

## Transportation Committee

For the Metropolitan Council meeting of February 11, 2015

**Subject:** Metro Mobility Demand Contracts

### Proposed Action

That the Metropolitan Council authorize the Regional Administrator to negotiate and execute contracts with First Transit Inc., for:

1. Metro Mobility Demand Service in the Metro South zone from June 28, 2015 to June 30, 2020 with an option for one additional year in an amount not to exceed \$60,467,441; and
2. Metro Mobility Demand Service in the Metro East zone from August 30, 2015 to August 30, 2020 with an option for one additional year in an amount not to exceed \$85,945,267.

### Summary of Committee Discussion/Questions

Metro Mobility Senior Manager Andrew Krueger presented this item.

Munt emphasized the importance of continuity in operations and thanked staff for their due diligence in ensuring that the best vendor is selected in the Metro West Zone.

Commers asked about language to evaluate the contract throughout the five years of the contract. Krueger explained that the contract has language in it that requires Council staff to evaluate the contracts for performance on a monthly basis.

Brimeyer asked about the timeline to release the contract for the West Zone. Krueger responded that Council Staff were expecting to release the Request for Proposal as quickly as possible after the Council had authorized the Regional Administrator to negotiate and execute the contracts for Metro South and Metro West. Director of Contracts and Procurement Micky Gutzmann added that any delay in releasing the RFP would only be done to allow an opportunity for proposers on the current RFP to come in for a “debrief” session with procurement.

Motion by Commers, seconded by Rodriguez, and carried with Reynoso recusing himself from the vote.

## Transportation Committee

Meeting date: January 26, 2015

For the Metropolitan Council meeting of February 11, 2015

**Subject:** Metro Mobility Demand Service Contracts

**District(s), Member(s):** All

**Policy/Legal Reference:** Council Policy 3-3 Expenditures – Procurement of Goods and Services over \$250,000.

**Staff Prepared/Presented:** Arlene McCarthy, Director MTS (651)602-1754  
 Micky Gutzmann, Director of Purchasing Metropolitan Council (651)602-1741  
 Gerri Sutton, Asst. Director Contracted Transit Services (651)602-1672  
 Andrew Krueger, Senior Manager Metro Mobility (651)602-1689

**Division/Department:** Transportation/Metropolitan Transportation Services (MTS) – Metro Mobility

### Proposed Actions

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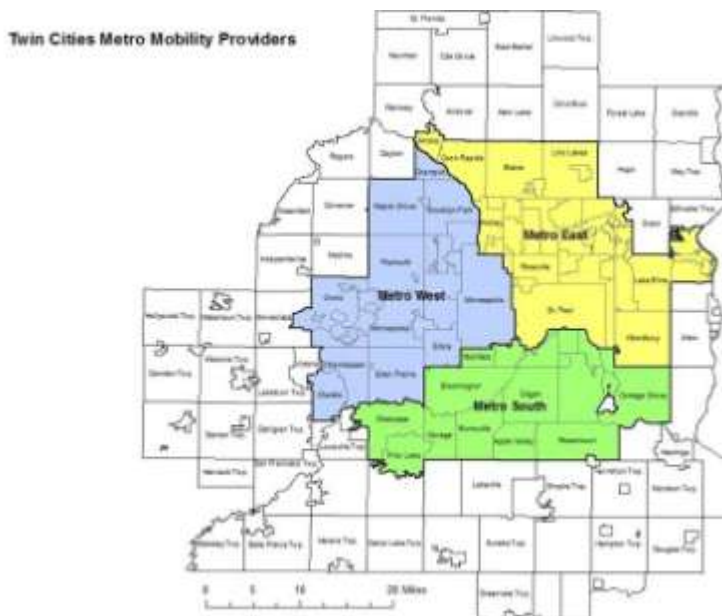
1. Metro Mobility Demand Service in the Metro South zone from June 28, 2015 to June 30, 2020 with an option for one additional year in an amount not to exceed \$60,467,441; and
2. Metro Mobility Demand Service in the Metro East zone from August 30, 2015 to August 30, 2020 with an option for one additional year in an amount not to exceed \$85,945,267.

### Background

The current Metro Mobility Service Area is unevenly divided between four contractors as shown below. This includes two competitively procured “core contracts” with First Transit and Transit Team and two sole source contracts with Anoka County and Scott County.



The 20 year-old boundaries have not kept pace with the changing demographics and travel patterns of the region. In 2015, with the implementation of new contracts, the Council will transition to a three contract model to address ineffective practices and inefficiencies inherent in the older model. This model creates three geographic regions based on travel patterns and regional balance and eliminates transfers between providers. The new model supports outcomes and principals of Thrive MSP 2040 by increasing efficiency, reducing cost, creating regional balance, and improving customer service.



## Rationale

A Request for Proposals (RFP) was advertised and posted on the Council website. Nine proposals were received and evaluated by a five-member panel consisting of staff from Metro Mobility, Metro Transit, Anoka County, Minnesota Department of Transportation, and Minnesota Department of Human Services.

The panel evaluated and ranked all technical proposals based on the following criteria: experience providing dial-a-ride transportation; size and scope of previous experience; driver training retention and selection; management and administrative capacity and experience; vehicle maintenance practices; compliance with the RFP.

The panel then evaluated the costs proposals. There were five separate pricing options available for this RFP.

1. Package A: Metro West
2. Package B: Metro East
3. Package C: Metro South
4. Package D: Combined Metro East and Metro South
5. Package E: Combined Metro West and Metro South

Due to the size and scope of the service the Metro West and Metro East service areas will be award to two different contractors. As such, no proposers were allowed to bid on a combination of Metro West and Metro East service areas.

The panel reached consensus that four of the nine proposals should receive further consideration and continue in the evaluation process. The four proposals considered were submitted by First Transit, MV

Transportation, Transdev and Transit Team. Due to the multiple pricing options available these four proposers offered eleven options for consideration.

First Transit had the highest rated technical proposal for Package E (Combined Metro East and Metro South service areas). First Transit also had the lowest pricing for this combined proposal. The average rate per revenue hour over the five years of the contract is \$43.77. The Council is currently paying \$46.89 per hour. For both technical and fiscal reasons the panel determined that it is in the best interest of the Council to award the Metro East and Metro South contracts to First Transit Inc.

The Council received four proposals for the Metro West contract. One proposal was not selected for further consideration based on the technical score. The three remaining proposers were First Transit, Transit Team and MV Transit. First Transit was also removed from further consideration because the panel already recommended to award them Metro East and Metro South.

After substantial deliberation the panel was unable to come to consensus in awarding Metro West to either of the two remaining proposers. Per the panel's recommendation MTS will re-release an RFP for the Metro West service only.

### **Funding**

Funding for this service is included in the 2015 operating budget.

### **Known Support / Opposition**

No known opposition.