 in September of 2022. Related to this increase in authority, the Council requested a report on any contracts valued between \$175,000 and \$250,000, \$500,000, and \$10,000,000.

To satisfy this requirement a report that summarizes procurements for the preceding quarter is presented to the Council through the Management Committee at the end of each quarter. The report gives a breakdown of the number of procurements executed during the reporting period grouped by value, and details of all procurements which have a value greater than \$175,000, but less than or equal to \$10,000,000.

Procurements valued at greater than \$10,000,000 are generally approved individually by the Council, except for those construction contracts that meet the criteria given above. The Management Committee requested a quarterly summary of contracts over \$500,000.

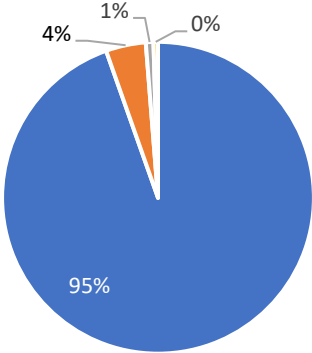
The 2022 Fourth Quarter and 2023 First Quarter Procurement Summary and MCUB Utilization Summary Review are attached.

Metropolitan Council

Procurement Summary Information - Fourth Quarter, 2022

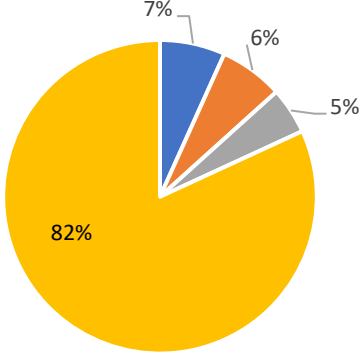
Dollar Amount Range	Number of Procurements		Percent Value \$	Total Value \$	
	Fourth Quarter	YTD	Fourth Quarter	Fourth Quarter	YTD
\$0 - \$10,000	9,210	36,229	6.7%	\$10,599,335	\$39,603,839
\$10,001 - \$50,000	404	1398	6.6%	\$10,363,070	\$33,337,544
\$50,001 - \$175,000	77	330	4.8%	\$7,559,352	\$31,547,306
\$175,001 - \$250,000	14	53	2%	\$3,134,258	\$11,551,545
\$250,001 - \$500,000	16	72	4%	\$6,248,374	\$28,393,743
Greater Than \$500,000	15	59	75.9%	\$119,425,953	\$607,775,138
Grand Total	9,736	38,141	100%	\$157,330,342	\$752,209,115

Procurements by # of Transactions Q4-2022



■ \$0-10,000 ■ \$10,000-50,000 ■ \$50,000-175,000 ■ \$175,000 +

Procurements by Contract \$ Value Q4-2022



■ \$0-10,000 ■ \$10,000-50,000 ■ \$50,000-175,000 ■ \$175,000 +

Details of Procurement Valued Between \$175,001 and \$250,000

Award Based on Requests for Proposals

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	MCUB Goal	MCUB Commitment
1	Alliant Engineering Inc	\$175,811	MT	F Line Traffic Analysis and Concept Development	Proposals	Minneapolis, MN	22P166	8%	16.76%
2	Madden Galanter Hansen LLP	\$250,000	RA	Master Contract for Arbitration Advocacy and Consulting	Proposals	Bloomington, MN	22P121A	6%	6%
3	Wiley Reber Law	\$250,000	RA	Master Contract for Arbitration Advocacy and Consulting	Proposals	Edina, MN	22P121B	6%	9%

Details of Procurement Valued Between \$175,001 and \$250,000

Award Based on Invitation for Bids

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	C.O.D. Services LLC	\$195,000	ES	Laboratory Courier Services	Bids	Big Lake, MN	22P240	0%	100%
2	National Minerals Corporation	\$192,473	ES	Metro Plant Fly Ash	Bids	Hastings, MN	22P323	None	None
3	Stone Pros LLC DBA Snow Pros	\$225,000	MT	Snow Removal Services	Bids	Wayzata, MN	22P067	6%	6%

Details of Procurement Valued Between \$175,001 and \$250,000

Award Based on Other Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract/PO Number	MCUB/DBE Goal	MCUB/DBE Commitment
1	Highcloud Solutions Inc	\$198,400	RA	Server Contractor	Emergency Declaration	Minneapolis, MN	PO #22009601	None	100%
2	International Projects Consultancy Services	\$200,000	RA	Azure NET Consultant	Emergency Declaration	Minneapolis, MN	PO #22010045	None	100%
3	Paragon Development Systems Inc	\$225,000	RA	Partial Replacement of Virtualization Servers Required to be On-Site	Cooperative Purchasing Agreement	Brookfield, WI	22P358	None	None
4	North Central Bus & Equipment	\$232,420	MTS	2022 - Maple Grove (2) Small Bus Purchase - North Central	Cooperative Purchasing Agreement	St Cloud, MN	22P183	None	None
5	Paragon Development Systems Inc	\$242,155	RA	VMware Host Refresh - MC	Cooperative Purchasing Agreement	Brookfield, WI	22P434	None	None
6	Bentech Inc	\$247,999	MTS	Purchase Driver Barriers for Gillig Transit Buses	Sole source	Philadelphia, PA	22P389	None	None

