

Recovery Through the Pandemic



Brian Ryks, CEO of Metropolitan Airports Commission
January 27, 2021

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Metropolitan Airports Commission

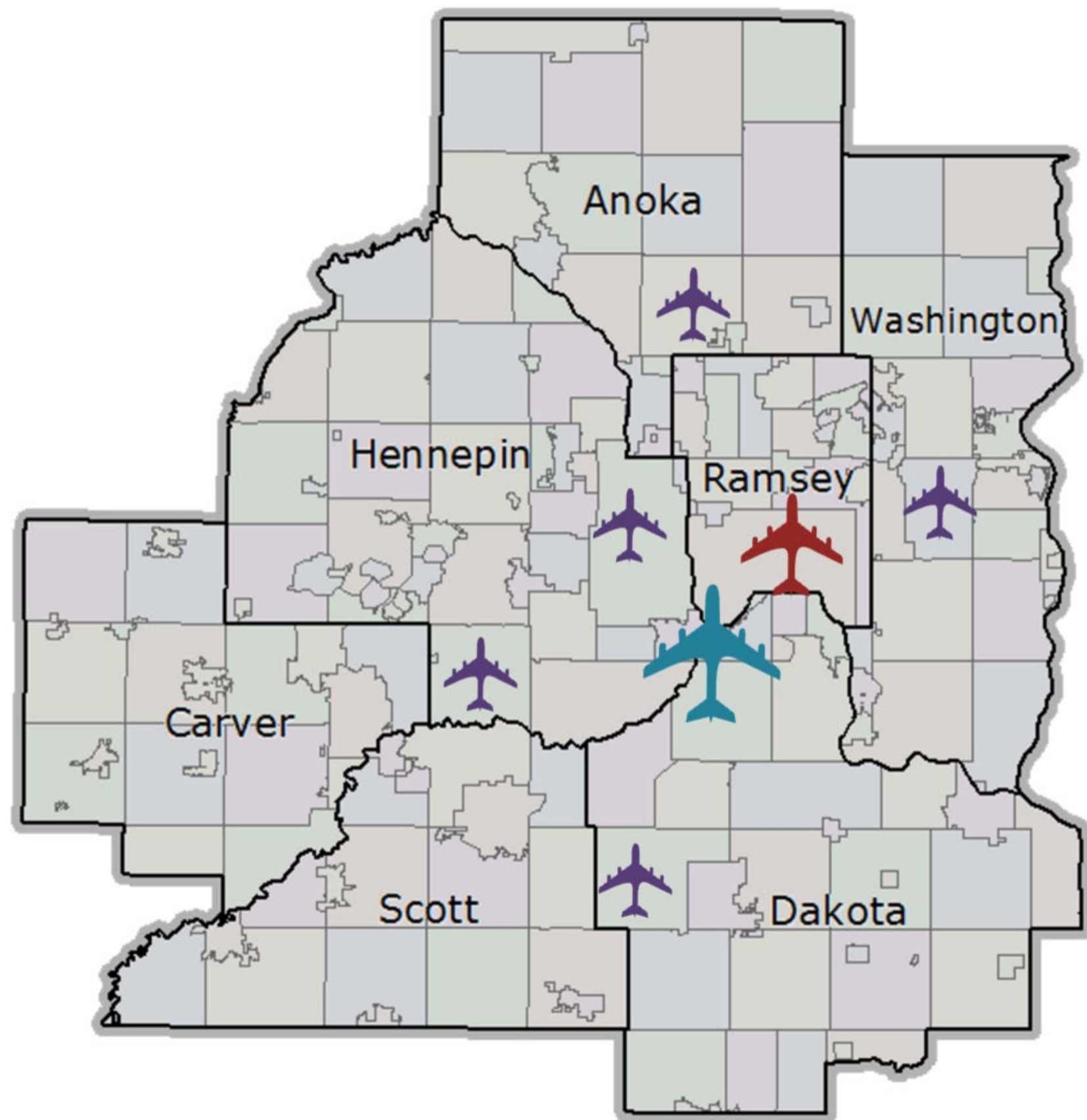


The Metropolitan Airports Commission

- A public corporation of the state created in 1943
- Legislated purpose:
 - Promote efficient, safe and economical air commerce
 - Develop the full potentialities of the metropolitan area as an aviation center
 - Minimize the environmental impact from air transportation and the public's exposure to noise and safety hazards around airports
- Can own and operate airports within a 35-mile radius of downtown Minneapolis and St. Paul

The MAC Airport System

The MAC owns and operates seven airports, providing convenient access to air transportation for all parts of the Twin Cities metropolitan area.





Commission Chair
Rick King



District A
Carl Crimmins



District B
Braj Agrawal



District C
Katie Clark Sieben



District D
Steve Cramer



District E
James Deal



District F
Rodney Skoog



District G
Richard Ginsberg



District H
Yodit Bizen



City of Minneapolis
Leili Fatehi



City of St. Paul
Ikram Koliso



Outstate St. Cloud
Patti Gartland



Outstate Duluth
Donald Monaco



Outstate Thief River Falls
Dixie Hoard



Outstate Rochester
Randy Schubring



Metropolitan Airports Commission

Apple Value Added Reseller

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Companion Certificate for a non-eligible domestic Main Cabin ticket. Payment of gov't imposed taxes. A limit of no more than \$75 required for up to 4 segments. Suggests changes, taxes, conditions & other restrictions apply. Visit www.delta.com/StatusPlus for more information.

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information



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AED

Our Mission

Connecting you to your world

The world fades. Your music shines.

