REGIONAL ECONOMIC FRAMEWORK

PUBLIC COMMENT REPORT







The Council's mission is to foster efficient and economic growth for a prosperous metropolitan region

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The Metropolitan Council is the regional planning organization for the seven-county Twin Cities area. The Council operates the regional bus and rail system, collects and treats wastewater, coordinates regional water resources, plans and helps fund regional parks, and administers federal funds that provide housing opportunities for low- and moderate-income individuals and families. The 17-member Council board is appointed by and serves at the pleasure of the governor.

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Public Comment Overview

The Regional Economic Framework Public Comment Report summarizes the comments received on the draft document. The Regional Economic Framework was released for public comment on July 17, 2020 on the <u>Council's website</u>. The public comment period concluded on Friday July 31, 2020. Due to the expedited timeline and relatively short duration of the public comment period, all comments received after the deadline were also considered.

The Council received written comments from the following:

- Metropolitan Council Equity Advisory Committee
- Metro Transit
- Metro Cities
- Hennepin County
- Cities of Brooklyn Park, Burnsville, and Maple Grove
- Medical Alley Association (via GREATER MSP)
- RealTime Talent
- Kandiyo Consulting

How to Use This Document

A list of public comment contributors is below. The Public Comment Report identifies all the comments received and staff responses to the comments. Each commenter received an identification number. Comments are organized by sections of the document.

Organization	Name	Comment ID#
Carver County CDA	Elise Durbin	1
City of Brooklyn Park	Breanne Rothstein	5
City of Burnsville	Jenni Faulkner	12
City of Maple Grove	Brett Angell	2
Equity Advisory Committee		10
GREATER MSP on behalf of RealTime Talent and Medical Alley Association	Amanda Taylor	4
Hennepin County	Patricia Fitzgerald	9
Kandiyo Consulting	Michael Krause	7
Metro Cities	Patricia Nauman	8
Metro Transit	Berry Farrington	6
RealTime Talent	Deb Broberg	11

Comments and Responses / Proposed Resolution

General Comments / Multiple References

Comment ID	Comment	Response
1.01	How often will this document be updated?	To maintain EDA funding eligibility, the Framework needs to be updated every five years.
8.01	Metro Cities thanks the Metropolitan Council, Greater MSP and Center for Economic Inclusion for the opportunity to comment on the draft Regional Economic Framework that will be a requirement to accompany city applications to access CARES Act funding though the EDA at U.S. Department of Commerce. Metro Cities has publicized the development of the framework including information sessions and opportunities to comment. Metro Cities supports a structure that allows all cities to be eligible for this funding and the important assistance it can provide to assist cities with economic and resiliency needs resulting from COVID-19.	Noted. Thank you for the support.
8.03	The draft framework includes nine strategic priorities for the metropolitan region. These priorities recognize the economic diversity of the region and the strength of its workforce.	Noted. Thank you.
8.04	The draft framework notes redevelopment in several areas, which Metro Cities supports. Redevelopment is important because it facilitate the development of "pre-used" land, thereby leveling the playing field between greenfield and brownfield sites so that a private sector entity can rationally choose to locate on land that has already been used. The benefits of redevelopment include a decrease in Vehicle Miles Traveled (VMTs), more efficient use of new or existing public infrastructure (including public transit), ameliorated city costs due to public safety and	Noted. Staff concur.

Comment ID	Comment	Response
	code enforcement, and other public goods that result when land is reused rather than abandoned.	
9.01	Overall, this is a document that is thoughtful and well-organized. However, the biggest concern with this document is that cities and counties were not engaged in the drafting of it and it does not appear that communities were engaged either in its drafting or review.	Please know that the three organizational partners value meaningful and authentic engagement, including with cities and counties in the region. The Framework was developed in an expedited manner as a result of the COVID-19 pandemic and the funding opportunities that require the creation of a CEDS equivalent alternative. The Framework incorporates and reflects significant engagement in the recent past including around development of the region's strategic priorities (led by GREATER MSP and included city / county involvement) as well as numerous policy plans. The three organizational partners are committed to ongoing engagement around the Framework including, but not limited to, its implementation, evaluation of its effectiveness, and potential future revisions.
9.02	Counties are mainly mentioned as geography, such as the 7-county region, 15-county region. Counties and cities are not mentioned as far as collaborators, partners or other roles so the document does not reflect the significant efforts and contributions of local government nor the community feedback that local governments have collected. Additionally, this document talks about low-income communities without actually engaging them in its creation.	The three organizational partners acknowledge the significant role that cities and counties play in economic development, workforce development, and other important matters related to the regional economy. The Framework also identifies a number of organizations that serve and represent low-income communities. The partners recognize that collaborations among cities, counties, non-profit organizations, and advocacy organizations are essential to more effectively address our region's economic issues including poverty and systemic racism.
9.03	Addressing the role counties play in providing economic development and as conveners, and addressing the role of counties and cities as planning and implementation partners would benefit the effort. Additionally, low-income communities,	Please see responses to Comments 9.01 and 9.02.

Comment ID	Comment	Response
	who would arguably benefit from federal funds obtained with this document, should have a role in its creation.	
9.04	The document does an excellent job of identifying existing conditions and gaps and related equity issues but there seems to be a lack of action and steps to close these gaps in the strategies section.	We appreciate how additional and more concrete action steps informed by the work of local partners would make implementation more likely. We look forward to future conversations about how to articulate and support effective measures.
9.06	Aside from fulfilling its role as an alternative CEDS, it is unclear if this document intended solely to guide Met Council processes or if other jurisdictions expected to take guidance from it. More specificity about the intended audience and how the document could be used would be helpful.	The Framework is intended to guide any entity that is interested in developing collaborative programs or projects that will involve U.S. EDA funding. The Framework also reflects and supports the Regional Ambitions work of GREATER MSP and its various partnerships. The Framework is also intended to guide the work of any entity in the region that seeks to work collaboratively on these strategic priorities.
9.07	Hennepin County has completed a CEDS, which was last updated in 2012. The Workforce investment Board served as the CEDS committee. There is no mention of Hennepin County's previous CEDS efforts or those of other counties or cities. This seems like it should be included in the background information to position this document.	The section "Geography of the Framework" has been amended to reflect this past work.
10.25	Throughout the work on the REF, and in all its work, the Council should implement the commitments laid out in Thrive MSP 2040 for community engagement: (See attached letter for list.)	See response to 10.17.
11.01	See general letter of support.	Thank you for your support.

Comment ID	Comment	Response
12.01	Who owns this document? Thinking of who will be measuring the regional successes and failures with this plan?	Please note that the Regional Economic Framework is not a "plan," but an economic development strategy that requires continued collaboration and engagement among multiple parties and stakeholders. The document has been developed as a partnership of Metropolitan Council with the Center for Economic Inclusion and GREATER MSP. The three organizations have committed to continued working together to support implementation and monitor progress.
12.02	I didn't see any mention of a desire to increase tax base which is really important when thinking about economic development. The document speaks a lot about increasing opportunities, which is good. But the overall goal is to increase prosperity and opportunities for everyone. One measurable of that is tax base.	We understand that increasing tax base is an important consideration for local government. We believe that maintaining and increasing tax base is an outcome of regional success in attaining goals across the nine strategic priorities.
12.03	I was a bit disappointed as an ED practitioner that brownfield or redevelopment was only mentioned once in the document. As far as being sustainable, maximizing existing infrastructure, and creating opportunities, this should be mentioned more in my opinion.	The document includes a section on brownfield cleanup (Livable Communities / Brownfield Cleanup), including references to the role of state, regional, and local government. Please also see Comments 1.06 and 8.04 and responses.

Unprecedented Regional Challenges

Comment ID	Comment	Response
10.01	Clearly articulate how the framework will be used. Is its intention to guide funding decisions or provide access to new types of funding? What other kinds of decisions might be made using the framework? Who will be using the framework and in what ways?	Please see response to Comment 12.01. The Overview section describes that funding applications to the EDA must articulate how grant proposals support the strategies of the Framework. The section "Role and the Authority of the Framework" states that the Framework does not dictate actions by local partners. The three partner organizations are committed to promoting continued engagement and support for its implementation.

Partnership and Authority of the Framework

Comment ID	Comment	Response
8.02	Metro Cities recognizes cities are the primary unit of local government responsible for the implementation of economic development. Metro Cities also recognizes cities can work with the public and private sectors to support the region's economic growth by reducing barriers to economic participation by people of color. A trained workforce, with opportunities for all workers, will help the region grow and recover more quickly.	Noted. Thank you. In response to other comments, the Framework includes additional references to the role of cities.
8.05	As the framework is adopted, Metro Cities urges the Metropolitan Council to acknowledge it was developed for this specific federal funding. Any other uses should only be considered after consultation with regional partners, including Metro Cities.	The Section titled "Regional Economic Framework Overview" states that it was developed as a prerequisite for entities in the region to apply for funding from the U.S. Economic Development Administration. The Council supports collaboration on proposals for EDA funding as well as collaboration on other projects by regional partners that seek to implement one of more of the Framework's strategic priorities.
10.02	The section on Partnership and Authority is confusing and opaque. What does "not assuming additional authority acting in a regional convening role" mean? Who is being convened? Is anyone assuming authority? How might this framework influence the authority the Met Council already has?	The text has been clarified related to the Council not taking on additional roles as an economic development district.

Regional Background

Comment ID	Comment	Response
10.03	The regional background should prominently acknowledge structural racism and resulting disparities. While disparities are noted, the root causes of them are not. Look to the language presented by the research and planning department or organizations like the Government Alliance on Race and Equity (GARE) for guidance.	Please see response to comment 10.06.

Demographic and Socioeconomic Characteristics

Comment ID	Comment	Response
10.04	Workforce Shortages Threaten Competitiveness, Paragraph 3: Racism is a key factor to this issue that needs to be named. The first statement clearly indicates why the second statement cannot be offered as a solution in of itself, and in fact is not the real issues. BIPOC enfranchised folks choose to leave. Instead state that institutions and Corporations will need to address systemic racism in order to address the large unemployment of BIPOC communities in our region and also in order to address the high attrition rates, underemployment and outward migration of BIPOC. Anti-immigration sentiments and a problematic immigration system has also impeded the ability of corporations to tap into the skilled immigrant labor force.	This section now incorporates the following language: "Institutions and corporations need to address systemic racism in order to address unemployment disparities of BIPOC communities as well as high attrition rates, underemployment, and migration from the region." Please also see changes to the section "Workforce Disparities," which now includes an additional paragraph regarding the differences in perceptions between employers and employees about creating an inclusive, welcoming workplace environment.
10.05	Disparities Threaten the Region's Economy: The opening statement (below) is not very accurate. There is not enough evidence that there has been any substantial reform or replacing of policies that reinforce inequities. Instead say, there has been plenty of discussion and acknowledgement, and perhaps we are now beginning to start working on that reformation and new policies. Applaud the public institutions that have explicitly	The text has been modified to address calls for change initiated by BIPOC organizations and references to structural racism.

Comment ID	Comment	Response
	named racism as a public health crisis and a serious impediment to our success – MDH, Hennepin County, etc. This is a great step forward and should be accompanied by action. How will this framework help these institutions move in this direction?	
10.06	Disparities Threaten the Region's Economy: BIPOC communities that have been at the forefront of naming these disparities and advocating for these solutions since the beginning have been erased from this paragraph. Please state that BIPOC communities initiated the clarion call for racial equity in this region and continue to engage in this important work. Also, name the existing challenge that the work of these communities has not been acknowledged and valued and in fact the work going forward should be community centric lifting up the wisdom of these communities. This should the set the stage for the development of a community centered framework where these voices are valued and lead the way.	The text has been modified to address calls for change initiated by BIPOC organizations and references to structural racism.
10.07	We must be explicit about how these disparities came about and name the problem. They just didn't happen. Also, please state that despite all these numerous strategies, the region is still grappling with a downward spiral in disparities. We are not closing the gap. This should then catapult us into saying that we don't need just the same old regular interventions. This evidence lets us know that we need new, innovative disruptive measures if we are to address them. That should be the reason for developing this Framework. A new way of thinking.	In the section "Disparities Threaten the Regional Economy," the text in the first paragraph indicates that these gaps are widening. Text has also been added in the second paragraph regarding the need for new and different approaches.
10.08	As a starting point to dealing with regional disparities, the Council should commit to implementing the following actions as outline in its latest Regional Development Guide, Thrive MSP 2040 (ACP50's)(see attached letter for list)	The Council has undertaken a number of efforts to address regional disparities, including those identified in Thrive MSP 2040. The text has been modified under at the top of page 4 to clarify the relationship between the Framework and Thrive

Comment ID	Comment	Response
		and its policy plans, indicating that the Framework is a further articulation of efforts as they relate to the regional economy. The Framework does not replace actions or efforts identified in Thrive.

Economy Overview: Slowing Growth Before Pandemic

Comment ID	Comment	Response
1.02	There is a discrepancy in the number of Fortune 500 companies there are in the region. On page 7 it says there is 16, but on page 10 it says there are 15.	The correct number is 15. The reference on page 7 has been corrected.
10.09	A race and gender lens would be important in the economic overview. Some of the industries noted in Figure 4 and explored in p. 9-13 have significant hiring disparities/overrepresentation within them. While disparities are noted on p. 14, again the root causes seem to be "they just happened", rather than clearly articulating the systemic racism that caused them. Figure 4 should have a disparities overlay. Figure 6 should be updated to include the analysis that was presented by the Met Council research team to show areas of disparate wealth and should include further disaggregation to show how these areas have intentionally excluded people who are Black, Indigenous and people of color.	Additional language describing the Council's recent work has been added to page 19, as well as a link to the work. The document now includes additional references regarding systemic racism and bias. The partners are committed to providing additional information to support ongoing engagement with the EAC and others around economic inequity, its root causes, and measures to overcome it.

Regional Industry Clusters and Sectors of Strength

Comment ID	Comment	Response
4.01	"Via Medical Alley Association: On page 11, it mentions Medical Alley and the global epicenter. Could the language be changed to "The Global Epicenter of Health Innovation and Care™"? (note: they recently trademarked the term)"	Changes have been made to reflect this request.

Mixed Effectiveness of Workforce Development

Comment ID	Comment	Response
5.01	Page 13 – Add a reference to employers and failure to hire and successfully retain BIPOC communities as part of the "mixed effectiveness of workforce development programs"	The section "Workforce Disparities" now includes an additional paragraph regarding the differences in perceptions between employers and employees about creating an inclusive, welcoming workplace environment.

COVID-19 Pandemic

Comment ID	Comment	Response
10.10	Please also include that communities most impacted stepped up and implemented creative and innovative strategies to address their communities' needs. There is a lot to be learned from these community created solutions which should be uplifted, supported and sustained going forward. They could hold the key to the long-lasting sustainable solutions that have been elusive for so long.	Please see response to Comment 10.11.

Recovery Framework

Comment ID	Comment	Response
10.11	There are already local efforts outside of the leadership areas of these entities in greatly impacted COVID areas that are already under discussion and being moved by local communities, organizations and municipalities in key areas of the region. These organizations have more influence in their own communities. There should be an articulation of how, they envision this work being incorporated, or how they play a leadfollow role.	The Recovery Framework section acknowledges the variety of different players and scales each group or organization plays in recovery. Additional text has been added on page 21 to clarify the role of community-based organizations as part of the response and recovery effort.

Strategic Directions, Action Plan, and Evaluation Framework

Comment ID	Comment	Response
9.05	It is a missed opportunity not to call out specifics in the Action Plan sections. These sections don't seek to effect direct change but call for more planning. This is fine as a partial response given and given the advisory role of the partners, however many action steps are already known, may have been previously mention in the document or in links – and the document would be more useful if it employed more direct language and calls for action.	Please see response to Comment 9.04.
10.12	The framework is designed as a response to COVID. Given the incredibly disparate effects of COVID, building on decades of systemic racism in the region, racial equity should be in the center, with other strategies/priorities emanating from racial equity. The Strategic Priorities, instead of being depicted as one of many tiles, it could look like this (figure below). Note that "skills and workforce" has been eliminated and "brand and image" and some of the other titles have been changed in ways that could potentially be more meaningful.	The Framework was initiated prior to the COVID-19 pandemic. The strategies reflect the strategy work of GREATER MSP, which include years of engagement. In order to provide access to CARES Act EDA resources, the Framework address the general impacts and recovery strategies related to the economic impacts of the pandemic. It is not, however, meant to be a comprehensive response plan for the pandemic.

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Comment ID	Comment	Response
	Please eliminate the Strategic Priority: Regional Brand & Image, as a solution to addressing these disparities. 'Branding over' BIPOC's pain is not a solution. The action plan needs to include processes that will engage community members, particularly those disproportionately affected by COVID, in decision making and directing investment (one possible strategy is to engage ethnic Chambers of Commerce or community-based organizations). Dashboard information, action plan steps, and framework/measurements should be disaggregated by race and monitored by community groups so planning and implementation can be done in a manner that ensures everyone benefits and to ensure impact and equity.	The partner organizations support meaningful engagement with communities disproportionately affected by COVID-19. Regarding disaggregating measures by race, staff concur. Where data are available to disaggregate by race, those are noted to be tracked in that format. In some measures, those data are not available or may not be applicable (e.g. positive media mentions or number of extreme heat days).

Strategic Priority: Regional Brand & Image

Comment ID	Comment	Response
2.06	I like the section that talks about a lack of a regional image. For an action plan on this, I could see a benefit to add something about a local government accepted image. I think one challenge we face is we try want to establish a regional image but at the same time each City also wants to have their own image. If we can have one widely accepted regional vision and refined local images of what makes a community unique in the broader region it could be advantageous.	Thank you for sharing this idea.
9.08	PDF Page 27, Comment #1: I think it also raises awareness locally, instill a sense of pride and understanding among current	Agreed. No changes are proposed.

Comment ID	Comment	Response
	residents and businesses, who are our most important brand ambassadors	
9.09	PDF Page 27, Comment #2: (SEE SUGGESTED STRIKETHROUGH)	Several edits have been made in the "Why It Matters" to better differentiate between the concepts of "brand" versus "image."
9.10	PDF Page 27, Comment #3: (SEE SUGGESTED STRIKETHROUGH)	See response to 9.09.
9.11	PDF Page 27, Comment #4: I would suggest that a brand is fundamentally aspirational and would not typically communicate shortcomings or challenges. This seems to be speaking more towards our reputation. I see brand and reputation as distinct, and specifically that a brand is a tool used to improve our reputation.	See response to 9.09.
9.12	PDF Page 27, Comment #5: (SEE SUGGESTION TO REPLACE THE WORD "BRAND" WITH "REPUTATION")	The word "brand" has been replaced with the word "image."
9.13	PDF Page 27, Comment #6: (SEE SUGGESTED STRIKETHROUGH) This sentence seems to dismiss the reality of racial disparities. It makes it sound like disparities are only something people of color perceive, when they are in fact very real and well documented. This sentence will ultimately damage our reputation. We should acknowledge disparities and position ourselves as leading by seeking innovative strategies to reduce disparities.	See response to 9.09. The text has been edited to replace the word "perceptions" with "experiences."
9.14	PDF Page 27, Comment #7: Your brand should be designed to last 100 years. You do not develop a brand to combat negative perceptions associated with current events. I would try to	We agree there's a difference between brand and reputation and have edited the document to distinguish branding (how we hope to be perceived, including how we

Comment ID	Comment	Response
	disconnect regional branding as described in this section from recent negative current events.	address our challenges) from image (how we are actually perceived). We also however believe that current events arise from longstanding issues related to racism and racial inequity and that we must reimagine our brand to align and demonstrate an authentic commitment to own and address our challenges and opportunities.
9.15	PDF Page 27, Comment #8: (SEE SUGGESTED STRIKETHROUGH) Should this go under the why it matters section?	We believe the location is appropriate.
9.16	PDF Page 27, Comment #9: (SEE SUGGESTED STRIKETHROUGH)	Small edit made to reinforce distinction between branding and image.
9.17	PDF Page 27, Comment #10: (SEE SUGGESTED STRIKETHROUGH)	No changes made.
9.18	PDF Page 27, Comment #11: Will a firm be contracted with to do this brand development? How will the above referenced studies inform the brand development?	Staff are recommending to the GREATER MSP Board of Directors to conduct both an internal and external assessment informing the development of a regional brand. This will include partnering with others including Hennepin County. Previous studies and surveys will infom this new work.
9.19	PDF Page 27, Comment #13: Challenges not traditionally included in a brand.	Please see response to comment 9.09. Edits under "Why It Matters" suggests as acknowledgement of challenges and that it matters how we are facing them.
9.20	PDF Page 27, Comment #14: (SEE SUGGESTED STRIKETHROUGHS)	It is not clear why the text was suggested for deletion, but the Action Plan has been substantially revised to focus on efforts as well as audiences.

Comment ID	Comment	Response
9.21	PDF Page 28, Comment #1: These are all tactics that presuppose existence of a brand. The above sections outline the lack of a cohesive effective brand. I think we need to start with an action plan for developing the brand.	Please see response to Comment 9.20.
9.22	PDF Page 28, Comment #2: (SUGGESTED INSERTED TEXT) major metro counties, key metro cities.	Text has been edited to include references to counties and cities.

Strategic Priority: Racial Inclusion

Comment ID	Comment	Response
1.03	Page 25—Strategic Priority- Racial Inclusion. Perhaps the Action Plan step of "support economic development institutions that nurture BIPOC economic enterprises" encompasses this, but it would be good to focus on the opportunities for growing and supporting entrepreneurship for communities of color. We know that entrepreneurs of color are disproportionate, and that there are opportunities to grow wealth through entrepreneurship.	The Action Plan has been amended to include a reference to entrepreneurs. Please also note that this is addressed in a similar way under Startups and Innovation.
5.02	Page 25 – under bullet 3 – strengthen language around employer side solutions ie education and training regarding unconscious bias, dominant culture and its influence on work environment, systematic racism within workplaces.	The fourth bullet has been modified to incorporate language regarding unconscious bias.
5.04	Page 26 - Add an indicator for number of companies who hire BIPOC reflective of the region.	Measurement has been added.
6.01	In the race inclusion section, has there been discussion about naming white privilege? It seems like the needle is starting to	As a result of response to a number of comments, there are now additional references to systemic racism,

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	move in terms of placing an equity lens on white norms as part of systemic racism. Maybe an action as broad as - Establish regional goals to understand and address white privilege.	unconscious bias, and the like. While such a goal is laudable, it is too broad for this document. No further changes have been made.
9.23	PDF Page 29, Comment #1: "Low-income communities" (p. 25) are called out for their racial composition and as being vulnerable and to economic shocks. I think it would be more accurate to say "low income communities and communities of color." Health data shows that people of color, regardless of their income, are more susceptible to economic shocks and poorer health outcomes.	As the focus of the strategy is racial equity, the text has been edited to say "BIPOC communities, regardless of income"
9.24	PDF Page 29, Comment #3: Third paragraph of page 25, second sentence is really unclear and it's follow on doesn't really follow. "A more equitable economy will more meaningfully support disenfranchised workers that lack skills needed by many industries. This will reduce labor shortages that we expect in the future." There is no information how this would occur and what about an equitable economy would bring this about. Do more jobs automatically provide skills to works without them? A little more explanation as well as plainer language would help.	The text has been rewritten to provide more clarity.
9.25	PDF Page 29, Comment #4: As noted previously, there could be more direct actions. In particular it would be good to call out more about improving the experience of belonging. An additional bullet on addressing safety and quality of life issues (belonging and safety in schools, workplaces, on streets, while shopping etc.) for BIPOC communities would help too, particularly as the Livability and Quality of Life section (p. 4) mentions this as important to these communities.	The bullet related to belong has been edited to reference both belonging and safety in areas of the public realm.
9.26	PDF Page 30, Comment #1: Implementation Partners listed (p. 26) reference advancing the region's brand as opposed to growing inclusion, safety and belonging. This seems non-inclusive, particularly for an inclusion section.	This comment may be in error and referencing something else. We believe the partners listed are inclusive.

10.13	We should also name those institutions and corporations that are also responsible for providing a more racially inclusive environment which eliminates these workers from the labor force.	Staff concur that institutions and corporations play a significant role in creating racially inclusive environments that attract and retain BIPOC workers. These specific efforts and strategies are addressed under "Strategic Priority: Workforce and Skills."
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Strategic Priority: Workforce & Skills

Comment ID	Comment	Response
1.04	Page 28/29—Strategic Priority-Workforce & Skills. Minnesota State is called out as a partner, but I would encourage looking at all of the higher education schools/programs as a partner rather than just Minnesota State.	The list of Implementation Partners is now in bulleted form and includes a reference to "Institutions of higher education, including Minnesota State Colleges and Universities."
4.02	After conversation with Real Time Talent, add Real Time Talent as an implementation partner in the Workforce & Skills strategic priority section	Real Time talent has now been listed as an Implementation Partner in an alphabetical list.
7.01	1. Framework should include specific goals and model strategies for Career and Technical Education (CTE) programs in secondary schools. The Framework draft is clear that the region ranks last among its peers for disparities in college readiness and the need for remedial education. While gaps in graduation rates have narrowed, only 25% of black students graduating from high school are considered college-ready, and 49% of black students entering college need remedial education. These gaps have seen little or no improvement for decades. Data from Minneapolis Public Schools shows CTE participation significantly increases graduation rates and math and reading levels for all students, but particularly for students of color: black, Native and Latinx. Given that the majority of new workforce entrants in the region will be BIPOC by 2030, more robust CTE programs are needed now to engage students of color in CTE, and career pathways integrated with an enriched STEM learning environment.	Thank you for your detailed comments about the important issue of CTE in secondary schools and college readiness. This is an area that is outside of the scope of this Framework but could be considered in future revisions.
7.02	2. Training programs are grossly inadequate in certain emerging career fields.	Thank you for sharing your insights on training needs for New Climate Economy and an excellent project example

Comment Comment F	Response
	that addresses many of the Framework's strategic priorities.

