

Information Item: December 2024 FTA Semi-Annual Report Summary

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DBE Utilization

Disadvantaged Business Enterprise (DBE) - Federal Funds

- Construction, Architectural & Engineering, Professional Technical Contracts
- Annual goal set every three years (2024 2026 =13.4%)
- Project specific goals assigned by Small Business Unit staff
- Report utilization to FTA semi-annually
- Achievement against annual goal is based on <u>Awarded Contracts</u>

DBE Utilization by Award

| | | Total Dollars | Total Number | Total to DBEs | Total # to DBEs | Total Dollars to DBEs/Race Conscious | Total Number to DBEs/ Race Conscious | Total Dollars to DBEs/Race Neutral | Total Number to DBEs/Race Neutral | % of Total to DBEs |
|------------|-------------------------------|---------------|-----------------|------------------|--------------------|--------------------------------------|---|--|--|-----------------------|
| Jun – 24 | Prime Contracts Awarded | \$94,158,260 | 23 | \$1,984,839 | 2 | | | \$1,984,839 | 2 | 2.1% |
| | Subcontracts Awarded | \$35,621,224 | 106 | \$7,058,919 | 47 | \$7,058,919 | 47 | \$ | 0 | 19.8% |
| | Total | | | \$9,043,758 | 49 | \$7,058,919 | 47 | \$1,984,839 | 2 | 9.6% |
| Dec – 24 | Prime Contracts Awarded | \$93,498,559 | 51 | \$2,883,326 | 7 | | | \$2,883,326 | 7 | 3.08% |
| | Subcontracts Awarded | \$52,512,435 | 220 | \$13,407,766 | 104 | \$10,284,841 | 85 | \$3,122,925 | 19 | 25.53% |
| | Total | | | \$16,291,092 | 111 | \$10,284,841 | 85 | \$6,006,251 | 26 | 17.42% |
| 2024 Total | Prime Contracts Awarded | \$187,656,819 | 74 | \$4,868,165 | 9 | | | \$4,868,165 | 9 | 2.59% |
| | Subcontracts Awarded | \$88,133,659 | 326 | \$20,466,685 | 151 | \$17,343,760 | 132 | \$3,122,925 | 19 | 23.22% |
| | Total | | | \$25,334,850 | 160 | \$17,343,760 | 132 | \$7,991,090 | 28 | 13.50% |

DBE Awarded Contracts by Gender and Ethnicity December 2024

| | Women | Men | Total Dollars | Women Contracts | Men Contracts | Total Contracts to DBEs |
|------------------------------|-------------|-------------|---------------|--------------------|------------------|----------------------------|
| Black American | \$72,585 | \$2,418,046 | \$2,490,631 | 2 | 15 | 17 |
| Hispanic American | \$56,328 | \$4,099,370 | \$4,155,698 | 2 | 28 | 30 |
| Native American | \$ | \$1,056,274 | \$1,056,274 | 0 | 5 | 5 |
| Asian-Pacific American | \$458,478 | \$671,001 | \$1,129,479 | 8 | 6 | 14 |
| Subcontinent Asian Americans | \$ | \$68,291 | \$68,291 | 0 | 1 | 1 |
| Non-Minority | \$7,390,719 | \$ | \$7,390,719 | 44 | 0 | 44 |
| Total | \$7,978,110 | \$8,312,982 | \$16,291,092 | 56 | 55 | 111 |

Total # of DBEs by Ethnicity and Location December 2024

| | Metro District | Greater MN | Interstate | Total | # of Contracts to DBEs in December 2024 | Awarded Amount to DBEs in December 2024 |
|----------------------|-------------------|------------|------------|--------------|---|---|
| Black American | 248 | 12 | 110 | 370 (31%) | 17 | \$2,490,631 |
| Native American | 18 | 14 | 13 | 45 (3.8%) | 5 | \$1,056,274 |
| Hispanic American | 57 | 13 | 41 | 111 (9%) | 30 | \$4,155,698 |
| Non-Minority (White) | 290 | 106 | 143 | 539 (45%) | 44 | \$7,390,719 |
| Asian Americans | 70 | 10 | 40 | 120 (10%) | 15 | \$1,197,770 |
| Others | 2 | 1 | 2 | 5 (0.4%) | 0 | \$0 |
| | 685 | 156 | 349 | 1190 | 111 | \$16,291,092 |

