Business Item No. 2018-120

Transportation Committee

For the Metropolitan Council meeting of May 23, 2018

Subject: Purchase Agreement with Apollo Video Technology

That the Metropolitan Council authorize the Regional Administrator to enter into a sole source agreement with Apollo Video Technology in an amount not to exceed \$740,000 to purchase up to 101 DVR/Camera systems. This recommendation is contingent on the approval of Business Item 2018-121 Special Capital Budget Amendment.

Summary of Committee Discussion/Questions

Metropolitan Transportation Services Fleet Services Manager Paul Colton presented this item. Munt asked what is being videotaped and what is the reason for videotaping. Colton answered that in the past there had been difficulty resolving issues when there were conflicts between customers or between customers and drivers, especially when there was an assault or other law broken. Colton shared that the videotape also helps ensure contract compliance: drivers escorting customers to and from their door as required in the contract. Dorfman asked if this is the same technology that is on the buses and light rail, and if the use of video surveillance is advertised to customers. Colton answered that yes, it is virtually the same as what is used for buses and light rail, and that there is a notification printed with pictures showing that recording is taking place. McCarthy asked for clarification on audio being recorded as well as video. Colton answered that Metropolitan Transportation Services vehicles do have audio, but sometimes with outside noise it is harder to pick up. Metro Transit General Manager Lamb shared that on each Metro Transit bus there are at least 5 cameras and a notification informing passengers of recording. Lamb stated that the cameras are not hidden, and that Metro Transit is experimenting with real-time video being shown above the driver as well.

Motion by Munt, seconded by Letofsky. Motion carried, consent to Council.



Transportation Committee

Meeting date: May 14, 2018

For the Metropolitan Council meeting of May 23, 2018

Subject: Purchase Agreement with Apollo Video Technology

District(s), Member(s): All

Policy/Legal Reference: 3-4-3 Procurement Policy

Staff Prepared/Presented: Nick Thompson, Director MTS (651) 602-1754

Gerri Sutton – Asst. Director – Contracted Transit Services, MTS (651) 602-1672

Micky Gutzmann - Director of Purchasing, Met Council (651) 602-1741

Paul Colton - Manager, Fleet Services, MTS (651) 602-1668

Division/Department: Metropolitan Transportation Services

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to enter into a sole source agreement with Apollo Video Technology in an amount not to exceed \$740,000 to purchase up to 101 DVR/Camera systems. This recommendation is contingent on the approval of Business Item 2018-121 Special Capital Budget Amendment.

Background

MTS and Metro Transit have been purchasing Apollo high definition video systems for transit buses for the past two years. Apollo is the replacement system to the previous video recording system (Verint) which is no longer offered. Metro Transit released a Request for Proposals (RFP) in February 2016 for a high definition camera system to be used in capturing incidents and accidents on the transit system which was awarded to Apollo Video Technology. This two-year agreement with Apollo ended on April 7, 2018. Metropolitan Transportation Services (MTS) has requested quotes for 101 video systems from Apollo who provided pricing that was lower than the previous contract.

Rationale

To maintain consistency with video system equipment, software and Met Council IT support, MTS will continue to purchase Apollo Video equipment on sole source agreements similar to other purchasing agreements the Council has entered into for legacy technology such as fare collection equipment and AVL systems. These new video systems will be installed on new Metro Mobility buses arriving later this summer.

Thrive Lens Analysis

The purchase of the Apollo Camera systems supports the Thrive Equity Outcome by providing ongoing safe transportation to all Metro Mobility riders regardless of race, ethnicity, economic means or ability and will assist to mitigate and resolve adverse incidents that may occur during transit service.

Funding

Regional Transit Capital funding will support this project, contingent on approval of Business Item 2018-121 Special Capital Budget Amendment.

Known Support / Opposition

None

