

Transportation Committee

For the Metropolitan Council meeting of July 24, 2019

Subject: Cubic Software Maintenance Agreement Extension

Proposed Action

That the Metropolitan Council (Council) authorize the Regional Administrator to execute a sole-source fare collection software support agreement with Cubic Transportation Systems (Cubic) for two years, with two additional one-year options (up to four years total) at a maximum cost of \$2.4M.

Summary of Committee Discussion/Questions

Metro Transit Senior Manager Revenue Collection Nick Eull presented this item. Chamblis asked why the business item is going SW, to which Eull answered that staff has been waiting on information from Cubic and that the business item could have gone to the July 8th Transportation Committee meeting but it was cancelled. Atlas-Ingebretson asked how the Thrive Lens Equity comes into play and if we look at the vendor for employment practices, etc. Eull responded that through the Procurement process, the vendor does provide documents that pertain to their equal opportunity practices, etc. Eull added that regarding equity in general, the Cubic system is the mechanism that allow us to provide the TAP program.

Motion by Sterner, seconded by Zeran. Motion carried.

Transportation Committee

Meeting date: July 22, 2019

For the Metropolitan Council meeting of July 24, 2019

Subject: Cubic Software Maintenance Agreement Extension

District(s), Member(s): All

Policy/Legal Reference: Council Policy 3-3: Expenditures – Procurement of Goods and Services over \$500,000

Staff Prepared/Presented: Wes Kooistra, General Manger (612-349-7510)

Dave Hinrichs, Chief Information Officer (651-602-1443)

Edwin D. Petrie, Director of Finance (612-349-7624)

Nick Eull, Senior Manager of Revenue Operations (612-349-7364)

Division/Department: Metro Transit/Metropolitan Transportation Services (MTS)

Proposed Action

That the Metropolitan Council (Council) authorize the Regional Administrator to execute a sole-source fare collection software support agreement with Cubic Transportation Systems (Cubic) for two years, with two additional one-year options (up to four years total) at a maximum cost of \$2.4M.

Background

In 2018, nearly 60% of Metro Transit rides and 90% of suburban transit provider rides were taken using a Go-To Card. Cubic provides ongoing monitoring and critical support and upgrades to the Go-To Card central systems and devices through a software maintenance and support agreement.

The current software maintenance agreement expires on July 31st, 2019. Cubic and Metro Transit have had a software maintenance agreement for software and hardware support since 2003.

The Council acquired the original fare collection software from Cubic, and they remain the only provider of support services. This is a sole-source procurement. The pricing and terms are consistent with past agreements and have been determined reasonable through comparison to industry norms.

Rationale

The software support agreement with Cubic will provide ongoing support for the Go-To Card fare collection system, including systems and device monitoring. This will help ensure that the region can continue to load and collect fares from Go-To cards.

Thrive Lens Analysis

Almost 60% of all Metro Transit rides, and 90% of suburban transit provider rides, will use Go-To cards for payment in 2019 and beyond. This agreement impacts all regional system riders who pay using a Go-To card, including all employer, school, and low-income fare programs, and ensures those and other programs will be supported when needed.

Funding

Funding for the support agreement is included in the 2019 Metropolitan Council authorized operating budget and in future operating budgets.

Known Support / Opposition

There is no known opposition.