Details of Procurement Valued Between \$175,001 and \$250,000

Award Based on Other Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract/ PO Number	MCUB/ DBE Goal	MCUB/DBE Commitment
7	Lockridge Grindal Nauen PLLP	\$250,000	RA	Legal Services	Exemption	Minneapolis, MN	22P409	None	None
8	Lockridge Grindal Nauen PLLP	\$250,000	RA	Legal Services -	Exemption	Minneapolis, MN	22P298	None	None



Details of Procurement Valued Between \$250,001- \$500,000

Award Based on Formal Invitation for Bid

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	Snow Removal Group	\$270,000	MT	Snow Removal Orange Line	Bids	Buffalo, MN	22P069	6%	10%
2	Northland Mechanical Contractors, INC.	\$284,700	MT	East Metro Garage - A/C Condenser and Roof Package Unit Replacement	Bids	New Hope, MN	22P101A	10%	17.93%
3	Siemens Mobility	\$407,148	MT	LRV Type II Tires	Bids	Louisville, KY	22P176	None	None



Details of Procurement Valued Between \$250,001 and \$500,000

Award Based on Request for Proposals

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	ICF Incorporated LLC	\$295,701	MTS	Regional Transportation and Climate Change Multimodal Measures	Proposals	Fairfax, VA	22P040	15%	15.3%
2	Digineer Consulting DBA Omniview	\$360,000	RA	Executive Recruiter	Proposals	Minneapolis, MN	22P257	3%	10%
3	St Croix Sensory Inc	\$410,000	ES	Odor Panel and Evaluation Services	Proposals	Stillwater, MN	22P077	None	None
4	Dunn Solutions Group Inc	\$450,000	ES	Business Analytics and Integration	Proposals	Skokie, IL	21P329A	6%	6.7%
5	HR&A Advisors Inc	\$500,000	MT	Master Contract Real Estate Advisory Services	Proposals	New York, NY	22P145	2%	4%
6	Hazen and Sawyer	\$500,000	ES	Master Contract Odor Consulting Services Contract	Proposals	Hicksville, NY	22P168	4%	4%

Details of Procurement Valued Between \$250,001 and \$500,000

Award Based on Other Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/ MCUB Goal	DBE/ MCUB Commitment
1	Tri-State Pump & Control Inc	\$300,000	ES	Tuthill Pumps	Sole source	Clearwater, MN	22P286	None	None
2	Mall of America	\$301,297	MT	MOA Vent Shaft Concrete Infill	Sole Source	Bloomington, MN	22M056	None	None
3	Insight Public Sector Inc	\$360,000	RA	Vulnerability Scanning Tool	Cooperative Purchasing Agreement	Dallas, TX	22P364	None	None
4	Parsons Transportation Group Inc	\$399,776	RA	Parsons iNet 5 Year License and System Support Renewal	Sole source	Peachtree Corners, GA	22P355	None	None
5	Axon Enterprise Inc	\$434,752	MT	Axon Taser Refresh	Cooperative Purchasing Agreement	Phoenix, AZ	22P414	None	None
6	Midway Ford CO	\$475,000	ES	2023 Ford F-250 & F-350	Cooperative Purchasing Agreement	Roseville, MN	22P371	None	None
7	HP Inc	\$500,000	RA	2023 HP Blanket PO	Cooperative Purchasing Agreement	Palo Alto, CA	22P178	None	None



Details of Procurement Valued Over \$500,000

Award Based on All Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	MCUB /DBE Goal	MCUB/DBE Commitment
1	City Laundering Company	\$647,633	ES	Uniform Rental Program	Proposals	Oelwein, IA	22P097	None	None
2	KLJ Engineering LLC	\$1,313,226	MT	METRO Gold Line BRT-Construction Monitoring	Proposals	Bismarck, ND	22P005	10%	27%
3	Duo-Gard Industries	\$1,460,070	MT	METRO B Line Pylon Purchase	Bids	Canton, MI	19P385E	None	None
4	Albrecht Sign Co	\$1,477,769	MT	METRO B Line Pylon Purchase	Bids	Fridley, MN	19P385D	None	None
5	American Liberty Construction	\$1,554,354	MT	OHB Hoists Replacement	Bids	Rockford, MN	22P206	6%	18.78%
6	CDW LLC	\$2,000,000	RA	Staff Augmentation Services	Cooperative Purchasing Agreement	Vernon Hills, IL	22P330D	None	None
7	Short Elliot Hendrickson Inc	\$3,000,000	ES	Master Contracts for Mechanical Plant Engineering	Proposals	St. Paul, MN	21P297E	12%	12.5%
8	Toltz King Duvall Anderson	\$5,000,000	ES	Master Contracts for Mechanical Plant Engineering	Proposals	St. Paul, MN	21P297F	12%	12%

Details of Procurement Valued Over \$500,000

Award Based on All Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	MCUB /DBE Goal	MCUB/DBE Commitment
9	North Shore Track Services Inc	\$5,172,442	MT	Master Contract for Bass Lake Spur Freight Rail Maintenance and Repair II	Bids	Duluth, MN	21P143B	4%	10.2%
10	Visu-Sewer Clean & Seal Inc	\$6,516,524	ES	Coon Rapids: 4-NS-525 Rehabilitation	Bids	Blaine, MN	22P048	14%	14%
11	Genfare LLC	\$7,507,935	MT	Fastfare Farebox Upgrade	Sole Source	Elk Grove, IL	22P408	None	None
12	MN Life Insurance Co	\$8,250,000	RA	Basic and Supplemental Life Insurance RFP	Proposals	St Paul, MN	22P085	None	None
13	Carollo Engineers Inc	\$10,400,000	ES	PLC Renewal and Inspection Services	Proposals	Salt Lake City, UT	21P328	3%	3%
14	Brown and Caldwell	\$18,000,000	ES	Master Contracts for Full Service and Process Mechanical Plant Engineering	Proposals	San Francisco, CA	21P297A	12%	12.04%
15	AP Midwest LLC	\$47,126,000	ES	MWWTP Services Buildings & Site Improvements Project	Proposals	Minneapolis, MN	21P015	12%	15.44%

