

2024 First Quarter: Procurement Summary

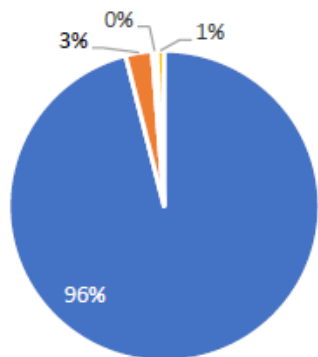


Metropolitan Council

Procurement Summary Information – First Quarter, 2024

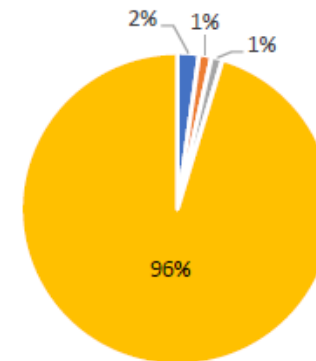
| Dollar Amount Range | Number of Procurements | | Percent Value \$ | Total Value \$ | |
|------------------------|------------------------|--------------|------------------|----------------------|----------------------|
| | First Quarter | YTD | First Quarter | First Quarter | YTD |
| \$0 - \$10,000 | 8,306 | 8,306 | 2.2% | \$8,413,635 | \$8,413,635 |
| \$10,001 - \$50,000 | 239 | 239 | 1.3% | \$4,897,904 | \$4,897,904 |
| \$50,001 - \$175,000 | 43 | 43 | 1.1% | \$4,289,320 | \$4,289,320 |
| \$175,001 - \$250,000 | 6 | 6 | .4% | \$1,301,387 | \$1,301,387 |
| \$250,001 - \$500,000 | 19 | 19 | 2.0% | \$7,602,058 | \$7,602,058 |
| Greater Than \$500,000 | 38 | 38 | 93.0% | \$350,655,749 | \$350,655,749 |
| Grand Total | 8,651 | 8,651 | 100% | \$377,160,053 | \$377,160,053 |

Procurements by # of Transactions Q1-2024



■ \$0-10,000 ■ \$10,000-50,000 ■ \$50,000-175,000 ■ \$175,000 +

Procurements by Contract \$ Value Q1-2024



■ \$0-10,000 ■ \$10,000-50,000 ■ \$50,000-175,000 ■ \$175,000 +

Details of Procurement Valued Between \$175,001 and \$250,000

Award Based on Requests for Proposals

| # | Contractor | Amount | Division | Description | Contractor Location | Contract Number | DBE/ MCUB Goal | DBE/ MCUB Commitment |
|---|-----------------------------|-----------|----------|---|---------------------|-----------------|----------------------|----------------------------|
| 1 | PROJECT SOLUTIONS INC | \$200,000 | RA | Support Services for Metropolitan Council Underutilized Businesses (MCUB) | Rapid City, SD | 23P043 | 0.0% | 0.0% |
| 2 | CHERRYROAD TECHNOLOGIES INC | \$250,000 | RA | Peoplesoft Administration Outsourced Support | Parsippany, NJ | 22P147 | 0.0% | 0.0% |

Details of Procurement Valued Between \$175,001 and \$250,000

Award Based on Invitation for Bids

| # | Contractor | Amount | Division | Description | Contractor Location | Contract Number | DBE/ MCUB Goal | DBE/ MCUB Commitment |
|---|----------------------------|-----------|----------|--|----------------------|-----------------|----------------------|----------------------------|
| 1 | PREMIER ELECTRICAL CORP | \$244,075 | MT | East Metro Electrification Switchgear | Brooklyn Park, MN | 23P235 | 0.0% | 0.0% |

Details of Procurement Valued Between \$175,001 and \$250,000

Award Based on Other Processes

| # | Contractor | Amount | Division | Description | Solicitation Method | Contractor Location | Contract/PO Number | MCUB/D BE Goal | MCUB/DBE Commitment |
|---|--------------------------|-----------|----------|--|---------------------|----------------------|--------------------|----------------|---------------------|
| 1 | COMCAST | \$189,360 | RA | New Comcast Domain for Northstar SCADA | Exemption | City of Industry, CA | 23M064 | 0.0% | 0.0% |
| 2 | HITACHI RAIL STS USA INC | \$192,300 | MT | Switch Machine Control Equipment | Sole Source | Chicago, IL | 24P013 | 0.0% | 0.0% |
| 3 | WESTCODE INCORPORATED | \$225,652 | MT | Signaling On-Call Master Agreement | Sole Source | Chadds Ford, PA | 23P230 | 0.0% | 0.0% |