Comment ID	Comment	Response
9.27	PDF Page 32, Comment #1: Many of the "work with" seem vague and I feel should merit something more specific.	The Action Plan has been substantially revised.
9.28	PDF Page 32, Comment #1: Good emphasis on disparity reductions	Noted. Thank you.
9.29	PDF Page 32, Comment #2: Should specific partners be called out here?	This action item regarding anchor institutions has been edited to instead refer to "placed-based" institutions and the communities surrounding their campuses.
9.30	PDF Page 32, Comment #3: This is a good idea for our documents - highlight examples of our actions	Noted.
9.31	PDF Page 33, Comment #1: Possible Addition: "Track our progress"	The partners are committed to tracking progress in each of the strategic priorities using these measures.

Strategic Priority: Job Growth

Comment ID	Comment	Response
1.05	Page 30/31—Strategic Priority-Job Growth. There are many successful programs, such as CEO Next, that help second stage companies. It would be beneficial as a region to support programs that help our businesses grow and/or become resilient to economic disruptions.	See response to Comment 9.38.
1.06	Page 30/31—Strategic Priority-Job Growth. To help with job growth and attraction of new companies, site readiness is important. Is there a way to emphasize the importance of site	The Action Plan now includes a reference to supporting site certification.

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Comment ID	Comment	Response
	certification (including the cost of doing this, which is a barrier for many smaller communities)?	
2.03	I didn't see much within the document related to the importance of business retention. A majority of the job growth within the region will continue to be from businesses located here already. It should be an emphasis for the region to retain the businesses that are currently here. Especially, since many other states actively recruit our businesses to leave.	Many of the actions and activities associated with the Workforce and Skills Strategy, the Job Growth Strategy, and the Talent Migration and Retention Strategy are actions that directly benefit businesses and business conditions. Minnesota's success in retaining businesses with Minnesota origins has been mainly the success of enabling a productive workforce, fostering a quality of place, and providing high-quality infrastructure and services. The section "Strategic Priority: Job Growth" has been amended to emphasize the expansion and retention of existing businesses, including a citation that 80% of the jobs created since 2011 are the result of the expansion of existing businesses.
2.04	I could see a benefit to adding a more detailed section on financial incentives available- this could cover broad incentives such as TIF as well as DEED programs.	The following change was made to the action item: "Form an executive leadership group to execute new job growth strategies, including examination of economic development policies, equitable job growth, site and infrastructure availability needs, affordability of commercial space, regional supply chains, and solutions to increase regional competitiveness (including the use of tax, regulatory, and incentives tools)."
2.05	Adding information on corporate/business taxes;	Please see response to Comment 2.04.

Comment ID	Comment	Response
7.03	3. The best training programs include public, private and non-profit partnerships. Building more robust, up-to-date CTE programs in schools, and creating pathways to degree programs and certifications in emerging career skills require support from multiple sectors to be successful. Our survey of training programs across the nation shows the best outcomes come from training that is a partnership between secondary schools and higher education, employers and local government agencies. We need look no further than Rochester, Minnesota where the City, Rochester Public Schools, Rochester Community College and Winona State have partnered with regional employers to form C-TECH, a CTE partnership in a central location that is shared by multiple high schools.	Thank you for sharing a potential training model for the region that addresses many of the Framework's strategic priorities.
9.32	PDF Page 35, Comment #1: How would the Executive Leadership group complement existing partners already working together (as suggested in the next bullet?) Suggest removing this item.	A Job Growth Leadership Council is a recommendation being made to the GMSP Board of Directors. It is a vehicle for implementing job growth strategies through the Partnership.
9.33	PDF Page 35, Comment #2: This is a new phrase/initiative that might need some explanation	The Economic Value Atlas is addressed earlier in the document, but a hyperlink has now been added to the reference here.

Strategic Priority: Talent Migration and Retention

Comment ID	Comment	Response
2.01	I believe there should be a section or statement included on underemployment within the region. Specifically, when the document is talking about populations coming to Minnesota from other countries there could be a mention of how many of these individuals have high levels of education or experience from other countries however our licensing requirements or employers perceptions limit the ability for these individuals to obtain comparable positions.	The section "Strategic Priority: Talent Migration & Retention" now includes new language that addresses this issue.
5.05	Page 37 – Action item to spruce up/grow and fully deploy the Workplace Inclusion Toolkit	The BE MSP Workforce Inclusion Toolkit has recently been updated and will be over time.
9.34	PDF Page 37, Comment #1: This seems so related to inclusion that they could be combined	Talent and Migration is a separate strategic priority from Racial Inclusion. No changes have been made.
9.35	PDF Page 37, Comment #2: Similar comments as previously noted for the Action plan, particularly for the first bullet. Implementation partners – Counties could play a role here. An additional bullet on addressing safety and quality of life issues could go here as well.	The following text has been added to the Implementation Partners section: "Additional partners include those who are involved in making the region a safe and welcoming place to work and live. These include counties, cities, educational institutions, foundations, and nonprofit organizations."
10.14	We have to name the deficiency in transferring credentials among the immigrant community. This is exacerbating underemployment of skilled immigrants, especially immigrants of color. Our region is just not caught up in this area. We also have to name an unfavorable immigration system that is frustrating the efforts of corporation and H1B visa holders to increase a skilled labor supply.	The section "Strategic Priority: Talent Migration & Retention" now includes new language that addresses this issue.

Strategic Priority: Startups and Innovation

Comment ID	Comment	Response
1.07	Page 35/36—Strategic Priority-Startups and Innovation. A lot of the focus in this section is on funding. I would encourage a look at how technical assistance or mentorships can be of value to startups.	Mentorship and technical assistance for small business is addressed, but the action item now includes a specific reference to Business 4 Business MSP.
2.02	Additional information could be added on immigrant and BIPOC having a higher percentage or likelihood/desire to own their own business. This could feed into the entrepreneurial desires of the region. This could be combined with locally-owned businesses having a higher likelihood to hire locally.	The section "Disparities Threaten the Region's Economy" has been modified to include a reference and footnote regarding disparities in business ownership by BIPOC communities and foreign-born residents.
5.03	Page 25 – Action item to promote worker ownership models including the conversion of existing businesses to worker-owned businesses for community wealth building	GREATER MSP will explore this idea with Forge North.
5.06	Page 37 – Under start –ups. Reference that immigrants account for large amount of startups.	See response to Comment 2.02.
5.07	Page 37 – Make reference to reducing barriers and eliminating discrimination in commercial leasing practices	This has been added to the Action Plan section of Racial Inclusion.
5.08	Page 37 – Identify banks and traditional financing as a barrier to start-ups, including credit score as an indicator of credit worthiness. Add "beyond credit lending" as an action plan to support small business growth, especially in cultural communities	The last bullet under this Action Plan addresses alternatives to traditional financing. A new action item has been added: "Coordinate strategies and actions to reduce barriers to small business creation and growth for BIPOC and immigrant businesses."

Comment ID	Comment	Response
9.36	PDF Page 39, Comment #1: it's unclear who will be doing this – Met Council, Forge North, another group?	This refers to the 10-year ambition for Startups and Innovation, established by the GREATER MSP Partnership in 2019. This bullet has been edited for clarity.
9.37	PDF Page 39, Comment #2: it might be better not to reference specific entrepreneur support organizations as there are many who will be left out.	The text has been edited to remove specific references to entrepreneurial support organizations, as they are also listed under Implementation Partners.
9.38	PDF Page 40, Comment #1: No mention of CEO Next or other local initiatives or counties, workforce boards, etc. as partners. This document should – list many of the successful strategies in this work, especially those that work on a regional level - Open to Business, CEO Next and the large number of CDFIs, including culturally specific CDFIs in the region.	The Action Plan now includes a reference to supporting the CEO Next Program. The list of implementation partners under Startups and Innovation now includes references to cities, counties, and Community Development Financial Institutions (CDFIs).

Strategic Priority: New Climate Economy

Comment ID	Comment	Response
1.08	Page 37/38—Strategic Priority-New Climate Economy. Private sector buy-in will be important. As the change their ways, demand will increase, and help fuel growth in this area.	Staff concur with these assertions. No changes to this section have been proposed. Note: Sustainable Growth Coalition is a private.
9.39	PDF Page 41, Comment #1: This section starts off by saying, "Climate change is expected to negatively impact the economy and disproportionately impact vulnerable people" (emphasis added). This kind of drops in heavily; some context or explanation is needed, such as a footnote, citation or link.	Details regarding the issue and impacts of climate change are addressed earlier in the document under Climate Hazards and Planning, as well as later in Table 9 of the SWOT.
10.15	We should include language from Thrive 2040, Parks & Open Space: • Strengthen equitable usage of regional parks and trails by all our region's residents, such as across race, ethnicity, income, and ability.	The strategic priority New Climate Economy relates to jobs, industry, and workforce develoment. The Council makes commitments to equitable use and access to regional parks and trails in its Regional Parks Policy Plan. No changes have been made to the document.

Strategic Priority: Transportation & Mobility

Comment ID	Comment	Response
1.09	Page 39/40—Strategic Priority-Transportation and Mobility. In the description section, it should also address the importance of rail in this region.	Staff concur but changes no changes are proposed. The Framework references a regional commitment to build out a system of dedicated transitways and arterial bus rapid transit routes.
1.10	Page 39/40—Strategic Priority-Transportation and Mobility. Enhancing access to industrial sites (through rail,	Staff concur but no changes are proposed. The Framework states that the region will make multi-modal investments that enhance access to centers of economic

Comment ID	Comment	Response
	roadway, other) is important to allow for continued growth in the region.	activity, especially those that represent the region's sectors of strength.
5.09	Page 40 – Explicitly reference light rail transit investment as an economic development strategy and name "equity" as a principal factor in siting transit (serving captive riders or serving areas with high percentages of zero vehicles reported on census)	Please see response to Comment 10.16.
5.10	Page 41 – Add measurement "percentage of hi-frequency transit service (light rail and bus) serving low- income census tracts"	The following has been added as a measure: "Percent of low- and moderate-income households with access to high frequency transit."
6.02	P 40 transportation & mobility - are some of the measures useful to disaggregate by race? I am wondering about travel time. Also I see later in the document there is a goal about maintaining housing affordability near transit. Is there a way to bring that into the transportation section, too?	The Implementation Framework / Measurements now includes references to average travel time disaggregated by race as well as disaggregation by race for job access and broadband access.
9.40	PDF Page 43, Comment #1: This section is notable for leaving out counties and cities.	The important role of cities and counties was not explicit. The text has been amended to reference partnerships and support roles with cities, counties, and agencies, including a reference to the TAB Technical Advisory Committee.
10.16	In the 'Action Plan', this is where we can really uplift the integration of racial equity in the strategies. The Metropolitan Council has to name the completion of the Blue Line Light Rail extension as a major priority and commit to its completion as soon as possible. This corridor is the most diverse corridor in our region and also has the highest potential to uplift the BIPOC communities and not only connect them to opportunity, but also invest equitably in their communities. Metropolitan Council in their Choice, Place and Opportunity report commit to "Invest in a mix of housing affordability along the region's transitways."	As you know, negotiations with the BNSF for right-of-way for the Blue Line Extension have been unsuccessful. In recent communications, the Council has expressed a renewed commitment to work with community partners to find a new solution that serves this corridor, which are some of the most diverse in the region and where many households will benefit economically from new transit access to regional destinations.

Comment	Comment	Response
	We should add 'equitable' to this statement: "Preserve, maintain, and operate a safe and secure transportation system." Pg. 39.	The word "equitable" has been added to this action item.
10.17	At the very least the Council should include the following actions as articulated in its own Thrive MSP 2040 Plan that are not included in the current draft in the Action Plan section: (See attached letter for list.)	The Regional Economic Framework is a further articulation of the themes regarding economic competitiveness identified in Thrive MSP 2040 and the related policy plans. The Framework does not replace those plans; rather it identifies action steps that the Council and the partners will take to further these strategic priorities. Policies and strategies identified in Thrive and its policy plans are still part of the Council's work plans and implementation efforts, in addition to the annual work that the Council undertakes to implement policy-maker priorities and respond to emerging issues.

Strategic Priority: Affordability

Comment	Comment	Response
1.11	Page 41/42—Strategic Priority—Affordability. I'm glad to see housing affordability addressed in this document. It is also important to address commercial affordability. I hear many small businesses that cannot afford space anymore because of significant rent increases. Like housing, naturally occurring affordable commercial units are getting harder to find and being replaced with new, higher rent spaces.	Please see response to Comment 2.04.
1.12	Page 41/42—Strategic Priority—Affordability. We need more funding to increase affordable housing units at the rate they are needed.	Please see response to Comment 5.11.

Comment ID	Comment	Response
5.11	Page 43- explicitly mention deep affordability (30% AMI) housing as a top priority that should receive more financing/funding at regional and state level	The following has been added as an Action Plan item: "Advocate for additional funding and financing tools that target deep levels of affordability (30% AMI)."
9.41	PDF Page 45, Comment #1: Is really focused on housing affordability, no mention of commercial affordability	The focus of this section is intended to be on affordability of the region for households.
9.42	PDF Page 45, Comment #2: Uses Ramsey County as a highlighted example but no mention elsewhere of cities or counties as partners, who have resources and make policy impacting affordability. Hennepin County has made recent significant investments in housing affordability and preservation. Other partners are working on commercial land trust and other tools. These actions need to be included.	The Action Plan of the Affordability Strategic Priority now includes an item related to county and city plans, programs, and strategies. The Action Plan of the Job Growth Strategic Priority now includes specific citations related to county, city, and non-profit programs and strategies such as economic gardening and commercial land trusts.
10.18	This strategy is greatly lacking in the current reality and conversations on what is happening in housing in our region. We need a more robust description. E.g. We are heading towards an eviction cliff. The impact of which will be devastating. It is a serious threat to our region. Actually, the anticipated mass displacement if not curbed, will render this whole framework untenable. Not just affordable housing, but access to it should be top priority of this framework. Tenants' rights need to be named as a priority. We need to name the need to increase production of affordable housing. Preservation is not enough. It is inadequate.	The partners are aware of these risk to households and the economy. The Council's Research staff are studying the impact of the COVID-19 pandemic on the economy, including the impact of federal economic assistance. The scale and impact of this risk to households is not unique to the Twin Cities, but rather reaches nation-wide with both federal and state leaders involved.
10.19	Include the Fair Housing Implementation Committee's 'Addendum to the Regional Analysis to Impediments to Fair Housing'.	The Action Plan now includes an item related to addressing discimination and bias in the availability and production of affordable housing.

Comment ID	Comment	Response
10.20	Action Plan: This is where the Council should commit to implementing an equitable lens and prioritizing BIPOC communities in how it is making its investments that are directly related to housing, such as LCA and HRA vouchers, as well as its investments that influence when, where and how housing is developed, such as roads, transitways and buses and Sewer systems and commit to prioritizing its investments in areas that have and or will be accompanied with the development of deeply affordable housing.	In Thrive MSP 2040, the Council has made the commitment to use our influence and investments to build a more equitable region, and we continue to examine and revise our scoring criteria for the Livable Communities programs to further the Equity outcome in Thrive. The project-based vouchers that the Metro HRA awards also continue refinement in scoring to further those outcomes. See response to 10.24.
10.21	Implementation of strategies in the Fair Housing Implementation Committee's 'Addendum to the Regional Analysis to Impediments to Fair Housing' in coordination with Equity In Place and partners. • Develop strategies to build more homes in the region, in coordination with Prosperity's Front Door and the Governor's Task Force on Housing. – There must be a clear commitment to affordable housing in the region especially where the greatest need is. Therefore, this group must be expanded beyond just these 2 groups.	Staff concur that many organizations are involved in advocating for additional funding and expanding affordable housing in the region. The Governor's Task Force includes 28 members and member organizations. A link to the Task force has been added to the report and text revised to include more organizations and communities.
10.22	At the very least, the Council should also include the following as outlined it its own Thrive MSP 2040 Plan that are not included in the Action Plan of the current draft: (See attached letter for list.)	See response to 10.17.
10.23	Include IX – Inquilinos Unidos Por Justicia, Equity In Place table that has been leading the region in transforming the narrative on how we talk about poverty in our region and advocating for equitable place based development, Housing Justice Center, HOMELine, Housing Equality Now St. Paul – all these groups are leading the conversation that is relevant in this moment of addressing tenants' rights, and promoting the production of affordable housing.	Non-profit and community-based housing and tenant advocacy organizations have played an important role addressing tenants' rights and promoting affordable housing. Text has been revised to include additional partners.

Comment	Comment	Response
10.24	Implementation Framework: This must include the measurement of allocation especially of public resources. The Housing Justice Center has done a lot of work in tracking the disparate impact of the use of tax credits in housing development. This is also where the Council can commit tracking where and how it is making its investments that are directly related to housing, such as LCA and HRA vouchers, as well as its investments that influence when, where and how housing is developed, such as roads, transitways and buses and Sewer systems and commit to prioritizing its investments in areas that have and or will accompanied with the development of deeply affordable housing.	The Council tracks its investments related to housing in the Livable Communities programs and in the Metro HRA programs as well as tracking of affordable housing production generally in the region. Scoring criteria are weighted in favor of deeper levels of affordability. Additional information about the Livable Communities programs and affordable housing production can be found on the Council's website.

SWOT: State of the Regional Economy

Comment ID	Comment	Response
2.07	There is a bit of a contradictory point in Table 2 Threats which has housing costs listed. However in the Affordability Strategic Priority, the second sentence in the description says "housing in the region is more affordable than in most peer metros". Maybe the table could read increasing housing costs.	Bullet has been changed to read: "Increasing costs of housing and housing construction."

SWOT: Regional Planning and Infrastructure

Comment ID	Comment	Response
1.13	Page 48—SWOT of Regional Planning and Infrastructure. Lack of reverse commute options to serve outer ring employers is a weakness.	The following has been added to the SWOT as a weakness: "Limited transit options for commuting to jobs in outlying suburbs."



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From: Elise Durbin <EliseD@carvercda.org>
Sent: Tuesday, July 21, 2020 2:27 PM

To: Larson, Michael Subject: REF Comments

Mike.

Thank you for the opportunity to provide comments on the Regional Economic Framework. Below are comments/questions that I had on the document:

- How often will this document be updated?
- There is a discrepancy in the number of Fortune 500 companies there are in the region. On page 7 it says there is 16, but on page 10 it says there are 15.
- Page 25—Strategic Priority- Racial Inclusion. Perhaps the Action Plan step of "support economic development institutions that nurture BIPOC economic enterprises" encompasses this, but it would be good to focus on the opportunities for growing and supporting entrepreneurship for communities of color. We know that entrepreneurs of color are disproportionate, and that there are opportunities to grow wealth through entrepreneurship.
- Page 28/29—Strategic Priority-Workforce & Skills. Minnesota State is called out as a partner, but I would
 encourage looking at all of the higher education schools/programs as a partner rather than just Minnesota State.
- Page 30/31—Strategic Priority-Job Growth. There are many successful programs, such as CEO Next, that help second stage companies. It would be beneficial as a region to support programs that help our businesses grow and/or become resilient to economic disruptions.
- Page 30/31—Strategic Priority-Job Growth. To help with job growth and attraction of new companies, site
 readiness is important. Is there a way to emphasize the importance of site certification (including the cost of
 doing this, which is a barrier for many smaller communities)?
- Page 35/36—Strategic Priority-Startups and Innovation. A lot of the focus in this section is on funding. I would encourage a look at how technical assistance or mentorships can be of value to startups.
- Page 37/38—Strategic Priority-New Climate Economy. Private sector buy-in will be important. As the change their ways, demand will increase, and help fuel growth in this area.
- Page 39/40—Strategic Priority-Transportation and Mobility. In the description section, it should also address the importance of rail in this region.
- Page 39/40—Strategic Priority-Transportation and Mobility. Enhancing access to industrial sites (through rail, roadway, other) is important to allow for continued growth in the region.
- Page 41/42—Strategic Priority—Affordability. I'm glad to see housing affordability addressed in this document. It
 is also important to address commercial affordability. I hear many small businesses that cannot afford space
 anymore because of significant rent increases. Like housing, naturally occurring affordable commercial units are
 getting harder to find and being replaced with new, higher rent spaces.
- Page 41/42—Strategic Priority—Affordability. We need more funding to increase affordable housing units at the rate they are needed.
- Page 48—SWOT of Regional Planning and Infrastructure. Lack of reverse commute options to serve outer ring employers is a weakness.

Thank you again for the opportunity to comment.

Elise

Elise Durbin, AICP
Director of Community and Economic Development
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From: Brett Angell <BAngell@maplegrovemn.gov>

Sent: Thursday, July 16, 2020 11:34 AM

To: Larson, Michael Cc: Joe Hogeboom

Subject: Regional Economic Framework - Comments

Hi Michael,

First off, thank you to both the Met Council and GreaterMSP for pulling together the Regional Economic Framework document! I have finished my review of the draft and have comments to share with you:

- I believe there should be a section or statement included on underemployment within the region. Specifically,
 when the document is talking about populations coming to Minnesota from other countries there could be a
 mention of how many of these individuals have high levels of education or experience from other countries
 however our licensing requirements or employers perceptions limit the ability for these individuals to obtain
 comparable positions.
- Additional information could be added on immigrant and BIPOC having a higher percentage or likelihood/desire
 to own their own business. This could feed into the entrepreneurial desires of the region. This could be
 combined with locally-owned businesses having a higher likelihood to hire locally.
- I didn't see much within the document related to the importance of business retention. A majority of the job growth within the region will continue to be from businesses located here already. It should be an emphasis for the region to retain the businesses that are currently here. Especially, since many other states actively recruit our businesses to leave.
- I could see a benefit to adding a more detailed section on financial incentives available- this could cover broad incentives such as TIF as well as DEED programs.
- Adding information on corporate/business taxes;
- I like the section that talks about a lack of a regional image. For an action plan on this, I could see a benefit to add something about a local government accepted image. I think one challenge we face is we try want to establish a regional image but at the same time each City also wants to have their own image. If we can have one widely accepted regional vision and refined local images of what makes a community unique in the broader region it could be advantageous.
- There is a bit of a contradictory point in Table 2 Threats which has housing costs listed. However in the Affordability Strategic Priority, the second sentence in the description says "housing in the region is more affordable than in most peer metros". Maybe the table could read increasing housing costs.

If you have any questions or would like me to expand on any of the points listed above, please let me know.

Thank you!

Brett Angell, AICP

Economic Development Manager City of Maple Grove (763)494-6003

bangell@maplegrovemn.gov



From: <u>Amanda Taylor</u>

To: <u>Larson, Michael; Andrea Ferstan (aferstan@centerforeconomicinclusion.org)</u>

Subject: RE: public comment tracking

Date: Wednesday, July 22, 2020 1:13:36 PM

Attachments: image009.png

image011.png image012.png image013.png

Hey all,

I have two so far –

- From Medical Alley Association: on page 11, it mentions Medical Alley and the global epicenter. Could the language be changed to "The Global Epicenter of Health Innovation and Care™"? (note: they recently trademarked the term)
- 2. After conversation with Real Time Talent, add Real Time Talent as an implementation partner in the Workforce & Skills strategic priority section

From: Larson, Michael < Michael. Larson@metc.state.mn.us>

Sent: Wednesday, July 22, 2020 12:44 PM

To: Amanda Taylor <Amanda.Taylor@greatermsp.org>; Andrea Ferstan (aferstan@centerforeconomicinclusion.org) aferstan@centerforeconomicinclusion.org

Subject: public comment tracking

Hey there. I'm setting up our tracking system and making good progress. I'll share soon.

In the meantime, can you forward any responses you've received so I can reality test this some more?

Thanks!

Mike



Michael Larson, AICP CTP

Senior Planner | Sector Representative michael.larson@metc.state.mn.us https://metrocouncil.webex.com/meet/michael.larson
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From: Breanne Rothstein <Breanne.Rothstein@BrooklynPark.Org>

Sent: Tuesday, July 28, 2020 5:04 PM

To: Larson, Michael

Cc: Kimberly Berggren; Andrea Ferstan (aferstan@centerforeconomicinclusion.org);

Amanda.taylor@greatermsp.org

Subject: Brooklyn Park comments on the Regional Economic Framework

Hi Michael -

Attached are Brooklyn Park's comments related to the Regional Economic Framework. Thank you for the opportunity!

Page 13 – Add a reference to employers and failure to hire and successfully retain BIPOC communities as part of the "mixed effectiveness of workforce development programs"

Page 25 – under bullet 3 – strengthen language around employer side solutions ie education and training regarding unconscious bias, dominant culture and its influence on work environment, systematic racism within workplaces.

Page 25 – Action item to promote worker ownership models including the conversion of existing businesses to worker-owned businesses for community wealth building

Page 26 - Add an indicator for number of companies who hire BIPOC reflective of the region.

Page 37 – Action item to spruce up/grow and fully deploy the Workplace Inclusion Toolkit

Page 37 – Under start –ups. Reference that immigrants account for large amount of startups.