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Arts@MSP presents
Holly Nelson
www.hollynelsonstudio.co
www.airportfoundation.org

Holly Nelson is an award-winning artist who has shown in over fifty solo and group exhibitions. Her paintings and pastels are included in the permanent collection of the Minneapolis Museum of Art, the University of Minnesota, the University of Wisconsin, and the University of Illinois. She earned her MFA from the University of Wisconsin. Always an avid painter, Ms. Nelson has enjoyed exhibiting her work in galleries and museums for many years. Her artwork has been featured in numerous magazines, newspapers, and on the covers of books. She has also been featured in several documentaries and has been interviewed on radio and television. Holly has also taught drawing and painting for many years at the University of Minnesota. She has worked with a wide range of artists and has been instrumental in the growth of their art and careers.

artjoy

Our Vision

Providing your best airport experience



- 650+ employees
- Operates much like a city, with its own:
 - Police
 - Fire
 - 9-1-1 dispatch
 - Building inspection
 - Planning and Development
 - Maintenance Department
 - Finance Department
- Funded by rents and fees paid by airport users, not by local income or property taxes



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COVID-19 Impacts

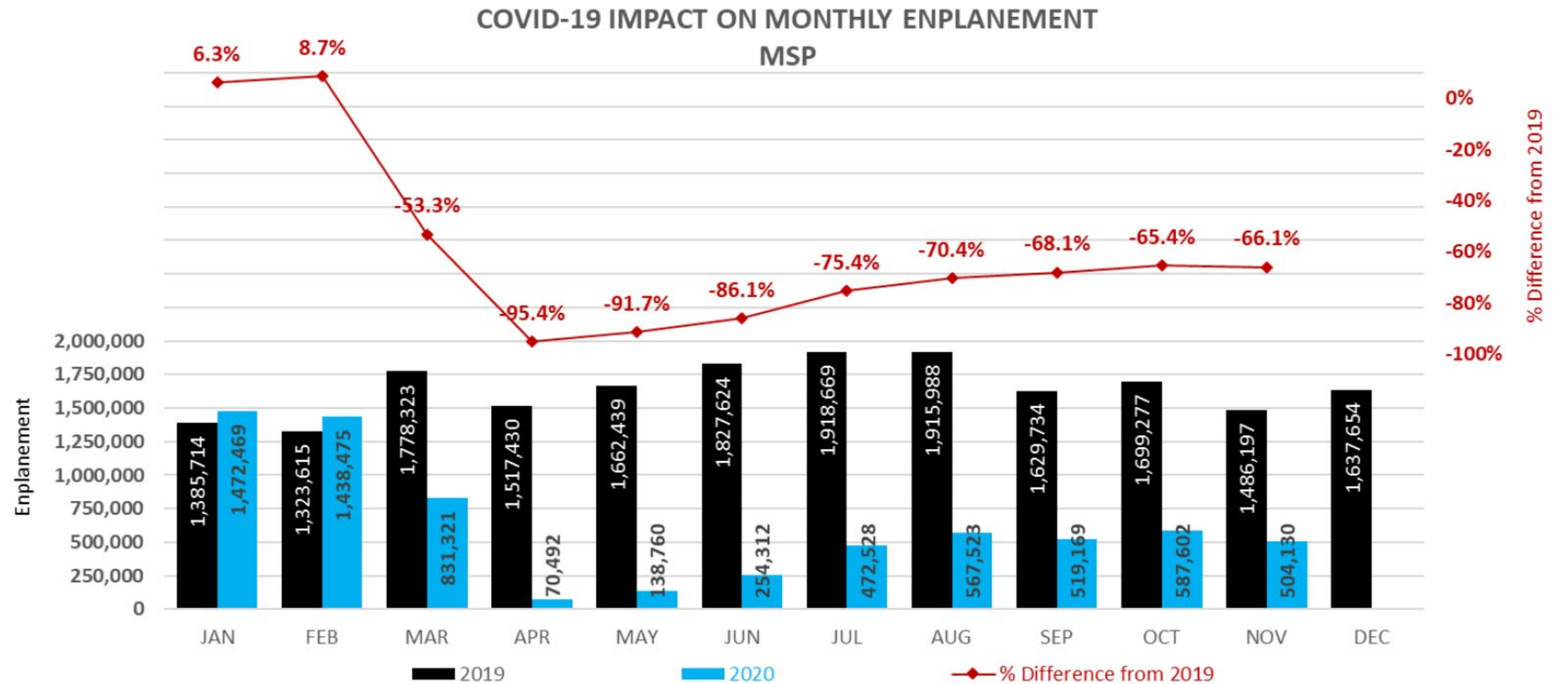
COVID-19 – Industry Impact

- U.S. airport losses = \$23 billion
March 2020- March 2021
- Newest Projections -
\$17 billion in losses - April 2021 – April 2022
- MAC – projected \$194 million drop in revenues in
2020
- \$245 million decline - total estimate