Details of Procurement Valued Between \$250,001- \$500,000

Award Based on Formal Invitation for Bids

| # | Contractor | Amount | Division | Description | Contractor Location | Contract Number | DBE/ MCUB Goal | DBE/ MCUB Commitment |
|---|--------------------------|-----------|----------|---|---------------------|-----------------|----------------------|----------------------------|
| 1 | US AIR FILTRATION INC | \$448,485 | ES | 2024-2026 Dust Collector Bags and Cages Supply - SMB Baghouses | Tyler, TX | 23P198 | 0.0% | 0.0% |

Details of Procurement Valued Between \$250,001 and \$500,000

Award Based on Request for Proposals

| # | Contractor | Amount | Division | Description | Contractor Location | Contract Number | DBE/ MCUB Goal | DBE/ MCUB Commitment |
|---|-------------------|-----------|----------|---------------------------------------|---------------------|-----------------|----------------------|----------------------------|
| 1 | Bolton & Menk Inc | \$335,084 | MTS | Aviation Planning Consulting Services | Mankato, MN | 23P105 | 0.0% | 0.0% |

**Details of Procurement Valued Between \$250,001 and \$500,000
Award Based on Other Processes**

| # | Contractor | Amount | Division | Description | Solicitation Method | Contractor Location | Contract Number | DBE/ MCUB Goal | DBE/ MCUB Commitment |
|---|--|-----------|----------|---|--|--------------------------|-----------------|----------------------|----------------------------|
| 1 | HANOVER DISPLAYS | \$264,900 | MT | Hanover Signs | Sole Source | Elk Grove Village, IL | 24P032 | 0.0% | 0.0% |
| 2 | SIEMENS MOBILITY INC | \$265,992 | MT | Storage Barn Vane Relays & Components | Sole Source | Sacramento, CA | 24P012 | 0.0% | 0.0% |
| 3 | VESSCO INC | \$300,000 | ES | EPS out fall and wet well actuator replacement project | Sole Source | Chanhasen, MN | 24P036 | 0.0% | 0.0% |
| 4 | AFTERMARKET PARTS CO DBA NEW FLYER PARTS | \$300,000 | MT | Proprietary Parts for New Flyer Buses | Sole Source | Chicago, IL | 24P001 | 0.0% | 0.0% |
| 5 | SUMTOTAL SYSTEMS LLC | \$359,147 | RA | Enterprise Learning Management System Renewal with Cornerstone | Sole Source | Dallas, TX | 23P361 | 0.0% | 0.0% |
| 6 | JOHNSON CONTROLS FIRE PROTECTION LP | \$400,000 | ES | Upgrade the existing 4120 network to the new ES NET network | Cooperative Purchasing Agreement | Palatine, IL | 24P028 | 0.0% | 0.0% |

Details of Procurement Valued Between \$250,001 and \$500,000

Award Based on Other Processes

| # | Contractor | Amount | Division | Description | Solicitation Method | Contractor Location | Contract Number | DBE/MCUB Goal | DBE/MCUB Commitment |
|----|---------------------------------|-----------|----------|---|----------------------------------|---------------------|-----------------|---------------|---------------------|
| 8 | MID-AMERICA DYNAMICS INC | \$450,000 | ES | Replacement Monitors for the 7 Compressors at Metro Plant | Sole Source | Lisle, IL | 23P216 | 0.0% | 0.0% |
| 9 | SCHWING BIOSET | \$450,000 | ES | Solids Pumping Equipment | Sole Source | Somerset, WI | 24P037 | 0.0% | 0.0% |
| 10 | GILLIG CORP | \$450,000 | MT | Proprietary Parts for Gillig Buses | Sole Source | San Francisco, CA | 24P003 | 0.0% | 0.0% |
| 11 | INFORMATION SYSTEMS CORP | \$450,000 | RA | Annual Renewal of AppEnhancer and Scanner Support | Sole Source | Fargo, ND | 24P024 | 0.0% | 0.0% |
| 12 | CARASOFT TECHNOLOGY GROUP | \$450,849 | RA | Rider Alert Text service | Cooperative Purchasing Agreement | Reston, VA | 24P027 | 0.0% | 0.0% |
| 13 | PARAGON DEVELOPMENT SYSTEMS INC | \$462,102 | RA | Checkpoint Annual Renewal | Cooperative Purchasing Agreement | Detroit, MI | 24P089 | 0.0% | 0.0% |
| 14 | FLOWBIRD AMERICA INC | \$480,000 | MT | Parkeon Flowbird Fees and Maintenance | Sole Source | Moorestown, NJ | 23P226 | 0.0% | 0.0% |