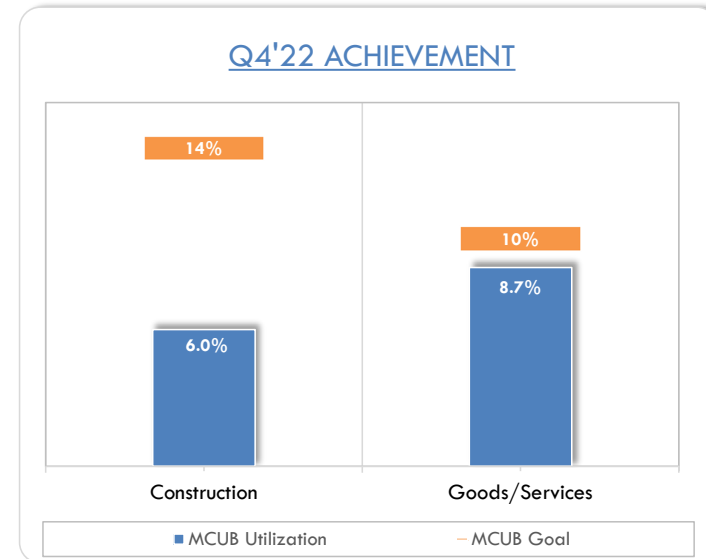


Metropolitan Council

Q4 2022 – MCUB Utilization Summary

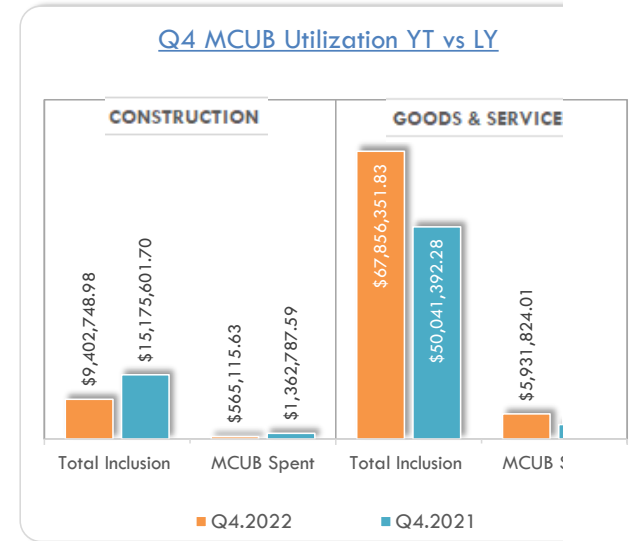
Total Spend and MCUB Utilization

A. Total Spend (PO & Pcard)- All divisions:	\$233,524,508.72	
B. Total Exclusions	\$156,265,407.91	67%
C. Total Inclusions	\$77,259,100.81	33%
<i>MCUB Total Construction Spend</i>	\$565,115.6	0.73%
<i>MCUB Total Goods/Services Spend</i>	\$5,931,824.01	7.68%
D. Total MCUB commitment	\$6,496,939.64	8.4%
<i>MCUB Total Construction Spend</i>	\$565,115.6	8.70%
<i>MCUB Total Goods/Services Spend</i>	\$5,931,824.01	91.30%



Comparison Q4 YT and Q4 LY

	Q4 YT	Q4 LY	
A. Total Spend (PO & Pcard)- All divisions:	\$233,524,508.72	\$287,326,282.47	18.7% decrease
B. Total Exclusions	\$156,265,407.91	\$222,109,288.49	29.6% decrease
C. Total Inclusions	\$77,259,100.81	\$65,216,993.98	18.5% increase
D. Total MCUB commitment	\$6,496,939.64	\$4,801,668.86	35.3% increase



