

Environment Committee

For the Metropolitan Council meeting of March 24, 2021

Subject: Electrical Maintenance Services at MCES Facilities, Contract 20P205

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to award and execute a contract with Premier Electrical Corporation to provide electrical maintenance services at Environmental Service facilities for an amount not to exceed \$12,000,000 for a term of 5 years.

Summary of Committee Discussion/Questions

Committee Member Zeran inquired about the names of the minority owned businesses who submitted a bid. Staff does not have the list of minority owned business at this time.

Committee Member Sterner inquired if Premier had the prior contract. Staff confirmed they are the previous holder of the contract. Has consideration been given to having electricians on staff versus contracting? Staff stated the work needed fluctuates and is not constant and therefore would not be cost effective or efficient for the Council. Seems like a specialized electrician. Were all 12 plan holders qualified? Staff stated 2 bids were received and the reason why others did not bid was not known, but that it may be something worth exploring.

Committee Member Zeran agreed with Committee Member Sterner on why there were only 2 bidders. He understands the nature of the work. What questions were brought up in the pre-bid meeting that would provide insight. Staff stated some questions were around the requirement for NETA certification. There are limited number of NETA certified contractors or sub-contractors in the region. The NETA certification is required to ensure highly skilled and trained contractors and their employees are performing the testing. By ensuring that both the contractors and their employees are certified MCES is guaranteed that the contractor understand and can diagnosed the data collected. Also, that the employees are licensed certified and continually trained to collect the data. There is another testing accreditation which is NICET which does not require the contractor to be certified and does not ensure the employees are licensed or complete continuing education.

Chair Lindstrom was the NETA certification the reason why only 2 bids were received? Staff felt this could be the case. Were there any barriers? Staff didn't believe so. Other requirements included whether the bidder had administered contracts related to the size of our operation to assure they are capable of fulfilling what would be needed. The NETA certification is one reason. Other reasons could be the size and complexity of the contract. Some of these contractors may not have the infrastructure to support the work. The requirement to have performed a contract of this size in the past could also lead to the reasons why.

Jody Jacoby, Director of Procurement clarified the number of plan holders. They could be a site where they are pushing out information to different firms to give them information about our bidding documents. Does not mean it is electrical contractors or vendors. She offered to provide information to follow up on specific questions about the responsive and responsible nature of the bids received.

The proposed action was approved.

Post meeting addendum – 12 plan holders’ information:

Bids were submitted by Premier Electrical Corporation and Total Construction & Equipment, Inc. The bidders were considered responsive and responsible due to the following factors: All required documents were submitted by the deadline and they have both done work with the Council in the past, work was satisfactory and completed. Only plan holders designated as Prime have the capability to bid the entire project. Subcontractors register as a plan holder in the event a Prime requires their services for the project. The remaining plan holder details are provided below.

Plan Holder Name	Prime or Subcontractor	MCUB
Premier Electrical Corporation	Prime	Not a current MCUB
Total Construction & Equipment, Inc.	Prime	Not a current MCUB
Premier Power	Prime	Applied for Women Owned Business Registration / Not Certified at Bid Closing
Witzel Electric	Prime	Small Business Enterprise
Collins Electrical Construction Co.	Subcontractor	Not a current MCUB
Egan Companies, Inc. Electrical Division	Subcontractor	Not a current MCUB
Gunnar Electric Inc.	Subcontractor	Disadvantaged, Small, and Women Owned Business Enterprise
Preferred Electric	Subcontractor	Small Business Enterprise
Pulse Electric, Inc.	Subcontractor	Small Business Enterprise
RESA Power	Subcontractor	Not a current MCUB
Vinco, Inc.	Subcontractor	Not a current MCUB
Quest Construction Data Network	Registered Plan Holder Only	Not a current MCUB

Environmental Committee

Meeting date: March 9, 2021

For the Metropolitan Council meeting of March 24, 2021

Subject: Electrical Maintenance Services at MCES Facilities, Contract 20P205

District(s), Member(s): All

Policy/Legal Reference: FM 14-2 - Expenditures for the Procurement of Goods and Services Policy

Staff Prepared/Presented: Charles LaPierre, 651-602-8214; Dan White, 651-602-8299

Division/Department: MCES c/o Leisa Thompson, 651-602-8101

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to award and execute a contract with Premier Electrical Corporation to provide electrical maintenance services at Environmental Service facilities for an amount not to exceed \$12,000,000 for a term of 5 years.

Background

The proposed contract will provide electrical maintenance services to supplement MCES staff. The contractor will provide preventative maintenance services at MCES facilities based on unit prices. Corrective maintenance services will be based on hourly rates and material costs. The work will be performed on an as-needed-basis with an established maximum contract amount.

The Invitation for Bids was advertised on December 11, 2020. There were twelve plan holders and five identified as woman, minority, veteran or disadvantaged business enterprises. A pre-bid meeting was hosted by Council staff that outlined the solicitation requirements, discussed project specifications and responded to plan holder inquires.

Procurement facilitated a public bid opening on February 11, 2021 and two bids were received. The Office of Equal Opportunity (OEO) set a Metropolitan Council Underutilized Businesses (MCUB) goal of six percent. OEO determined that Premier Electrical Corporation passed the MCUB evaluation by exceeding the commitment goal.

Rationale

The two bids received ranged from \$10,788,406.35 to \$12,377,000. Premier Electrical Corporation is the low, responsive, and responsible bidder and is recommended for award. The award and execution of contracts for professional services in excess of \$500,000 requires Council approval.

Thrive Lens Analysis

This action advances the Thrive Outcome of Stewardship by efficiently and effectively preserving our regional wastewater treatment plant assets.

Funding

Annual funding for these services is provided in the MCES Operating Budget.

Known Support / Opposition

There is no known opposition.