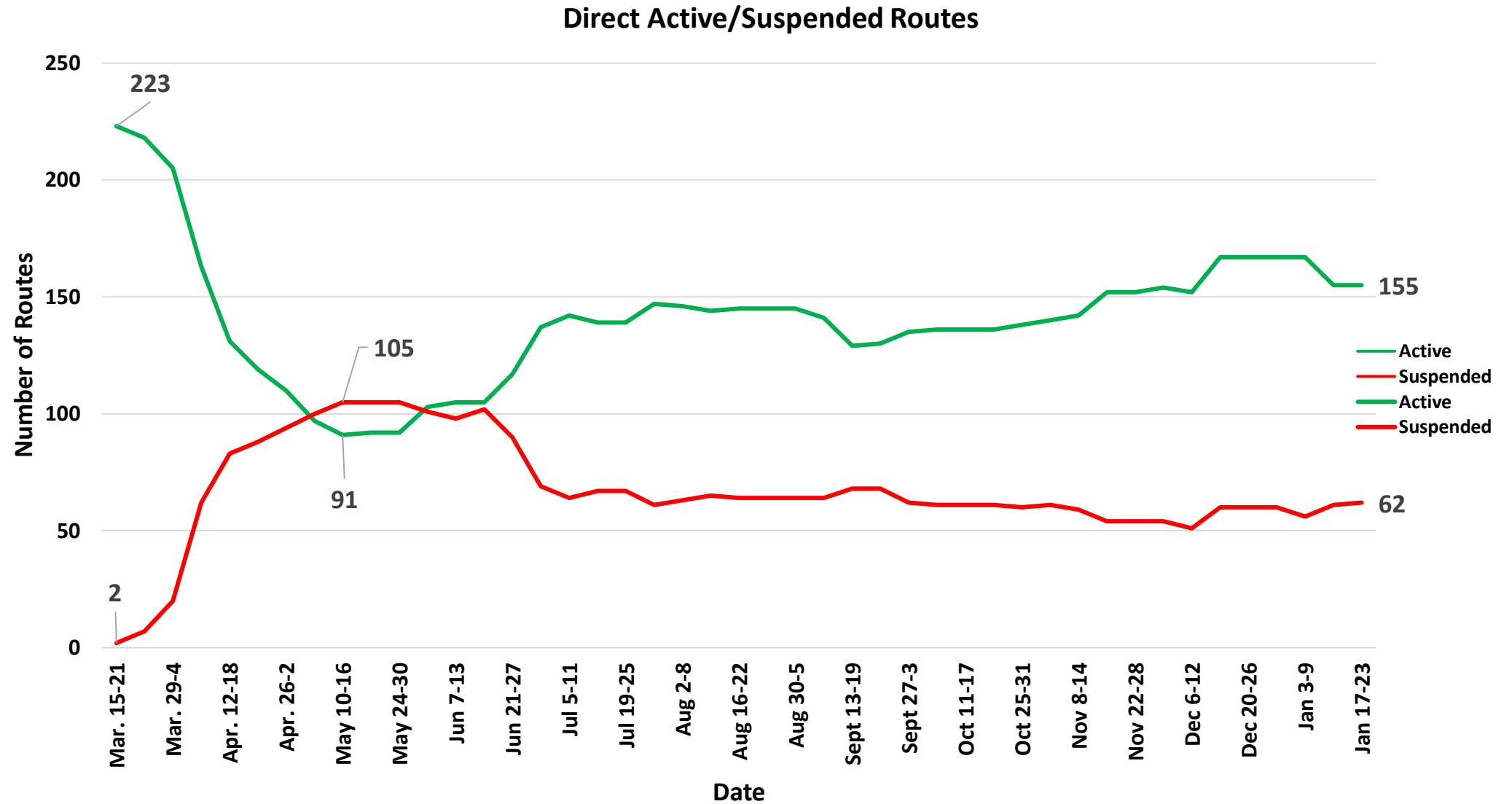
COVID-19 Travel Impact- Enplanements

MONTHLY ENPLANEMENTS IN 2020



COVID-19 Travel Impact - Routes

**ACTIVE VS
SUSPENDED
ROUTES
SINCE
COVID-19**



Revenue and Travel Rebound



Parking:
Average of
5,000 + vehicles
daily



Parking:
Revenues have
reached 25% of
2019 levels



Concessions:
54% of venues
now open.