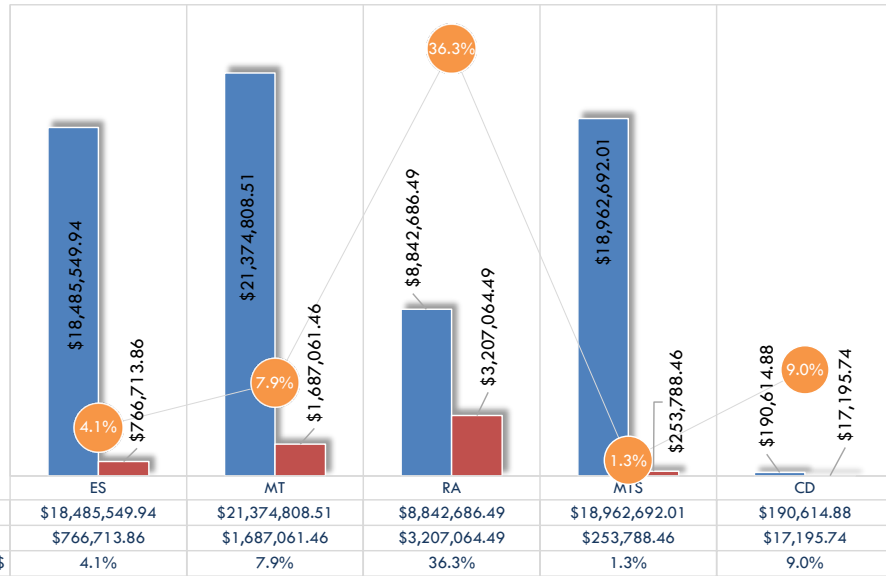
MCUB Utilization YT vs LY

	CONSTRUCTION		GOODS & SERVICES	
	Total Inclusion	MCUB Spent	Total Inclusion	MCUB Spent
Q4.2022	\$9,402,748.98	\$565,115.63	\$67,856,351.83	\$5,931,824.01
Q4.2021	\$15,175,601.70	\$1,362,787.59	\$50,041,392.28	\$3,438,881.27
Spending change	(\$5,772,852.72)	(\$797,671.96)	\$17,814,959.55	\$2,492,942.74
Rate of Change %	-38.04%	-58.53%	35.60%	72.49%

Spend by Division

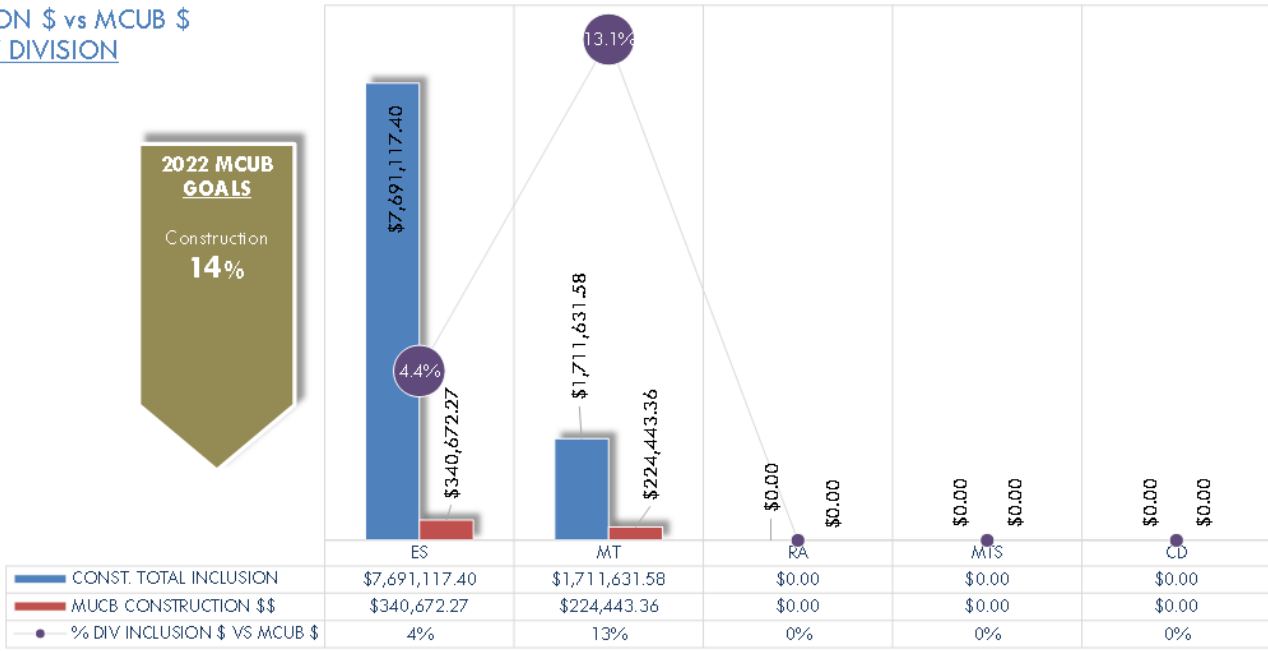
GOODS & SERVICES
INCLUSION \$ vs MCUB \$
BY DIVISION

**2022
MCUB
GOALS**
Goods and
services:
10%

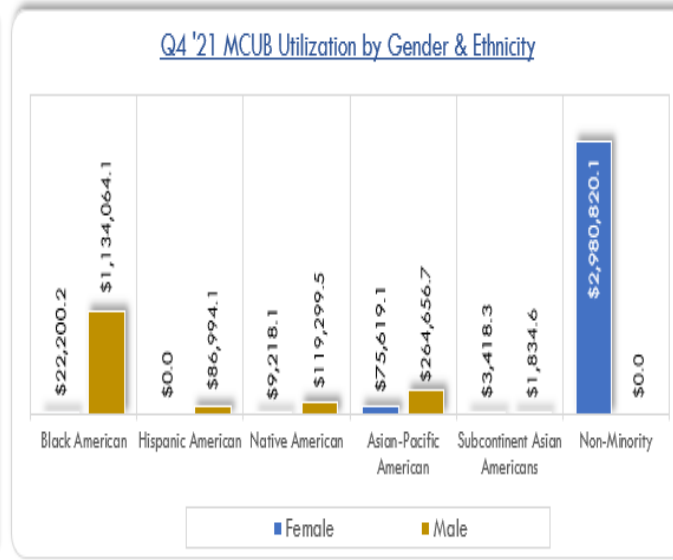
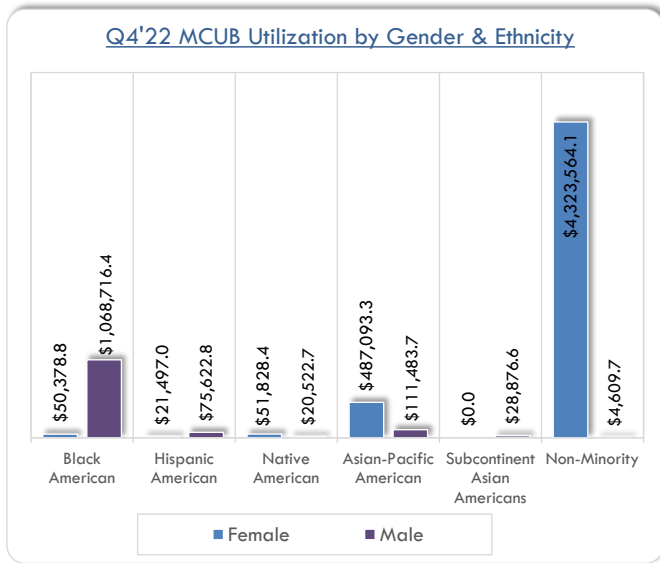