Page 37 - Make reference to reducing barriers and eliminating discrimination in commercial leasing practices

Page 37 – Identify banks and traditional financing as a barrier to start-ups, including credit score as an indicator of credit worthiness. Add "beyond credit lending" as an action plan to support small business growth, especially in cultural communities

Page 40 – Explicitly reference light rail transit investment as an economic development strategy and name "equity" as a principal factor in siting transit (serving captive riders or serving areas with high percentages of zero vehicles reported on census)

Page 41 – Add measurement "percentage of hi-frequency transit service (light rail and bus) serving low-income census tracts"

Page 43- explicitly mention deep affordability (30% AMI) housing as a top priority that should receive more financing/funding at regional and state level

Breanne Rothstein

Community Development - Economic Development and Housing Director **W.** (763) 493-8058 **C.** (612) 248-5531



5200 85th Avenue N, Brooklyn Park, MN 55443

From: Farrington, Berry

Sent: Tuesday, July 28, 2020 4:05 PM

To: Larson, Michael

Subject: draft regional economic framework

Mike,

This framework is great. I imagine there was a huge effort to put this together quickly. I looked at a few sections of interest and would like to offer two ideas.

In the race inclusion section, has there been discussion about naming white privilege? It seems like the needle is starting to move in terms of placing an equity lens on white norms as part of systemic racism. Maybe an action as broad as - Establish regional goals to understand and address white privilege.

P 40 transportation & mobility - are some of the measures useful to disaggregate by race? I am wondering about travel time. Also I see later in the document there is a goal about maintaining housing affordability near transit. Is there a way to bring that into the transportation section, too?

I hope you are doing well in these times!

Berry Farrington, AICP

Senior Planner she/hers Metro Transit 560 Sixth Avenue North, Minneapolis, MN 55411 berry.farrington@metrotransit.org metrotransit.org

From: Michael Krause <michaelkrause61@yahoo.com>

Sent: Friday, July 31, 2020 11:57 AM

To: Larson, Michael Cc: Jamez Staples

Subject: Comments on Regional Economic Framework **Attachments:** Comments.Kandiyo.Regional Framework.docx

Mr. Larson,

Attached are comments from Kandiyo Consulting on the Regional Economic Framework. Please feel free to contact me if you have any questions.

Michael Krause Kandiyo Consulting, LLC 433 S. 7th Street, Suite 2025 Minneapolis, MN 55415 612-229-7702 (cell)

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Comments of Kandiyo Consulting on Regional Economic Framework

Kandiyo Consulting submits the following comments on the draft Regional Economic Framework being developed by the Metropolitan Council

1. Framework should include specific goals and model strategies for Career and Technical Education (CTE) programs in secondary schools.

The Framework draft is clear that the region ranks last among its peers for disparities in college readiness and the need for remedial education. While gaps in graduation rates have narrowed, only 25% of black students graduating from high school are considered college-ready, and 49% of black students entering college need remedial education. These gaps have seen little or no improvement for decades.

Data from Minneapolis Public Schools shows CTE participation significantly increases graduation rates and math and reading levels for all students, but particularly for students of color: black, Native and Latinx. Given that the majority of new workforce entrants in the region will be BIPOC by 2030, more robust CTE programs are needed now to engage students of color in CTE, and career pathways integrated with an enriched STEM learning environment.

2. Training programs are grossly inadequate in certain emerging career fields.

Jobs in renewable energy, energy efficiency and smart grid technologies, part of the New Climate Economy, are among the fastest growing in Minnesota and the nation. However, the state and region lacks sufficient training programs and infrastructure in these and other emerging career fields. Training may be adequate in legacy fields such as health care, but Minnesota has limited training, for example, in solar energy careers or building performance. The training that does exist is not generally accessible for BIPOC living in the urban core or served by transit. Minnesota has only limited training space that is certified for training in energy efficiency and building science fields when compared with most other states, even as these jobs are poised to grow even faster to meet clean energy and climate goals.

These jobs and emerging job skills offer opportunities to bridge gaps in educational attainment, small business development and wages for People of Color in the region. As an example, Renewable Energy Partners is developing a model, 22,000 square foot facility at a former state workforce center in North Minneapolis. The training center will begin offering certified training in solar installation this fall, and has developed the curriculum for training in electric vehicle charging installation. REP has entered into an agreement with the University of Minnesota to expand the STEM learning and career skills ecosystem in North Minneapolis. REP is fundraising to build-out certified Building Performance Institute training space to teach energy efficiency and building science skills. The project will have on-site demonstrations of numerous sustainable technologies and is on regional east-west and north-south transit routes. REP received support from Met Council for the project as a \$1.6 million LCDA grant, and has secured another \$800,000 in funding for site improvements and training development. High-quality training space, such as REP's project, can be used by students during the day, and adults in the evenings and weekends for re-skilling or up-skilling to enter new career fields.

3. The best training programs include public, private and non-profit partnerships.

Building more robust, up-to-date CTE programs in schools, and creating pathways to degree programs and certifications in emerging career skills require support from multiple sectors to be successful. Our survey of training programs across the nation shows the best outcomes come from training that is a partnership between secondary schools and higher education, employers and local government agencies. We need look no further than Rochester, Minnesota where the City, Rochester Public Schools, Rochester Community College and Winona State have partnered with regional employers to form C-TECH, a CTE partnership in a central location that is shared by multiple high schools.

Respectfully submitted:

Michael Krause, Principal Kandiyo Consulting, LLC

From: Nauman, Patricia < patricia@metrocitiesmn.org>

Sent: Friday, July 31, 2020 3:36 PM

To: Larson, Michael
Cc: Charlie Vander Aarde
Subject: Regional Framework

Dear Mr. Larson — Below are comments from Metro Cities with respect to the regional framework and CARES Act funds. Your consideration is appreciated, and Metro Cities looks forward to working with you and the Council's partners on this work and funding. I have copied Charlie Vander Aarde, Government Relations Specialist, on this letter. Charlie serves as the primary staff person on economic development and redevelopment issues for the association and can lend his expertise and knowledge to this work on behalf of the association as needed.

Metro Cities thanks the Metropolitan Council, Greater MSP and Center for Economic Inclusion for the opportunity to comment on the draft Regional Economic Framework that will be a requirement to accompany city applications to access CARES Act funding though the EDA at U.S. Department of Commerce. Metro Cities has publicized the development of the framework including information sessions and opportunities to comment.

Metro Cities supports a structure that allows all cities to be eligible for this funding and the important assistance it can provide to assist cities with economic and resiliency needs resulting from COVID-19.

Metro Cities recognizes cities are the primary unit of local government responsible for the implementation of economic development. Metro Cities also recognizes cities can work with the public and private sectors to support the region's economic growth by reducing barriers to economic participation by people of color. A trained workforce, with opportunities for all workers, will help the region grow and recover more quickly.

The draft framework includes nine strategic priorities for the metropolitan region. These priorities recognize the economic diversity of the region and the strength of its workforce.

The draft framework notes redevelopment in several areas, which Metro Cities supports. Redevelopment is important because it facilitate the development of "pre-used" land, thereby leveling the playing field between greenfield and brownfield sites so that a private sector entity can rationally choose to locate on land that has already been used. The benefits of redevelopment include a decrease in Vehicle Miles Traveled (VMTs), more efficient use of new or existing public infrastructure (including public transit), ameliorated city costs due to public safety and code enforcement, and other public goods that result when land is reused rather than abandoned.

As the framework is adopted, Metro Cities urges the Metropolitan Council to acknowledge it was developed for this specific federal funding. Any other uses should only be considered after consultation with regional partners, including Metro Cities.

Thank you again for your consideration of Metro Cities' comments.

Sincerely,

Patricia Nauman, Executive Director

From: Patricia L Fitzgerald <Patricia.Fitzgerald@hennepin.us>

Sent: Monday, August 3, 2020 10:25 AM

To: Larson, Michael Cc: Kerri Pearce Ruch

Subject: comments on Regional Economic Framework

Attachments: Regional Economic Framework review_v2.docx; Regional-Economic-Framework-Draft-July-10-2020

_HC compiled.pdf

Hi Mike. I'm glad we were able to connect on Friday. As we discussed, attached are comments from Hennepin County's Community and Economic Development Group. Please reach out to me and/or Kerri Pearce Ruch if you have followup questions on our comments.

Best, Patricia

Patricia Fitzgerald

Community and Economic Development Manager

Housing and Economic Development | Hennepin County working remotely: 612-532-4588 patricia.fitzgerald@hennepin.us | hennepin.us

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Regional Economic Framework review

Overall comments

- Overall, this is a document that is thoughtful and well-organized. However, the biggest concern with this document is that cities and counties were not engaged in the drafting of it and it does not appear that communities were engaged either in its drafting or review.
 - Counties are mainly mentioned as geography, such as the 7-county region, 15-county region. Counties and cities are not mentioned as far as collaborators, partners or other roles so the document does not reflect the significant efforts and contributions of local government nor the community feedback that local governments have collected. Additionally, this document talks about low-income communities without actually engaging them in its creation.
 - Addressing the role counties play in providing economic development and as conveners, and addressing the role of counties and cities as planning and implementation partners would benefit the effort. Additionally, low-income communities, who would arguably benefit from federal funds obtained with this document, should have a role in its creation.
- The document does an excellent job of identifying existing conditions and gaps and related equity issues but there seems to be a lack of action and steps to close these gaps in the strategies section.
 - It is a missed opportunity not to call out specifics in the Action Plan sections. These sections don't seek to effect direct change but call for more planning. This is fine as a partial response given and given the advisory role of the partners, however many action steps are already known, may have been previously mention in the document or in links and the document would be more useful if it employed more direct language and calls for action.
- Aside from fulfilling its role as an alternative CEDS, it is unclear if this document intended solely to guide Met Council processes or if other jurisdictions expected to take guidance from it. More specificity about the intended audience and how the document could be used would be helpful.
- Hennepin County has completed a <u>CEDS</u>, <u>which was last updated in 2012</u>. The Workforce investment Board served as the CEDS committee. There is no mention of Hennepin County's previous CEDS efforts or those of other counties or cities. This seems like it should be included in the background information to position this document.
- Comments on individual strategic priorities from Hennepin's Community and Economic Development staff are included in the document.

REGIONAL ECONOMIC FRAMEWORK

DRAFT FOR PUBLIC REVIEW

PLACEHOLDER FOR COVER PAGE GRAPHIC







The Council's mission is to foster efficient and economic growth for a prosperous metropolitan region

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Judy Johnson	District 1	Peter Lindstrom	District 10
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The Metropolitan Council is the regional planning organization for the seven-county Twin Cities area. The Council operates the regional bus and rail system, collects and treats wastewater, coordinates regional water resources, plans and helps fund regional parks, and administers federal funds that provide housing opportunities for low- and moderate-income individuals and families. The 17-member Council board is appointed by and serves at the pleasure of the governor.

On request, this publication will be made available in alternative formats to people with disabilities. Call Metropolitan Council information at 651-602-1140 or TTY 651-291-0904.

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Executive Summary

TO BE DEVELOPED AS PART OF FINAL DRAFT

Unprecedented Regional Challenges

Developing this Framework began prior to the COVID-19 pandemic and recession in early 2020. It began as a collaboration between the Metropolitan Council and the Minneapolis Saint Paul Economic Development Partnership (GREATER MSP). When it became clear that the pandemic would have severe economic impacts, both organizations agreed to accelerate the process.

The <u>Center for Economic Inclusion</u> has been involved with GREATER MSP's work on regional economic issues. They elevated the need for an intentional and inclusive planning and design process, in order to ensure a racially and economically equitable region in the future. They wanted to ensure that the economic disparities faced by BIPOC communities (Black, indigenous, and people of color) and the leadership of BIPOC-led organizations were fully integrated. As a result, Center for Economic Inclusion became a third party in the collaboration.

The killing of George Floyd by Minneapolis police officers in May 2020 created a new challenge for developing this document. The region's economy is ordinarily resilient during economic challenges as a result of its economic diversity and institutional safety-nets. This resiliency is not shared, however, by members of our community whose jobs are vulnerable to layoffs and furloughs, and who experience racism and other forms of discrimination. Minnesota's <u>racial disparities</u> are some of the worst in the nation. This reality is both an economic problem and a moral one. Attempts to address these issues in the past have had limited success. We are committed to meaningful actions that change this.

Regional Economic Framework Overview

The Regional Economic Framework (Framework) was developed to serve as an alternative Comprehensive Economic Development Strategy (CEDS) as defined by the U.S. Economic Development Administration (EDA). The EDA requires a CEDS, or a CEDS equivalent alternative, as a prerequisite to access *funding opportunities*. The EDA will not formally approve the Framework, but it will be reviewed by EDA to determine eligibility for any future funding applications it receives from our region.

Any eligible entity in the region can use this document to meet the regional economic planning prerequisite for EDA funding applications. This Framework addresses the EDA content guidelines that are required of a CEDS. Applications must articulate how their proposed projects or programs support the strategies of the Framework. In the case of our region, those strategies are grounded in addressing our region's greatest challenges around racial economic disparities. Additional criteria and economic priorities are set by EDA for their funding programs. Typically, our region does not qualify for many EDA programs given its general economic health. Ordinarily, the EDA funds programs that address areas of economic distress (see Figure 6 later in the document). However, the entire region is eligible for CARES Act Recovery Assistance as a result of the federal disaster declaration related to COVID-19.

Geography of the Framework

As shown in Figure 1, the Minneapolis-St. Paul Metropolitan Statistical Area (MSA) includes a 15-county region. This 15-county area is the same as the geography represented by GREATER MSP.

Among the 15-county MSA are the core seven counties where the <u>Metropolitan Council</u> provides regional planning, policy-making, and essential regional services. This core 7-county area has not previously been covered by a CEDS or CEDS equivalent alternative. The Framework provides that

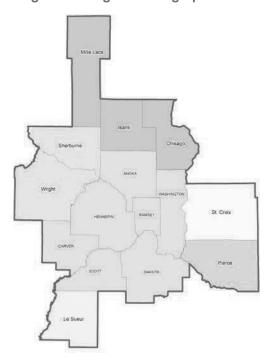
coverage. Among the counties that are outside of the Metropolitan Council's jurisdiction, all eight counties are covered by existing CEDS or CEDS equivalent alternatives.¹

Partnership and Authority of the Framework

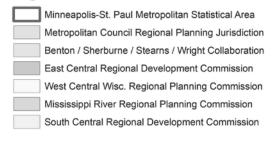
The Metropolitan Council has developed the Framework in partnership with GREATER MSP and CEI to inform economic development planning, investments and priority setting. The Framework reflects work of GREATER MSP, Center for Economic Inclusion and hundreds of partners in identifying strategic priorities and Regional Ambitions as well as regional policies and programs. These are informed by a set of Regional *Indicators* that track change on critical economic, environmental, and social outcomes. The indicators compare our region to a set of 11 peer regions. Additional insights come from a companion set of indicators called *Indicators of an Inclusive Economy*. These indicators disaggregate key measures by race, place, and income level.

The region has a history of regional comprehensive planning, economic development, and community development. This includes collaboration between the public, private, and non-profit sectors. Many issues addressed in this Framework are well understood; and many of the strategies and evaluation measures have already been established. This Framework incorporates and summarizes them. In some cases, the Framework

Figure 1 – Regional Geographies



Legend



highlights issues that the region is newly addressing (e.g., a regional climate action plan). In other cases, the Framework elevates areas that we have known are regional challenges but where focused action and accountability have been insufficient (e.g. racial equity).

None of the three organizations are EDA-designated Economic Development Districts, but each has programs and services that can support the Framework. The Council is not assuming additional authority or responsibilities. By adopting the Framework, the Metropolitan Council acts in a regional convening role. All parties in the region have a role to play in the implementation of the Framework, ensuring the economic progress of the region, and addressing longstanding issues of racial economic

¹ These include the CEDS of the <u>East Central Regional Development Commission</u> (MN), the <u>South Central Regional Development Commission</u> (MN), the <u>Mississippi River Regional Planning Commission</u> (WI), and <u>the West Central Wisconsin Regional Planning Commission</u>. It also includes a CEDS Alternative from a collaboration between Sherburne, Wright, Benton, and Stearns Counties.

inequity. By reviewing and adopting the Framework, the Council acknowledges that the document reflects and supports <u>Thrive MSP 2040</u> and the region's system plans and policies.

The goals, priorities, and strategies of the Framework are not intended to direct local governments, economic or community development authorities, or non-profit organizations. All three partner organizations are committed, however, to promoting the Framework in ways that emphasize programs or projects that have explicit goals to address longstanding racial disparities and help vulnerable BIPOC businesses, workers, and learners adapt and recover from the COVID-19 pandemic.

Organization of the Framework

The Framework follows EDA's guidelines for developing a comprehensive economic development strategy (CEDS) equivalent alternative. It includes a background and analysis of the region's economy, including factors that influence the economy. That analysis was informed by an inventory of the region's strengths, weaknesses, opportunities, and threats (otherwise known as a SWOT analysis, which is included as Appendix: Regional SWOT). Based on this understanding, the Framework includes a Strategic Action Plan and Evaluation Framework. These are concrete measures that organizations in the region will take to address the region's economic issues, and how we will measure our success. They are not, however, the only measures that the region can and will take.

Regional Background

Our region's characteristics and history explain much of how we got to where we are today, and where we may be headed. Local readers may know some or all this history. With the following background, stakeholders who may be less familiar with our region will also be able to explain why our region is the way it is, and what challenges and opportunities lay before us.

Environment and Natural Resources

The economic and social history of the Minneapolis-St. Paul region is rooted in land, water, and other natural resources. Dakota, Ojibwe, and other indigenous peoples lived and flourished in the region with its ample access to natural resources. European-American farmers moving westward found Minnesota to have the best farmland in the nation. The first European-American settlements of the Minnesota Territory capitalized on riverways and served as trade centers connecting farms and forests to distant markets. The importance of rivers in facilitating trade continues to the present.

The manufacturing base of Minneapolis developed using the pre-electric power source of St. Anthony Falls on the Mississippi River. With good rail connections to the wheat fields of the upper Midwest, and with innovations in industrial processing and a large influx of immigrants, the Mill District of Minneapolis (including General Mills and Pillsbury Mills) became the world's leading flour-milling center in the 1890s. Stillwater, located on the St. Croix River, became a hub for receiving and milling the lumber harvested and sent down-river from northern timberlands.

Today, the region also invests in conserving and protecting the environment. The Metropolitan Council protects the rivers and water system through its planning and environmental monitoring and through operation of a nation-leading set of wastewater treatment plants. Through this stewardship, the Council ensures that the water flowing down-river, leaving Minnesota, is just as clean as the water coming from the Mississippi River's headwaters. Clean water resources benefit households and water-using industries, as well water-recreation-related tourism.

Transportation Infrastructure and Services

The region is a key road, rail, and air hub for the Upper Midwest. The region is home to a major international airport. The average commute time prior to COVID-19 was 25 minutes, the fourth lowest

among the 30 largest metropolitan areas. As a metropolitan planning organization, the Metropolitan Council conducts a continuing, cooperative, and comprehensive ("3C") planning process. The region is <u>exploring the travel behavior impacts</u> of COVID-19 as a result of workplace shutdowns, social distancing measures, and greater rates of remote working and considering what might be long-term implications for transit, ridesharing, levels of congestion, and funding.

Additional information about the region's transportation systems and planning process can be found in Strategic Priority: Transportation & Mobility, Table 6 – Regional Planning & Infrastructure SWOT, Appendix: Metropolitan Governance, and Appendix: Regional Transportation System Overview.

Livability and Quality of Life

The region has numerous cultural, recreational, and entertainment offerings. The region ranks in the top 10 in the <u>Creative Vitality Index</u>, a ranking of the 35 largest regions in terms of its arts, culture, and employment in creative occupations. The region has more theater companies per capita than any other region except New York City. For example, Minneapolis is home to the Guthrie Theatre; and St. Paul is home to Penumbra Theatre, one of only three professional African American theaters in the nation to offer a full season of performances.

Sports, fitness, and outdoor recreation are highly valued in the region. Minneapolis and Saint Paul have the 1st and 3rd best park systems in the U.S. according to 2020 rankings by The Trust for Public Land. Minneapolis and Saint Paul were ranked as the 3rd and 7th fittest cities in the U.S. according to the American Fitness Index. The region is home to six professional sports teams and is only one of four metro areas to have all six major sports leagues (MLB, NFL, NBA, NHL, WNBA, and MLS).

The Metropolitan Council also is a funder and coordinator of a <u>regionwide system</u> of urban and suburban trails, parks, and natural reserves. From public opinion polling, the Metropolitan Council and the University of Minnesota regularly find that the region's residents consider its lakes, rivers, parks, and outdoor recreational areas to be its best assets. On the other hand, a 2014 study of regional park use by BIPOC communities revealed barriers to park and trail visitation. The Council has been addressing these issues through such means as an <u>Equity Toolkit</u> and <u>Parks Ambassador Program</u>.

The region has a relatively low cost of living. Most recently, it was 89% of the average of the 30 major metropolitan areas. In the fourth quarter of 2019, the region had a median apartment rent of \$1,271 and a median home sale price of \$274,500. Additional information about the region's affordability, and risks to affordability and quality of life for BIPOC communities, can be found in *Table 10 - Equitable Development SWOT* and *Strategic Priority: Affordability*.

In 2020, the Knight Foundation and Urban Institute completed a <u>Community Ties</u> study, investigating what attaches people to the places they live. The study found that connection and time spent in downtowns and other major destinations are a significant indicator of attachment. The study also found that quality of life matters more to BIPOC communities than it does to the mainstream white population, though may be harder to come by. In our region, BIPOC residents report lower access to certain amenities, such as high-quality schools and public safety services that they trust, even though schools and public safety are more important to them than the average resident.

Education

The region has always valued educational preparation as a foundation of our prosperity. Evidence for this includes K-12 educational outcomes as well as above-average levels of postsecondary education. At last survey, 44 percent of adult residents in the metropolitan statistical area have a bachelor's degree or advanced graduate degree. Unfortunately, according to a <u>2019 study</u> by the Federal Reserve, Minnesota also has one of the worst racial educational achievement gaps.

The region is home to the University of Minnesota, a land-grant research institution that is internationally known for its expertise in agriculture, engineering, and medical processes and devices. The first successful open-heart surgery in the nation occurred in Minnesota, followed by the first pacemaker, the first bone marrow transplant, and the first implantable drug infusion pump.

Demographic and Socioeconomic Characteristics

The region's population grew rapidly in the middle and late 19th century, and often at the expense and displacement of the area's Native American population. Economic opportunities, good farmland and natural resources attracted transplants from the East, as well as immigrants from Germany, Scandinavia, and other parts of Europe. For most of the 20th century, the region's population growth was mainly self-generated, and mainly white. Growing families and retention of the Minnesota-born population were the major source of population growth.

Over the late 20th century, and into the 21st century, the region's population has been changing and diversifying. Four notable demographic and socioeconomic dynamics are described below.

Increasing Diversity Through Migration

Population growth in the region has been largely "self-generated, natural growth" (births minus deaths), consistently accounting for two-thirds or more of growth. Still, in recent decades the region has become a gateway and destination for new immigrants. In the late 1970s and 1980s, Hmong and Vietnamese refugees resettled here and established sizable communities. In the 1990s, Somali refugees began arriving, eventually making Minneapolis a global center of the Somali diaspora. Non-refugee, "economic immigrants" from other countries have also come to the region, attracted by economic opportunities and quality of life. Despite challenges, the growing and thriving presence of Hmong, Vietnamese, Latinx, and East African communities can be seen and felt in government, civic, and commercial life.

Domestic migration, meanwhile, has ebbed and flowed with the economic conditions of the region. In an average year, 90,000-100,000 people leave the region while another 90,000-100,000 arrive from other parts of the nation. In this sense, the region "breaks even" in its interaction with the rest of the nation. Still, domestic migration has been an accelerator of growing racial and ethnic diversity. People arriving now look less like the Twin Cities of 50 years ago and more like the rest of the nation.

There are now nearly one million people of color living in the region representing 26.8% of the total population. The region's Asian, Black, and Latinx populations doubled in size between 2000 and 2019. More than half of the region's Asian, Black, and Latinx residents were not here before 2000. Among the region's youngest residents, under 15 years old, BIPOC children now outnumber white, non-Latinx children. By 2030, they will represent most of the new entrants into the workforce.

Disparities Threaten the Region's Economy

The region's racial inequities continue to persist at rates that are constraining our growth, prosperity, resiliency, and competitiveness. The Brookings Institution's <u>Metro Monitor 2020</u> demonstrates that the region lags its peers in most dimensions of inclusive economic growth. As the region is becoming more diverse, the racial wage gap is widening. In 2018, there was a 37% gap between the median wage of the white, non-Latinx population (\$47,900) and the population of color (\$30,200). In 2017, the gap was 33.3%. The region has also performed poorly at attracting and retaining people of color who are more highly educated, a dynamic that reinforces disparities. (<u>Make It. MSP's 2019 BE MSP Insights Report</u>).

Civic leadership and public institutions are engaged in identifying, reforming, or replacing policies and practices that generate or reinforce inequitable experiences and outcomes. These realities are reflected in multiple strategies including *Strategic Priority: Racial Inclusion, Strategic Priority: Regional Brand* & Image, *Strategic Priority: Talent Migration, and Strategic Priority: Workforce* & *Skills.*

Challenges of an Aging Workforce

The region is also experiencing a generational change. The Baby Boomer Generation, born after World War II, has dominated America's economy, politics, and culture. At their workforce participation peak in the 1990s, Baby Boomers were the majority of the workforce. They vastly outnumbered the Silent Generation (born 1928 to 1945) and Generation X (born 1965 to 1980) in the workplace. Today, Baby Boomers have aged into their 60s and 70s. Most will retire during 2011-2030. While Millennials (1981 – 1996) are as numerous as Baby Boomers, it means that any growth in the overall workforce will have to come from other factors.