Details of Procurement Valued Between \$250,001 and \$500,000

Award Based on Other Processes

| # | Contractor | Amount | Division | Description | Solicitation Method | Contractor Location | Contract Number | DBE/ MCUB Goal | DBE/ MCUB Commitment |
|----|----------------------------|-----------|----------|-------------------------------|---------------------|---------------------|-----------------|----------------------|----------------------------|
| 15 | GENFARE, LLC | \$480,000 | MT | Genfare Yearly Sole Source | Sole Source | Atlanta, GA | 23P224 | 0.0% | 0.0% |
| 16 | ORGO-THERMIT INC | \$480,500 | MT | Rail Grinding | Sole Source | Manchester, NJ | 24P008 | 0.0% | 0.0% |
| 17 | OBERON TECHNOLOGIES INC | \$500,000 | RA | Arbor Text and Titania | Sole Source | Ann Arbor, MI | 23P363 | 0.0% | 0.0% |

Details of Procurement Valued Over \$500,000

Award Based on Formal Invitation for Bids

| # | Contractor | Amount | Division | Description | Contractor Location | Contract Number | MCUB/DBE Goal | MCUB/DBE Commitment |
|---|----------------------------------|---------------|----------|---|---------------------|-----------------|---------------|---------------------|
| 1 | AMERICAN LIBERTY CONSTRUCTION | \$1,395,000 | MT | MJR Change in Use | Rockford, MN | 23P343 | 8.0% | 8.6% |
| 2 | MORCON CONSTRUCTION INC | \$2,649,500 | MT | Overhead Doors Replacement | Fridley, MN | 23P190 | 10.0% | 10.7% |
| 3 | DEM-CON COMPANIES | \$2,745,000 | ES | Metro Plant & Seneca Waste Incinerator Ash Transport & Disposal | Shakopee, MN | 23P089 | 4.0% | 55.0% |
| 4 | 4RMULA LLP | \$3,471,311 | MT | Blue Line Midtown Station Renovation Design | St Paul, MN | 23P050 | 12.0% | 47.3% |
| 5 | MINGER CONSTRUCTION INC | \$4,260,826 | ES | Interceptor Rehabilitation in Mound, MN | Jordan, MN | 23P188 | 12.0% | 12.8% |
| 6 | HAWKINS INC | \$6,990,000 | ES | Purchase of Bulk Ferric Chloride | Minneapolis, MN | 23P153 | 0.0% | 0.0% |
| 7 | THOMAS AND SONS CONSTRUCTION INC | \$23,787,228 | MT | Metro B Line Construction West | Rogers, MN | 23P079 | 13.0% | 15.4% |
| 8 | MANSFIELD OIL COMPANY | \$92,567,451 | MT | Bus Diesel Fuel for Metro Transit | Dallas, TX | 23P158 | 0.0% | 0.0% |
| 9 | FIRST TRANSIT INC | \$131,532,600 | MTS | MTS Waiver Transportation Program | Minneapolis, MN | 23P011 | 1.0% | 1.4% |

Details of Procurement Valued Over \$500,000

Award Based on Request for Proposals

| # | Contractor | Amount | Division | Description | Contractor Location | Contract Number | MCUB/DBE Goal | MCUB/DBE Commitment |
|---|---|-----------|----------|---|---------------------|-----------------|---------------|---------------------|
| 1 | 22 ND CENTURY TECHNOLOGIES INC | \$741,928 | RA | IT Professional Services & staff Augmentation | Mclean, VA | 22P172A | 0.0% | 0.0% |
| 2 | ABACUS SERVICE CORPORATION | \$741,928 | RA | IT Professional Services & staff Augmentation | Southfield, MI | 22P172B | 0.0% | 0.0% |
| 3 | BEACON SYSTEMS INC | \$741,928 | RA | IT Professional Services & staff Augmentation | Coral springs, FL | 22P172D | 0.0% | 0.0% |
| 4 | CALIFORNIA CREATIVE SOLUTIONS LTD | \$741,928 | RA | IT Professional Services & staff Augmentation | Poway, CA | 22P172E | 0.0% | 0.0% |
| 5 | DEV CARE SOLUTIONS LTD | \$741,928 | RA | IT Professional Services & staff Augmentation | Westerville, OH | 22P172H | 0.0% | 0.0% |
| 6 | EPATHUSA INC | \$741,928 | RA | IT Professional Services & staff Augmentation | West Des Moines, IA | 22P172K | 0.0% | 0.0% |
| 7 | HONORVET TECHNOLOGIES | \$741,928 | RA | IT Professional Services & staff Augmentation | Fairfield, NJ | 22P172O | 0.0% | 0.0% |
| 8 | ICEBERG TECHNOLOGY GROUP | \$741,928 | RA | IT Professional Services & staff Augmentation | Shakopee, MN | 22P172P | 0.0% | 0.0% |
| 9 | KORTECH CONSULTING INC | \$741,928 | RA | IT Professional Services & staff Augmentation | Oakdale, MN | 22P172V | 0.0% | 100.0% |