**CONSTRUCTION
INCLUSION \$ vs MCUB \$
BY DIVISION**

**2022 MCUB
GOALS**
Construction
14%



Utilization by Gender and Ethnicity / with Q4 2021 Comparison



Q4 Highlights

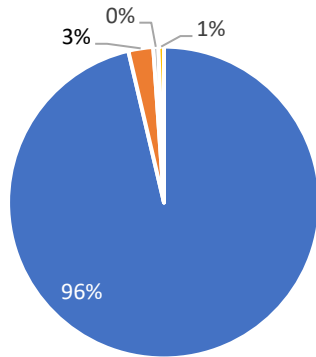
- **Successful State Contracts with MCUB Firms**
 - Abundant 180, LLC - \$41,811.25 (Wardrobe Lockers)
 - Vaske Computer - \$92,005.01 (Oracle Support)
- **IS Emergency Declaration MCUB Success**
 - IT Audit Labs - \$106,000.00 (IS Business Analyst)
- **MCUB Select Success**
 - C.O.D Services, LLC - \$86,400.00 (Courier Services)
- **MCUB Preference Success**
 - Lighten Up, LLC-\$53,606.33 (MSP Tunnel Light Fixtures)
- **MCUB Partnership with New Flyer**
 - B & L started supplying New Flyer components in September 2022
 - Spend with B & L in Q3 2022 was \$26,476.98
 - Spend with B & L in Q4 2022 was \$115,398.82
- **New DBE Orientation held in November**
 - All MN based DBEs are MCUB firms -30 unique firms attended
 - OEEO presented along with MnDOT, Metropolitan Airport Commission and City of Minneapolis

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Procurement Summary Information – First Quarter, 2023

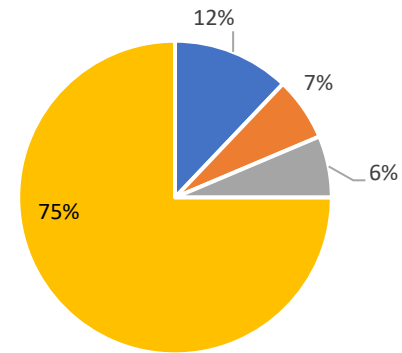
Dollar Amount Range	Number of Procurements		Percent Value \$	Total Value \$	
	First Quarter	YTD	First Quarter	First Quarter	YTD
\$0 - \$10,000	7,515	7,515	12.1%	\$7,791,792	\$7,791,792
\$10,001 - \$50,000	201	201	6.5%	\$4,218,024	\$4,218,024
\$50,001 - \$175,000	41	41	6.4%	\$4,103,077	\$4,103,077
\$175,001 - \$250,000	14	14	4.9%	\$3,145,961	\$3,145,961
\$250,001 - \$500,000	13	13	8.2%	\$5,283,671	\$5,283,671
Greater Than \$500,000	17	17	61.9%	\$39,899,648	\$39,899,648
Grand Total	7,801	7,801	100%	\$64,442,173	\$64,442,173

Procurements by # of Transactions Q1-2023



■ \$0-10,000
 ■ \$10,000-50,000
 ■ \$50,000-175,000
 ■ \$175,000+

Procurements by Contract \$ Value Q1-2023



■ \$0-10,000
 ■ \$10,000-50,000
 ■ \$50,000-175,000
 ■ \$175,000+

Details of Procurement Valued Between \$175,001 and \$250,000

Award Based on Requests for Proposals

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	CPCS Transcom Inc	\$200,000	MTS	Urban Freight Distribution Study	Proposals	Washington, DC	22P280	15%	22.4%
2	Soldo Consulting	\$200,000	RA	Investigative Services - Soldo Consulting	Proposals	Woodbury, MN	22P404	None	100%
3	Elemental Air LLC	\$242,679	ES	Air Emissions Testing Services 2022-2026	Proposals	Medina, MN	22P036	2%	2%
4	DeYoung Consulting Services	\$249,750	CD	Residential Preferences Study	Proposals	Minneapolis, MN	21P191A	None	100%

