

Transportation Committee

For the Metropolitan Council meeting of February 27, 2019

Subject: Purchase Agreement with Apollo Video Technology

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to enter into a sole source agreement with Apollo Video Technology in an amount not to exceed \$890,500 to purchase up to 122 DVR/Camera systems and spare units.

Summary of Committee Discussion/Questions

MTS Fleet Manager Paul Colton presented this item. There were no questions or comments from Council members.

Motion by Dorfman seconded by Commers. Motion carried.

Transportation Committee

Meeting date: February 25, 2019

For the Metropolitan Council meeting of February 27, 2019

Subject: Purchase Agreement with Apollo Video Technology

District(s), Member(s): All

Policy/Legal Reference: 3-4-3 Procurement Policy

Staff Prepared/Presented:

Nick Thompson – Director – MTS (651) 602-1754

Gerri Sutton – Asst. Director – Contracted Transit Services, MTS (651) 602-1672

Paul Colton – Manager, Fleet Services, MTS (651) 602-1668

Division/Department: Transportation/Metropolitan Transportation Services

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to enter into a sole source agreement with Apollo Video Technology in an amount not to exceed \$890,500 to purchase up to 122 DVR/Camera systems and spare units.

Background

MTS and Metro Transit have been purchasing Apollo high definition video systems for transit buses for the past three years. Apollo is the replacement system to the previous video recording system (Verint) which is no longer offered. Metro Transit released a Request for Proposals (RFP) in February 2016 for a high definition camera system to be used in capturing incidents and accidents on the transit system which was awarded to Apollo Video Technology. Metropolitan Transportation Services (MTS) has requested quotes for 122 video systems from Apollo using the same pricing or better from their original RFP quote.

Rationale

To maintain consistency with video system equipment, software and Met Council IT support, MTS will continue to purchase Apollo Video equipment on sole source agreements similar to other purchasing agreements the Council has entered into for legacy technology such as fare collection equipment and AVL systems. These new video systems will be installed on new Metro Mobility buses arriving in the second quarter of 2019.

Thrive Lens Analysis

The purchase of the Apollo Camera systems supports the Thrive Equity Outcome by providing ongoing safe transportation to all Metro Mobility riders and drivers regardless of race, ethnicity, economic means or ability and will assist to mitigate and resolve adverse incidents that may occur during transit service.

Funding

Regional Transit Capital funding will support this project. This project was approved by the Council in previous amendments to the Unified Capital Budget.

Known Support / Opposition

None