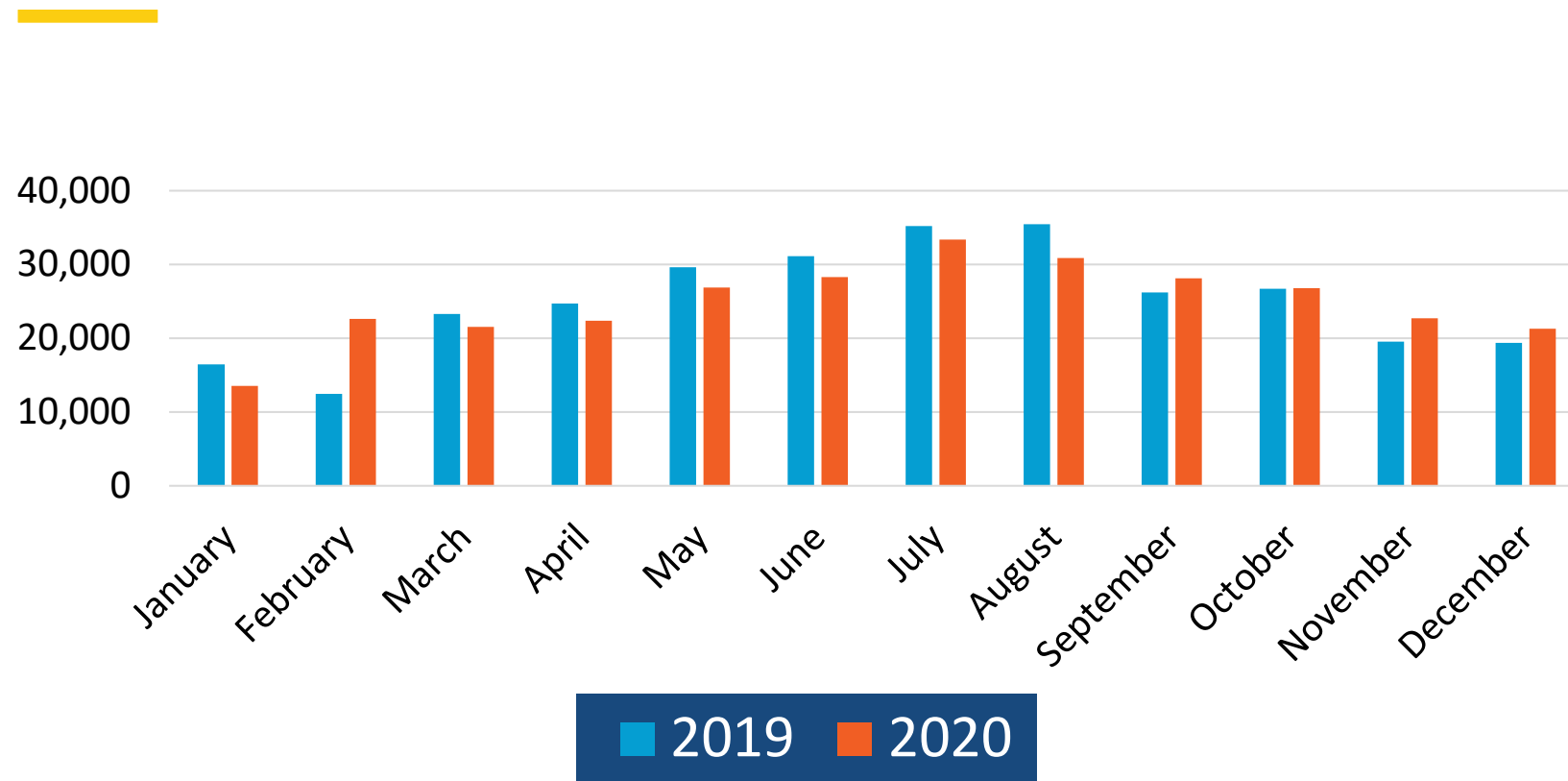
Flights
Operations:
30-40% below
2019

COVID-19 MAC Board Actions

- Provided relief to key partners:
 - More than \$15 million in waivers and deferrals to airlines, auto rental and concessionaires
 - \$41 million in reduced fees to airlines
 - \$4.7 million rent and fee reduction package for concessionaires that also includes longer lease terms and the ability to charge a hospitality fee of up to 4 percent.



Reliever Airport Operations



WEST METRO

Rising interest in flight lessons is fueling steady traffic at Twin Cities suburban airports

A rising interest in flight lessons is fueling steady traffic at Flying Cloud and Blaine airports

By Erin Adler Star Tribune | NOVEMBER 30, 2020 — 4:34AM



ELIZABETH FLORES — STAR TRIBUNE

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Health Safety Program

TRAVEL CONFIDENTLY **m**sp

Playbook

- Guidelines for MSP airport community
- Ensure safety of customers and employees
- Best practices from health agencies and aviation industry
- Consistent and trusted experience for all



TRAVEL CONFIDENTLY PLAYBOOK

A comprehensive guide for COVID-19 pandemic response and recovery.



Travel Confidently MSP Program



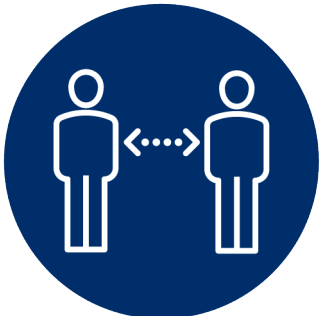
Robust Cleaning



Hand Sanitizing



Face Covering



Social Distancing



Shields



Touchless Parking

Travel Confidently MSP Campaign

- High profile campaign
- Travelers can learn before they fly
- Signs: banners, stanchion belts and toppers, floor markers, and digital displays
- Reminders: hand washing, face covering, social distancing



Travel Confidently MSP Program

COVID-19 SALIVA TESTING



Travel Confidently Campaign

Traveler
Care
Packages





Accreditations for Best-in-Class Cleaning/Infectious Disease Prevention

GBAC Star Program:

- Developed by American Association of Airport Executives in partnership with the Global Bio-risk Advisory Council
- Recognizes airports maintaining a standard that minimizes risk from coronavirus and other infectious agents

Airport Health Accreditation Program:

- Developed by Airports Council International
- Assesses how MSP health measures align with ICAO Council Aviation Restart Task Force recommendations
- Focuses on best practices in the areas of cleaning and disinfection, physical distancing, staff protection, physical layout, passenger communications and passenger facilities

Industry Path to Recovery

- National traffic forecast for 2020: 36% of 2019 domestic traffic levels
- Beyond vaccine, economy will dictate the full recovery, which could take 4+ years
- Carriers will pursue capacity discipline to offset pandemic losses
- Recovery will be uneven geographically
- MSP well-positioned as Delta hub
- Long-term impacts?



