

Business Item

Management Committee



Committee meeting date: July 9, 2025

For the Metropolitan Council: July 9, 2025

Business Item: 2025-128 SW

Grants Management Enterprise Software, Contract 25P123

District(s), member(s):	All
Policy/legal reference:	FM 14-2, Expenditures for the Procurement of Goods, Services, and Real Estate Policy; Minn. Stat. §471.345
Staff prepared/presented:	Sue Hauge, Deputy Chief Information Officer, Information Services (IS), 651-602-1136 Heather Giesel, Director, CD/MTS Finance & Administration, 651-602-1715
Division/department:	Regional Administration/Information Services

Proposed action

That the Metropolitan Council authorize the Regional Administrator to negotiate and execute contract 25P123 with Insight Public Sector, an authorized software reseller on State of Minnesota's Contract Release S-1079(5), for Fluxx Labs Incorporated's Grants Management Platform software system in an amount not to exceed \$1,390,000.

Background

The Council currently manages approximately 550 grant agreements, totaling nearly \$600M. In addition to subrecipient grant management, the Council also awards grants to external applicants through various solicitation processes. The current grants management system is outdated and lacks the sophistication and functionality to effectively manage the Council's grant portfolio. Without modernization, delays and risks will continue to hinder grant accessibility and distribution.

A modern grant management system will enhance user experience for both internal stakeholders and external applicants and grantees. Benefits of a robust platform include the following: provide improved efficiency by reducing manual processes for data cleaning and application maintenance; simplify and improve accessibility for external applicants; ensure seamless integration with finance and other systems; maintain compliance with data security standards; and, allow for more robust reporting and performance analytics.

The IS-Department has been working internally with key internal stakeholders in planning for an enterprise-wide grants management solution. In particular, Community Development and Metropolitan Transportation Services (MTS) have been key partners in initiating the request. The grants management software solution that has been selected by an internal stakeholder committee is produced by Fluxx Labs.

This request is for a three-year term with two optional one-year extensions. The contract would include software licensing, professional implementation service, system integration and

annual maintenance fees. To procure the software and cloud products, the Council will utilize State of Minnesota Contract Release S-1079(5) which is a multi-vendor cooperative agreement for purchasing software through resellers. The Council has statutory authority under Minnesota Statutes §471.345 to utilize such cooperative service agreements.

Rationale

The execution of a contract exceeding \$500,000 requires approved by the Council.

Thrive lens analysis

The Council adopted Imagine 2050 on February 12, 2025, which builds on policy direction in Thrive MSP 2040. Under the Thrive lens, this action advances the outcome of Stewardship and Sustainability by ensuring reliability, resilience, security and cost-effectiveness of the Council's computers, servers and cloud services.

Funding

Funding for this enterprise agreement is included in the Community Development, MTS, and Information Services operating budgets.

Small business inclusion

The Office of Equity and Equal Opportunity did not establish a Metropolitan Council Underutilized Business (MCUB) goal as this contract will be procured utilizing State of Minnesota Contract Release S-1079(5).

