

Committee Report

Environment Committee



Committee meeting date: October 14, 2025

For the Metropolitan Council: October 22, 2025

Business Item: 2025-265

Programmable Logic Controller Procurement – 25P004

Proposed action

That the Metropolitan Council authorize its Regional Administrator to award and execute contract 25P004 with Border States Industries, Inc. to provide programmable logic controller components for Environmental Services Water Resource Recovery Facilities in an amount not to exceed \$1,024,667.89.

Summary of Environment Committee discussion/questions

- CM Lindstrom asked: Was Border States the recipient of the contract in the previous year? Why was there only one bidder on the contract?
- Staff responded: Yes, they were the recipient of the previous contract. The amount of parts we order at one time is quite large. Border States has the ability to fulfill an order of this size. Jody Jacoby, Chief Procurement Officer clarified that Council is able to solicit competitive quotes from multiple distributors. Border States, one of the known distributors, is one of many plan holders for this solicitation. When procurement contacted other plan holders as part of the competitive determination analysis, some indicated that they chose not to submit a proposal because they did not think they could compete based on tiered pricing they had received.
- CM Jenkins: Are there any upgrades to the equipment we are replacing?
- Staff responded: Yes, they are smaller and more powerful than the equipment they are replacing.
- CM Carter asked: What is the projected lifespan for the replacements?
- Staff responded: They will last another 15 years.

Motion by CM Jenkins, seconded by CM Morales. Motion carried.

Business Item

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Programmable Logic Controller Procurement – 25P004

District(s), Member(s):	All
Policy/Legal Reference:	FM 14-2 Expenditures for the Procurement of Goods, Services, and Real Estate Policy
Staff Prepared/Presented:	Mark Lundgren, Principal Engineer, Plant Engineering, 651-602-1868
Division/Department:	Environmental Services / Operational Services

Proposed Action

That the Metropolitan Council authorize its Regional Administrator to award and execute contract 25P004 with Border States Industries, Inc. to provide programmable logic controller components for Environmental Services Water Resource Recovery Facilities in an amount not to exceed \$1,024,667.89.

Background

Environmental Services Water Resource Recovery Facilities (WRRFs) use Programmable Logic Controllers (PLCs) to control and monitor the treatment processes. The components purchased under this contract will replace PLC parts that are no longer available at the Metropolitan WRRF and the Blue Lake WRRF.

An Invitation for Bids was issued on August 14, 2025. A pre-bid meeting was hosted by Council staff that outlined the solicitation requirements, discussed project specifications, and responded to plan holder inquiries. There were 10 registered plan holders; 8 suppliers and 2 plan rooms, and 3 plan holders identified as minority, woman, small, veteran, or disadvantaged business enterprises.

Procurement facilitated a public bid opening on September 17, 2025, and received 1 bid for \$1,024,667.89 from Border States Industries, Inc. An Adequate Competition Determination found this procurement was competed through open solicitation with no indication of restrictive specifications or requirements. Border States Industries, Inc., was determined to be the lowest responsible, responsive bidder and is being recommended for award.

Rationale

The execution of a goods contract exceeding \$500,000 requires Council approval.

Thrive Lens Analysis

This action advances the Thrive Outcome of Stewardship by efficiently and effectively preserving our regional water resource recovery assets.

Funding

Funding is provided in the 2026 Authorized Capital Program for this contract.

Small Business Inclusion

The Office of Equity and Equal Opportunity (OEEO) thoroughly reviewed this procurement for Disadvantaged Business Enterprise (DBE) opportunities in accordance with federal and state laws and regulations as well as contract specifications. Upon conclusion of OEEO's research and analysis, no DBE goal was set.