The aging wave sets up two major new challenges for the region, and for the nation generally. The first is the region's health and social services systems' preparedness for an unprecedented doubling of the post-retirement senior population. The second relates to the challenges of workforce supply, workforce development, workforce reskilling and upskilling, and career ladder succession that are further exacerbated by racial inequities.

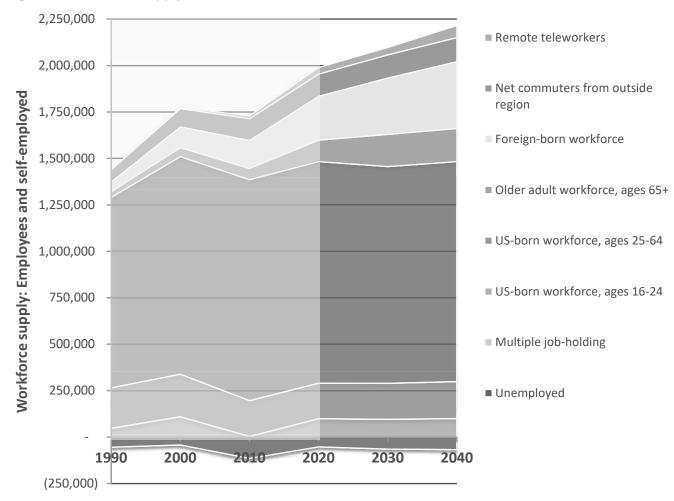


Figure 2 - Workforce Supply: Source of Next 200,000 Workers

Source: Metropolitan Council, Regional forecast to 2040 (published 2019)

Workforce Shortages Threaten Competitiveness

Population and workforce growth are lagging the region's economic potential. During 2018 and 2019, the 15-county region was the only major U.S. metropolitan area to have a job openings rate consistently above 5 percent. In the year 2019, the region saw annual job growth of 0.6%, ranking last among peer regions for job growth. For the latest 5-year period the region's job growth was 8.8%, placing us 10th out of 12.²

The Metropolitan Council projects that employment during 2020-2040 could expand by as many as 200,000 jobs and workers. The US-born, working age population (under age 65) reached its peak level prior to 2010 and is not forecasted to grow in the future. To realize this potential, additional labor force will need to come from continued international immigration, increased domestic migration, extended careers, and delayed retirements.

The region faces challenges related to different strategies to increase workforce supply. The region already has a high labor force participation rate of 71.6%, the highest among peer regions. The region also has difficulty attracting more highly educated and experienced workers of color, who also leave the region at a higher rate than their white counterparts. The Black unemployment rate, which is consistently higher than the white unemployment rate, means that there is an opportunity to address workforce supply through enfranchising more of the local workforce.³

The Metropolitan Council has concluded that there is very little potential in expanding the workforce through long-distance commuting. The region's commuter shed already captures much of the workforce of surrounding counties. In 2010, 159,000 long-distance commuters, 10 percent of all workers at that point, were driving into the seven-county core region to work. Still, remote working could play an increased role in meeting workforce needs, particularly as COVID-19 forced many employers to embrace telework and virtual work platforms.

Economy Overview: Slowing Growth Before Pandemic

Prior to the economic shutdown and job losses in spring 2020, job growth had been steady ranging between 1.5 and 2.0% per year. At the end of 2019, the region had an estimated 1.92 million jobs. The core of the region includes seven counties in Minnesota that are under the jurisdiction of the Metropolitan Council (See Figure 1). This core area accounts for 86% of the MSA's population and 92% of the employment. *Table 2 in Appendix: Regional SWOT* includes summary details regarding the state of the regional economy.

The Minneapolis-St. Paul metropolitan statistical area is the economic and financial center of the Upper Midwest. There are no other comparably sized metropolitan areas within 300 miles. In 2018, the region's gross metro product (GMP) reached \$264 billion, or 1.3 percent of national GDP. Likewise, the region has 1.3 percent of the nation's total employment. The region has a skilled workforce with a complete mix of professions. It has 16 Fortune 500 company headquarters, a major research university, and an international airport.

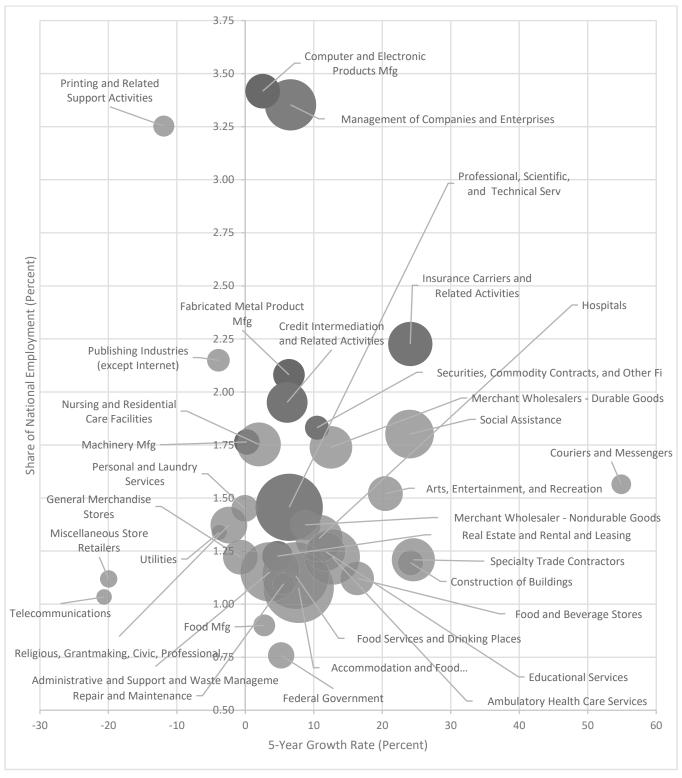
The mix of industries in the region is diversified, which contributes to the region's economic resilience. As shown in *Figure 3 - Industries by National Market Share and Growth During 2014-2019*, there are several industries that are highly concentrated in the region that have market shares of 1.8 to 3.4

² <u>Job Openings and Labor Turnover Survey</u>

³ Racial Disparities in Employment Outcomes After College, MN DEED

percent of the nation. The most notable and growing regional industry clusters include insurance carriers, credit intermediation, management of companies and enterprises, fabricated metal products manufacturing, and computer and electronic products manufacturing.

Figure 3 - Industries by National Market Share and Growth During 2014-2019



Source: US Bureau of Labor Statistics, Current Employment Statistics.

As shown in Figure 4, the regional economy grew throughout the past decade. Gains were broad-based; and services and good-producing industries shared in those gains. Total employment grew at annual rates of 1.7 to 2.3 percent each year from 2011 to 2017. Growth did slow as the region reached a condition of full employment and workforce shortages in 2018 and 2019. Employment growth of the metro area slipped to 0.6 percent in 2019.

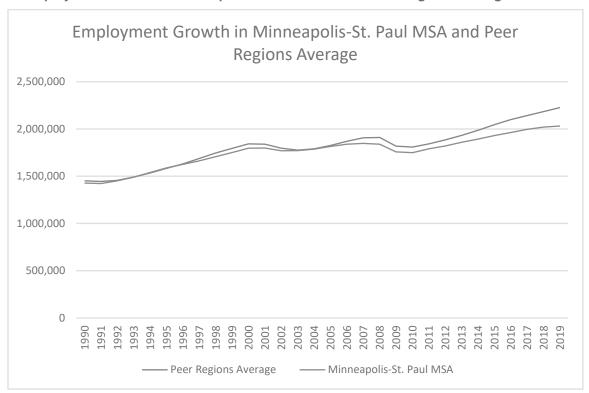


Figure 4 - Employment Growth in Minneapolis-St. Paul MSA and Peer Regions Average

Source: US Bureau of Labor Statistics, Current Employment Statistics.

Regional Industry Clusters and Sectors of Strength

Industry clusters are groups of companies and specialties that may have supply-chain linkages, that compete in the job market for specialized talent, and that may benefit from an economic ecosystem of industry-specific knowledge, advances, and innovations. The industry clusters that thrive here have successfully accessed and connected with national and global markets. The following sections describes the region's Sectors of Strength, the industry clusters that define the regional economy and are areas of focus for strategic growth.

Financial Services and Insurance

The Financial Services and Insurance sector is made up of firms providing services such as banking, financial investment, lending, payment systems, and insurance. The sector is concentrated in the Minneapolis-St. Paul region and is a sector of strength because of the continued growth and investment of nationally leading firms in the sector and concentration of talent with skills demanded by this sector. The sector accounts for \$34.9 billion in economic output in the region, the second highest GMP by sector in Minneapolis-St. Paul, after manufacturing.

Total employment in the sector is over 124,000, with employment growing 11.2% over the last five years. 4 Key occupations in the sector include customer service representatives, insurance sales agents, securities, commodities, and financial services sales agents, financial managers, and insurance claims and policy processing clerks.

The largest employers in Financial Services and Insurance in the region include Wells Fargo, UnitedHealth Group, U.S. Bank, Ameriprise Financial, Blue Cross and Blue Shield of Minnesota, Travelers, Securian Financial, TCF Financial, Prime Therapeutics, Allianz Life, and Thrivent. Minneapolis is also home to the Ninth District of the Federal Reserve Bank.

Finance and Insurance is experiencing continued growth, particularly in financial technology. Leading financial and insurance companies in the region have gone through digital transformations with new digital service offerings. Meanwhile, fintech startups have grown substantially. The Minnesota Fintech Collective is a group of individuals representing local offices of corporations in finance, insurance, and regulation in partnership with local startups, accelerators, and members of the region's entrepreneurial community. Fintechs like Sezzle, Apruve, ClickSWITCH, Branch, and Upsie have raised more than \$120 million since 2018.

Challenges that will hinder continued growth of the Financial Services and Insurance sector in the region are predominately related to the availability of talent that have skills and competencies demanded by employers in the changing economy. The sector's workforce is predominately white (84.8%), followed by Asian (6.4%), Black (4.3%), and Latinx (2.8%). For the sector to see continued growth it is important that employers revise hiring practices and increase diversity, equity, and inclusion efforts.

Headquarters and Business Services

The Headquarters and Business Services sector encompasses firms that have central operations responsible for the managing of business activities, including executive offices, located in the region (headquarters) and the business service providers that support those headquarters. The sector is concentrated in the Minneapolis-St. Paul region and is a sector of strength because of the significant concentration of headquarters operations that developed in the region and the highly skilled managerial talent pool that has grown to support these operations. The headquarters sector accounts for \$13.7 billion in economic output in the region.

Total employment in headquarters operations is over 78,000, with employment growing 11.1% over the last five years. Key occupations in the sector include customer service representatives, general and operations managers, accountants and auditors, business operations specialists, and computer systems analysts.

The region is home to the headquarters of 15 Fortune 500 companies, the most per capita for a major metropolitan area. These companies represent a diverse set of industries, including banking and finance (U.S. Bancorp, Thrivent, Ameriprise Financial), transportation/logistics (C.H. Robinson), retail (Target, Best Buy), and food (General Mills, Land O'Lakes, CHS). The region is also home to the headquarters of three of the largest private companies in the U.S.: Cargill (#1), Mortensen Construction (#98), and Andersen Corporation (#186). The region is also the U.S. headquarters location of several

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⁴ Source: Emsi, 2014-2019, MSA, NAICS 52 ⁵ Source: Emsi, 2014-2019, MSA, NAICS 52

international companies, including Medtronic, Pearson, Thompson Reuters, Pentair, Coloplast, BAE Systems, and Uponor.

Figure 5 – Regional Fortune 500 Companies

Company	Industry	Rank	Annual Revenue (millions)
UnitedHealth Group	Health Care	7	\$242,155
Target	Retail	37	\$78,112
Best Buy	Retail	75	\$43,638
3M	Health Care/	103	\$32,136
	Consumer Goods		
CHS	Food/Ag	105	\$31,901
U.S. Bancorp	Banking/Finance	113	\$27,325
General Mills	Food/Ag	192	\$16,865
C.H. Robinson Worldwide	Transportation and Logistics	208	\$15,310
Ecolab	Water/Chemicals	213	\$14,906
Land O'Lakes	Food/Ag	232	\$13,888
Ameriprise Financial	Banking/Finance	245	\$13,103
Xcel Energy	Energy	276	\$11,529
Thrivent Financial	Insurance	368	\$8,612
Polaris	Transportation Manufacturing	442	\$6,863
Securian Financial Group	Insurance	455	\$6,601
Source: Fortune Magazine	e, 2020		

The region's headquarters economy has grown and flourished because of the strong professional and managerial talent pool (Shaver, 2018). The Minneapolis-St. Paul region stands out as supportive of families with dual careers, which supports our competitiveness as a headquarters location. Among the 30 major metro areas in the U.S., the region ranks first for the highest percentage of dual income married households with college degrees.

Continued growth of the Headquarters and Business Services sector is mainly challenged by the finite supply of talent, skills, and competencies that employers demand. The sector's workforce is predominately white (84.2%), followed by Asian (5.9%), Black (4.6%), and Latinx (3.6%). For the sector to see continued growth it is important that employers revise hiring practices and increase diversity, equity, and inclusion efforts.

Continued innovation in the region will lead to the creation and growth of even more headquarters operations. Regional support for startups and innovation should include financial and social capital for new ventures, particularly for women, people of color, people with disabilities, LGBTQ communities, and other underrepresented groups.

Advanced Manufacturing and Technology

The Advanced Manufacturing and Technology sector encompasses innovation and technology operations in the region, including research and development, precision manufacturing, energy and

renewables, and data centers. It is a sector of strength due to the region's innovation assets, an established concentration of skilled talent, and the growth of technology-driven companies, products and services across industries. Manufacturing alone accounts for \$37.7 billion in economic output in the region, the highest GMP by sector in the region.

Total employment in manufacturing alone is 204,000, with employment growing 5.2% over the last five years. Key occupations in manufacturing include assemblers and fabricators, machinists, electromechanical assemblers, industrial engineers, and supervisors of production workers. There are 140,000 employed in technology occupations across all industries, including information technology (IT), engineering, repair, technician, and assembly positions.

Large manufacturing employers in the region include 3M, Medtronic, Boston Scientific, Cargill, Anderson Corporation, Ecolab, Emerson, Honeywell, Polaris, and Donaldson. Large technology companies, those with the highest employment in information technology and engineering functions, include Seagate Technology, SPS Commerce, Amazon, Oracle, Entrust Datacard, and Cognizant. Companies across industries employ technology talent and are engaged in research and development and innovation. In fact, Minnesota ranks 11th nationally in research and development spending by private sector entities.⁷

The technology workforce in the region has grown 11% over the last five years and demand is consistently high for workers with technology skills. Racial diversity is low in technology occupations in the region. The technology workforce is predominately white (76.6%) compared to 64.7% nationally. The next largest groups in tech include Asian (16%), Black (3.4%), and Latinx (2.3%). For the sector to see continued growth it is important that employers revise hiring practices and increase diversity, equity, and inclusion efforts.

In addition to the increasing demand for tech talent, another challenge that will hinder continued growth of the Advanced Manufacturing and Technology sector in the region is supply chain resiliency. The COVID-19 pandemic has forced manufacturers in the region to reevaluate their dependency on foreign-based suppliers, particularly suppliers in China. Production facility closures, delays in shipping times, and trade policy uncertainty, all contributed to disruptions in manufacturing. For the manufacturing sector to see continued growth it will be critical to build more resilient supply chains with stronger regional linkages for critical components.

Health and Life Sciences

The Health and Life Sciences sector is made up of the product development, device manufacturing, digital services, and care delivery activities in the region. The region is part of Medical Alley, the global epicenter of health innovation and care. The sector is concentrated in the Minneapolis-St. Paul region and is a sector of strength because of significant innovative capacities that have grown with the cluster, particularly the founding location of device-maker Medtronic, proximity to the Mayo Clinic, and home of the largest health insurance provider in the world, UnitedHealth Group.

⁶ Source: Emsi, 2014-2019, MSA, NAICS 31-33

⁷ Source: National Science Foundation Business R&D and Innovation Survey (2016 data, published in 2019), https://www.nsf.gov/statistics/srvyindustry/#tabs-1

The manufacturing of electromedical and other medical devices continues to grow with a clustering of device manufacturers including Medtronic, which was founded here in 1949. The manufacturing of medical devices has developed around Medtronic's presence and a highly skilled workforce in electromechanical assembly. There are over 8,000 electromechanical assemblers in the region, twice the national average concentration. As the sector has grown there has been a larger focus on technology capabilities and expanded linkages in the region. For example, Best Buy Health is now a leading digital health and home health provider. Future growth in the sector will come from innovation in digital health and telemedicine. The region is home to high-growth digital health startups like Bind, Bright Health, and LifeSprk.

Challenges that will hinder continued growth of the Health and Life Science sector in the region are related to the availability of tech talent to support the growing digital health sector. For manufacturers (medical device and pharmaceuticals), a new concern is the resiliency of the supply chain. Having a better understanding of supply chain gaps will be important to improving supply chain resiliency. Building a more resilient regional supply chain also means building stronger networks with women and minority owned companies.

Food and Water

The Food and Water sector encompasses the firms engaged in the research, innovation, production, and delivery of food and water in the region with a focus on sustaining our natural resources. The sector is concentrated in the Minneapolis-St. Paul region and is a sector of strength because of major corporate headquarters locations of food producers and retailers, the agricultural strength of the state of Minnesota, and the research and development partnership of the University of Minnesota.

Major employers in the Food and Water sector in the region include General Mills, Land O'Lakes, Cargill, CHS Inc., Ecolab, and Caribou Coffee. The region is home to six of the 30 world's largest food and agriculture companies. Many of these global companies were founded in the region, and the region is now a destination for food-related entrepreneurs and startups. Start-up accelerator Techstars recognized this innovation-friendly culture by selecting the region as the base for its <u>Farm to Fork Accelerator</u>. The program, with the support of Cargill and Ecolab, is focused on funding the tech/digital side of the food/agriculture supply chain.

Challenges that will hinder continued growth of the Food and Water sector in the region are related to the availability of talent that employers in a changing economy demand. The region is home to a concentration of food scientists and technologists, food science technicians, and biological engineers who are important to innovation. Food supply chains are a concern as disruptions have occurred during the COVID-19 pandemic. In addition to the potential impacts of climate change, COVID-19 has illuminated a need for additional study of food systems to ensure resiliency of the supply chain.

Mixed Effectiveness of Workforce Development

The region has well-developed systems to support workforce development. Most training opportunities are coordinated with the needs of industry and employers. The region's primary challenges relate to labor shortages and racial disparities in training/educational outcomes. This significantly impacts our ability to grow the regional economy in an inclusive way, sharing the benefits of increased prosperity.

In recent years there have been, and continue to be, efforts to centralize collaboration across the regional workforce development systems. This approach must focus on facilitating regional strategies, aligned action, and shared accountability needed for accelerated and inclusive growth. Academic institutions, workforce development agencies, government, and civic organizations will align work and investments to achieve the region's economic and regional workforce equity goals. More detail about

the Workforce Development System can be found in *Table 3 and Appendix: Workforce Development System*.

Workforce Disparities

There are significant disparities in the regional workforce associated with race, ethnicity, disability, age, and place. These disparities exist not only in employment and wages but can also be seen in rates of completion of workforce development programs. According to the <u>Workforce System Race and Class Disparities in Minnesota report</u> published by DEED in July 2015, BIPOC trainees and workers have program attrition rates that are far too high. For example, white participants in the Adult Workforce Development programs had the highest completion rates of 42%; while Asian participants had the lowest completion rates of only 14%. The report also highlights disparities in the type of credential attained. Nearly 50% of white participants attained an associate degree or higher, whereas less than 25% of BIPOC participants attained this credential.

Despite implementation of work-based learning programs, providing equitable access to these opportunities continues to be a challenge for academic institutions in the region. Many low-income students may not have time to participate in these experiences because of other commitments (e.g. caring for loved ones, working). It underscores a need for academic institutions and training partners to undertake initiatives that include experiential learning, partnerships with employers on earn-and-learn models, and partnerships with workforce organizations to support ongoing skill building once in the workforce.

Addressing Workforce Disparities

Government agencies, workforce development boards, academic institutions, and community-based organizations across the region already implement strategies to reduce workforce disparities. These efforts present an opportunity to expand this work through greater coordination and collaboration, and intentional focus on systemic barriers and reforms. Examples of such commitments and efforts include: the Department of Employment and Economic Development (DEED), which is currently developing a system-wide approach to addressing racial employment disparities; and MN State Colleges and Universities' Equity 2030 Plan.

Additionally, DEED published a <u>Workforce System Disparities Report</u> that discusses current and potential future work to address workforce disparities in Minnesota. Reducing educational, skills training, and employment disparities is one of the Governor's Workforce Development Board's goals. DEED also created a <u>dashboard</u> to track regional and statewide progress toward achieving goals to reduce workforce disparities. This information provides transparency, promotes accountability, and guides further strategy development. There is an understanding of the problem, strategies have been identified, and goals have been set. The opportunity and imperative largely lies in further identifying and advancing policies, system reforms, and aligned investments that advance regional equity goals.

Career Pathways

Despite efforts to develop strong public-private partnerships to support workforce development, gaps in training and career pathways for the region's leading industries still exist. For instance, some career pathways in the healthcare industry lack stackable education or training opportunities. Pathways that allow for incremental, combinable certificates and credentials can require less time and money than traditional credential pathways, enables one to enter and exit education and work as needed, and allows individuals to accumulate qualifications that support career advancement. This is particularly useful in pathways to occupations that are high-wage and in high-demand, such as Registered Nurses.

In addition, entry-level and technical occupations in the manufacturing industry lack clear pathways for high school graduates and dual education and training models that prepare individuals to fill expected

vacancies and labor shortages. Minnesota's traditional training model is program-rich and results-poor when it comes to ensuring that pathways lead to family-sustaining wages, particularly for BIPOC households.

Workforce and Talent Shortages

In the years prior to the COVID-19 pandemic, the region experienced an extremely tight labor market. The Bureau of Labor Statistic's <u>Job Opportunities and Labor Turnover Survey</u> (JOLTS) measured 90,000 to 112,000 job vacancies in the 15-county MSA in every month from August 2017 to November 2019. These numbers were double the number of unemployed persons during the same time. These are the highest job vacancy levels measured in the 20 years of the JOLTS time-series.

Workforce shortages at this level – double the number of unemployed – depresses the potential for business expansions in the region. This includes firms that might otherwise consider relocating or expanding here. Minnesota DEED tracks jobs created from business openings and expansions. Job growth peaked in 2016 then leveled off during 2017, 2018, and 2019.

Existing racial disparities around education, training, and wages also pose a threat to the regional workforce, exacerbating labor shortages. Current forecasts predict working-age populations of color will double between 2020 and 2040. Failure to address disparities could result in persistent and growing inequities.

Planning for Regional Resilience

The Metropolitan Council plans for the future of the region in partnership with 181 communities and seven counties. The Council provides cost-effective transit and wastewater services, plans for effective transportation in the region, assists low-income households to find affordable housing, and supports communities as they plan for growth. Its mission is to foster efficient and economic growth for a prosperous metropolitan region.^{8 9}

The Council develops, in cooperation with local communities, a metropolitan development guide — a set of policies to guide the efficient growth of the region and support the region's economic competitiveness. Four additional plans address transportation, water resources, regional parks and housing in the region. The current development guide is <u>Thrive MSP 2040</u>. The desired outcomes of *Thrive* are stewardship, prosperity, equity, livability, and sustainability. The Council measures all its policies and services by these outcomes. Additional detail about the region's characteristics regarding regional planning and infrastructure can be found in *Table 6 – Regional Planning & Infrastructure SWOT*.

Equitable Development

In 2014, the Metropolitan Council published <u>Choice, Place, and Opportunity: An Equity Assessment of the Twin Cities Region</u>. This was an in-depth discussion of the region's race and poverty trends in the context of housing choice. BIPOC communities have lower incomes than whites on average, and this constrains housing choice. The analysis considered the proximity of opportunities like jobs and high-

⁸ Metropolitan Council Facts

⁹ Metropolitan Council Fact Sheets

performing schools. The analysis concluded that inequitable access cannot be explained by income alone.

Since the publication of *Choice, Place, and Opportunity*, the Council has continued its analysis and discussion of poverty and income inequality. Most recently, the Council's researchers have been asking if an emphasis on concentrated poverty fails to adequately address broader systems of inequality and historic root causes. These root causes include racially discriminatory practices that have created and perpetuated concentrated poverty, especially among the region's communities of color.¹⁰

Housing cost inflation over the past two decades has exacerbated racial wage disparities. Relative to population growth, most of our peer regions are building more housing. This decrease in housing affordability has impacted middle income (\$35,000 to \$75,000) households the most. During the most recent decade, new housing production in the 7-county core region averaged only 11,000 units annually, notably short of the 14,000 units annually that would have been needed to keep pace with historical rates of household formation. *Analysis by Metropolitan Council* finds that the housing production deficit during years 2008-2016 caused both a substantial drawdown in vacant stock and a household formations slowdown. That is, some housing demand and consumption have been lost as young adults and low-income families have instead opted to "double-up", or to live with family or friends, instead of establishing their own households.

