

Management Committee

For the Metropolitan Council meeting of: November 28, 2018

Subject: List of 2019 Authorized Financial Institutions

Proposed Action

That the Metropolitan Council approve the attached list of Authorized Financial Institutions for 2019.

Summary of Committee Discussion/Questions

Richard Koop, Senior Treasury Manager, presented business item 2018-305 which is an annual process that approves the list of Authorized Financial Institutions for the following year.

Mr. Koop walked through Appendix A of the business item and described the different financial service providers that the Council works with. Mr. Koop also told the committee the banking contract with Wells Fargo is being negotiated and is close to being finalized.

In the past, a report to the Committee on Volume-Based Financial contract has been a formal business item for the Management Committee. In preparing that item this year, it was determined this item was not a formal report that needs to be approved but more of an update on the Volume-Based contracts. Mr. Koop took the opportunity after Business Item 2018-305 was approved to update the Committee on the 2018 Volume-Based Financial contracts.

Council member Chavez asked why the Council used multiple service organizations for various needs which was explained to the Committee by Mr. Koop.

Motion by Rummel, Seconded by Barber. Motion carried.

Management Committee

Meeting date: November 15, 2018

For the Metropolitan Council meeting of November 28, 2018

Subject: List of 2019 Authorized Financial Institutions

District(s), Member(s): All

Policy/Legal Reference: Appendix to Council Policy on Investments, Minnesota Statutes 473.542 and 118A

Staff Prepared/Presented: Rich Koop, Senior Manager (651-602-1629) and Lynn Greiner Financial Analyst, (651-602-1366)

Division/Department:

Proposed Action

That the Metropolitan Council approve the attached list of Authorized Financial Institutions for 2019.

Background

In accordance with the Council's investment policy, all banks and brokerage companies doing business with the Council, whether they are receiving funds as deposits or for investments, must be approved by the Council before they receive Council funds.

Pursuant to Minnesota Statute 473.542, the Council shall designate one or more national or state bank, or trust companies, as official depositories before conducting business with said financial institution. The designation shall be in writing and shall set forth all the terms and conditions upon which deposits are made, and shall be signed by the Chair and Treasurer, and be made a part of the minutes of the Council.

Rationale

This request is presented to the Council at least annually so that the Council is kept informed of its financial partners; it is also presented when new parties are added to the list.

Thrive Lens Analysis

Stewardship – Competitively bidding the Financial Institutions services provides for the best pricing and service to the Council. Working with six investment brokers allows the Council to obtain the best pricing when selling securities and a larger inventory of investments to select on the buy side.

Funding

Except for the commodity hedging account, investment purchases are done primarily on a net settlement basis whereby the broker fee is built into the cost of the investment being purchased or sold. Hedging brokerage fees are funded by the benefiting Council division.

General banking and merchant banking credit card processing fees are funded within the budgets of benefiting business divisions. There are no fees typically charged to the Council for certain card usages: purchasing card (a.k.a., P-Card), payroll debit cards, and payment debit cards provided to housing program participants for utilities payment reimbursements.

Known Support / Opposition

None

METROPOLITAN COUNCIL
2019 Authorized Financial Institutions and Service Providers
Dated: November 28, 2018

Banking Services (Official Depositories)

U.S. Bank, N.A. (including East Grand Forks controlled disbursements site)
Wells Fargo Bank, N.A. (including Van Wert, Ohio controlled disbursement site)

Card Providers, Gateways, Acquirers and Processors

Authorize.net (bar code sales channel)
PayPal (Transit inventory sales via eBay)
Bank of America (purchasing credit card)
Elavon Inc. (credit card processing and managed payment processor)
PayPal (Metro Transit excess inventory sales)
Braintree (Metro Transit Mobil payment product)
Moovel (Metro Transit Mobil payment product)
The Bancorp Bank, (VEBA HRA pharmacy debit cards)
Total Administrative Services Corp (TASC FLEX debit cards)
US Bank (payroll debit card and housing debit card)

Custodial, Securities Lending, Trust, Escrow and Hedge Clearing Accounts

R.J. O'Brien (clearing account for hedges)
State Street (OPEB portfolio execution & custody)
U.S. Bank National Association (custody, securities lending, trust and escrow)
Wells Fargo Trust (custody, securities lending, trust and escrow)

Securities Broker/Dealers

First Tennessee Capital Markets
Bank of America Merrill Lynch
Piper Jaffray
RBC Wealth Management (also, fronting broker for commodity hedges)
Robert W. Baird & Co.
U.S. Bancorp, N.A.
Wells Fargo Securities, LLC

Money Market Funds

Federated Investors Inc.
First American Funds, Inc.
Goldman Sachs Asset Management
Morgan Stanley
Wells Fargo Advantage Funds

OPEB Balances

Public Employees Retirement Association (PERA)
State Board of Investments (SBI), Minnesota