

Business Item

Management Committee



Committee Meeting Date: July 24, 2024

For the Metropolitan Council: July 24, 2024

Business Item: 2024-172 SW

Post-65 Medical Insurance, Contract 24P007

District(s), Member(s):	All
Policy/Legal Reference:	FM 14-2 Expenditures for the Procurement of Goods, Services and Real Estate Policy
Staff Prepared/Presented:	Michelle Murray, Sr HR Manager, Benefits, 651-602-1390 Marcy Cordes, Chief Labor Relations Officer, 651-602-1582
Division/Department:	Regional Administration/Human Resources

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to negotiate and execute contract 24P007 with UnitedHealthcare to provide a fully insured Medicare Advantage Plan and services for our Post-65 Medical Insurance, in an amount not to exceed \$28,193,000.

Background

The Council offers post-65 medical benefits to Medicare eligible retirees, spouses and eligible dependents. Plan coverage includes Medicare Part D coverage.

The Council offers post-65 medical benefits to Medicare eligible retirees as determined by their union or non-represented contracts. The post-65 provider offers a medical plan that supports electronic eligibility and enrollment; Supports communications and education for our 2,100 retirees; Compliance with Centers for Medicare and Medicaid Services, Medicare, and open enrollment; Automatic reporting and ad hoc reports; Provides ongoing service and support; Produces 1095-C forms for employees and electronic filing with the IRS for ongoing compliance with the Affordable Care Act.

A Request for Proposals was issued on April 1, 2024. A pre-proposal meeting was hosted by Council staff that outlined the solicitation requirements, discussed project specifications and responded to plan holder inquiries. There were eleven registered plan holders, eight prime proposers, one subcontractor, two plan rooms, and three of the plan holders identified as minority, woman, veteran, small or disadvantaged enterprises. The Council received three proposals on May 8, 2024, to be evaluated for the consideration of award and using the following criteria: administrative; plan design; network and access; care management and wellness; communications and tools; and price for evaluation. The evaluation panel reached consensus that the proposal submitted by UnitedHealthcare is the most advantageous to the Council and recommend for award.

Rationale

The execution of a professional service contract exceeding \$500,000 requires Council approval.

Thrive Lens Analysis

This item supports several Thrive Outcomes. Providing Post-65 medical insurance in a cost-effective manner supports the Thrive outcomes of stewardship and sustainability. Financial Stewardship is furthered by providing services at a low, sustainable cost over the next two years.

Funding

Funding for this service is included in each division's Council operating budget.

Small Business Inclusion

The Office of Equity and Equal Opportunity (OEEO) thoroughly reviewed this procurement for Metropolitan Council Underutilized Business (MCUB) opportunities in accordance with federal and state laws and regulations as well as contract specifications. Upon conclusion of OEEO's research and analysis, no MCUB goal was set.