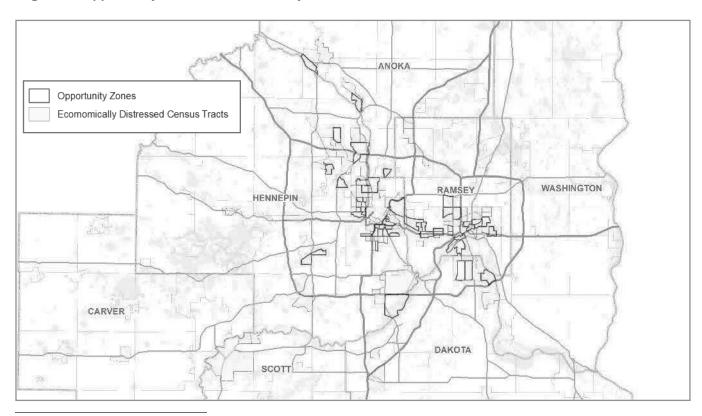


Figure 6 - Opportunity Zones & Economically "Distressed" Census Tracts

¹⁰ Please review the presentation to the Council on *Place-Based Equity* (December 11, 2019).

Figure 6 illustrates parts of the region that are experiencing economic disparities compared to the rest of the region. The map identifies census tracts with average unemployment rates that are at least one percentage point higher than the national average unemployment rate, or per capita income that is 80% or less of the national average. These are the metrics that US EDA uses to identify economic "distress" for its programs. This map also indicates the geographic extent of federal <u>Opportunity Zones</u>. 11

This Framework recognizes that these areas *should not be understood only in these negative terms*. These are communities with families, small businesses, community organizations, and other assets. These communities understand the challenges and opportunities and should be at the forefront of addressing their needs.

As part of its ongoing role at coordinating and convening planning discussions around regional systems and the regional economic, the Council will be partnering with GREATER MSP and Center for Economic Inclusion on developing an Economic Values Atlas. This is a *project cosponsored by the Brookings Institution* and will involve developing tools to better articulate the region's economic values and how tools (e.g., web maps and data dashboards) can track results in terms of those values.

Livable Communities Program / Brownfield Cleanup

The <u>Livable Communities Program</u> invests in local economic revitalization and workforce housing development. The program is a voluntary, incentive-based approach to help communities grow while addressing affordable and lifecycle housing needs. Programs that provide legal liability assurances, such as the Voluntary Investigation and Cleanup Program, have encouraged buyers, lenders and developers to identify potentially contaminated properties as candidates for cleanup and reuse. Because of these programs, many properties that would have remained untouched are instead redeveloped.

Minnesota has substantial regional cooperation and experience in brownfield redevelopment. The State has been aggressive in identifying and cleaning up contaminated sites since the early 1980s, soon after the federal Superfund law was passed. In addition to the technical guidance provided by the state Pollution Control Agency (PCA) staff, Minnesota administers financial incentives to support redevelopment. State, regional and selected counties (Hennepin and Ramsey) collectively award \$16 million in grants and loans per year for brownfield redevelopment. Each year, these resources fund less than half of the requests received.

Climate Hazards and Planning

The State and region have undertaken planning and initiatives related to mitigating and adapting to change. The Metropolitan Council has conducted a <u>Climate Vulnerability Assessment</u> (CVA) as part of coordinated regional efforts to address, mitigate, and adapt to climate change. In addition, the Twin Cities <u>Greenhouse Gas Inventory</u> summarizes the sources of greenhouse gas emissions by jurisdiction and tracks how emissions are changing over time. A high-level summary SWOT analysis of climate hazards and planning is included in Table 9. This Framework also includes a SWOT analysis of the region's energy needs (Table 7), which sets the stage for the <u>Strategic Priority: New Climate Economy</u>.

¹¹ Opportunity Zones were nominated for that designation by the State of Minnesota and have been certified by the Secretary of the U.S. Treasury. This is a recent designation created by the Tax Cuts and Jobs Act of 2017. It encourages investments in lower income areas by allowing investors to defer capital gains taxes.

The Minnesota State Climatology Office cites extreme precipitation as the most prevalent climate change-related hazard to date in Minnesota. This manifests as intense rainfall, causing local floods. While increases in the number and intensity of extreme heat days have not yet been observed in Minnesota, scientists expect extreme heat increases to occur in the current decade. The Metropolitan Council's CVA includes a *Heat Mapping Tool* that shows where this impact could be greatest. These events have disproportionate impacts on low income households who may not have access to air conditioning, who may live in neighborhoods with less tree canopy, and may rely more on transit, walking, and bicycling. Warmer winters could also impact winter-related activities and tourism like skiing and ice fishing.

COVID-19 Pandemic

The COVID-19 pandemic presented an unprecedented challenge to the region in 2020. Following Governor Walz's declaration of a peacetime emergency and series of executive orders, all non-essential businesses were closed. Those who could work from home began doing so. The impact of mandated closures and stay-at-home orders has been significant on the regional economy, particularly on service industries, small businesses, and BIPOC communities. Public and private sector partners have moved quickly to provide relief to residents and businesses and address health care equipment and services challenges.

Economic Impact

In developing the Framework, the partners acknowledge that BIPOC communities have often been undercapitalized and disenfranchised, making their participation in the economy more vulnerable to shocks like COVID-19. Our region has failed to mitigate for the disparate racial impacts of prior recessions, which have compounded disparities and/or eliminated progress at reducing them. New recovery efforts must address the underlying causes of racial income and wealth gaps.

Early analysis shows significant reductions to consumer activities, sales, services, and overall economic output, accompanied by major layoffs and furloughs. The Metropolitan Council has conducted <u>analysis</u> of the industries and occupations with the greatest job losses as well as how household incomes have been affected across different racial and ethnic groups. Research staff have also explored the impact of CARES Act relief on households over time under different business closure scenarios.

The impact of COVID-19 has had disproportionate impacts on low income people and BIPOC populations. Latinx, Black, and Native American people have experienced disparate levels of infection from COVID-19, exacerbating the economic hardships of the pandemic. To date, 42% of Native American workers, and 40% of African American workers have experienced unemployment. Significant numbers of BIPOC owned businesses have had disparate impacts from closures or reduced revenue.

Recovery Framework

The huge impacts of such an unprecedented and unpredictable pandemic has required many different types of responses. As such, no one organization or even collaboration can be responsible. Local and regional government agencies, chambers, faith-based organizations, and community economic development organizations have all played significant leadership roles in supporting the needs of the region's businesses, workers, and families. Each will be necessary as we reimagine and co-create a resilient and inclusive economy for the future.

The GREATER MSP Partnership and Center for Economic Inclusion will play leadership roles in the regional recovery effort. This includes leading regional multi-sector efforts to help stabilize the economy, address the disparate economic impacts of COVID-19, and inspire economic regeneration and growth that results in equitable outcomes.

The Center for Economic Inclusion launched a 5-Point Inclusive Recovery Agenda in March of 2020 to guide racially equitable and responsive public and private sector investments, policies, and actions. The agenda applies seven principles from the Urban Institute's 2017 report <u>Inclusive Recovery in U.S.</u>
<u>Cities</u>. These include principles that cities and regions have used for successful inclusive recovery. To that end, the Framework encourages projects to incorporate these principles:

- 1. Adopt a shared vision early. Get buy-in from local stakeholders
- 2. Inspire and sustain bold leadership
- 3. Cross-sector partnerships: Residents, media, business leaders

- 4. Build voice and power in BIPOC communities
- 5. Leverage assets and intrinsic advantages: physical spaces and resident potential
- 6. Think and act regionally
- 7. Reframe inclusion as integral to growth.
- 8. Adopt inclusive policies and programs: education, housing, and fiscal policy

Through extensive convening of partners during the COVID-19 pandemic time period, it was found that there are many focus areas for our regional recovery effort, and they all connect to the central questions: how do we create good jobs in the economy that is emerging, and how do we do so in a way that results in more inclusive outcomes. Some of these efforts are already underway while others will take more time to develop.

There is consensus across regional partners that the regional economy should not return to what it had been prior to COVID-19. A new normal will emerge as the pandemic continues or subsides, and the region must work with a sense of urgency to reimagine an economy that is more inclusive and accessible to all.

Early Stages of Recovery

At the publication date of this document there were already many recovery efforts underway in the region, many focused on delivering relief to workers and small businesses impacted by the state executive orders to close nonessential businesses. Examples of relief efforts are described here.

- Rapid-response communication
 - Daily situational update communications with Minnesota Department of Employment and Economic Development (MN DEED).
 - o Government web site updates with resource information including customized information for entrepreneurs, newcomers, and talent recruiters.
- Relief funding
 - Relief funds distributed by local government, philanthropic organizations, and the State
- Listening Project
 - One-on-one conversations with 225 partners to understand issues, priorities, and challenges that will inform immediate as well as long-term economic recovery work.
- Convenings of teams and working groups
 - Weekly information sharing meetings among county economic development staff and economic development partners.
 - Regional briefings to leadership groups that include Regional Council of Mayors and county commissioners on the GREATER MSP Partnership Board of Directors.
 - Briefings by county economic developers to economic development staff groups at the city level.
 - Weekly calls with startups via the Forge North initiative to discuss challenges and opportunities to adapt.
- Data tracking, monitoring, and dissemination
 - Data analysis by Met Council, GREATER MSP, Center for Economic Inclusion, Real Time Talent, and others to analyze data on economic impacts, including those on low income and BIPOC communities, vulnerable industries, new business applications, private equity financing, commercial/industrial real estate market, and housing market.
- Business support campaigns
 - Business and trade associations, as well as owners and operators, from across the region formed a coalition to work on issues that are affecting operations and employees.
 Together they are advocating for sensible policies and solutions that will support those

that continue to do business, those that are having to adapt their business model, and those that have experienced mandatory closures.

Ongoing recovery efforts will focus on reopening businesses and restoring confidence in the economy and getting business back into an operating routine. The reimagination of the regional economy means preparing the region for a post-COVID-19 future that may include new emerging sectors of strength, new methods of education and training delivery, new kinds of jobs requiring reskilling, and improved resiliency in supply chains to prepare for future disruptions. A reimagined regional economy means focusing recovery strategies to support BIPOC communities that were disproportionately impacted by the COVID-19 pandemic.

Strategic Directions, Action Plan, and Evaluation Framework

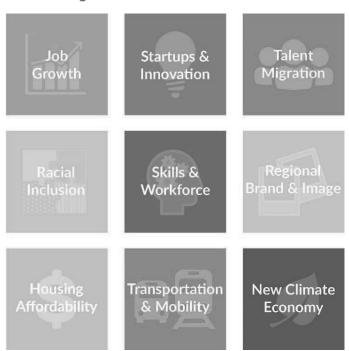
This section of the Framework presents regional priorities and action steps, the product of over 2,000 leaders from all sectors working together to track the performance of the economy and craft a bold vision for the region. The vision is for the region to lead the world in inclusive economic growth by welcoming all, empowering talent, and igniting innovation. The region's strategy consists of nine interconnected and interdependent strategic priorities. Improving in these nine areas is critical to our region's future.

Included in this Strategic Direction and Action Plan is a path forward for our region to build on the region's strengths and remedy its weaknesses. For each strategic priority there is a set of key actions to be taken to accelerate progress toward the regional vision and a representation of the lead organizations involved in its implementation.

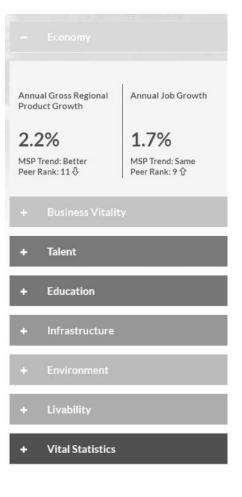
Regional Indicators

We can focus on these nine strategic priorities because we have a mechanism to measure our economy's performance, track our progress, and identify where we need to improve to be more competitive. The <u>MSP Regional Indicators Dashboard</u> benchmarks how our region's economy is performing over time against a set of 11 peer regions. In 2019, 5-year trend analysis of the regional indicators was conducted, foundational to establishing this new regional strategy. The Center for Economic Inclusion has complemented this work with <u>Indicators of an Inclusive Regional Economy</u>, providing a picture of economic inclusion in the region by disaggregating key measures by race, place, and income-level.

Nine Strategic Priorities



Snapshot of the Regional Indicators Dashboard





Strategic Priority: Regional Brand & Image

Why It Matters

Our regional brand raises national and global awareness our region's many unique strengths, aspirations, and challenge of trecently, our region's many unique strengths, aspirations, and challenge of trecently, our region's many unique strengths, aspirations, and challenge of trecently, our region's many unique strengths, aspirations, and challenge of the control o

compounds the challenge of negative perceptions of the region by people of color, 6

Description

The region is not as familiar to the nation as some of its peers and competitors. Historically the Twin Cities region has projected an image of hard work, self-reliance, and "the Good Life." Today though, the region is forced to confront its social failings, brought to the forefront by the killing of George Floyd by Minneapolis Police. This reckening is taking place simultaneous with the distress of the COVID-19 pandemic and recession.

The region often tops national quality of life indices, but surveys consistently reveal that awareness of the region across the country remains low, accept for high-profile negative events, perceptions of the region lack detail. What people do know about the region is that it gets very cold. Some are aware of its sports teams, the Mall of America, or other signature landmarks. Some draw an association with the late musician Prince. Some business leaders are aware of one or more of the region's major corporations, like 3M or Target.

Compounding unfamiliarity with the region are inconsistent references to the region. People may refer to the region as the Twin Cities (which does not translate well into other languages), Minneapolis, Minneapolis-Saint Paul, and Greater MSP. The professional sports teams are all named "Minnesota", though they all play in Minneapolis or Saint Paul. This is a challenge that peer regions such as Atlanta, Seattle, or Houston don't have.

Partner Input Highlights

- The GREATER MSP Partnership has conducted two national studies among hundreds of business site selectors and executives. These results were analyzed by the GREATER MSP Partner Advisory Council, a group that included dozens of local government staff and economic development partners across the region.
- Through the Make It. MSP. initiative, the GREATER MSP Partnership conducted a perception study of talent throughout the United States and analyzed results with dozens of employer and community partners including the Make It. MSP. Enterprise Team of leading regional businesses.
- Thousands of local professionals, entrepreneurs, newcomers to the region, people of color, students, talent leaders, and other key audiences have provided detailed perceptions of the Greater MSP region via interviews, focus groups, and surveys. These results have been shared across multiple reports interpreted by hundreds of partners.
- Destination Marketing Organizations like Meet Minneapolis have conducted and shared national perception studies among travelers, travel media, and event planners. These results are shared with their members and regional partners.

Action Plan

Advance an authentic brand 11 d image to targeted audiences that responds 12 pur region's unique strengths, aspirations, and challenges, t13 pugh partner collaborations and initiatives, including:

• The region's business investment strategy targets corporate site selectors and business executives around the country and world through digital campaigns and in-person events like trade shows, conferences, and market visits

Summary of Comments on Regional Economic Framework Draft for Public Review

Page: 27		
Number: 1 Author: KYMI002 Subject: Inserted Text Date: 7/28/2020 1:48:16 PM I think it also raises awareness locally, instill a sense of pride and understanding among current residents and businesses, who are our most important brand ambassadors		
Number: 2 Author: KYMI002 Subject: Cross-Out Date: 7/28/2020 1:40:36 PM		
Number: 3 Author: KYMI002 Subject: Cross-Out Date: 7/28/2020 1:40:49 PM		
Number: 4 Author: KYMI002 Subject: Sticky Note Date: 7/28/2020 1:40:30 PM I would suggest that a brand is fundamentally aspirational and would not typically communicate shortcomings or challenges. This seems to be speaking more towards our reputation. I see brand and reputation as distinct, and specifically that a brand is a tool used to improve our reputation.		
Number: 5 Author: KYMI002 Subject: Inserted Text Date: 7/28/2020 1:41:04 PM reputation		
Number: 6 Author: KYMI002 Subject: Inserted Text Date: 7/28/2020 1:46:10 PM this sentence seems to dismiss the reality of racial disparities. It makes it sound like disparities are only something people of color perceive, when they are in fact very real and well documented. This sentence will ultimately damage our reputation. We should acknowledge disparities and position ourselves as leading by seeking innovative strategies to reduce disparities.		
Number: 7 Author: KYMI002 Subject: Sticky Note Date: 7/28/2020 1:52:43 PM Your brand should be designed to last 100 years. You do not develop a brand to combat negative perceptions associated with current events. I would try to disconnect regional branding as described in this section from recent negative current events.		
Number: 8 Author: KYMI002 Subject: Inserted Text Date: 7/28/2020 2:08:04 PM		
Should this go under the why it matters section? Number: 9 Author: KYMI002 Subject: Cross-Out Date: 7/28/2020 2:10:22 PM		
Number: 10 Author: KYMI002 Subject: Cross-Out Date: 7/28/2020 2:10:43 PM		
Number: 11 Author: KYMI002 Subject: Inserted Text Date: 7/28/2020 2:16:10 PM Will a firm be contracted with to do this brand development? How will the above referenced studies inform the brand development?		
Number: 12 Author: KYMI002 Subject: Inserted Text Date: 7/28/2020 2:10:37 PM		
represents Number: 13 Author: KYMI002 Subject: Inserted Text Date: 7/28/2020 2:11:18 PM Challenges not traditionally included in a brand.		
Number: 14 Author: KYMI002 Subject: Cross-Out Date: 7/28/2020 2:16:44 PM		

- The region's talent attraction & retention initiative, Make It. MSP., targets key talent segments across the country through national campaigns, generating awareness among tech talent, workers in the food and agriculture industry, students, and others
- The region's startup & innovation initiative, Forge North, is targeting active investors and media in key markets across the country and world through digital campaigns and events
- Partners including Meet Minneapolis, Visit Saint Paul, Bloomington CVB, Explore Minnesota, Mall of America, and Metropolitan Airports Commission are partnering to reach key national media members

Action (1) Project Example

"Develop in MSP" campaign: Interviews with dozens of technologists and events in key markets around the U.S. shaped the design of the first phase of the Make It. MSP. initiative's "Develop in MSP" campaign, and effort to share the stories of tech professionals who relocated to the Greater MSP region. The video campaign, focusing on how the region's top attributes would help people develop their lives and careers, ran in targeted U.S. markets and reached more than one million people.

Implementation Partners

Key partners in advancing the region's brand include the State of Minnesota, Meet Minneapolis, Visit Saint Paul, Bloomington CVB, Medical Alley Association, the University of Minnesota, and globally connected businesses. 2

- Awareness of the region among target national audiences (e.g., business leaders, corporate site selectors, BIPOC professional organizations)
- Positive associations of the region among the same target audiences
- Impressions of content among key audiences
- Positive media mentions of the region

Number: 1 Author: KYMI002 Subject: Inserted Text Date: 7/28/2020 2:20:26 PM

These are all tactics that presuppose existence of a brand. The above sections outline the lack of a cohesive effective brand. I think we

need to start with an action plan for developing the brand.

Author: KYMI002 Subject: Inserted Text Date: 7/28/2020 2:22:09 PM

, major metro counties, key metro cities.



Strategic Priority: Racial Inclusion

Why It Matters

Racism, racial economic disparities, and economic injustice are significant and chronic challenges that our region must confront. Low Picome communities, which are disproportionately people of color, are more vulnerable to economic shocks like the

COVID-19 pandemic. Recent civil unrest as a result of the killing of George Floyd by the police has laid bare longstanding pain and frustration. The aftermath of the looting and damage to property and businesses has disproportionately impacted people of color and recent immigrants. Our vision is to take responsibility at all levels of society to confront systemic racism and wealth inequality.

Description

The region has one of the most economically diverse and resilient economies in the nation, yet many residents do not share in this prosperity nor are they shielded from economic downturns. The Brookings Institution <u>Metro Monitor</u> indicates that our region performs worse than our peers in most dimensions of inclusive economic growth. While the region has made progress in narrowing the racial employment gap, it is insignificant. Since the last economic recession and despite significant efforts, our region has only slightly narrowed the wage gap between white Minnesotans and Minnesotans of Color.

Racial economic disparities not only tarnish our region's reputation, they exacerbate our region's problem with labor shortages for certain industries. If more equitable economy will more meaningfully support disenfranchised workers that lack skills needed by many industries. This will reduce labor shortages that we expect in the future.

Research shows that a fair and just economy builds overall prosperity and social wellbeing. We know we must build an economy that works for everyone if we are to be a competitive region. We can create an economy that thrives for everyone where we all participate as entrepreneurs, innovators, workers, and consumers.

Partner Input Highlights

- The Center of Economic Inclusion established the <u>Indicators for an Inclusive Regional Economy</u> as a companion to the Regional Indicators Dashboard. This was done with the support and involvement of the Metropolitan Policy Program at the Brookings Institution and Living Cities. The region's stakeholders can now monitor the impacts of actions and investments on racial employment, income, and wealth gaps.
- <u>Make It. MSP.</u> conducted surveys of more than 1,700 professionals of color to assess the region's issues regarding attracting and retaining professionals of color.

Action Plan

- Establish regional goals for closing racial income and wealth gaps.
- Establish goals for improving the experience of belonging among BIPOC communities.
- Support employers in attracting employees of color and nurturing their professional development.
- Support regional employers in transforming their workplace cultures and community/business relationships.
- Support economic development institutions that nurture BIPOC economic enterprises.
- Support educational reform that confronts systemic racial bias, supports learning environments tailored to the needs of communities of color, and address barriers to training and mentoring.

T Number: 1 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:35:42 AM

"Low-income communities" (p. 25) are called out for their racial composition and as being vulnerable and to economic shocks. I think it would be more accurate to say "low income communities and communities of color." Health data shows that people of color, regardless of their income, are more susceptible to economic shocks and poorer health outcomes.

Number: 2 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:35:13 AM

Number: 3 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:38:20 AM

Third paragraph of page 25, second sentence is really unclear and it's follow on doesn't really follow. "A more equitable economy will more meaningfully support disenfranchised workers that lack skills needed by many industries. This will reduce labor shortages that we expect in the future." There is no information how this would occur and what about an equitable economy would bring this about. Do more jobs automatically provide skills to works without them? A little more explanation as well as plainer language would help.

Number: 4 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:36:19 AM

As noted previously, there could be more direct actions. In particular it would be good to call out more about improving the experience of belonging. An additional bullet on addressing safety and quality of life issues (belonging and safety in schools, workplaces, on streets, while shopping etc.) for BIPOC communities would help too, particularly as the Livability and Quality of Life section (p. 4) mentions this as important to these communities.

Action / Project Example

MSP Tech Inclusion Project. The Center for Economic Inclusion, Cities of Minneapolis and St. Paul, Hennepin and Ramsey Counties, Minnesota Tech Association, GREATER MSP, and community-based organizations recently formed a partnership to increase racial inclusion and equity within the tech sector. This effort will better align and coordinate multi-sector outreach, training, financial capabilities, asset building, and economic development activities focused on BIPOC communities, to support workforce development and help create racially inclusive workplaces. Such support would include relationship building with BIPOC communities and new opportunities for paid work-based learning. The initiative will leverage Full Stack, MN Tech Corridor, and other economic development efforts.

mplementation Partners

Actions will be led by the Center for Economic Inclusion and the Metropolitan Council in partnership with the Council's Equity Advisory Committee. Other partners involved in coordination of this work include the African American Leadership Forum, Coalition of Asian American Leaders, ACER, Tiwahe Foundation, Latino Lead, Linking Leaders, the GREATER MSP Partnership, area chambers of commerce, workforce investment boards, private sector employers, cities, counties, and civic partners. The Center for Economic Inclusion will lead regional efforts to identify and mobilize solutions to build racial inclusion and institutionalize public and private sector practices that catalyze inclusive growth and close racial wealth gaps.

- Workforce participation and unemployment rates, disaggregated by race
- Racial employment gap (white, non-Hispanic to population of color)
- Average annual per capita earnings, disaggregated by race
- Racial wage gap (white, non-Hispanic to population of color)
- Share of full-time workers earning <185% of Federal Poverty Line, disaggregated by race
- Six-year graduation rates, disaggregated by race
- Wage change for participants obtaining degrees or credentials, disaggregated by race
- Per capita business ownership, disaggregated by race
- Lending to small businesses in majority white versus majority people of color census tracts

Number: 1 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:39:17 AM Implementation Partners listed (p. 26) reference advancing the region's brand as opposed to growing inclusion, safety and belonging. This seems non-inclusive, particularly for an inclusion section.



Strategic Priority: Workforce & Skills

Why It Matters

The skills required for future jobs are changing and the economy is facing labor shortages that are exacerbated by racial disparities in education and training. We must better prepare our workforce to become more resilient, adapting as the needs of the

economy change.

Description

Talent is the one the region's greatest assets. It a testament to the strength of our educational institutions and longstanding investment in public K-12 education. The region leads our peer set in labor force participation and ranks highly in postsecondary degree attainment.

Attainment gaps persist among BIPOC communities, however. Greater educational attainment correlates with increased earnings, lower unemployment, better health, and other social and economic benefits. Recent analysis shows that 68% of jobs paying family-sustaining wages require postsecondary education beyond high school. For the region and state to maintain economic growth and ensure continued prosperity, postsecondary credential and degree attainment must increase for people of color.

Today's economy demands a highly educated workforce. Individuals with a high school diploma or less are four times as likely to be in highly replaceable jobs that are vulnerable to automation. ¹² The COVID-19 health and economic crisis has put pressure on employers to automate processes and move to digital platforms. Racial disparities in educational achievement, degree attainment, and employment remain at high levels. We must ensure inclusive access to tools, resources, and opportunities for meaningful work. As the population becomes more diverse, the region needs to confront and reverse these disparities.