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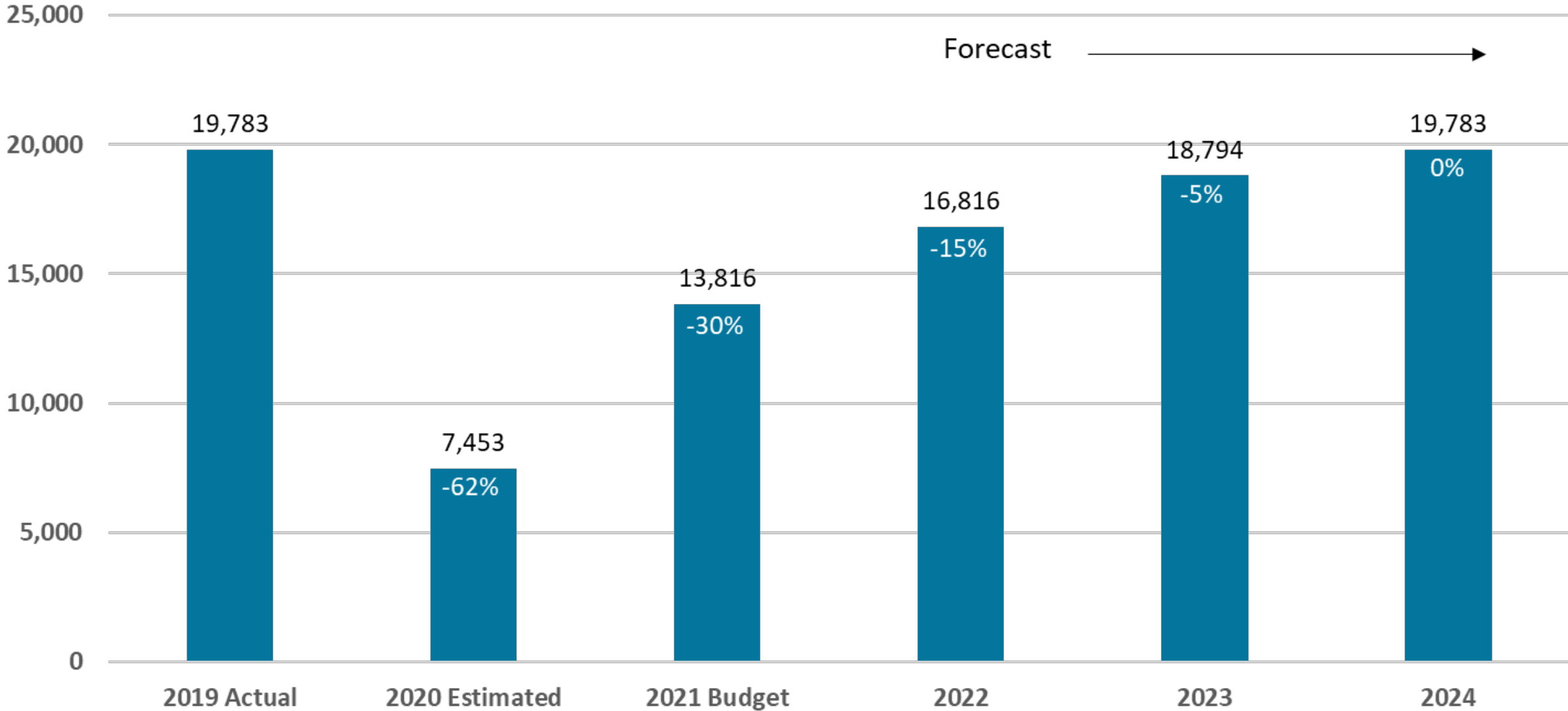
2021 and Beyond



Annual Enplanement Forecast

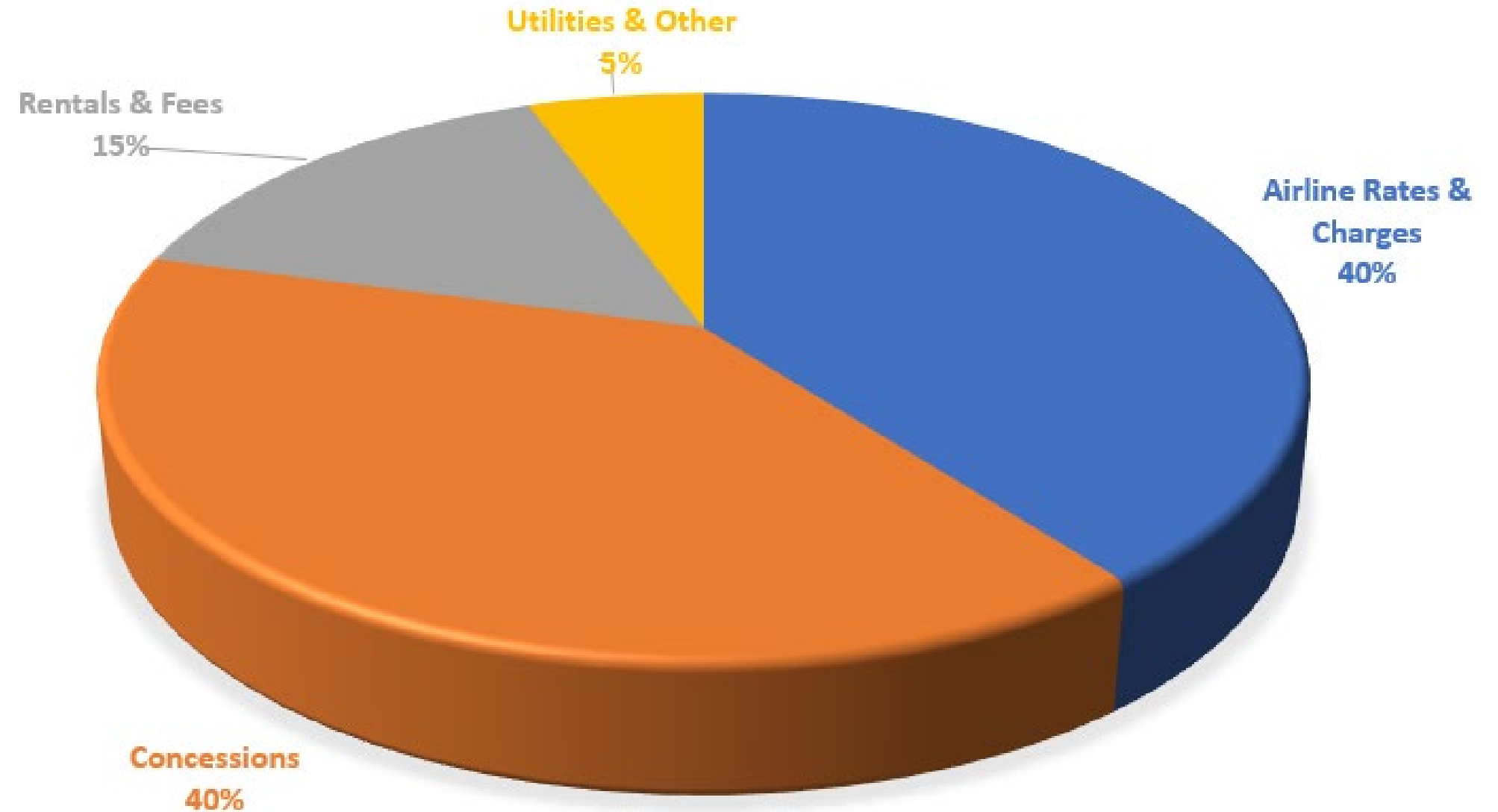


MSP Enplaned Passengers (000's)
(% versus 2019 levels)