Major Contracts Awarded

- **1. Metro E Line Major Construction** Contract 23P210 amount \$31,532,856 (33.73%) DBE Commitment 20.10%.
- 2. Heywood Office Systems Upgrade Contract 24P005 amount \$11,337,088 (12.13%) DBE Commitment 15.42%.
- 3. Hopkins Rail Support Facility Construction Contract 23P171 amount \$11,313,217 (12.1%) DBE Commitment 16.2%.
- **4. Fare Collection Equipment** Contract 24P214 amount \$5,297,897 (5.67%) Sole Source- Since it is not publicly solicited no goal was set. DBE Commitment 0%.
- **5. Fastfare Farebox Upgrade** contract 24P209 amount \$3,606,926 (3.86%) Sole Source Since it is not publicly solicited no goal was set. DBE Commitment 0%.

Success Stories

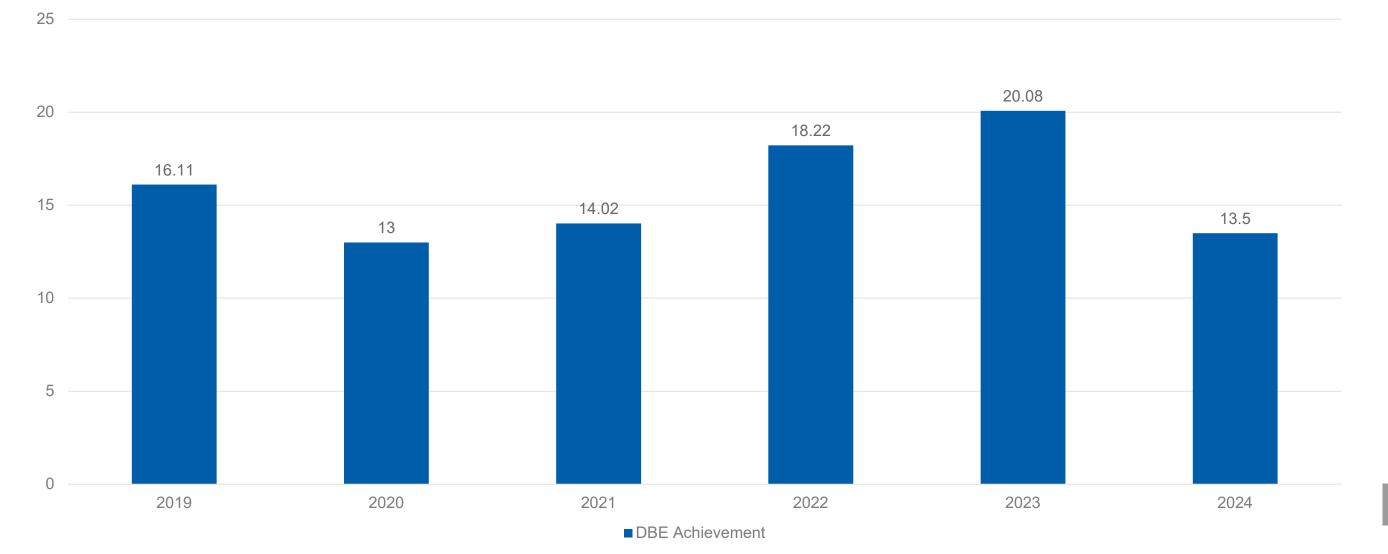
- DBE Prime Contracts
 - 7 different DBE firms were awarded prime contracts
- There was higher spend to Minority Male Firms (\$8,312,982) than Female Firms (\$7,978,110), which has never happened.
- 5 contracts were awarded to Native American firms = \$1,056,274
 - 4 Male firms 1 with multiple contracts
- 17 contracts were awarded to Black American firms = \$2,490,631
 - 2 Female firms
 - 8 Male firms 3 firms with multiple contracts.
- 30 contracts were awarded to Hispanic American firms = \$4,155,698
 - 2 Female firms
 - 7 Male firms 6 with multiple contracts