Partner Input Highlights

- The former Greater Metropolitan Workforce Council, a public and private sector coalition of leaders, established a committee to identify workforce and skills-related goals and indicators for the region and included participation from the Center for Economic Inclusion, GREATER MSP, Real Time Talent, the Minnesota Office of Higher Education, the Federal Reserve Bank of Minneapolis, non-profit workforce organizations, and private sector employers, with guidance from the Brookings Institution. While recently dissolved, strategies from this partnership are being integrated into a Regional Partnership anchored at the Center for Economic Inclusion in partnership with Met Council.
- A leadership focus group of 15 partners convened to discuss the workforce & skills strategic
 objective and establish goals and targets. Leaders on the focus group include public and private
 sector partners, including human resource executives, university presidents, professional
 associations, and civic leaders.
- The philanthropic community created the Minneapolis Saint Paul Workforce Innovation Network as a workforce learning cohort and pooled \$12 million in philanthropic resources to increase outcomes of communities of color to achieve self-sustaining careers and wages.

¹² McKinsey Global Institute's The future of work in America (2019)

Action Plan

- Work with education and training providers to support the acquisition of skills that are in high demand.
- Work with the public and private sectors to remove barriers to obtaining workplace credentials or meeting minimum requirements, including those that may be barriers for BIPOC communities.
- Work with the public and private sectors to develop alternative pathways to obtaining workplace credentials.
- Work with the public and private sectors to develop professional development strategies that positively impact racial income gaps.
- Build on Anchor Institution partnerships and commitments to developing, hiring, and advancing from communities surrounding their campuses.
- Expand MSP TechHire through the MSP Tech Inclusion Project to pilot collaborative, multi-sector strategies designed to address systemic barriers to inclusion and wage growth in tech careers and automation-resilient fields, while also mitigating barriers faced by people of color and indigenous populations seeking high-wage tech jobs.

Action / Project Example

MSP TechHire. In response to rapid growth of tech jobs, the cities of Minneapolis and Saint Paul have teamed up with regional employers and training providers, including Prime Digital Academy, Creating IT Futures, and the Software Guild, to prepare students through accelerated training boot camps or online training to become service/help desk, desktop support, software developers, and user experience designers. Training includes soft skills as well as connections to employers. Since the program's first inception in 2015, MSP TechHire has graduated over 1,600 students and guided 1,322 graduates to full-time positions at 500 employer partners.

All Learning Counts is a Minnesota State system-wide effort to incorporate experiential credits in the community and technical college system to better recognize life learned experience and support communities of color in attaining credentials and degrees.

The MN Reconnect program, launched in fall 2018, helps returning adults finish their education through a variety of services, including grants to remove student financial holds, and improved campus services and mentoring. It was developed by the Minnesota Office of Higher Education in partnership with Minnesota State Colleges and Universities and with the financial and technical support from Lumina Foundation and the State Higher Education Executive Officers Association. Inver Hills Community College is a participating college in the region.

Ramsey County partnered with the Center for Economic Inclusion to create an **Inclusion Innovation Fund** to deploy \$2 million in CARES Act funds alongside its \$13 million in workforce CARES grants.
This fund is explicitly designed to support BIPOC-led institutions in creatively addressing racism in workforce development, and partners participate in a Racial Equity & Wealth Building Cohort led by the Center for Economic Inclusion to gain skills in advocacy, public-private partnerships, results-based accountability, and fostering shared accountability within the private sector.

Implementation Partners

Actions will be led by regional workforce leaders from both the public and private sectors, including Minnesota Department of Employment and Economic Development (DEED), the Center for Economic Inclusion, Ujaama Place, Summit Academy OIC, Al-Amuun, Merrick, PPL, Minnesota Business Partnership, Itasca Project, McKnight Foundation, GREATER MSP, Minneapolis Regional Chamber, Saint Paul Area Chamber, employers, workforce investment boards, counties, Minnesota State

Number: 1 Author: NAHO001 Subject: Highlight Date: 7/23/2020 10:53:45 AM Many of the "work with" seem vague and I feel should merit something more specific.		
Author: NAHO001 Subject: Sticky Note Date: 7/23/2020 10:56:06 AM Good emphasis on disparity reductions		
Number: 2 Author: NAHO001 Subject: Highlight Date: 7/23/2020 10:58:32 AM Should specific partners be called out here?		
Number: 3 Author: NAHO001 Subject: Highlight Date: 7/23/2020 10:58:12 AM This is a good idea for our documents - highlight examples of our actions		

Colleges and Universities (and campuses located in the region), the Minnesota Technology Association, and public and private sector training providers.

- Post-secondary or alternative workplace credentials, disaggregated by race
- Labor force participation rate, disaggregated by race, gender, and country of origin
- Percent of jobs paying a family-sustaining wage
- Percent of full-time workers ages 16-64 earning family sustaining wage, disaggregated by race
- Annual growth of technology jobs

Number: 1 Author: NAHO001 Subject: Highlight Date: 7/23/2020 10:59:04 AM
Possible Addition: "Track our progress"



Strategic Priority: Job Growth

Why It Matters

The region is not creating jobs as fast as our peer regions. We must reinvent job growth efforts, respond to an evolving economy, and do so in a way that results in more equitable outcomes.

Description

The region enjoyed a substantial employment rebound after the Great Recession thanks to a diverse set of sectors of strength that have continued to grow. There has been steady growth across industries, particularly in health care, professional services, finance and insurance, manufacturing, and headquarters operations. But over the last three years, and especially in 2019, the rate of job growth has not kept pace with peer regions. Population and workforce growth have lagged economic potential. During 2018 and 2019, the 15-county region was the only major U.S. metropolitan area to consistently have a job openings rate above 5 percent. In 2019, the region saw annual job growth fall to 0.6%, ranking last among peer regions for job growth. For the latest 5-year period the region's job growth was 8.8%, placing us 10th out of 12 in our peer set. With the region's workforce at near-full-employment, larger employers have been reluctant to relocate to or expand in the MSP region.

While the regional economy is diversified, many communities within the region have a jobs-housing mismatch. This leads to long commutes that strain workers and public resources, and that make it difficult for employers to recruit workers. Many community leaders believe that a more diversified industry base would benefit their communities.

The COVID-19 pandemic and recession have created new job growth challenges with an unprecedented number of workers filing for unemployment insurance claims, unemployment climbing to 10.4% (May 2020), and many small businesses not expected to survive. According to McKinsey and Company, 38% of vulnerable jobs in the state may be in small companies with fewer than 100 employees, and these jobs may be hardest to recover in the long term. Industries with the lowest wages and the lowest educational attainment requirements may be hit hardest. These are also the industries with high concentrations of jobs filled by people of color that are particularly vulnerable, threatening to widen an already high racial employment gap. Industries with the highest share of jobs at risk are entertainment and recreation, accommodations, retail, manufacturing, and healthcare.

The GREATER MSP Partnership has been successful growing jobs, announcing the creation of over 26,000 jobs and \$3.6 billion in capital investment since 2011. The region has a strong foundation of partner collaboration to support businesses in the region. But economic evolution and transition are continuous, and the region is ready to reimagine strategies to grow jobs and to reexamine traditional business attraction, expansion, and retention strategies so they can work better in the future. We know our region has competitive assets that position us for exponential growth, but we also know that there are barriers that keep us from being fully effective in our job growth pursuits. Barriers can include the availability of sites and buildings, insufficient or outdated physical infrastructure, and policy gaps limiting business location success. Our objective is to create forward-thinking, smart strategies for future job growth.

¹³ Job Openings and Labor Turnover Survey

Partner Input Highlights

- County economic development staff partners regularly organize convenings of city economic development staff to discuss project activity, project-readiness, and barriers to competitiveness.
- A leadership focus group was convened to discuss the Job Growth strategic priority and establish
 goals and targets. Leaders on the focus group include public and private sector partners and
 GREATER MSP Partnership Board members, including EY, Minnesota Business Partnership,
 Avison Young, JLL, University of Minnesota, Xcel Energy, MN DEED, and Great River Energy.
- A GREATER MSP Partnership Board Task Force was formed to develop strategies to increase job growth in the region. This Business Investment 2.0 Task Force includes CEO-level private-sector members, county commissioners, and mayors representing Wells Fargo, Hubbard Broadcasting, EY, NGE Holdings, the City of Eagan, and Scott County.

Action Plan

- Develop and execute a job creation plan that will lead the region into the top five in our peer set for job growth.
- Form an executive leadership group to execute new job growth strategies, including examination of economic development policies, equitable job growth, site and infrastructure availability needs, regional supply chains, and solutions to increase regional competitiveness.
- Align existing groups of partners to work toward shared regional job growth strategies (e.g. East Team, North Metro Technology Corridor).
- Prioritize job growth efforts that focus on supporting high-growth companies that pay quality wages in the region's sectors of strength. For example, collaborate with the Medical Alley Association to grow and attract high-growth technology companies in the digital health sector.
- Build programs that support small businesses recovery, leveraging mentorship and support from larger companies in the region with a prioritized focus on BIPOC owned businesses.
- Develop supply chain resiliency strategies that identify supplier gaps in the region, position the
 region to prepare for increased reshoring of foreign-based suppliers, and create stronger regional
 supplier relationships between BIPOC owned businesses and large companies.
- Support land and infrastructure development, including brownfield redevelopment, in areas of the region that have competitive opportunities for industry diversification and job creation.
- Build a regional Economic Values Atlas (EVA) tool at the Metropolitan Council that will allow the region to better align economic development, regional planning, and infrastructure investments to support equitable and resilient job creation opportunities.

Action / Project Example

The region will develop an Conomic Values Atlas (EVA) beginning in summer 2020. This will be co-led by the Metropolitan Council, Center for Economic Inclusion, and GREATER MSP in partnership with the Brookings Institute. The EVA is an opportunity to work collaboratively with stakeholders throughout the region to develop shared values and demonstrate those value through a mapping platform. Users will be able to visualize areas of economic opportunity and infrastructure investment.

Implementation Partners

Partners in implementing job growth actions in the region include the Minnesota Department of Employment and Economic Development (DEED), GREATER MSP, Metropolitan Council, Regional Council of Mayors, counties and county development authorities, cities, tribal governments, utility providers, industry associations (like the Medical Alley Association), and groups of partners like the East Team and North Metro Technology Corridor.

- Number: 1 Author: NAHO001 Subject: Highlight Date: 7/30/2020 11:33:25 AM

 How would the Executive Leadership group complement existing partners already working together (as suggested in the next bullet?) Suggest removing this item.
- Number: 2 Author: NAHO001 Subject: Highlight Date: 7/23/2020 11:20:56 AM
 This is a new phrase/initiative that might need some explanation

- Annual job growth, disaggregated by sector
- Average wage, disaggregated by race
- Racial employment gap
- Percent of jobs paying a family sustaining wage
- Labor force participation rate, disaggregated by race



Strategic Priority: Talent Migration and Retention

Why It Matters

People are our region's greatest asset. We must work together to build a region that better attracts and embraces a diversity of people from around the nation and world, ensuring that they feel welcome and part of the community. That includes embracing

those who are already here or have recently arrived.

Description

In addition to nurturing the local workforce, attracting talent from elsewhere is an important strategy. Research from University of Minnesota Professor Myles Shaver revealed that the region emerged as a headquarters economy because of its ability to attract professional talent to the region, who could then move from firm to firm over time. Today, the region has one of the nation's highest overall retention rates among working-age adults. However, this reality is not the case for people of color. The *Community Ties* study by the Knight Foundation and Urban Institute found that BIPOC communities experience greater difficulty in finding what they want in the region, and report feeling less connected to the region as a result. A high-level summary SWOT analysis is included in *Table 5*.

Net worker migration to the region has been positive in recent years, coinciding with the launch of the region's talent attraction and retention initiative, *Make It. MSP*. The initiative's priorities reflect findings from surveys and interviews with professionals new to the region and have found that career opportunities, social inclusion, and affordability are top considerations for workers considering relocation. The Framework seeks to ensure continued progress on this strategy and become one of the country's top 10 regions at attracting and retaining talent.

Partner Input Highlights

- The GREATER MSP Partnership has conducted interviews, focus groups, and surveys of more than 8,000 people in the region and around the country to understand perceptions of the region and to solicit ideas on improving talent attraction and retention.
- More than 200 team members at more than 100 organizations participate in the *Make It. MSP*.
 initiative. They include Talent and Human Resources leaders at the region's largest companies,
 university officials, leaders of professional and community associations, and many others. These
 team members have surveyed hundreds of additional employers and other organizations on needs
 and strategies.
- Responsible for steering Make It. MSP., the Leadership Council includes business executives and leaders from state government, tourism, real estate, higher education, business associations, philanthropy, community organizations, and more.

Action Plan

- Work with Diversity, Equity, and Inclusion leaders, community organizations, and professionals of color to confront and overcome barriers to attraction and retention.
- Continue working with the state of Minnesota, business associations, and local employers to identify target markets around the country for recruiting efforts in high-priority fields and with BIPOC communities.
- Work with the Convention and Visitors Bureaus, the Metropolitan Airports Commission, and targeted professional associations to bring professional conferences and events to the region, and to welcome new workers when they relocate.
- Work with employers, college and university career centers, and student groups to attract and retain undergraduate and graduate students to the region, including targeted efforts with historically Black colleges and universities.

Number: 1 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:34:02 AM This seems so related to inclusion that they could be combined

Number: 2 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:34:37 AM Similar comments as previously noted for the Action plan, particularly for the first bullet. Implementation partners – Counties could play a role here.

An additional bullet on addressing safety and quality of life issues could go here as well.

Action / Project Example

The **MSP Campus** team of the region's *Make It. MSP*. initiative tells the region's "story" to campus audiences that include prospective and current interns and career services leaders. The team has welcomed thousands of summer interns to MSP through the "Discover MSP" event and developed partnerships at campuses in Minnesota and across the Midwest.

The <u>BE MSP Workplace Inclusion Toolkit</u> reflects insights from hundreds of people of color throughout the region for workplace teams to build more inclusive workplaces and communities. The toolkit was created by a cross-sector team of leaders from groups such as The Forum on Workplace Inclusion, examining issues including bias, cultural competence, advancement, and culturally specific amenities in the region. The free toolkit, designed to point employers to other important resources in the region, has already been used by workplace teams across dozens of leading employers.

Implementation Partners

The next stage of *Make It. MSP*. is led by a Leadership Council of business executives and community leaders including from organizations such as the Minnesota Department of Employment and Economic Development, Meet Minneapolis, the Saint Paul Area Chamber of Commerce, the Minneapolis Association of Realtors, the University of Minnesota, and the Medical Alley Association.

- Net migration of:
 - o 25-34 year olds within the U.S
 - International migrants
 - o BIPOC communities
 - Tech workers
 - New graduates
- Perceptions of the region among target audiences for recruitment
- Perceptions of the region's employers among prospective migrants



Strategic Priority: Startups and Innovation

Why It Matters

Firms in the region have started and grown ventures that have solved some of the world's biggest problems and created millions of jobs. New ventures continue to succeed in the region at high rates relative to our peer regions, and our Fortune 500

companies continue a tradition of innovation. Continuing that legacy is critical to the region's overall economic vibrancy and quality of life.

Description

The region's history of innovation includes both the supercomputer and pacemaker. Dozens of startups have grown into Fortune 500 companies, with many continuing to lead their respective industries. However, entrepreneurship rates, according to the Kauffman Foundation, are near historic lows. Fewer new businesses are started in the region as compared to our peers. This is a problem for the region, as new and young businesses account for most of the net-new job growth across the country. A high-level summary SWOT analysis is included in Table 4.

Despite low rates of new business formation, it has increased 38.4% from 2014 to 2018. This is a higher growth rate than any of our peer regions. More capital is being invested in local startups, increasing 18.5% from \$618 million in 2014 to \$733 million in 2018. There are dozens of new venture funds, startup accelerators, and support organizations for entrepreneurs. Many have the support from the region's largest corporations, foundations, and universities. Through the *Forge North* initiative, dozens of leaders from these organizations are now working together to advance shared goals, from early stage to large enterprise. The region is poised to capitalize on this recent momentum and advance its global leadership as multiple industry sectors undergo the next stages of digital transformation.

Partner Input Highlights

- Partner organizations including <u>BETA</u> surveyed 222 entrepreneurs who recently started companies to understand their challenges, strengths, and opportunities to support their success.
- The Forge North initiative conducted focus groups, interviews, and surveys of more than 300 entrepreneurs, investors, enterprise innovation leaders, government and higher education officials.
- The Forge North Leadership Council, including a cross-section of one dozen leaders from organizations across the region's startup & innovation ecosystem, consolidated regional data and hundreds of responses to establish multi-year goals for the region.

Action Plan

- Develop and execute strategies to attain the 10-year ambition to be the best place for people from every background to start and scale ventures that create wealth by solving global challenges.
- Intentionally connect growing startups to capital around the country and the world through events like Twin Cities Startup Week and Food Ag Ideas in the region and at large global events.
- Utilize platforms like the Bold Open (food & agriculture) and the Future Finance Forum (financial services) to connect the largest regional enterprises and startup companies around specific challenges facing the region.
- Align networks of entrepreneurial support organizations like LEDA, Lunar Startups, Social Impact Strategies Group, and others to scale solutions designed for underrepresented entrepreneurs.
- Support venture capital leaders based in the region in working together to collectively educate
 prospective investors and entrepreneurs and increase the number of locally active investors and
 deals.

Number: 1 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:40:13 AM it's unclear who will be doing this – Met Council, Forge North, another group?

Number: 2 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:40:39 AM

it might be better not to reference specific entrepreneur support organizations as there are many who will be left out.

 Build and support programs that provide business assistance to companies that do not qualify for traditional financing, need additional gap financing, or are experiencing a slow-down in business due to extraordinary unplanned economic circumstances.

Action / Project Example

MSP Startup Compass: A significant increase in new resources for entrepreneurs and innovators across the region prompted partners in the Forge North initiative to find a comprehensive solution to allow people to search among 500+ available funds, incubators and accelerators, mentor networks, event competitions, and more by stage, industry, geography, and other criteria. The tool has already been accessed by thousands of people, helping to speed connections to resources, encourage greater collaboration, and reveal gaps in the region's support for entrepreneurs. More than 30 entrepreneurial support organizations across the region now meet regularly and review insights and best practices revealed in part through the tool.

mplementation Partners

The Forge North initiative serves as a regional hub in the Minnesota Department of Employment and Economic Development's "Launch Minnesota" network for organizations including BETA, Lunar Startups, Graveti, Center for Economic Inclusion, Coven, Social Impact Strategies Group, and FINNOVATION Lab, working in partnership with MN Cup, Minnestar, MEDA, and others. Teams and projects of the initiative include Fortune 500 companies, active venture capital groups, startups, universities, local governments, and many others.

- Number of region-based ventures that raise early stage rounds of capital (\$30,000-\$15 million)
- Number of rounds and total amount of capital raised by region-based ventures
- Amount of investment made in region-based ventures by all billon-dollar companies headquartered in the region, including equity, paid pilot/purchase, or equivalent
- Total number/percent leaders with an equity stake in regional ventures that are members of BIPOC communities relative to the general population.

Number: 1 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:42:03 AM
No mention of CEO Next or other local initiatives or counties, workforce boards, etc. as partners. This document should – list many of the successful strategies in this work, especially those that work on a regional level - Open to Business, CEO Next and the large number of CDFIs, including culturally specific CDFIs in the region.



Strategic Priority: New Climate Economy

Why It Matters

limate change is expected to negatively impact the economy and disproportionately impact vulnerable people. However, addressing climate change by moving toward a carbon-free economy provides opportunities for business innovation, entrepreneurship, and workforce development.

Description

The New Climate Economy advances carbon reduction through changes to consumer and business activity as well as government policies, programs, and mandates. It also involves adapting to new economic, social, and environmental stresses. Industries that are significantly affected include agriculture, water, finance, energy, software, and consumer goods. The New Climate Economy also presents opportunities for reducing energy costs, developing new products and practices, and training workers for new jobs. The region has the physical and human assets to be a leader. There is strong collaboration between the public and private sectors, such as the Minnesota Sustainable Growth Coalition and MBold.

Partner Input Highlights

- The **Minnesota Sustainable Growth Coalition** is a partnership made up of nearly 30 businesses and organizations that are committed to using their expertise to advance sustainability. Members are helping to define the "circular economy," which refers to an economic system aimed at eliminating waste.
- The University of Minnesota's Institute on the Environment (IonE) conducts applied research related to climate adaptation, energy, food and land use, urban resilience, whole systems, and more. It does this in partnership with and across different sectors of the economy and by engaging leaders in business, government, academic, and media.

Action Plan

- Coordinate support for, and promotion of, partnership between businesses and academic research, particularly as it relates to IonE's priorities for ensuring safe drinking water, carbon neutrality, and sustainable land use.
- Develop and pilot practices that demonstrate leadership around efficient development, reducing energy use, and infrastructure design that protects ecological systems public health.
- Support the Minnesota Sustainable Growth Coalition in advancing circular economy principles in the state and region, including attainment of goals related to clean energy, water, and materials.
- Attract and support the establishment and growth of companies that develop products, services, and processes that help drive change at national and global levels.
- Build public, private, and research collaborations that work together to promote solutions and drive action that support priorities of the new climate economy strategic priority. Examples include the Metropolitan Council's research, MBold initiative, the Minnesota Sustainable Growth Coalition, and the UMN Institute on the Environment.

Action / Project Example

MBold, a new initiative within the GREATER MSP Partnership, will be launched in 2020. It will involve a cluster of businesses and researchers collaborating on solutions for the food and agriculture sector, including its supply chain. The coalition will catalyze innovation and entrepreneurship, recruit workforce, and share the story of Minnesota's food and agriculture industry. Participants include the University of Minnesota's Agriculture Utilization Research Institute, AgriGrowth, Cargill, Compeer Financial, Ecolab, General Mills, Grow North, Hormel Foods. Land O'Lakes, McKinsey, and Target.

Number: 1 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:42:57 AM

This section starts off by saying, "Climate change is expected to negatively impact the economy and disproportionately impact vulnerable people" (emphasis added). This kind of drops in heavily; some context or explanation is needed, such as a footnote, citation or link.

Implementation Partners

Key partners include the Metropolitan Council, GREATER MSP, counties, cities, the University of Minnesota, public-private sector collaborations like the Minnesota Sustainable Growth Coalition, private sector leadership organizations like the Itasca Project, and civic and public sector partners like the McKnight Foundation and the Regional Council of Mayors.

- Greenhouse gas emissions per capita
- Percent energy produced from non-carbon sources
- Proportion of energy produced in the region
- Average retail price of electricity for industrial users
- Water usage per capita
- Insurance claims/costs per capita, by residential and commercial/industrial uses
- Number of LEED certifications
- Annual days of extreme heat
- Patents issued for energy and waste reducing technologies or practices
- Number of jobs that focus on climate adaptation and mitigation efforts



Strategic Priority: Transportation & Mobility

Why It Matters

A reliable and efficient transportation system supports the region's economy, its workers, and its industries. Mobility and transportation choice are strengths of the region, though accessibility to living wage jobs via transit is more limited. The region

must continue to efficiently invest in the transportation system in ways that improve accessibility for workers, meet the needs of industry, and mitigate the impacts of climate change.

Description

The transportation system connects people and freight to destinations throughout the region and to external markets. It includes infrastructure as well as operations (e.g., vehicles and traffic management). Networks of modes connect with one another and include roadways, transit, aviation, waterways, ports, bicycle systems, sidewalks, and digital infrastructure.

An integrated and well-maintained multimodal transportation system supporting efficient land use helps to retain, grow, and attract businesses and industries. Reasonable commute times and transportation choices preserve affordable living in the region and help attract and retain talented workers. For the region's existing residents, providing nonmotorized and transit access to jobs and services increases their economic opportunities.

The region will focus on strategic investments that improve the efficiency of the region's roadway system and help build out other elements of the region's transportation system. These include a system of dedicated transitways and arterial bus rapid transit routes. It will also work to make ridesharing, transit, walking, and bicycling more attractive options for more people and to more destinations.

Partner Input Highlights

- The Metropolitan Council is charged under state and federal law with overall planning for the sevencounty metro region's transportation system, including highways, transit, aviation, bicycles, and pedestrians. The Council's <u>2040 Transportation Policy Plan</u> details regional transportation goals, plans, and investment priorities.
- A 34-member Transportation Advisory Board (TAB) advises the Council on regional transportation planning and funding processes. The TAB includes local elected officials as well as transportation and resident representatives.
- A Shared Mobility Collaborative, initially sponsored by McKnight Foundation, brings over 15 public, private, and nonprofit partners together to discuss the future of shared-use mobility in the region, including opportunities for collaboration.
- Itasca Project, an employer-led civic alliance, will co-lead the development of ambitions, goals, and metrics that will support the transportation mobility strategic objective.

Action Plan

- The Metropolitan Council and its partners will invest in a network of regional transit, bicycling, and pedestrian facilities that attract, support, and retain businesses along transit corridors.
- Make multi-modal investments that enhance access to centers of economic activity, especially those that represent the region's sectors of strength.
- Implement the 2040 Transportation Policy Plan and seek additional revenue to implement the Increased Revenue Scenario of the 2040 Transportation Policy Plan.
- Make multimodal investments that enhance access to jobs and services for low- and moderateincome households.

Number: 1 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:43:36 AM This section is notable for leaving out counties and cities.