Details of Procurement Valued Over \$500,000

Award Based on Request for Proposals

| # | Contractor | Amount | Division | Description | Contractor Location | Contract Number | MCUB/DBE Goal | MCUB/DBE Commitment |
|----|--|-------------|----------|---|---------------------|-----------------|---------------|---------------------|
| 10 | MARCO GROUP INC | \$741,928 | RA | IT Professional Services & staff Augmentation | Minneapolis, MN | 22P172EE | 0.0% | 0.0% |
| 11 | RK CONSULTANCY SERVICES INC | \$741,928 | RA | IT Professional Services & staff Augmentation | St Paul, MN | 22P172BB | 0.0% | 100.0% |
| 12 | TECHZAVY INC | \$741,928 | RA | IT Professional Services & staff Augmentation | Rochester, MN | 22P172DD | 0.0% | 100.0% |
| 13 | ENCLIPSE CORP | \$1,200,000 | RA | IT Professional Services & staff Augmentation | Dublin, CA | 22P172I | 0.0% | 100.0% |
| 14 | ERP ANALYSTS | \$1,200,000 | RA | IT Professional Services & staff Augmentation | Dublin, OH | 22P172L | 0.0% | 0.0% |
| 15 | HIGHCLOUD SOLUTIONS INC | \$1,200,000 | RA | IT Professional Services & staff Augmentation | St Paul, MN | 22P172N | 0.0% | 100.0% |
| 16 | INTERNATIONAL PROJECTS CONSULTANCY SRVCS | \$1,200,000 | RA | IT Professional Services & staff Augmentation | St Louis Park | 22P172R | 0.0% | 100.0% |
| 17 | IRA IT SOLUTIONS INC | \$1,200,000 | RA | IT Professional Services & staff Augmentation | Eden Prairie, MN | 22P172S | 0.0% | 100.0% |
| 18 | IT AUDIT LABS | \$1,200,000 | RA | IT Professional Services & staff Augmentation | St Paul, MN | 22P172T | 0.0% | 100.0% |

Details of Procurement Valued Over \$500,000

Award Based on Request for Proposals

| # | Contractor | Amount | Division | Description | Contractor Location | Contract Number | MCUB/DBE Goal | MCUB/DBE Commitment |
|----|---------------------------------|-------------|----------|---|---------------------|-----------------|---------------|---------------------|
| 19 | KNZ SOLUTIONS INC | \$1,200,000 | RA | IT Professional Services & staff Augmentation | Vienna, VA | 22P172U | 0.0% | 100.0% |
| 20 | PARAGON DEVELOPMENT SYSTEMS INC | \$1,200,000 | RA | IT Professional Services & staff Augmentation | Detroit, MI | 22P172X | 0.0% | 0.0% |
| 21 | EVOLVERS GROUP LP | \$1,200,000 | RA | IT Professional Services & staff Augmentation | Flower mound, TX | 22P172M | 0.0% | 0.0% |
| 22 | TRANSPORTATION PLUS SERVICE | \$3,165,000 | MTS | Airport Dial-a-Ride Services | New Hope, MN | 23P201 | 0.0% | 0.0% |
| 23 | HDR ENGINEERING INC | \$3,858,246 | MT | Metro Blue Line Light Rail Extension Project- Supplemental FEIS | St Louis Park, MN | 23P182 | 20.0% | 20.0% |