Details of Procurement Valued Between \$175,001 and \$250,000

Award Based on Invitation for Bids

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	Egan Company	\$187,660	MT	Metro B Line- Handholes	Bids	Champlin, MN	22P318	None	None
2	Perfection Plus Inc	\$191,346	RA	Janitorial Services 390 N Robert St	Bids	Minneapolis, MN	22P329	20%	100%
3	Seachange	\$207,605	MT	Pocket schedule printing and warehousing services 2023	Bids	Plymouth, MN	22P422	4.0%	100%
4	Schunk Carbon Technology	\$242,967	MT	LRT-LRV-Type 1 Pantograph Overhaul Kits	Bids	Menomonee Falls, WI	22P381	None	None
	TC Lawn & Snow Service	\$247,500	MT	Snow Removal Services	Bids	St. Paul, MN	22P068	None	100%

Details of Procurement Valued Between \$175,001 and \$250,000

Award Based on Other Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract/PO Number	MCUB/DBE Goal	MCUB/DBE Commitment
1	Hitachi Vantara LLC	\$196,795	RA	Hitachi Vantara Renewal for Camera Streaming on Rail - Req 2208802	Sole Source	Chicago, IL	23P002	None	None
2	Leica Geosystems Inc.	\$233,279	MT	Leica RTC 360 Accident Scene Scanner	Joint Purchasing Agreement	Norcross, VA	23P001	None	None
3	GS Systems Inc DBA Wonderware	\$246,380	RA	Aveva Customer Frist Support	Sole Source	Brookfield, WI	22P440	None	None
4	Jasper Engineering	\$250,000	ES	Purchase and Service of Siemens Mag Flow Meter	Sole Source	Hibbing, MN	23P018	None	None
Metro	Madden Galanter Hansen LLP	\$250,000	RA	Legal Services Contract - ATU, Local 1005 v. Council and Metro Transit	Exemption	Bloomington, MN	23P012	None	None

Details of Procurement Valued Between \$250,001- \$500,000

Award Based on Request for Proposals

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	SRF Consulting Group Inc	\$350,000	MTS	Regional Safety Study	Proposals	Minneapolis, MN	22P105	15%	15.1%



Details of Procurement Valued Between \$250,001 and \$500,000

Award Based on Formal Invitation for Bid

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	JPMI Construction Co	\$297,000	MT	Exhaust Hose Systems Upgrade	Bids	New Brighton, MN	22P316	9%	16%
2	Border States Electric Supply	\$316,138	ES	Programmable Logic Controller	Bids	Minneapolis, MN	22P170	None	None
3	Siemens Mobility Inc	\$463,860	MT	LRT-LRV-Type 2 Double Spring Pantographs	Bids	Dorval, QC	22P370	None	None

Details of Procurement Valued Between \$250,001 and \$500,000

Award Based on Other Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
1	Henricksen PSG	\$291,348	MT	MBG Systems Furniture, Delivery, Install and Warranty	State Contract	Minneapolis, MN	22P050	None	None
2	Giro Inc	\$338,628	RA	Annual Fees	Sole Source	Montreal, QC	21P350	None	None
3	Vontas	\$393,102	RA	Trapeze Ranger	Sole Source	Cedar Rapids, IA	22P440	None	None
4	Logis	\$428,505	RA	LOGIS Subscription Fee	Sole Source	Golden Valley, MN	21P350	None	None
5	Paragon Development Systems Inc	\$435,663	RA	Checkpoint Firewall Renewal	State Contract	Detroit, MI	23P003	None	None
6	Gartner Inc	\$478,841	RA	It Leadership Team Services	State Contract	Stamford, CT	22P442	None	None
7	Minger Construction Inc	\$494,049	ES	New Brighton-Long Lake Interceptor Sewer Cleaning & Debris Removal	Emergency Declaration	Jordan, MN	PO #23000932	None	None

Details of Procurement Valued Between \$250,001 and \$500,000

Award Based on Other Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	DBE/MCUB Goal	DBE/MCUB Commitment
8	Microsoft Corp	\$497,687	RA	Micro Soft 3 Year Support Renewal	Sole source	Dallas, TX	23P027	None	None
9	Johnson Controls Fire Protection LP	\$498,850	ES	Blue Lake Fire Alarm Upgrade	Sole Source	Palatine, IL	23P006	None	None



Details of Procurement Valued Over \$500,000

Award Based on All Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	MCUB/DBE Goal	MCUB/DBE Commitment
1	Midwest Training Associates LLC	\$555,000	ES	2023 Training Services	Proposals	Wabasso, MN	22P268	None	None
2	American Engineering Testing Inc	\$750,000	MT	Master Contract Material Testing & Inspection Services	Proposals	Minneapolis, MN	22P185A	10%	10%
3	Braun Intertec Corp.	\$750,000	MT	Master Contract Material Testing & Inspection Services	Proposals	St. Paul, MN	22P185B	10%	10%
4	Cubic Transportation Systems Inc	\$783,000	MT	B Line Smart Card Validators	Sole Source	Los Angeles, CA	22P326	None	None
5	Cubic Transportation Systems Inc	\$783,000	MT	Gold Line Smart Card Validators	Sole Source	Los Angeles, CA	22P325	None	None
Metropolitan Council	Parkeon	\$1,133,108	MT	Gold Line Ticket Vending Machines	Sole Source	Moorestown, NJ	22P333	None	None
	Arinc Incorporated	\$1,220,906	RA	5 Year Software Support Renewal	Sole Source	Annapolis, MD	22P058	None	None
	Hoglund Bus Co Inc	\$1,369,900	MTS	10CMAQ funded Busses for SWT	State Contract	Monticello, MN	22P305	None	None

