

Transportation Committee

Meeting date: August 10, 2020

For the Metropolitan Council meeting of August 26, 2020

Subject: Onboard Technology Contract Award

District(s), Member(s): All

Policy/Legal Reference: Council Policy 3-4-3 Procurement Policy

Staff Prepared/Presented:

Nick Thompson, Director MTS (651) 602-1754

Jody Jacoby, Director Contracts and Procurement (651) 602-1144

Gerri Sutton, Asst. Director Contracted Transit Services (651) 602-1672

Robert Carey, Procurement Contract Administrator (651) 602-1083

Jess English / Manager of MTS Onboard Technology (651) 602-1697)

Division/Department: Transportation / Metropolitan Transportation Services (MTS)

Proposed Action

That the Transportation Committee authorize the Regional Administrator to execute Contract 19P383A with Procellis Technology, Inc. to provide contracted maintenance, installation and repair services for technology equipment on the MTS fleet for a period of not more than five years, and in an amount not to exceed \$6,044,000.

Background

MTS currently has a fleet of 1,173 vehicles. Many are equipped with technology systems supporting fare collection, vehicle routing and scheduling and security cameras. These systems require ongoing support to install, remove, repair, and conduct preventive maintenance for the MTS fleet. The term of the contract is three years with two, one-year options to extend, through September 30, 2026.

Rationale

MTS does not have staff to manage fleet maintenance on buses, so the work is contracted through a competitive process to a third-party vendor. The contractor is responsible for installing, maintaining, troubleshooting and removing equipment from buses as directed by MTS.

A request for proposal (RFP) was issued on June 2, 2020. Procurement facilitated a virtual pre-proposal meeting. Three proposals were received. Proposals were evaluated by a panel based on the following factors:

1. Quality of the proposal
2. Qualifications of the proposer
3. Experience of the proposer
4. Price of the proposal

Price was approximately equal in importance to a combination of the other three criteria.

The evaluation panel independently evaluated and ranked the proposals. A final consensus meeting was held on July 21, 2020, in which, the proposal submitted by Procellis Technology, Inc. rated highest when combining the technical components of quality, qualifications, experience and price. Procellis is also an MCUB certified business.



This investment reflects the Council's commitment to maintain and preserve regional transit infrastructure investments.

Thrive Lens Analysis

This action will provide the region with stability in the provision of safe and reliable transit for persons with disabilities (Equity). In addition, the service provided under this contract ensures that the assets are properly maintained and done so at a competitive price (Stewardship). Choosing an MCUB certified and veteran owned business promotes the Governor's Executive Order 15-02, promoting diversity and inclusion (Prosperity/Equity).

Funding

Funding has been included in MTS' annual operating budget and approved the Council under Contract Initiation Memo 19P383.

Known Support / Opposition

There is no known opposition to the proposed action.