- Redress the negative impacts of past transportation decisions on low- and moderate-income households and communities of color (e.g., I-94 through the Rondo Neighborhood).
- Make multi-modal investments that reduce the region's greenhouse gas emissions from transportation.
- Make investments that enhance access to national and international markets for goods and services produced in the region.
- Preserve, maintain, and operate a safe and secure transportation system.
- Increase deployment of broadband to improve digital connectivity and support telehealth and remote learning for job skills in the region. (Please see *Table 8 Broadband SWOT*.)

Action / Project Example

The Council will lead a project over the coming year to evaluate and prioritize strategies to accelerate the adoption of electric vehicles in the region. This work will build on recent work by state agencies, local non-profits, utilities, cities, for profit enterprises and many others. This work will engage these stakeholders to summarize work to date, evaluate current factors and plan for next steps toward climate mitigation and improved public health.

Implementation Partners

Actions will be led in coordination with the Metropolitan Council and its regional transportation planning partners (e.g., Minnesota Department of Transportation, counties, cities, and transit agencies), Minneapolis Regional Chamber, Itasca Project, and Minnesota DEED.

Efforts on shared mobility include the City of Minneapolis, McKnight Foundation, Center for Economic Inclusion, The Alliance TC, Shared Mobility Center, Our Streets Minneapolis, Minneapolis Foundation, Met Council, GREATER MSP, Metro Transit, Move Minneapolis, Scott County, Jefferson Lines, City of Saint Paul, Fresh Energy, Brookings Institute, and Itasca Project.

- Number of direct routes serving Minneapolis-St. Paul International Airport
- Average number of jobs accessible within 30 minutes, disaggregated by mode
- Percent of regional highway miles rated "good"
- Percent of travel by means other than single occupant vehicle
- Percent of housing units and jobs near high-frequency transit service
- Percent of population with access to broadband



Strategic Priority: Affordability

Why It Matters

Affordability, especially housing affordability, has been a competitive advantage for our region. It enables us to attract talent and provide a high quality of life to our residents. If our region is to remain competitive and reduce burdens on moderate income

households, maintaining and improving housing affordability and choice requires deliberate action.

Description

The region offers residents a wide range of housing in different types of communities. These include urban and suburban neighborhoods, the two central business districts, rural centers, and rural areas. Housing in the region is more affordable than in most peer metros. Despite the region's many other assets, housing affordability is a key factor in attracting and retaining workers. Another major component of affordability is transportation choice. Housing availability in areas with transportation options and proximity to employment centers can reduce household expenses (e.g., options to travel by transit, bicycling, and walking).

Our region's housing affordability advantage is at risk. The Metropolitan Council forecasts that between 2021 and 2030, our region will add 37,400 low- and moderate-income households that will need additional affordable housing. More than 265,000 low- and moderate-income households in the region pay more than 30% of their household income on housing costs, and nearly 140,000 of those are paying more than half their income on housing.

The COVID-19 crisis is placing additional economic strains on renters, homeowners, and landlords that will further impact housing affordability in the short- and long-term. The region's increasingly complex housing issues demand more innovative strategies, greater regional collaboration, and greater investment by both private and public sectors.

Partner Input Highlights

- The Metropolitan Council adopted its <u>2040 Housing Policy Plan</u> in 2014.
- In 2018, the Governor's 28-member Housing Task Force, including representation from <u>Minnesota Housing</u>, provided advice on the strengths and limitations of existing housing strategies, identifying unmet needs for the development of housing for individuals and families. Several of its recommendations are already being implemented.
- The Itasca Project, the employer-led civic alliance, prioritized housing affordability for deeper analysis to bring critical attention to the role housing plays in attracting, retaining talent, and driving our economy.

Action Plan

- Implement the Metropolitan Council's 2040 Housing Policy Plan:
 - o Manage, maintain, and preserve existing housing.
 - o Preserve and/or create a mix of housing affordability near transit options.
 - o Expand housing choice in higher income and higher amenity areas.
 - Make housing and other public investments that improve the quality of life in lowerincome areas.
 - o Reduce financial and regulatory barriers to the development of mixed-income housing.
- Develop strategies to build more homes in the region, in coordination with <u>Prosperity's Front</u> Door and the Governor's Task Force on Housing.
- Engage employers to design and pilot innovative programs that support employees facing affordability challenges.

Number: 1 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:44:23 AM Is really focused on housing affordability, no mention of commercial affordability

Number: 2 Author: HCZ486 Subject: Highlight Date: 7/30/2020 11:46:17 AM

Uses Ramsey County as a highlighted example but no mention elsewhere of cities or counties as partners, who have resources and make policy impacting affordability.

Hennepin County has made recent significant investments in housing affordability and preservation. Other partners are working on commercial land trust and other tools. These actions need to be included.

• Identify new, innovative actions for public and private entities to spur housing production, including streamlining the funding and regulatory approval processes.

Action / Project Example

Ramsey County is leading the development of an Economic Inclusion and Competitiveness Strategy centered around equitable growth and strengthening economic competitiveness. The strategy includes a specific focus on housing affordability by conducting a county-wide housing assessment. All of the strategy's recommendations will be shaped through a lens of equity and informed by extensive community engagement.

Implementation Partners

Partners involved in leading implementation of efforts to ensure access to affordable housing include the Metropolitan Council (in partnership with its Equity Advisory Committee), Center for Economic Inclusion, Minnesota Housing, Family Housing Fund, Federal Reserve Bank of Minneapolis, Prosperity's Front Door, McKnight Foundation, Greater Twin Cities United Way, Itasca Project, ACER, Hope United, counties, cities, and tribal governments. Furthermore, partners will include private sector leaders in banking, real estate development, and construction, and non-profit affordable housing developers.

- Percent of cost-burdened households, disaggregated by race
- Annual change in median apartment rent
- Share of middle-income (\$50-100K) households denied financing to purchase a home, disaggregated by race
- Share of middle-income (\$50-100K) households that own their home, disaggregated by race
- Share of low-income renters that spend 30% or more of their income on housing, disaggregated by race and age
- Number of jobs accessible to people in high-poverty census tracts by 30-minute transit, bicycle, or walk commute

Appendix: Regional SWOTThe Regional Economic Framework is informed by an inventory of the region's economic characteristics and dynamics. This Strengths, Weaknesses, Opportunities and Threats assessment (SWOT) is based on previous and ongoing assessments and analysis. It is intended to be a meaningful summary that informs the Strategic Directions, Action Plan, and Evaluation Framework.

Table 1 – Regional Brand SWOT

Strengths	Weaknesses
 Top or high rankings in many quality-of-life and economic rankings Global headquarters, exports and immigration increase international awareness of region 	 Unclear brand and image of region Significant race-based disparities Negative perceptions of winter climate
Opportunities	Threats
 Strong collaborations that can help build awareness of region Many cultural, sports, and recreational organizations embrace the cold climate and its opportunities (e.g., winter festivals and sporting events) 	 People of color have worse perceptions and experiences of the region, describing obstacles to inclusion. People of color are more likely to consider leaving the region.¹⁴ Negative events are more likely to reach national audiences (e.g., George Floyd killing, I-35W bridge collapse)

¹⁴ Regional surveys conducted through Make It. MSP. in 2016 and 2019.

Table 2 - State of the Regional Economy SWOT

Strengths	Weaknesses
 Economic diversification International and national headquarters Dynamic financial services sector Positive job growth trend (2014-2019) Low unemployment rate: 2.7% (2019) Steady wage growth Jobs paying family wage: 71.3% New business survival rate: 54.4% High levels of worker productivity (output per worker) 	 People of color income is 66.7% of whites Racial disparities in employment rates and workforce preparation Lower than expected technology jobs Limited availability of large industrial sites proximate to rail freight facilities or ports. Lagging new businesses formation Lagging venture capital for start-ups Middle of pack for small business financing Difficulty attracting workers due to climate
Opportunities	Threats
 Growth in digital health and telehealth, financial services, technology, manufacturing (reshoring), and datacenters Support for small businesses owned by people of color and international immigrants Brownfield cleanup, redevelopment, building repurposing, and new infrastructure to support growth in sectors of strength Improvements in migration of recent college graduates and millennials Positive venture capital growth rate of 10.5% over five years Increase in small business financing of 21% over five years 	 Short and long-term COVID-19 impacts in hospitality, tourism, and air transportation Economic fallout of civil unrest on small businesses owned by immigrants and people of color Slower recent job growth than national average Recent and future labor shortage High cost of housing and housing construction Job displacement due to automation

Table 3 - Workforce SWOT

Strengths	Weaknesses
 High educational attainment¹⁵ High labor participation rate of 71.6% in 2018, 2nd highest among peers¹⁶ Accessible education / training Workforce development collaboration driven by research and data Technology embedded across sectors, including in research and manufacturing. Large and growing number of people employed in technology¹⁷ 	 Workforce shortages prior to COVID-19¹⁸ Severe educational attainment disparities for BIPOC¹⁹ Severe K-12 racial achievement gaps²⁰ Chronic workforce disparities Disparate program outcomes by race Lack of clear career pathways Inability to stack credentials in some high wage, in-demand professions
Opportunities	Threats
 More centralized and systemic approach to workforce disparities Reducing racial disparities could significantly reduce workforce shortages²¹ Minnesota target of 70% of adults age 25 to 44 having postsecondary certificate or degree by 2025²² Consistently high demand for tech talent, particularly for software developers and engineers²³ Minneapolis School District is proposing its Comprehensive District Design, an effort to narrow the racial achievement gap 	 Widening racial disparities as result of disproportionate layoffs and furloughs due to COVID-19 pandemic Persistent racial disparities in workforce and labor pipeline, further exacerbating labor shortages Mismatch between workforce needs and rate at which people of color are earning credentials Labor shortages in high-demand industries such as health care and technology could stunt growth potential

¹⁵ Population 25+ with associate degree or higher is 53.1% (2018), the 3rd highest among peers.

¹⁷ There are 140,000 people employed in tech jobs in the region, growing by 10% over the last 5 years.

²⁰ Third grade reading rate of achievement was 67.4% for white students and 39.6% for students of color. Eighth grade math rate of achievement was 69.3% for white students and 40.9% for students of color.

¹⁶ Rate is highest among peers for percent women employed (78.2%) and fourth in the percent foreign-born employed (75.7%).

¹⁸ Talent gap analyses in 2019 found that our region could experience an estimated shortage of 188,000 workers by 2022, resulting in a 2.0-2.5 percent decline in economic growth.

¹⁹ For 7-county region, in 2016, the percent of working age adults (25-44) with a postsecondary credential or higher was 61.9% for non-Hispanic whites, 31.8% for Native Americans, 37.1% for African Americans, and 24.1% for Latinx. (MN OHE, IPUMS ACS 2016 1-yr estimate)

²¹ State-level analysis in 2019 found that reducing the unemployment rate for people of color and indigenous persons to 3% (the same rate as non-Hispanic whites at the time of the analysis) would add 65,000 employees to Minnesota companies by 2025 and meet 20% of employers' additional workforce needs (Real Time Talent).

²² In order to meet this goal, Minnesota will need an additional 110,730 persons age 25-44 to complete a postsecondary credential by 2025. Of those, 6,120 credentials must be earned by American Indians, 5,490 by Asians, 32,830 by Blacks, 4,240 by multiracial individuals, 37,300 by Latinx, and 24,050 by whites (Minnesota Office of Higher Education, Educating for the Future, 2019).

²³ Despite COVID-19, job postings for IT positions remained high in Second Quarter 2020.

Table 4 – Startups & Innovation SWOT

Strengths	Weaknesses
 Establishment of new firms in state has increased 38.4% from 2014-2018 Venture capital invested in the region's companies has increased 18.5% from 2014-2018 Among peers, region has best five-year survival rate of new firms High concentration of Fortune 500 headquarters and a Tier 1 research university that fuels innovation, including patents 	 Financial and technical assistance to startups during COVID-19 pandemic are lacking Among states where peer regions are located, Minnesota is last in the rate of new firm establishments since 2016 Venture capital growth rate lags many peer regions Women and people of color have less access to capital
Opportunities	Threats
 Forge North initiative is bringing together support organizations, venture capital firms, and others to connect to national and global investors Launch Minnesota initiative is prioritizing early stage entrepreneurship & innovation Partnerships are focused on specific goals including early stage capital, startup-toenterprise connections, and racial equity 	 Drop in entrepreneurial activity due to the COVID-19 pandemic Increased failure rate of startups and small businesses during extraordinary economic circumstances like the COVID-19 pandemic Disproportionate impacts to female and people of color entrepreneurs during economic downtowns Economic downturns negatively impact deployment of venture capital outside of top markets Risk averse local culture threatens momentum when startup failure rates are high

Table 5 - Talent Migration SWOT

Strengths	Weaknesses
 Region ranks well in areas that workers consider (e.g., strong economy, career options, high overall quality of life) Among the top metros for retention of new workers Net migration of workers aged 25-34 years increased 3,900 from 2014 to 2018, the 3rd highest migration shift among peer metros Global and national headquarters draw and retain talent from around the world 	 Unclear brand and image of region Region ranks near bottom of large metros for talent attraction People of color report negative experiences and perceptions of region International migration has declined by 29% from 2014 to 2018
Opportunities	Threats
 New and developing partnerships between Fortune 500 companies, national universities, and professional associations Building on recent improvements in attracting and retaining talent Make It. MSP. initiative 	 COVID-19 further reducing international immigration Faster growing and more diverse regions are drawing talent away from region²⁴ Housing cost inflation threatens region's overall low cost of living Competition with smaller and lower cost regions as a result of increased workplace flexibility

²⁴ Analysis of LinkedIn professional profiles show that over the last 12 months most professionals moved to Chicago, New York, San Francisco, Los Angeles, and Denver.

Table 6 – Regional Planning & Infrastructure SWOT

Table 0 - Regional Flamming & Infrastructure 5WOT	
Strengths	Weaknesses
 Coordinated <u>regional and local planning</u> supported by research and engagement. Minneapolis-St. Paul International Airport (MSP) is the third largest Delta hub, with proximity to regional job concentrations via highways and transit. Highway system meets or exceeds federal preservation targets. Existing and planned network of transitways, arterial bus rapid transit, and <u>MnPASS</u> lanes. <u>Growth in commercial/industrial tax base is pooled and shared</u>.²⁵ System of bikeways and trails. Cities must acknowledge and plan for their "share" of affordable housing.²⁶ 	 The large number of jurisdictions, and their competing perspectives, complicates coordination.²⁷ Geographic concentrations of poverty, including racial segregation, are pronounced²⁸²⁹. Lower overall density of development limits the effectiveness of transit³⁰. Longer overall commute times for low-income workers. Lack of funding/financing for housing, especially to support deep levels of affordability. Some major freight terminals have poor connections to major highways.
Opportunities	Threats
 Region's policymakers and leaders recognize equity issues related to people of color. Increased recognition and understanding of the impacts of climate change. Increased demand for multifamily housing near jobs, services, and amenities. Potential increase in job concentrations near new transit stations. Technology improvements may improve the efficiency and reliability of moving people and goods. Buildout of transit and MnPASS systems. 	 COVID-19 impacts on aviation system and transportation funding Uncertain funding for transit system. 31 Loss of prime industrial land connected to rail and river freight networks. Access to jobs for people in poverty. Jobs / housing mismatches. Gentrification near transit and job centers. Congestion impacts on job access and freight Freight rail congestion, including near the Hoffman Junction in St. Paul. Vulnerable infrastructure due to climate change (e.g., flooding, freeze/thaw cycles, and excessive heat)

²⁵ Fiscal Disparities Program

 ^{26 &}lt;u>Affordable Housing Facts</u>
 27 There are 186 units of local government in the 7-County jurisdiction of the Metropolitan Council.

²⁸ Metro Stats: Concentrations of Poverty

Visualizing Regional Inequities

New York Stats. Concernitations of Personal Visualizing Regional Inequities

According to the 2010 Census, the region was the 16th most populated but the 27th most dense.

Chapter 4, Transportation Finance, of the 2040 Transportation Policy Plan describes these issues.

Table 7 - Energy Needs SWOT

Strengths	Weaknesses
 Strong partnerships between utilities, businesses, government, and non-profits³² Leadership in policy innovation³³ High quality level of service³⁴ Low energy rates³⁵ Renewable energy resource potential High demand for renewables 	 Most energy is imported Limited transmission capacity and lengthy process to improve Utility business models based on growth in demand Innovation is hindered by utility governance, access to capital, and regulatory regime Workforce shortages High costs of transition to renewables for lower income households and businesses
Opportunities	Threats
 Minnesota has highest community solar capacity in the nation³⁶ Projected growth of solar Import substitution potential of renewables Increasing demand for clean energy³⁷ Grid modernization³⁸ Electrification of buildings and vehicles Business attraction to renewable energy³⁹ Job growth in clean/green energy⁴⁰ 	 Aging infrastructure and opposition to transmission lines Limited labor pipeline for clean/green energy industry Intermittent nature of renewables and extreme nature of Minnesota climate Cybersecurity concerns Extreme weather impacts on older infrastructure⁴¹ Vulnerability of older infrastructure in areas of concentrated poverty

³² See <u>e21 Initiative</u>, <u>Minneapolis Clean Energy Partnership</u>, <u>Natural Capital Project</u>, <u>Minnesota Sustainable Growth Coalition</u>,

³³ See <u>Xcel Energy's Time of Use Pilot</u> and <u>Minnesota Department of Commerce Conservation Improvement Program</u>

³⁴ U.S. News and World Report Energy Rankings

³⁵ <u>U.S. Energy Information Administration State Electricity Profiles</u> and "Report Card for Minnesota's Infrastructure." Minnesota Section of the American Society of Civil Engineers. (2018)

³⁶ Heeter, Jenny (2019): Sharing the Sun Community Solar Project Data. National Renewable Energy Laboratory. https://dx.doi.org/10.7799/1560152

³⁷ See *Utility* responds to commercial green power demand in Minnesota

³⁸ Xcel Energy: Our Energy Future - Advanced Grid

³⁹ Google clears regulatory hurdle to build Minnesota data center

⁴⁰ Solar Industry Growth and Minnesota Clean Energy Economy Profile

⁴¹ Xcel Energy and Storm Readiness

Table 8 - Broadband SWOT

Strengths	Weaknesses
 MN DEED Office of Broadband Development (OBD) works to improve availability through technical and financial assistance Regional internet provider partnership with FCC ensures residents and businesses can stay connected during the COVID-19 pandemic Region has one of the lowest rates of digital poverty⁴² Minnesota is viewed as an exemplary model of a State-led broadband initiative⁴³ 	 Region fell to 8th among peers in broadband infrastructure capacity Funding limitations to support deployment of broadband infrastructure Coordination challenges between Minnesota Department of Transportation (MNDOT) and MN DEED OBD for use and management of right-of-way for conduit Less return on investment and related affordability for rural areas
Opportunities	Threats
 Increased funding for OBD's Border to Border Grant Program. "Dig Once" policies and practices for the installation of broadband infrastructure Institutionalization of coordination between OBD, MNDOT, and broadband providers and utilities. Emerging demand in precision agriculture, blockchain management, and telehealth Implementation of State goals for availability and speed⁴⁴ 	 Increasing digital divide with rural areas as a result of business models that emphasize return on investment Reliance on private capital without municipal investment may restrain advancement

 $^{^{42}\ \}underline{https://www.brookings.edu/blog/the-avenue/2020/02/05/neighborhood-broadband-data-makes-it-clear-we-need-an-agenda-to-fight-digital-poverty/$

⁴³ At least 18 other states are formally looking at establishing a Broadband Taskforce and statutory speed goals.
⁴⁴ Goal are to be within the top five states in the nation for broadband speed universally accessible to residents and businesses, the top five states for broadband access, and the top 15 when compared to countries globally for broadband penetration.

Table 9 - Climate Hazards & Planning SWOT

Strengths	Weaknesses
 Coordination includes the <u>Interagency Climate Adaptation Team</u> (ICAT) <u>Minnesota State Hazard Mitigation Plan (2019)</u> considers monetary impacts of hazards on government and infrastructure. Relationships between academia, non-profits, and government agencies⁴⁵ Tools and case studies like the Metropolitan Council's <u>Climate Vulnerability Assessment</u>⁴⁶ Climate addressed in 40% of local plans. Understanding of local technical assistance needs⁴⁷ <u>Minnesota Department of Health Climate and Health Program</u> public outreach 	 Statewide Hazard Mitigation Plan does not consider the indirect and long-term impacts on employment, access to employment, and public health Lack of funding for local implementation Lack of data and tools that are inaccessible to staff and policymakers who are not subject matter experts Precipitation and urban heat island data are based on older data; updated source data is needed⁴⁸
Opportunities	Threats
 Improved coordination as a result of the Governor's Executive Order establishing Subcabinet on Climate Change Formalized partnerships with private sector. Recent State funding to acquire dynamically downscaled climate data Forthcoming Met Council Climate Action / Resilience Plan Metropolitan Council research Metropolitan Council partnership with University's Resilient Communities Project State Hazard Mitigation Plan (2019) has identified climate change-related hazards that can influence County Hazard Mitigation Plans 	 Inability of policymakers and practitioners to keep pace with changing climate conditions Climate change and resilience policies not reflected in most capital improvement plans Nearly half of metro local communities have not enacted policies related to threats of extreme precipitation and heat⁴⁹ Extreme precipitation overwhelming storm sewer system resulting in flooding Extreme precipitation events impacting mobility/accessibility as a result of flooding Aging and undersized infrastructure may be more vulnerable to failure as a result of increased stress Increased number of extreme heat days affecting vulnerable populations and placing increased demand on the electric grid

⁴⁵ These efforts include the University of St. Thomas's <u>Sustainable Communities Partnership</u> and <u>Minnesota</u> GreenStep Cities.

⁴⁶ See also the City of Minneapolis Climate Change Vulnerability Assessment and Ramsey County Climate Change Vulnerability Assessment.

⁴⁷ Minnesota Pollution Control Agency (MPCA) <u>Climate Adaptation Planning Survey (2019)</u>
48 See <u>Atlas 14, Islands in the Sun</u>, and <u>Land Surface Temperature data</u>.
49 According to audit by Metropolitan Council Local Planning Assistance.

Table 10 - Equitable Development SWOT

Strengths	Weaknesses
 Black, Indigenous and People of Color own more than 47,000 businesses that generate more than \$700 million in annual payroll Thriving cultural and business districts, including those representing recent immigrants from Latin America, East Africa, and Southeast Asia. 	 The Brookings Institution <u>Metro Monitor</u> shows that the region lags its peers in inclusive economic growth The region's BIPOC communities are disproportionately excluded from tech sector jobs despite the industry's high demand for workers
Opportunities	Threats
 The region established the <u>Center for Economic Inclusion</u>, the nation's first cross-sector organization dedicated to growing the economy by closing racial wealth gaps Achieving racial income parity would add \$32.1 billion to our region's economy by 2040 The impacts of COVID-19 and recent civil unrest over the actions of police create a moral imperative for industry leaders to confront implicit and explicit biases within their organizations 	 <u>COVID-19 economic impacts</u> are having disproportionate negative impacts on BIPOC communities who are overrepresented in impacted industries The pace of housing construction is not meeting demand, leading to escalating housing costs for renters and prospective new homeowners Communities with higher employment growth may lack affordable housing

Appendix: Metropolitan Governance

Council Governance

The Minnesota Legislature created the Council in 1967. Its jurisdiction comprises the counties of Anoka, Carver, Dakota, Hennepin, Ramsey, Scott and Washington. The Council's governing board has 17 members who are appointed by and serve at the pleasure of the governor. Sixteen members represent geographic districts of roughly equal population across the region. The Council chair, the 17th member, serves at large. Charlie Zelle serves as the current chair.

The role of Council members is to provide a regional perspective and work toward a regional consensus on issues facing the metropolitan area. All meetings of the Council and its subcommittees are open to the public.

Council staff is organized in major divisions that focus on transportation planning; transit operations; wastewater treatment, water supply and water quality; and community development.

Metropolitan Planning Organization (MPO)

The Metropolitan Council is the federally designated Metropolitan Planning Organization (MPO) for the seven-county Twin Cities area. It oversees planning for the region's transportation system, including highways, transit, aviation, bicycles, and pedestrians. Because efficient movement of people and goods supports a healthy economy, a high-functioning transportation system is essential to a prosperous regional future.

The Minnesota Legislature established the Transportation Advisory Board (TAB) in 1974 to include local elected officials, significant transportation partners, and resident representatives to advise the Council on the regional transportation planning and funding processes. The 34-member TAB provides formal review of regional and state transportation plans; solicits, evaluates, and selects projects to receive federal transportation funds; and conducts public hearings and adopts the region's Transportation Improvement Program.

Appendix: Regional Transportation System Overview

Minneapolis-St. Paul International Airport (MSP)

The Minneapolis-St. Paul International Airport (MSP) is the 17th busiest airport in the U.S. for passengers and 12th for aircraft operations. It is a base for Sun Country Airlines and Delta Air Lines' second largest hub. MSP currently connects to 167 destinations, including 32 international non-stop destinations. MSP has been named by Airports Council International as the <u>best airport in North America</u> for four consecutive years (2017-2020) and the most efficient airport in North America by Airport Transport Research Society (2017-2019).

MSP airport operations were significantly impacted by COVID-19 related stay-at-home orders. According to data from the Transportation Security Administration, the number of outgoing travelers from MSP in March 2020 dropped to less than 10% of March 2019 levels.