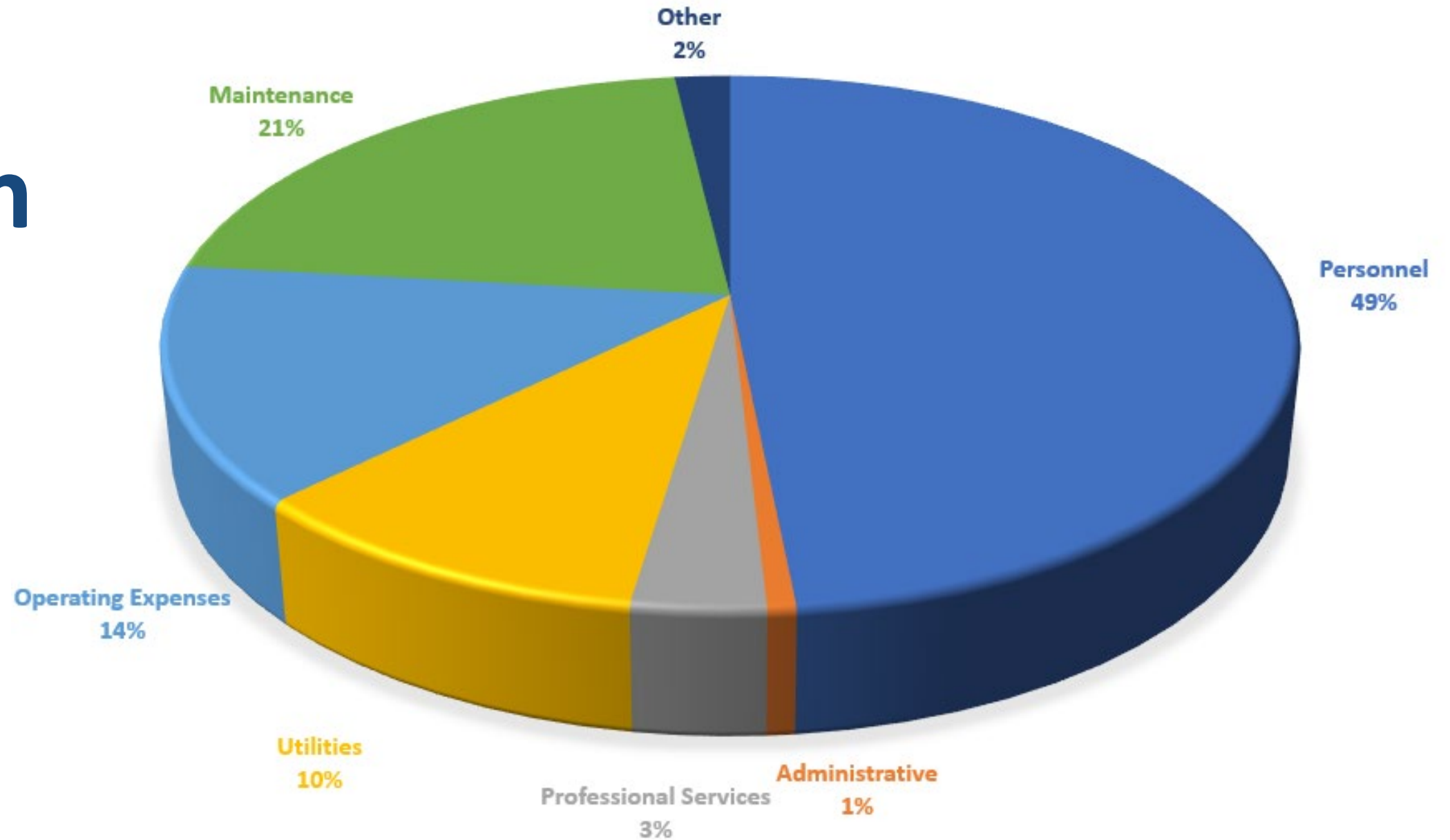
Budgeted 2021 Operating Revenues

\$331 Million

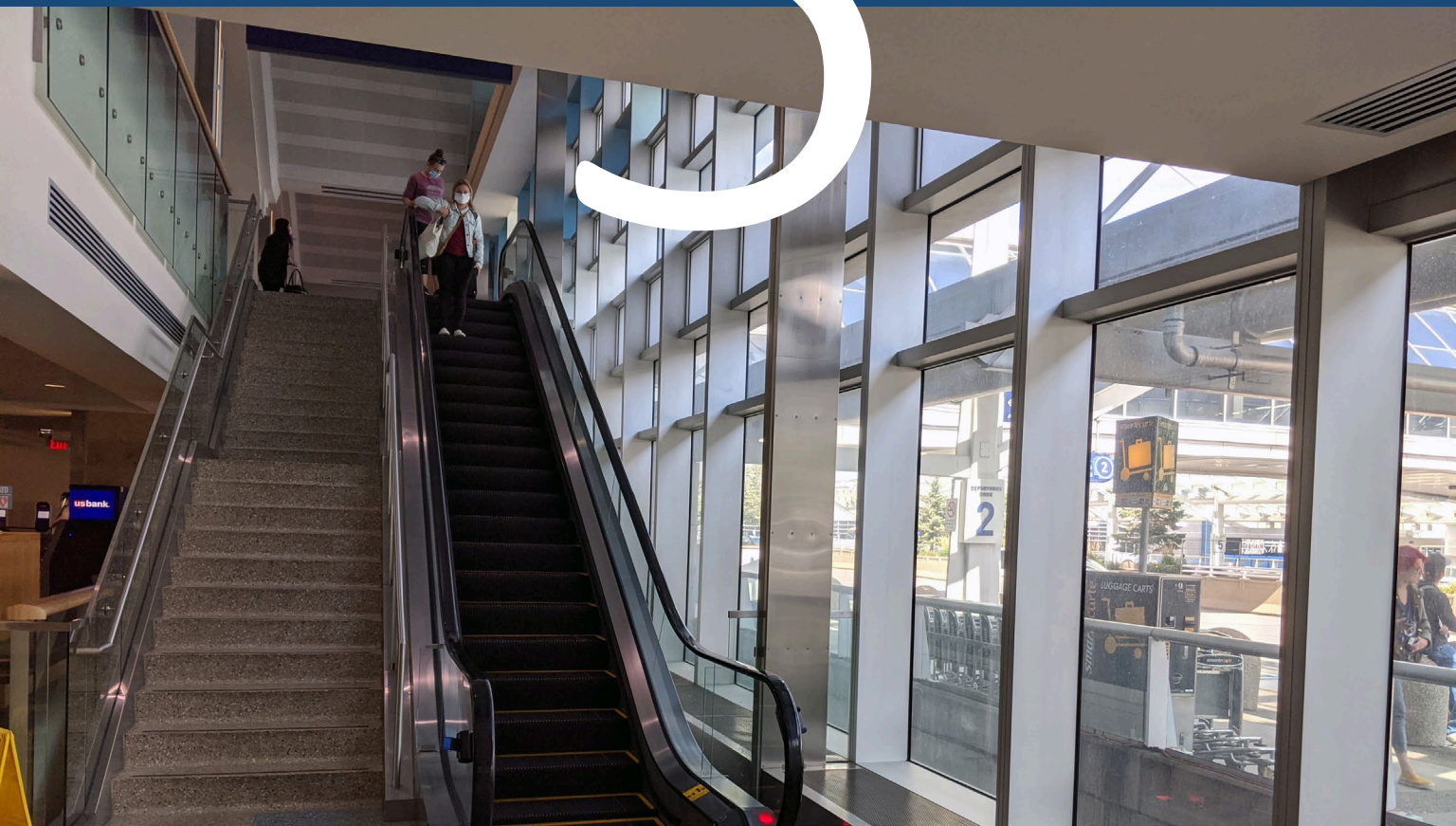


Budgeted 2021 Operating Expenses

\$195 Million

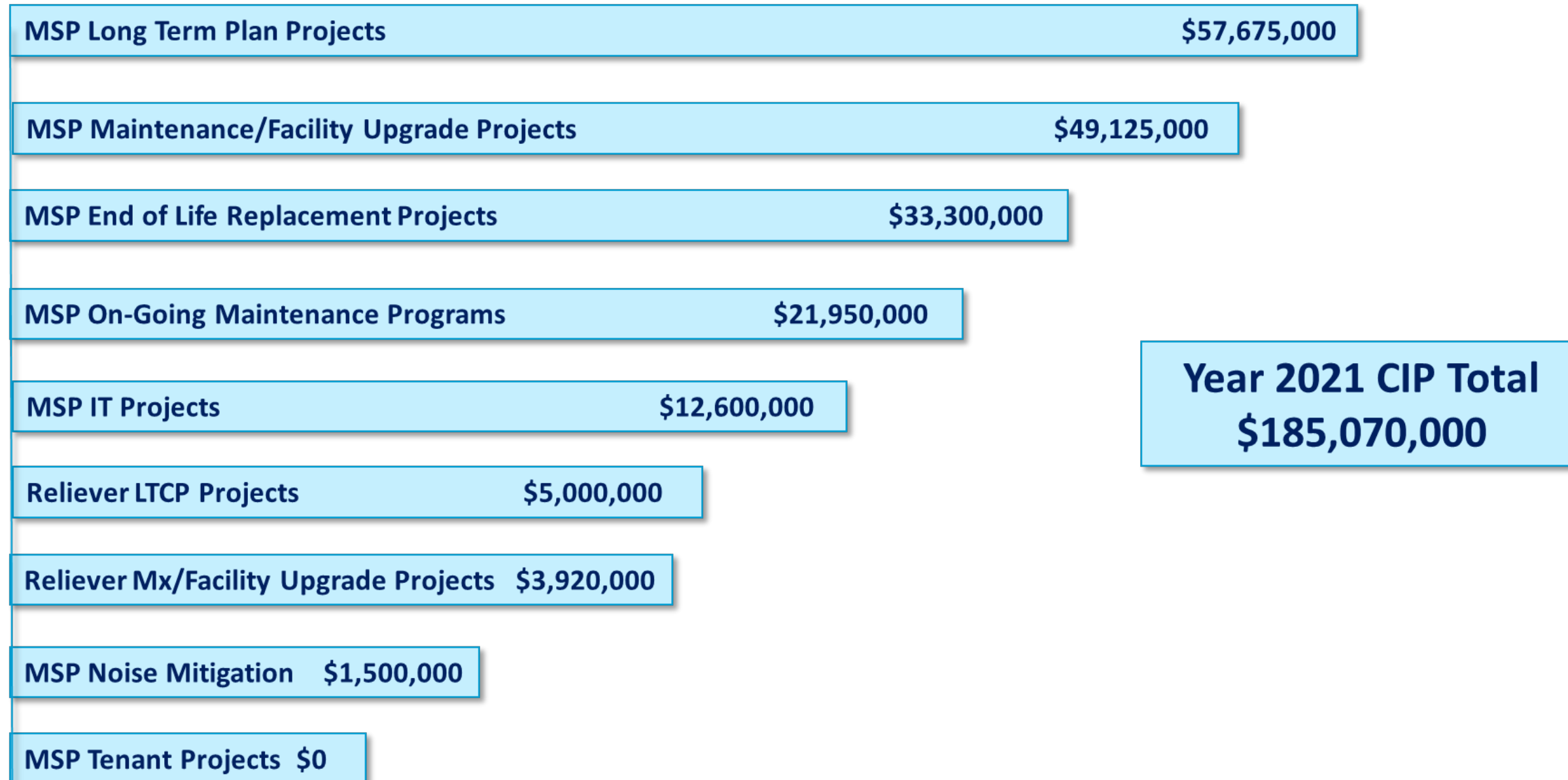


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MSP Reimagined and Other Projects

2021 CIP Summary



Operational Improvements - Ticketing



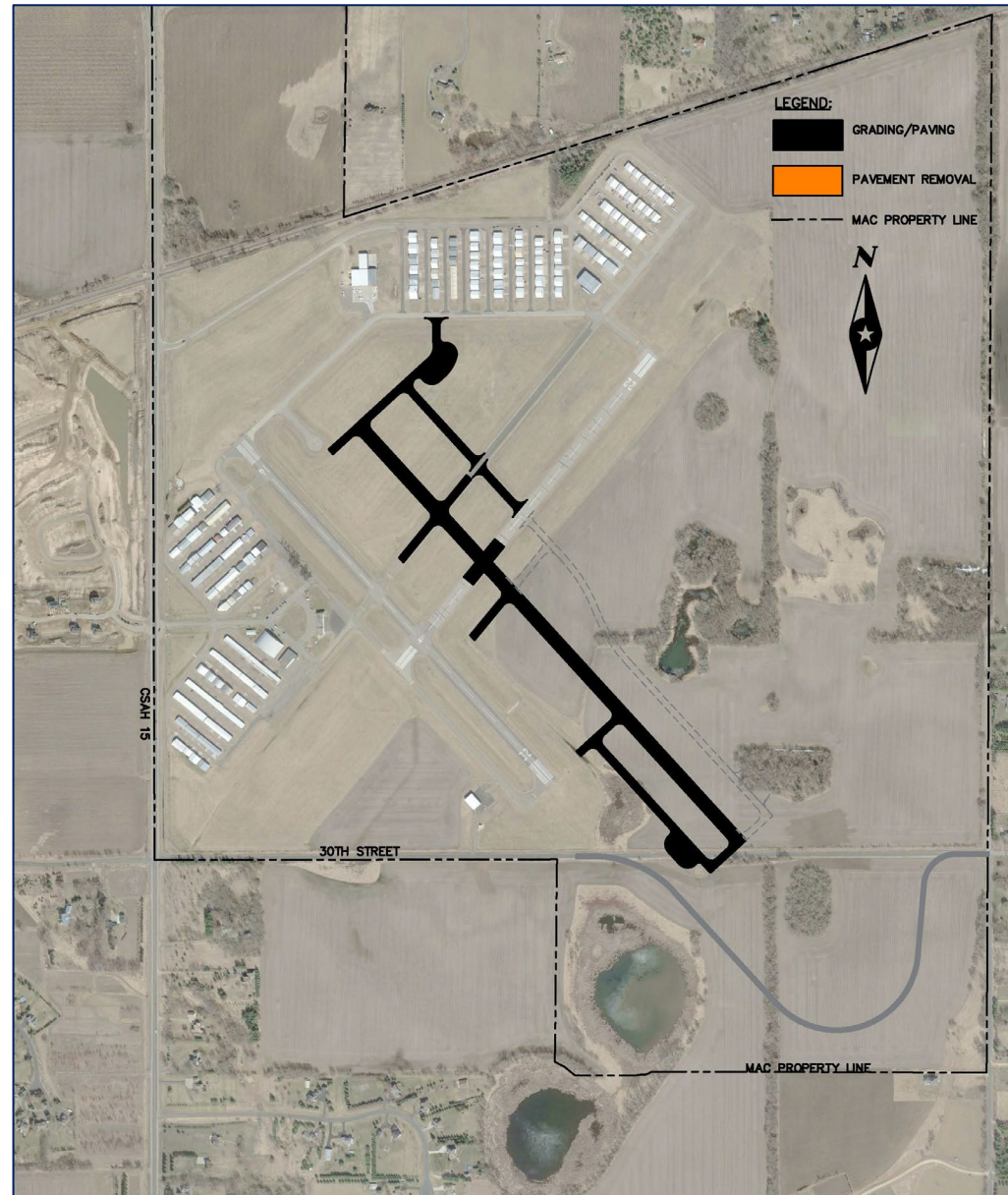
Operational Improvements – Baggage Claim



G Concourse & Delta Sky Club



Lake Elmo Runway 14-32 Relocation – Phase 3



- \$5,000,000
- Grading and paving of new longer runway
- Significant storm water design and construction
- Conversion of existing Runway 14-32 to a taxiway in Phase 4

Crystal Airport- Runway 14-32 Extension



- \$4,557,000
- Longer runway for operations
- Reconstructed airfield pavements
- Incorporated latest safety design measures
- New fueling system

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Economic Catalyst

\$15.9 Billion
Total Economic Output



\$7.1 Billion
Direct Economic Impact



86,900
Jobs



\$3.7 Billion
Employee Earnings



\$973 Million
Taxes generated for
local, state and federal
programs



\$2.5 Billion
Visitor Spending



Reliever Airports:

- \$756 million in total economic output
- 1,030 direct jobs
- \$56 million in direct wages



Thank you