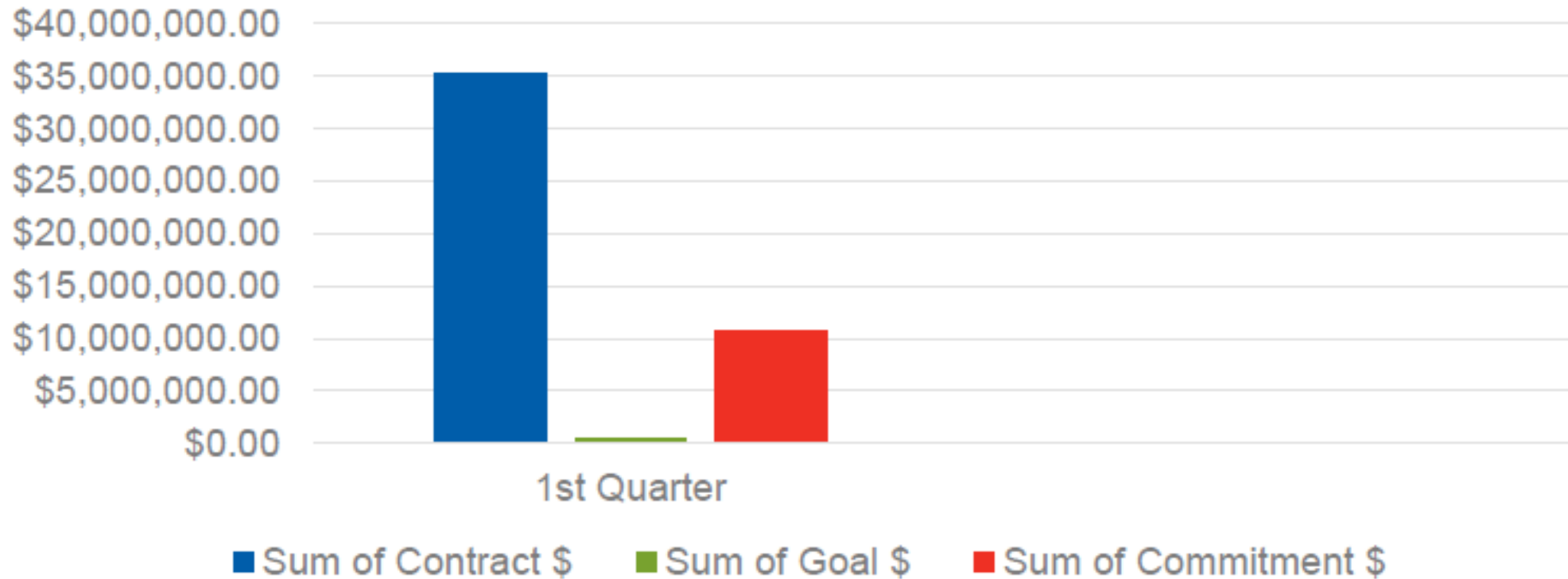
Details of Procurement Valued Over \$500,000

Award Based on All Other Processes

| # | Contractor | Amount | Division | Description | Solicitation Method | Contractor Location | Contract Number | MCUB/DBE Goal | MCUB/DBE Commitment |
|---|----------------------------------|--------------|----------|--|----------------------------------|---------------------|-----------------|---------------|---------------------|
| 1 | MOTOROLA SOLUTIONS INC | \$567,262 | MTS | Metro Mobility Radios | Cooperative Purchasing Agreement | Chicago, IL | 23P203 | 0.0% | 0.0% |
| 2 | NORTH CENTRAL BUS & EQUIPMENT | \$1,388,406 | MTS | 6 Small Low Floor Buses for MVTA | Cooperative Purchasing Agreement | St Cloud, MN | 23P166 | TVM | TVM |
| 3 | NORTH CENTRAL BUS & EQUIPMENT | \$2,478,960 | MTS | 2024 Metro Mobility Fleet Expansion - 16 Buses | Cooperative Purchasing Agreement | St Cloud, MN | 23P238 | TVM | TVM |
| 4 | MINGER CONSTRUCTION INC | \$3,500,000 | ES | MCES Emergency Project 802802 | Emergency Declaration | Jordan, MN | PO# 24000997 | 0.0% | 0.0% |
| 5 | HOGLUND BUS COMPANY | \$4,274,816 | MTS | 2023 transit Link Bus Purchase- 28 Buses | Cooperative Purchasing Agreement | Willmar, MN | 23P239 | TVM | TVM |
| 6 | CUBIC TRANSPORTATION SYSTEMS INC | \$33,321,008 | MT | Fare Collection System Upgrade | Sole source | Los Angeles, CA | 24P004 | 0.0% | 0.0% |

