

Transportation Committee

For the Metropolitan Council meeting of April 26, 2017

Subject: Contract Award for Bloomington, Edina, and Roseville Transit Service

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to negotiate and execute a contract with Schmitt & Sons, Inc to provide regular route local transit service within the Bloomington, Edina, and Roseville regular route transit service contract from July 30, 2017 through July 30, 2022 in an amount not to exceed \$24,600,000.

Summary of Committee Discussion/Questions

Metropolitan Transportation Services Manager of Contracted Services John Harper presented this item. Harper stated that the contract also includes Maplewood. Harper answered questions from committee members including who is the current vendor for the contract (First Transit), process for transitioning to the new vendor, and discussion about how the contract might be adjusted if the Council reduces or increases contract hours beyond the limits of contract terms.

Motion by Commers, seconded by McCarthy and passed.

Transportation Committee

Meeting date: April 10, 2017

For the Metropolitan Council meeting of April 26, 2017

Subject: Contract Award for Bloomington, Edina, and Roseville Transit Service.

District(s), Member(s): All

Policy/Legal Reference: Council Policy 3-3 Expenditures – Procurement of Goods and Services over \$250,000

Staff Prepared/Presented: Nick Thompson, Director MTS (651)602-1754

Brian Cihacek, Principal Contract Admin-AFS, Procurement (651)602-1038

Gerri Sutton, Asst. Director, Contracted Transit Services (651)602-1672

John Harper, Manager of Contracted Services (651)602-1744

Rebecca McBride, Sr. Project Administrator (651)602-1722

Division/Department: Metropolitan Transportation Services (MTS)

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to negotiate and execute a contract with Schmitt & Sons, Inc. to provide regular route local transit service within the Bloomington, Edina, and Roseville regular route transit service contract from July 30, 2017 through July 30, 2022 in an amount not to exceed \$24,600,000.

Background

Metropolitan Transportation Services (MTS) provides approximately 10% of the Council's regular route bus transit service through a number of competitively procured, multi-year operating agreements. The service procured by MTS usually consists of routes that have comparatively low productivity that sometimes operate with smaller buses. This specific contract package includes all day local service on weekdays and weekends in a variety of communities throughout the metro area including Bloomington, Edina, Richfield, Roseville, Falcon Heights, and St. Paul.

Rationale

A Request for Proposals (RFP) was advertised and posted on the Council's website and all known transit operators were directly invited to propose. Three proposals were received and evaluated by an evaluation panel consisting of staff from Metropolitan Transportation Services, Metro Transit, and MNDOT. In the review of the proposals, four criteria were evaluated: proposal quality, proposer qualifications, proposer experience and price. Proposal price was approximately equal in importance to a combination of all other evaluation criteria. The evaluation panel concluded that the proposal submitted by Schmitt & Sons, Inc. is the most advantageous to the Council.

Proposers submit pricing for a range of service levels, which allows the Council to make adjustments to the service during the five-year term using pre-established rates. The requested not-to-exceed amount of \$24.6 Million allows for a 20% increase in service hours over the current (base) service levels described in the scope of work without amending the contract. The value of the base service level is \$20.7 million.

Thrive Lens Analysis

This item supports several Thrive outcomes. First, it supports Stewardship by using public financial resources efficiently and effectively. In addition, it increases the reach of our public transit system infrastructure which makes our region more attractive to businesses and job creators and reduces the number of vehicles on the road, key components of Prosperity and Sustainability outcomes. Finally, it provides transportation options and mobility, which supports Livability.

Funding

Funding for this service is included in the annual MTS operating budget.

Known Support / Opposition

This item has no known opposition.