Details of Procurement Valued Over \$500,000

Award Based on All Processes

#	Contractor	Amount	Division	Description	Solicitation Method	Contractor Location	Contract Number	MCUB/DBE Goal	MCUB/DBE Commitment
9	City Laundering Company	\$1,461,545	MT	Non-Operator Work Uniform Services	Proposals	Oelwein, IA	21P218	1%	7%
10	Infolini Inc	\$1,500,000	RA	IT Professional Services & IT Staff Augmentation	State Contract	Columbia, MD	22P330A	None	None
11	Gillig LLC	\$1,608,489	MTS	Gillig Bus Purchase	State Contract	Livermore, CA	21P354	None	None
12	Parkeon	\$1,806,124	MT	B Line Ticket Vending Machines	Sole Source	Moorestown, NJ	22P332	None	None
13	Turner & Townsend AMCL INC	\$2,300,000	ES	BPSI Enterprise Asset Management Services	Proposals	New York, NY	22P018	14%	15.3%
14	Municipal Builders Inc	\$2,401,198	ES	Lift station L32 Biofilter	Bids	Nowthen, MN	22P291A	5%	5.2%
15	Hoglund Bus Co Inc	\$3,109,036	MTS	2022 Fixed Route Small Bus Purchase	State Contract	Monticello, MN	22P372	None	None
16	North Central Bus & Equipment	\$8,369,390	MTS	2022 Maple Grove Small Bus Purchase	State Contract	St Cloud, MN	22P373	None	None
17	Black & Veatch Corp	\$9,998,952	ES	Owner's Agent Services Hastings WWTP	Proposals	St Louis, MO	22P270	13%	13%



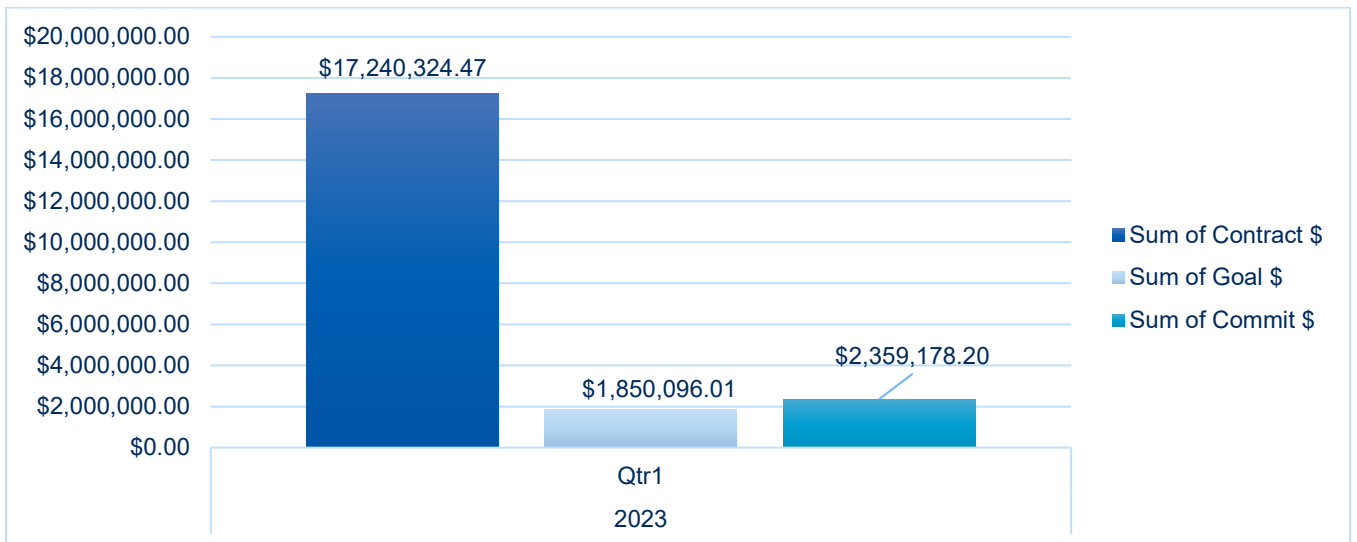
METROPOLITAN COUNCIL

MCUB Utilization Summary /Q1 2023

2023 MCUB GOALS

Construction
14%

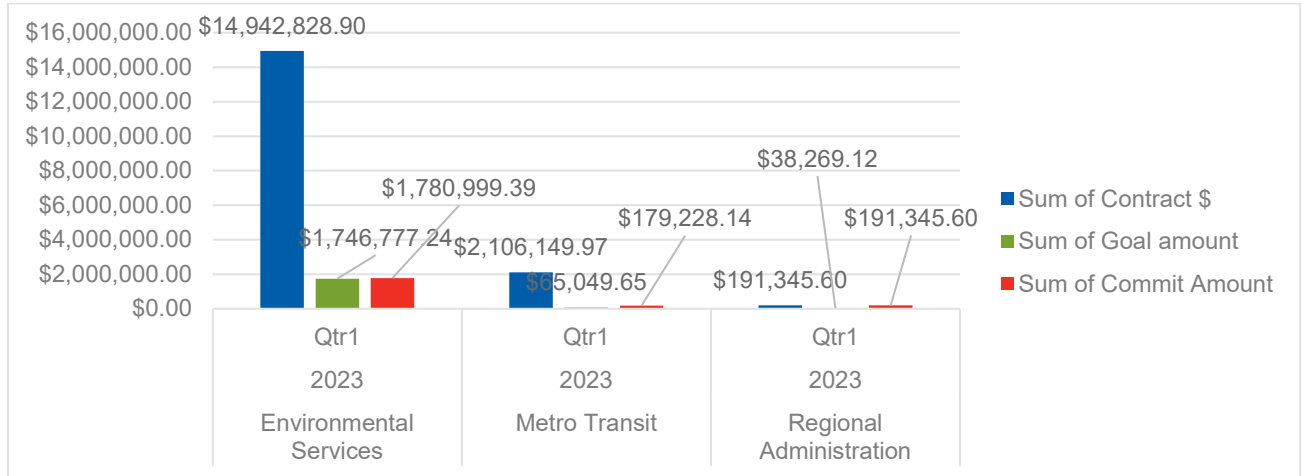
Total MCUB Commitments for Construction and Contracted Services