Rail and Intermodal Facilities

The region is served by four major freight rail corridors, operated by the carriers Burlington Northern Santa Fe (BNSF), Canadian National (CN), Canadian Pacific (CP), and Union Pacific (UP). Several Class III railroads provide short line service in the region. The region includes two intermodal facilities: the BNSF intermodal facility in Saint Paul and CP's intermodal terminal in Minneapolis, which loads and unloads domestic and international containers.

Interstate Highways

Two major interstate highways connect our region to the rest of the United States: Interstates 35 and 94. These roadways travel through the two core cities in the region, Minneapolis and St. Paul. They are also the two most heavily used truck freight corridors for the region, connecting the rest of the state's agricultural and natural resources to the metropolitan area.

Public Transit Services

The public transit system is operated by six transit agencies, the largest of which is Metro Transit. The system includes two light rail lines, a commuter rail line, three bus rapid transit lines, and hundreds of local and express buses. Services also include Transit Link and Metro Mobility, which provide rides to regional residents who are not otherwise able to access regular transit. In 2019, there were about 91.5 million rides take on the public transit system, one-third of which were on light rail or bus rapid transit lines. About 70% of riders were going to school or work and 23% were riding for social/recreational purposes or to access shopping.

Bicycle and Pedestrian

The seven-county region includes about 3,900 miles of bikeways, with over half of that mileage on off-street trails. Communities in the Twin Cities are also planning for nearly 2,900 additional miles. Walking accounts for about 8.5% of all trips in the region while biking accounts for about 1%. The average trip length by biking is 3.3 miles and for walking, it is 0.8 miles. These modes are expected to grow in importance.

Appendix: Workforce Development System

Accessible Post-Secondary Education and Career Training

The Minnesota State Colleges and Universities System (MNSCU or Minnesota State) provides accessible and affordable post-secondary education to individuals across the state. It is the third largest system of state colleges and universities in the United States with 30 colleges, 7 universities, and 54 campuses. Within the 15-county region, there are 12 colleges and 1 university. Minnesota State serves over 350,000 students each year, offers 3,900 academic programs, and provides over 15,000 specialized training classes. Through its diverse career and technical training programs, Minnesota State aims to equip students with high-demand skills that meet labor market and industry needs.

Workforce Development System

Minnesota's <u>Workforce Development System</u> has two main components: Regional Workforce Development Areas (RWDAs) and Local Workforce Development Areas (LWDAs). In 2014, the passage of the Workforce Innovation and Opportunity Act (WIOA) prompted the state to designate six RWDAs, which supplemented the 16 pre-existing LWDAs. Regional planning occurred informally before the enactment of the WIOA; however, the new requirement helped to better align workforce development initiatives and resources across the state. The 15-county metropolitan area includes <u>three RWDAs and eight LWDAs</u>.

The WIOA requires planning regions to submit four-year plans to be eligible for workforce development funding. These plans outline the current workforce development system, establish goals for the future, and identify applicable strategies. Through this requirement, the WIOA promotes collaboration between government, nonprofit, education, and industry partners and supports the development of career training programs that serve the needs of both workers and employers.

In addition to partnering with each other, workforce development organizations collaborate with local academic institutions. Nearly all workforce boards in the region have a representative from a local community college to provide information on the incoming labor force and support the development of academic and training programs.

Local academic institutions and industries also effectively collaborate and strategize around workforce development in the region. For instance, Minnesota State hosts eight <u>Centers of Excellence</u> (Centers) that work in partnership with employers, colleges and universities, schools, and communities to support the state's leading industries. The Centers engage these groups to discuss workforce challenges and develop collaborative solutions. The eight industries represented are Northern Agriculture, Southern Agriculture, Energy, Engineering, HealthForce, IT, Advanced Manufacturing, and Transportation.

In addition, industries in the region participate in workforce development collaboration through programs like the <u>Sector Skills Academy</u>. The Sector Skills Academy is a program created through a partnership between the Greater Metropolitan Workforce Council (GMWC), <u>MSPWin</u>, <u>Corporation for a Skilled Workforce</u> (CSW), the Aspen Institute, and local stakeholders. The goal of this program is to create and sustain high-performing sector partnerships in the region. Throughout the Academy, a cohort of six sector teams participate in a 12-month professional development program that combines learning, planning, and action. The Academy also helps workforce boards and academic institutions better understand employer needs and connect skilled workers to those opportunities.

Work-Based Learning, Internships, and Training Programs

Minnesota State offers a wide range of work-based learning opportunities for hundreds of degree and certificate programs. Minnesota State requires <u>program advisory committees</u> whose members include employers, students, and faculty. As of January 2019, there were 22 industry and education advisory

committees that annually engage with more than 600 business leaders. Industry representatives provide insight on workforce needs that inform the development of academic and training programs and help prepare students to fill job vacancies⁵⁰.

The Department of Employment and Economic Development (DEED) also operates the <u>Minnesota Job Skills Partnership</u> (MJSP), which works with businesses, academic institutions, and nonprofit organizations to expand their capacity to develop and provide education and training opportunities across the state. MJSP helps connect employers with specific training needs to academic and nonprofit institutions to design relevant training programs. Academic institutions in the region participate in these partnerships to provide students with opportunities to develop competitive skills for careers in high-demand industries.

The MJSP Partnership offers five grant programs to fund these projects:

- Partnership Program
- Pathways Program
- Job Training Incentive Program
- Low Income Worker Training Program
- Automation Training Incentive Pilot Program

Academic institutions in the region effectively use state and federal funds to develop and maintain career and technical programs aligned with regional workforce and labor market needs. Through the Leveraged Equipment Program, Minnesota State receives funds from the State to update essential equipment used to train students for jobs in high-demand sectors. The Minnesota Legislature also provides funds for the *Workforce Development Scholarship Program*, which gives scholarships to students to pursue careers in leading industries. Minnesota State and other academic institutions in the region receive federal grant funds from the *Perkins V legislation* to improve and expand Career and Technical Education (CTE) programs. They use these funds to promote stronger connections between secondary and post-secondary education through a focus on Programs of Study (POS). These funds also support partnerships between academia and industry in the form of work-based learning experiences and industry-recognized credentials

Data-Driven Workforce Solutions

Academic institutions, local governments, industry associations, and community organizations effectively use labor-market information from state agencies and research organizations to develop data-driven solutions to regional workforce challenges. A primary source of labor-market information is *RealTime Talent*, an employer-led, cross-sector collaborative designed to align Minnesota's workforce. Workforce development partners that are members of the collaborative can access *TalentNeuron Recruit*, a tool that analyzes online job postings and hiring data and provides users with immediate, comprehensive, and job specific information. Groups then use this data to identify employer and workforce needs, and inform the development of recruitment, education, and training processes.

⁵⁰ Minnesota State Centers of Excellent Report to the Legislature (2019)

Appendix: Metropolitan Council Business Item Adopting Framework

To be included upon adoption.



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Metropolitan Council 390 Robert Street North Saint Paul, MN 55101

SUBJECT: Equity Advisory Committee Comments and Recommendations on the Regional Economic Framework

To the Metropolitan Council:

The Equity Advisory Committee (EAC) met with Community Development staff Mike Larson and Lisa Barajas; Tawana Black, Center for Economic Inclusion; and Amanda Taylor, Greater MSP during the EAC's July committee meeting. Following the presentation, several committee members formed a working group (undersigned below) to present the following recommendations and considerations of the EAC, the Met Council's appointed body to advise policy and processes that advance equity in the region.

Overview of the Committee's recommendations

The EAC's recommendations, described in the following sections of this document, center on several key themes:

- Clarify the purpose of the framework and the Met Council's role and responsibility
- Center racial equity, acknowledge and address structural racism and disparities
- Disaggregate information by race
- Include processes that engage community members, particularly those disproportionately affected by COVID, in decision-making and directing investment

The EAC further:

• Recommends the Regional Economic Framework implementation activities appear on the EAC agenda each month for EAC input.

In order to fully implement Thrive MSP 2040 and address racial inequities in the region, the EAC strongly recommends that the Metropolitan Council immediately work to:

- Adopt an Equity Policy Plan as designed and developed by the EAC;
- Develop and implement equity impact assessments for use in all the Council's decision-making relating to its budgeting decisions and the use of its special set of regional authorities and investments.

As an action step in this framework.

Detailed Committee recommendations

The next section of this document contains recommendations organized by sections and page numbers of the draft Regional Economic Framework. Comments include questions for further reflection, requests for additional information or data, clarifications, reframing of the section or topic, and request for further action.

I. Unprecedented Regional Challenges and Regional Framework Overview

Committee comments: Clearly articulate how the framework will be used. Is its intention to guide funding decisions or provide access to new types of funding? What other kinds of decisions might be made using the framework? Who will be using the framework and in what ways?

The section on Partnership and Authority is confusing and opaque. What does "not assuming additional authority... acting in a regional convening role" mean? Who is being convened? Is anyone assuming authority? How might this framework influence the authority the Met Council already has?

II. Regional Background

Committee comments: The regional background should prominently acknowledge structural racism and resulting disparities. While disparities are noted, the root causes of them are not. Look to the language presented by the research and planning department or organizations like the Government Alliance on Race and Equity (GARE) for guidance.

A. Workforce Shortages Threaten Competitiveness, pg. 7

Committee comments: Racism is a key factor to this issue that needs to be named. The first statement clearly indicates why the second statement cannot be offered as a solution in of itself, and in fact is not the real issues. BIPOC enfranchised folks choose to leave. Instead state that institutions and Corporations will need to address systemic racism in order to address the large unemployment of BIPOC communities in our region and also in order to address the high attrition rates, underemployment and outward migration of BIPOC. Anti-immigration sentiments and a problematic immigration system has also impeded the ability of corporations to tap into the skilled immigrant labor force.

"The region also has difficulty attracting more highly educated and experienced workers of color, who also leave the region at a higher rate than their white counterparts. The Black unemployment rate, which is consistently higher than the white unemployment rate, means that there is an opportunity to address workforce supply through enfranchising more of the local workforce." pg 7.

B. Disparities Threaten the Region's Economy, pg. 5

Committee comments: The opening statement (below) is not very accurate. There is not enough evidence that there has been any substantial reform or replacing of policies that reinforce inequities. Instead say, there has been plenty of discussion and acknowledgement, and perhaps we are now beginning to start working on that reformation and new policies. Applaud the public institutions that have explicitly named racism as a public health crisis and a serious impediment to our success – MDH, Hennepin County, etc. This is a great step forward and should be accompanied by action. How will this framework help these institutions move in this direction?

"Civic leadership and public institutions are engaged in identifying, reforming, or replacing policies and practices that generate or reinforce inequitable experiences and outcomes. These realities are reflected in multiple strategies including Strategic Priority: Racial Inclusion, Strategic Priority: Regional Brand & Image, Strategic Priority: Talent Migration, and Strategic Priority: Workforce & Skills," pg. 5.

BIPOC communities that have been at the forefront of naming these disparities and advocating for these solutions since the beginning have been erased from this paragraph. Please state that BIPOC communities initiated the clarion call for racial equity in this region and continue to engage in this important work. Also, name the existing challenge that the work of these communities has not been acknowledged and valued and in fact the work going forward should be community centric lifting up the wisdom of these communities. This should the set the stage for the development of a community centered framework where these voices are valued and lead the way.

We must be explicit about how these disparities came about and name the problem. They just didn't happen. Also, please state that despite all these numerous strategies, the region is still grappling with a downward spiral in disparities. We are not closing the gap. This should then catapult us into saying that we don't need just the same old regular interventions. This evidence lets us know that we need new, innovative disruptive measures if we are to address them. That should be the reason for developing this Framework. A new way of thinking.

As a starting point to dealing with regional disparities, the Council should commit to implementing the following actions as outline in its latest Regional Development Guide, Thrive MSP 2040 (ACP50's):

- Work to mitigate Areas of Concentrated Poverty and Racially Concentrated Areas of Poverty by better connecting their residents to opportunity and catalyzing neighborhood revitalization.
- Work with communities to create more income-diverse neighborhoods, including strategically targeted subsidies to develop market-rate housing in areas that lack market-rate options.
- Use Livable Communities Act resources to catalyze private investment in Areas of Concentrated Poverty and Racially Concentrated Areas of Poverty.
- Actively partner in neighborhood revitalization efforts such as Penn Avenue Community Works in North Minneapolis.
- Conduct a regional inventory of industrial land that considers the location of industrial land relative to the potential workforce eager to access nearby higher wage job opportunities.
- Work with our partners and stakeholders to identify indicators used to measure how projects, supported with Council resources, advance equity, including helping residents of Areas of Concentrated Poverty and Racially Concentrated Areas of Poverty, lower-income households, or people with disabilities.

C. Economy Overview: Slowing Growth Before Pandemic, pg. 7

Committee comments: A race and gender lens would be important in the economic overview. Some of the industries noted in Figure 4 and explored in p. 9-13 have significant hiring disparities/overrepresentation within them. While disparities are noted on p. 14, again the root causes seem to be "they just happened", rather than clearly articulating the systemic racism that caused them. Figure 4 should have a disparities overlay. Figure 6 should be updated to include the analysis that was presented by the Met Council research team to show areas of disparate wealth and should include further disaggregation to show how these areas have intentionally excluded people who are Black, Indigenous and people of color.

III. COVID Pandemic, pg. 19

Please also include that communities most impacted stepped up and implemented creative and innovative strategies to address their communities' needs. There is a lot to be learned from these community created solutions which should be uplifted, supported and sustained going forward. They could hold the key to the long-lasting sustainable solutions that have been elusive for so long.

"Public and private sector partners have moved quickly to provide relief to residents and businesses and address health care equipment and services challenges." pg. 19.

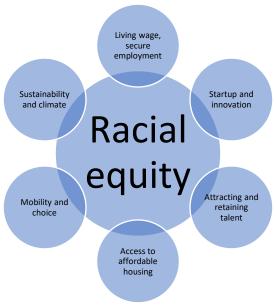
A. Recovery Framework, pg. 19

Committee response: There are already local efforts outside of the leadership areas of these entities in greatly impacted COVID areas that are already under discussion and being moved by local communities, organizations and municipalities in key areas of the region. These organizations have more influence in their own communities. There should be an articulation of how, they envision this work being incorporated, or how they play a lead-follow role.

"The GREATER MSP Partnership and Center for Economic Inclusion will play leadership roles in the regional recovery effort. This includes leading regional multi-sector efforts to help stabilize the economy, address the disparate economic impacts of COVID-19, and inspire economic regeneration and growth that results in equitable outcomes." pg 19.

IV. Strategic Directions, Action Plan, and Evaluation Framework

Committee comments: The framework is designed as a response to COVID. Given the incredibly disparate effects of COVID, building on decades of systemic racism in the region, racial equity should be in the center, with other strategies/priorities emanating from racial equity. The Strategic Priorities, instead of being depicted as one of many tiles, it could look like this (figure below). Note that "skills and workforce" has been eliminated and "brand and image" and some of the other titles have been changed in ways that could potentially be more meaningful.



Please eliminate the *Strategic Priority: Regional Brand & Image*, as a solution to addressing these disparities. 'Branding over' BIPOC's pain is not a solution.

The action plan needs to include processes that will engage community members, particularly those disproportionately affected by COVID, in decision making and directing investment (one possible strategy is to engage ethnic Chambers of Commerce or community-based organizations).

Dashboard information, action plan steps, and framework/measurements should be disaggregated by race and monitored by community groups so planning and implementation can be done in a manner that ensures everyone benefits and to ensure impact and equity.

A. Strategic Priority: Racial Inclusion, pg. 25

Committee comments: We should also name those institutions and corporations that are also responsible for providing a more racially inclusive environment which eliminates these workers from the labor force.

"A more equitable economy will more meaningfully support disenfranchised workers that lack skills needed by many industries. This will reduce labor shortages that we expect in the future." pg. 25.

B. Talent Migration and Retention, pg. 33

Committee comments: We have to name the deficiency in transferring credentials among the immigrant community. This is exacerbating underemployment of skilled immigrants, especially immigrants of color. Our region is just not caught up in this area. We also have to name an unfavorable immigration system that is frustrating the efforts of corporation and H1B visa holders to increase a skilled labor supply.

C. New Climate Economy, pg. 37

Committee comments: We should include language from Thrive 2040, Parks & Open Space:

• Strengthen equitable usage of regional parks and trails by all our region's residents, such as across race, ethnicity, income, and ability.

D. Transportation and Mobility, pg. 39

Committee comments: In the 'Action Plan', this is where we can really uplift the integration of racial equity in the strategies. The Metropolitan Council has to name the completion of the Blue Line Light Rail extension as a major priority and commit to its completion as soon as possible. This corridor is the most diverse corridor in our region and also has the highest potential to uplift the BIPOC communities and not only connect them to opportunity, but also invest equitably in their communities. Metropolitan Council in their Choice, Place and Opportunity report commit to "Invest in a mix of housing affordability along the region's transitways."

We should add 'equitable' to this statement: "Preserve, maintain, and operate a safe and secure transportation system." Pg. 39.

Action Plan:

At the very least the Council *should* include the following actions as articulated in its own Thrive MSP 2040 Plan that are not included in the current draft *in the Action Plan section*:

- Include a measure of households who do not own private automobiles as one of the elements driving the Council's Transit Market Areas and defining the level of bus service neighborhoods expect to receive.
- Conduct Title VI service equity analyses—a federally prescribed process—to ensure that major changes in transit service do not lead to disparate impacts on low-income residents and communities of color.
- Complete environmental justice analyses that ensure no disproportionately high and adverse impacts of transportation projects to the region's people of color and low-income populations.
- Prioritize transportation investments that connect lower-income areas to job opportunities.
- Provide accessible transit vehicles and facilities and offer Metro Mobility service to supplement regular-route transit service to create transportation choices for people with disabilities.

- Engage neighborhood residents in transit planning to understand how to most effectively use transit service and investments to promote access to opportunity.
- Align its resources and work with other partners to help preserve a mix of housing affordability along the region's transit routes and corridors to help low-income households benefit from transit investments.
- Promote transit-oriented development that ensures a mix of housing affordability in transit station areas.

E. Housing Affordability, pg. 41

Committee comments: This strategy is greatly lacking in the current reality and conversations on what is happening in housing in our region. We need a more robust description. E.g. We are heading towards an eviction cliff. The impact of which will be devastating. It is a serious threat to our region. Actually, the anticipated mass displacement if not curbed, will render this whole framework untenable. Not just affordable housing, but access to it should be top priority of this framework. Tenants' rights need to be named as a priority. We need to name the need to increase production of affordable housing. Preservation is not enough. It is inadequate.

Section: Partner Input Highlights

Committee comments: Include the Fair Housing Implementation Committee's 'Addendum to the Regional Analysis to Impediments to Fair Housing'.

Section: Action Plan

Committee comments: This is where the Council should commit to implementing an equitable lens and prioritizing BIPOC communities in how it is making its investments that are directly related to housing, such as LCA and HRA vouchers, as well as its investments that influence when, where and how housing is developed, such as roads, transitways and buses and Sewer systems and commit to prioritizing its investments in areas that have and or will be accompanied with the development of deeply affordable housing.

Implementation of strategies in the Fair Housing Implementation Committee's 'Addendum to the Regional Analysis to Impediments to Fair Housing' in coordination with Equity In Place and partners.

 Develop strategies to build more homes in the region, in coordination with Prosperity's Front Door and the Governor's Task Force on Housing. – There must be a clear commitment to affordable housing in the region especially where the greatest need is. Therefore, this group must be expanded beyond just these 2 groups.

At the very least, the Council should also include the following as outlined it its own Thrive MSP 2040 Plan that are not included in the Action Plan of the current draft:

- Use its resources, including investments in transit, infrastructure, and redevelopment, to help create and preserve mixed-income neighborhoods and housing choices across the region.
- Encourage preserving existing housing where rehabilitation is a cost-effective strategy to maintaining housing affordability.
- Invest in and encourage new affordable housing in higher-income areas of the region, particularly in areas that are well-connected to jobs, opportunity, and transit.

- Ensure that local comprehensive plans guide an adequate supply of land to meet each jurisdiction's fair share of housing for low- and moderate-income households.
- Develop and provide tools, including competitive rent limits in higher-cost communities, to enable Housing Choice Voucher holders to choose the location that best meets their needs.
- Encourage increased resources for affordable housing at the federal, state, regional, and local levels to help close the gap between the region's affordable housing need and the supply.
- Support efforts to expand the supply of affordable housing that is accessible to people with disabilities.
- Work with housing partners and local governments to expand the supply of affordable housing available at all income levels, including extremely low-income households earning less than 30% of the area median income (that is, \$24,850 for a family of four in 2014).
- Promote regional and local efforts to streamline the process and reduce the costs of developing housing, including affordable housing.
- Support research and other activities related to fair housing, residential lending, and real estate practices to determine if discriminatory practices are occurring and limiting housing choices.

Section: Implementation Partners:

Committee comments: Include IX – Inquilinos Unidos Por Justicia, Equity In Place table that has been leading the region in transforming the narrative on how we talk about poverty in our region and advocating for equitable place based development, Housing Justice Center, HOMELine, Housing Equality Now St. Paul – all these groups are leading the conversation that is relevant in this moment of addressing tenants' rights, and promoting the production of affordable housing.

Section: Implementation Framework:

Committee comments: This must include the measurement of allocation especially of public resources. The Housing Justice Center has done a lot of work in tracking the disparate impact of the use of tax credits in housing development.

This is also where the Council can commit tracking where and how it is making its investments that are directly related to housing, such as LCA and HRA vouchers, as well as its investments that influence when, where and how housing is developed, such as roads, transitways and buses and Sewer systems and commit to prioritizing its investments in areas that have and or will accompanied with the development of deeply affordable housing.

A note on Community Engagement

Throughout the work on the REF, and in all its work, the Council should implement the commitments laid out in Thrive MSP 2040 for community engagement:

- Define consistent expectations of how the Council will engage with the region's residents and constituencies.
- Evaluate what types of policy, planning, and operational decisions need what levels of engagement, recognizing that not all decisions need and merit the same intensity of engagement.
- Collaborate and consult with members of the community, especially historically underrepresented populations.
- Focus on developing lasting relationships with the region's residents and constituencies.
- Highlight best practices for engagement in our region.

• Work toward making decisions with people, not for people.

On behalf of the Equity Advisory Committee, thank you for the opportunity to review and comment on the Regional Economic Framework (REF). Please contact us if you have any questions about the committee's recommendations or comments.

Sincerely,

Nelima Sitati Munene, EAC Co-Chair
Francisco Gonzalez, EAC Co-Chair, Met Council Member District 12
Anita Urvina Davis, District D, Minneapolis
Edward McDonald, District F, Oakdale
Leah Goldstein Moses, District H, Eagan
Tie Oei, District B, Eden Prairie



August 5, 2020

To:

Tawanna Black, Founder & CEO Center for Economic Inclusion Peter Frosch, CEO GreaterMSP Charlie Zelle, Chair, Metropolitan Council

Re: EDA COVID-19 Regional Economic Framework (REF) Letter of Support

As we navigate the economic and racial inequities that affect our region and our country, it has become evident that a more coordinated regional approach to standing up a resilient and equitable economy is essential. I first learned about the EDA COVID-19 funds that were available during a standing U.S. Chamber Foundation national leadership network meeting in May 2020. Shortly after that meeting I learned organizations in this region were not eligible to apply as prior EDA submissions had not been pursued in the metro.

I appreciate your leadership to accelerate our region's ability to submit proposals for funding that is available for this 7-county region. Developing the Regional Economic Framework document and meeting EDA requirements was feasible, in record time, given the collaborative approach you have taken — and given the previously agreed-upon strategic framework that is in place for the metro. The development of a Regional Dashboard and the Center for Economic Inclusion's Indicators enable us to track progress toward improved results in areas such as Job Growth, Startups & Innovations, Talent Migration, Racial Inclusion, Skills & Workforce, Regional Image, Affordability, Transportation & Mobility, and a New Climate Economy. Further, these tools ensure that our region has a collective mission to advance inclusion by eliminating disparities observed by race, place, and income level—particularly in the workplace, economy, education, housing, and transportation.

RealTime Talent has been honored to contribute to our region's cross-sector work and labor market analysis. As partners in the work of both GreaterMSP and the Center for Economic Inclusion, I know our region is well-positioned to make informed choices about solutions that will move us forward on key metrics, with particular focus on disparities that have plagued members of our Black, Indigenous, and communities of color. Continuing to disaggregate data for all critical measures of economic viability, and improved economic results for all is paramount. Thank you again for your leadership to enable our region to take advantage of these available funds.

In Partnership,
Deb Broberg, Executive Director, RealTime Talent

Larson, Michael

From: Jenni Faulkner < Jenni.Faulkner@burnsvillemn.gov>

Sent: Tuesday, August 4, 2020 8:31 AM

To: Larson, Michael Cc: Charlie Vander Aarde

Subject: Econ Dev Strategic Plan Comments

Hi Michael,

I've had a chance to read the document and have a couple of questions/comments. My apologies that they are a couple days late.

- 1. Who owns this document? Thinking of who will be measuring the regional successes and failures with this plan?
- 2. I didn't see any mention of a desire to increase tax base which is really important when thinking about economic development. The document speaks a lot about increasing opportunities, which is good. But the overall goal is to increase prosperity and opportunities for everyone. One measurable of that is tax base.
- 3. I was a bit disappointed as an ED practitioner that brownfield or redevelopment was only mentioned once in the document. As far as being sustainable, maximizing existing infrastructure, and creating opportunities, this should be mentioned more in my opinion.

Thank you for the opportunity to comment.

Jenni Faulkner



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