

Transportation Committee

For the Metropolitan Council meeting of December 14, 2016

Subject: Agreement with Enterprise Holdings Inc. for Metro Vanpool

Proposed Action

That the Metropolitan Council Authorize the Regional Administrator to execute a sole source agreement with Enterprise Holdings Inc. for management and operation of Metro Vanpool for a five-year term from March 1, 2017 to February 28, 2022, in an amount not to exceed \$3,565,000.

Summary of Committee Discussion/Questions

Metropolitan Transportation Services Senior Project Manager Randy Rosvold presented this item. In response to a question by Chair Schreiber, Rosvold stated the original bid was \$2.77B, 71 vans over the course of 5 years which does not allow for growth.

Motion was made by Munt, seconded by Letofsky and passed.

Hearing no objection, Chair Schreiber stated that this item could proceed to the full Council as a consent item.

Transportation Committee

Meeting date: November 28, 2016

For the Metropolitan Council meeting of December 14, 2016

Subject: Agreement with Enterprise Holdings Inc. for Metro Vanpool

District(s), Member(s): All

Policy/Legal Reference: Council Policy 3.3 Expenditures

Staff Prepared/Presented: Nick Thompson, Director MTS (651) 602-1754

Gerri Sutton, Asst. Director of Contracted Transit Services (651) 602-1672

Mickey Gutzmann, Director of Contracts and Procurement (651) 602-1741

John Harper, Manager of Contracted Services (651) 602-1744

Randy Rosvold, Senior Project Administrator (651) 602 1710

Division/Department: Contracts and Procurement / Metropolitan Transportation Services (MTS)

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to execute a sole source agreement with Enterprise Holdings Inc. for management and operation of Metro Vanpool for a five-year term from March 1, 2017, to February 28, 2022, in an amount not to exceed \$3,565,000.

Background

Metropolitan Transportation Services (MTS) is responsible for managing the Metro Vanpool program. Metro Vanpool is available to people who reside or work in the metropolitan area. The Council subsidizes a portion of the van rent for groups of people who meet certain eligibility criteria. MTS hires a contractor to provide the fleet, vehicle insurance, and program management. The current vanpool contract expires on March 1, 2017.

Rationale

Procurement and MTS released an Invitation for Bid (IFB) for a five year contract to administer the Metro Vanpool program. In order to ensure a competitive process for all potential bidders, the bid specification required the successful contractor to supply all new 2017 model-year vehicles at the beginning of the contract. The current vendor, Enterprise Holdings, Inc., was the sole plan holder and bidder.

On November 9, 2016, the Council authorized the Regional Administrator to reject the bid in order to allow staff to negotiate with Enterprise Holdings. The negotiation includes incorporation of 2016 model year vehicles in the new contract and retains pricing received through the bid process. This allows for continuity for many existing customers while retaining the benefit of competitive pricing.

Funding

Funding for the program is included in the operating budget

Known Support / Opposition

There is no known opposition to this action