TVM- Transit Vehicle Manufacturer's Goals

Total MCUB Commitments for Construction & Contracted Services Q1 2024



2024

MCUB GOAL

Construction & Contracted Services:

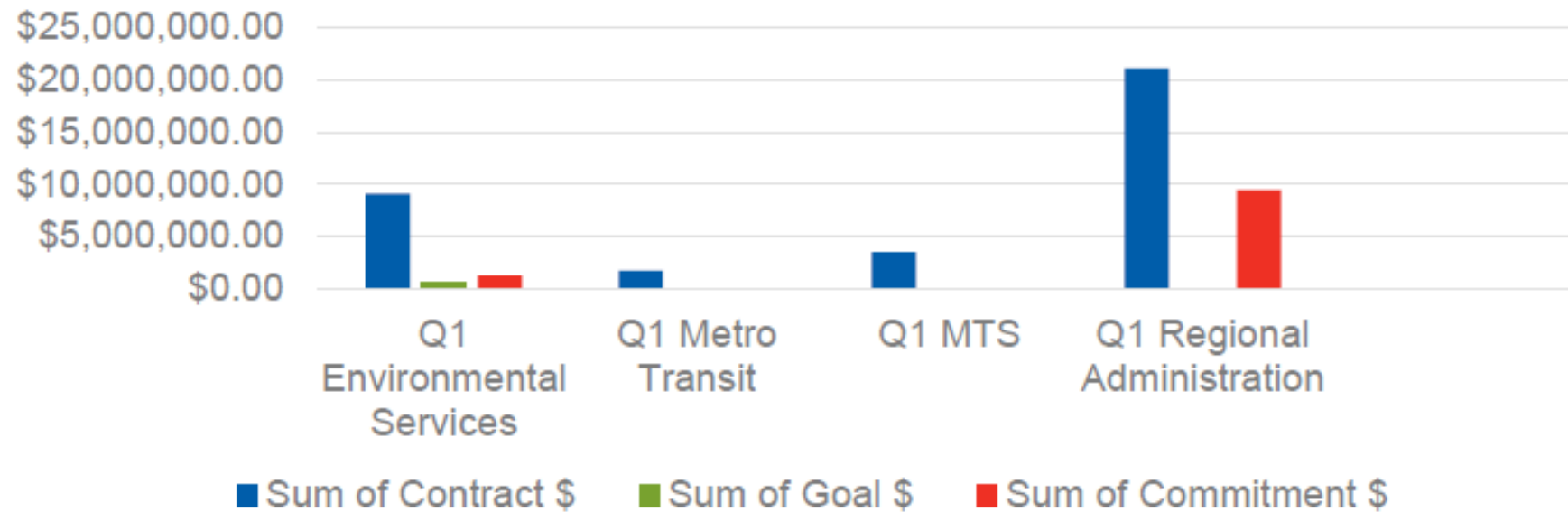
14%

| Sum of Contract \$ | Sum of Goal \$ | Sum of Commitment \$ | MCUB % | 2024 |
|--------------------|----------------|----------------------|--------|------|
| \$35,320,553.75 | \$522,529.22 | \$10,669,053.00 | 30.2% | Q1 |

Total MCUB Commitments (Gender & Ethnicity) Q1 2024:

