Committee Meeting Date: February 27, 2024

For the Metropolitan Council: March 13, 2024

Business Item: 2024-56
Human Machine Interface (HMI) Software, Contract 22P273

Proposed Action
That the Metropolitan Council authorize the Regional Administrator to award and execute contract 22P273 with Inductive Automation, Inc. to provide Human Machine Interface (HMI) software, training, and support services in an amount not to exceed $1,106,050.

Summary of Environment Committee Discussion/Questions
- CM Cederberg asked: Is this a multi-year contract?
- Staff responded: Yes, approximately half the cost would be for the actual license. The maintenance cost is 20 percent of the initial purchase price each year. The amount we will pay for this contract is far less than what we are currently paying.

Motion by CM Morales, seconded by CM Wulff. Motion carried.
**Proposed Action**
That the Metropolitan Council authorize the Regional Administrator to award and execute contract 22P273 with Inductive Automation, Inc. to provide Human Machine Interface (HMI) software, training, and support services in an amount not to exceed $1,106,050.

**Background**
This contract will provide for HMI software needed to control and monitor the treatment and collection processes at Metropolitan Council Environmental Services wastewater treatment plants, and within the wastewater collection system.

A Request for Proposals was issued on June 19, 2023. A pre-proposal meeting was hosted by Council staff that outlined the solicitation requirements, discussed project specifications, and responded to plan holder inquiries. There were seventeen registered plan holders, sixteen consultants, one plan room, and six plan holders who identified as minority, woman, small, veteran, or disadvantaged business enterprises.

The Council received five proposals on July 26, 2023 to be evaluated for the consideration of award and used the proposal quality, qualifications, and experience of the proposer, and price as the criteria for evaluation. The evaluation panel reached consensus that the proposal submitted by Inductive Automation, Inc., is the most advantageous to the Council, and recommend for award.

**Rationale**
The execution of a goods and professional service contract exceeding $500,000 requires Council approval.

**Thrive Lens Analysis**
This action advances the Thrive Outcomes of Stewardship and Sustainability. Public financial resources will be responsibly invested to support orderly economic development while maintaining the regional wastewater system assets, which protect the region’s natural resources.
Funding
Funding is provided in the 2024 Authorized Capital Program for the software and in the 2024 Operations Budget for Maintenance and Support Services needed in 2024.

Small Business Inclusion
The Office of Equity and Equal Opportunity (OEEO) thoroughly reviewed this procurement for Metropolitan Council Underutilized Business (MCUB) opportunities in accordance with federal and state laws and regulations as well as contract specifications. Upon conclusion of OEEO’s research and analysis, no MCUB goal was set.