DBE Achievement - Yearly Comparison

DBE Goal 2019-2020 - 15%

DBE Goal 2021-2023 - 14%

DBE Goal 2024-2026 - 13.4%



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Comparison DBE Awarded Contracts by Gender and Ethnicity from 2021-2024

| | 2021 - Women | 2022 - Women | 2023 – Women | 2024 – Women | 2021 – Men | 2022 - Men | 2023 - Men | 2024 - Men |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|-------------|--------------|-------------|--------------|
| Black American | \$ | \$229,041 | \$3,086,430 | \$97,347 | \$25,782 | \$1,047,155 | \$579,123 | \$2,910,740 |
| Hispanic American | \$ | \$349,251 | \$1,805,105 | \$67,056 | \$3,054,002 | \$3,984,823 | \$7,382,987 | \$4,356,384 |
| Native American | \$ | \$ | \$ | \$ | \$372,568 | \$622,097 | \$1,505,498 | \$1,680,787 |
| Asian-Pacific American | \$140,200 | \$4,651,570 | \$23,996 | \$565,836 | \$1,893,366 | \$3,695,455 | \$65,159 | \$2,739,194 |
| Subcontinent Asian Americans | \$ | \$ | \$ | \$ | \$400,378 | \$712,129 | \$246,428 | \$68,291 |
| Non-Minority | \$2,384,080 | \$37,259,897 | \$21,371,667 | \$12,849,215 | \$ | \$ | \$ | \$ |
| Total | \$2,524,280 | \$42,489,759 | \$25,287,198 | \$13,579,454 | \$5,746,096 | \$10,061,659 | \$9,779,196 | \$11,755,396 |

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Comparison DBE Awarded Contracts Total Dollars by Ethnicity from 2021-2024

| | 2021 – Total Dollars | 2022 -Total Dollars | 2023 – Total Dollars | 2024 – Total Dollars |
|------------------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| Black American | \$25,782 | \$1,276,196 | \$3,665,554 | \$3,008,087 |
| Hispanic American | \$3,054,002 | \$4,334,074 | \$9,188,092 | \$4,423,440 |
| Native American | \$372,568 | \$622,097 | \$1,505,498 | \$1,680,787 |
| Asian-Pacific American | \$2,033,566 | \$8,347,025 | \$89,155 | \$3,305,030 |
| Subcontinent Asian Americans | \$400,378 | \$712,129 | \$246,428 | \$68,291 |
| Non-Minority | \$2,384,080 | \$37,259,897 | \$20,371,667 | \$12,849,215 |
| Total | \$8,270,377 | \$52,551,418 | \$35,066,394 | \$25,334,850 |

Path to Continued Success

Building Success through Partnership and Inclusion

- Mentor-Protégé Program
 - 3 DBEs currently participating in Mentor-Protégé agreements with general contractors
 - Public Solutions
 - Caucasian women owned business
 - PWS
 - Native American male owned business
 - Top Vision
 - Black American male owned business
- Project Meet and Greets

Path to Continued Success

- Targeted Outreach-MBE firms/MBE Female owned firms
- New DBE Orientation Event was held Oct. 29, 2024
- Thrive Equity Funds 2024 MCUB Support Services for Certified Small Businesses
 - Supportive Services being offered by DBE firm Project Solutions, Inc.
 - How to Estimate and Bid
 - How to Respond to an RFP
 - Managing Contract Changes
 - Construction Safety Training
 - 1-on-1 Business Consulting

Path to Continued Success

- OEEO Engagement Divisional Trainings
 - CIM and Goal Setting
 - New Federal Regulations/Post Award to End of Contract
- Engagement and Development Unit
- Data Team
 - Exploring Better Contract Compliance Options
- Small Business Equity Assessment
- Diverse Spend Plan Policy

Questions

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