

Transportation Committee

For the Metropolitan Council meeting of October 22, 2014

Subject: 2014 Coach Bus Contract

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to:

1. execute contract #14P053 with Motor Coach Industries (MCI) for the base purchase of 49 coach buses and an additional 95 option buses over a five-year contract term contingent on satisfactory results from the Pre-Award Buy America Audit. The total price of the base purchase is \$30,013,248; and
2. immediately exercise two option buses in an amount not to exceed \$1,200,000.

Summary of Committee Discussion/Questions

Metropolitan Transportation Services Manager Fleet Services Pal Colton presented this item.

Council Member Munt asked what was included in the Buy America requirements. Staff responded that to meet the Buy America Requirement, the manufacturer must have American made content and production of the content that represents at least 60% of the cost of the vehicle.

Motion by Reynoso, seconded Elkins and passed.

Hearing no objection, Chair Duinick stated that this item could proceed to the full Council as a consent item.

Transportation Committee

Meeting date: October 13, 2014

For the Metropolitan Council meeting of October 22, 2014

Subject: 2014 Coach Bus Contract

District(s), Member(s): All

Policy/Legal Reference: Metropolitan Council Contract: 14P053

Staff Prepared/Presented: Arlene McCarthy, Director MTS (651) 602-1754

Micky Gutzmann, Director of Purchasing – Metropolitan Council (651) 602-1741

Gerri Sutton, Asst. Director, Contracted Transit Services (651) 602-1672

Chuck Wurzinger, Asst Director, Metro Transit Bus Maintenance (612) 349-5007

Paul Colton, Manager, Fleet Services, MTS (651) 242-1668

Division/Department: Transportation / Metropolitan Transportation Services (MTS)

Proposed Action

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1. execute contract #14P053 with Motor Coach Industries (MCI) for the base purchase of 49 coach buses and an additional 95 option buses over a five-year contract term contingent on satisfactory results from the Pre-Award Buy America Audit. The total price of the base purchase is \$30,013,248; and
2. immediately exercise two option buses in an amount not to exceed \$1,200,000.

Background

The Metropolitan Council is purchasing 49 replacement and expansion coach buses over the next five years to accommodate MTS, Metro Transit and Suburban Transit Provider needs.

An RFP was issued on April 25, 2014 with one proposal received from MCI on June 3, 2014. An Evaluation Panel reviewed the proposal and requested Best and Final pricing from MCI on June 24, 2014. The panel evaluated the Best And Final Offer (BAFO) and is recommending that this contract be awarded to Motor Coach Industries.

The evaluated base price is \$554,056 per bus. This price is fair and reasonable based on comparisons to recent prices paid by the Council for 45-ft coach buses and recent proposed pricing. The base contract amount will be \$30,013,248 and includes 5% for Producer Price Index escalation for inflation, equipment options and future advances in component technology. The two option buses will not exceed \$1,200,000.

Rationale

This investment reflects the Council's commitment to maintain and preserve regional transit investments and is in alignment with the objectives of the unified capital programming process. There is an immediate need to order two buses for expansion service between Shakopee and Minneapolis.

Funding

The funding plan for these 49 buses is contained in the Capital Improvement Program. The two option buses for Shakopee will be funded initially with \$1.2 million in RTC funds (Project 35958). Up to 80% of the costs will be charged to 2015 CMAQ funds when they become available.

Known Support / Opposition

There is no known opposition.