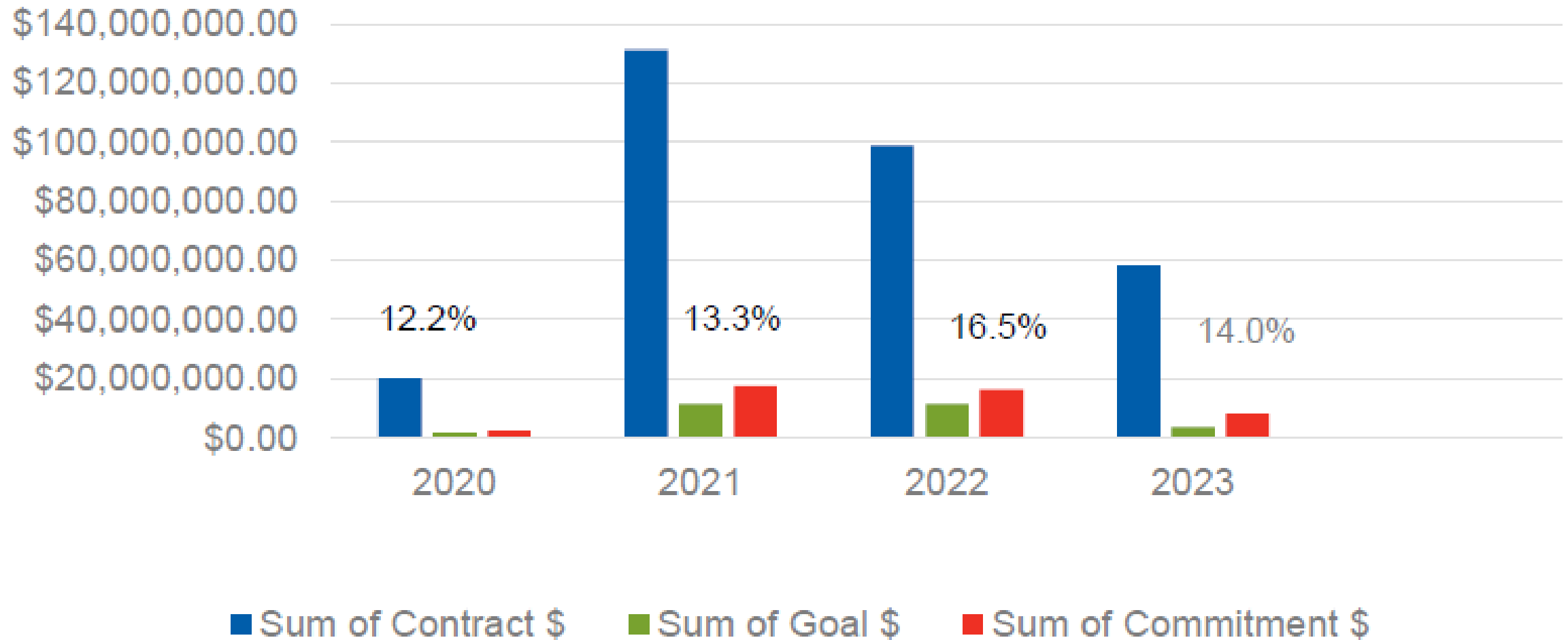
| MCUB Firms Ethnicity | Women | Men |
|------------------------------|----------------|----------------|
| Black American | \$25,404.00 | \$2,400,000.00 |
| Hispanic American | \$0.00 | \$0.00 |
| Native American | \$0.00 | \$0.00 |
| Asian-Pacific American | \$2,534,985.00 | \$845,955.65 |
| Subcontinent Asian Americans | \$0.00 | \$2,683,856.00 |
| Non-Minority | \$978,851.93 | \$0.00 |

Total MCUB Commitments by Division – Construction and Contracted Services Q1 2024:



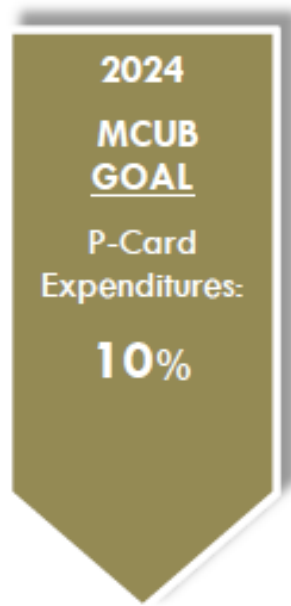
| Division | Sum of Contract \$ | Sum of Goal \$ | Commitment \$ | MCUB % |
|---------------|------------------------|---------------------|------------------------|--------------|
| ES | \$9,061,084.75 | \$522,529.22 | \$1,243,269.00 | 13.7% |
| Metro Transit | \$1,705,400.00 | \$0.00 | \$0.00 | 0.0% |
| MTS | \$3,500,084.00 | \$0.00 | \$0.00 | 0.0% |
| RA | \$21,053,985.00 | \$0.00 | \$9,425,784.00 | 44.8% |
| Total | \$35,320,553.75 | \$522,529.22 | \$10,669,053.00 | 30.2% |

Historical MCUB Commitment Data:



MCUB Payment Data

Total P-Card Expenditures Q1 2024:

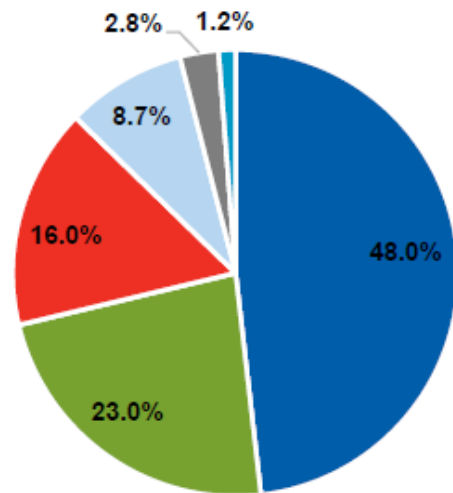


| Division | P-Card Total | P-Card Exclude | P-Card Include | P-Card MCUB | % MCUB |
|---------------|-----------------------|---------------------|-----------------------|--------------------|-------------|
| Metro Transit | \$997,582.40 | \$160,056.14 | \$837,526.26 | \$34,261.49 | 4.1% |
| ES | \$246,302.69 | \$66,253.47 | \$180,049.22 | \$2,742.29 | 1.5% |
| RA | \$253,579.78 | \$96,821.40 | \$156,758.38 | \$9,320.37 | 6.0% |
| MTS | \$26,881.99 | \$26,007.48 | \$874.51 | \$518.11 | 59.3% |
| CD | \$46,937.17 | \$32,313.54 | \$14,623.63 | \$1,545.38 | 10.6% |
| Total | \$1,571,284.03 | \$381,452.03 | \$1,189,832.00 | \$48,387.64 | 4.1% |

Total MCUB Payments Q1 2024 = \$7,738,007.30

| MCUB Payments \$ | | | | | |
|------------------|-----------------------|----------------|-----------------------|--------------------|-----------------------|
| Ethnicity | PO Goods & Svcs. MCUB | PO Const. MCUB | Sub Contractor MCUB | P-Card MCUB | Total |
| Caucasian | \$1,765,455.33 | \$0.00 | \$1,912,597.70 | \$38,706.40 | \$3,716,759.43 |
| Indigenous | \$77,834.08 | \$0.00 | \$1,700,949.51 | \$1,334.54 | \$1,780,118.13 |
| Black | \$1,206,736.32 | \$0.00 | \$20,886.53 | \$7,646.70 | \$1,235,269.55 |
| Hispanic | \$166,045.38 | \$0.00 | \$506,095.12 | \$0.00 | \$672,140.50 |
| Asian PI | \$187,433.43 | \$0.00 | \$28,000.00 | \$700.00 | \$216,133.43 |
| Asian SC | \$0.00 | \$0.00 | \$94,630.10 | \$0.00 | \$94,630.10 |
| Total | \$3,426,460.70 | \$0.00 | \$4,263,158.96 | \$48,387.64 | \$7,738,007.30 |

Payments (Demographic)



■ Caucasian ■ Indigenous ■ Black ■ Hispanic ■ Asian Pac Is ■ Asian Sub Con.

| Number of Unique MCUB Firms | Female | Male |
|------------------------------|--------|------|
| Black American | 6 | 17 |
| Hispanic American | 2 | 7 |
| Native American | 3 | 3 |
| Asian-Pacific American | 5 | 2 |
| Subcontinent Asian Americans | 0 | 1 |
| Non-Minority | 67 | 6 |

2024 Q1 MCUB Highlights:

MCUB Direct Spend Success (Micro purchases up to \$25K)

Q1 2023 MCUB Direct Spend was 14%

Q1 2024 MCUB Direct Spend was 20%

MCUB Preference Success

JPMI Construction-\$31,060.80 (Sign removal and Installation)

MCUB State Contract Success

Vaske Computer-\$137,756.70 (Oracle Software)

MCUB Partnership with New Flyer

B & L started as a distributor of New Flyer components in September 2022

Spend with B&L in Q3 2022 was \$26,476.98

Spend with B&L in Q4 2022 was \$115,398.82

Spend with B&L in Q1 2023 was \$175,036.03

Spend with B&L in Q2 2023 was \$388,252.35

Spend with B&L in Q1 2024 was \$349,547.48

MCUB Partnership with Gillig

MA Associates Started as a distributor of Gillig components in September 2023

Q1 spend in 2023 was \$322,319.83

Q1 spend in 2024 was \$743,373.09

OEEO held first Small Business contracting training for goal setting process as part of Engage OEEO Outreach Series

OEEO and Procurement had a table at the SADBOC Procurement Fair

OEEO represented the Metropolitan Council at the Hennepin County Procurement Fair

Contract 23P043-Support Services for MCUBs was awarded to Project Solutions, Inc.

Small Business Equity Audit Led by OEEO conducted data analysis, internal and external engagement sessions.

Thank You!

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