Sum of Contract \$	Sum of Goal \$	Sum of Commitment \$	MCUB %
\$17,240,324.47	\$1,850,096.01	2,359,178.20	13.7%

Metropolitan Council

Total MCUB Commitments by Division – Construction and Contracted Services



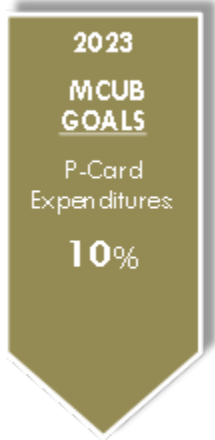
Division	Sum of Contract \$	Sum of Goal \$	Commitment \$	MCUB %
MCES	\$14,942,828.90	\$1,746,777.24	\$1,780,999.39	11.9%
Metro Transit	\$2,106,149.97	\$65,049.65	\$179,228.14	8.5%
RA	\$191,345.60	\$38,269.12	\$191,345.60	100.0%
Total	\$17,240,324.47	\$1,850,096.01	2,151,573.14	12.5%

Total MCUB Payments Q1 2023 = \$5,133,027.64

MCUB Payments \$			
	Construction & Contracted Services	P-Card	Total
Q1 2023	\$5,054,283.88	\$78,743.76	\$5,133,027.64

- Total MCUB Payments Q1 2023 vs. Q1 2022:
- Q1 2023 - **\$5,133,027.64**
- Q1 2022 - **\$3,261,152.07**
- % Change: **+64%**

Total P-Card Expenditures By Division



Division	P-Card Total	P-Card Exclude	P-Card Include	P-Card MCUB	% MCUB
Metro Transit	\$967,817.31	\$36,474.57	\$931,342.74	\$64,561.72	6.9%
MCES	\$248,519.14	\$20,923.70	\$227,595.44	\$9,649.36	4.2%
RA	\$286,833.20	\$23,560.84	\$263,272.36	\$3,762.73	1.4%
MTS	\$11,001.04	\$5,771.85	\$5,229.19	\$487.26	9.3%
CD	\$38,329.00	\$19,375.50	\$18,953.50	\$282.69	1.5%
Total	\$1,552,499.69	\$106,106.46	\$1,446,393.23	\$78,743.76	5.4%



Q1 2023 MCUB Utilization Demographic Details (Payments & P-Card)

Demographics Breakdown	Work Value	% total
Black American	\$1,106,650.65	22%
Hispanic American	\$123,834.62	2%
Native American	\$535,057.15	10%
Asian-Pacific American	\$731,383.79	14%
Subcontinent Asian Americans	\$37,188.69	1%
MBE (CERT)	\$0.00	0%
VET	\$0.00	0%
White	\$2,382,737.49	46%
Unknown	\$216,175.25	4%
Total MCUB Subcontracting	\$5,133,027.64	

MCUB Firms Ethnicity	Women	Men
Black American	\$32,025.00	\$1,074,625.65
Hispanic American	\$40,802.17	\$83,032.45
Native American	\$498,492.88	\$36,564.27
Asian-Pacific American	\$414,248.31	\$317,135.48
Subcontinent Asian Americans	\$21,000.00	\$16,188.69
White	\$2,332,432.79	\$50,304.70

Number of Unique MCUB Firms	Women	Men
Black American	1	17
Hispanic American	2	6
Native American	2	3
Asian-Pacific American	6	6
Subcontinent Asian Americans	1	2
White	68	3

2023 Q1 MCUB Highlights

Successful State Contracts with MCUB Firms

Abundant 180, LLC-\$40,175.69 (NLG Owner's equipment)

Flexible Pipe Tools & Equipment-\$140,472.00 (Portable Camera System)

Phusion, Inc.-\$26,193.24 (Cleaner)

IS Emergency Declaration MCUB Spend

International Projects Consultancy Services, Inc.-\$295,260.00

Highcloud Solutions Inc, -\$5,200.00

IT Audit Labs-\$149,100.00

IRA IT Solutions, Inc.-\$15,010.00

Arcadia IT Partners, LLC-\$710.00

MCUB Informal RFP Success

Hess, Roise and Company LTD-\$132,380.91 (Consultant to work with Regional Parks)

MCUB Partnership with New Flyer

B & L started supplying New Flyer components in September 2022

Spend with B&L in Q3 2022 was \$26,476.98

Spend with B&L in Q4 2022 was \$115,398.82

Spend with B&L in Q1 2023 was \$175,036.03

82 New MCUB firms added to Directory in Q1

