



Anoka County ADA Small Business Initiative

October 19, 2022 | TAB Council Meeting

Renee Raduenz, Director, MnDOT Advancing Equity Office (*on mobility*)

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What's the problem?

- ❖ Over 70% of Minnesota's pedestrian infrastructure is not ADA-compliant
- ❖ Small contractors have little experience with ADA specs

Goal: Grow the pool of local small businesses* able to perform ADA construction and inspection work and help make pedestrian infrastructure accessible to all Minnesotans



** Especially certified TGBs, Vets and DBEs*

MnDOT Small Business Opportunity Program



- Train small businesses in basics of ADA specifications
- Identify walkways and ped ramps that require basic ADA refurbishment
- Use quick and simple contracting methods (Negotiated Maintenance & Construction contracts)
- Right-size contracts to reflect capacity of small businesses and avoid attracting large contractors
- Provide continuous support and feedback to contractors

MnDOT's track record with NMC's

| Negotiated Maintenance and Construction Contracts - MnDOT | FY19 | FY20 | FY21 | FY22 |
|--|----------------------|----------------------|----------------------|----------------------|
| Number of NMCs awarded | 109 | 119 | 139 | 151 |
| Value of NMCs awarded | \$6,373,763 | \$8,349,930 | \$8,891,010 | \$11,751,796 |
| Number (%) awarded to Underutilized businesses | 56 (51%) | 62 (52%) | 83 (60%) | 118 (78%) |
| Value (%) awarded to Underutilized businesses | \$2,569,091 (40%) | \$3,894,428 (46%) | \$5,047,353 (57%) | \$8,176,239 (70%) |



Negotiated Maintenance and Construction (NMC) Work Types

| | | | | | |
|-----------------------|----------------|---------------------------------|-----------------------|---------------------|--------------------------------|
| Tree clearing/removal | Culvert repair | Mowing | Vegetation management | ADA construction | Drainage |
| High tension cable | Ditch cleaning | Small animal fencing | Crack sealing | HVAC | Bridge flushing |
| Fence repair | Restriping | Snow fence install/rejuvenation | Encampment cleanup | Building demolition | Fiber optic cable installation |

MnDOT & Anoka County Small Business ADA Initiative

Goal:

- Develop the capacity of **local small businesses** in Anoka County to perform ADA construction and inspection work in accordance with MnDOT specifications on State or County Right-of-Way.



May 2021

Anoka County & MnDOT Small Business Initiative

Developing Capacity | Increasing Access | Building Community

Seeking Small Businesses
who want to learn how to construct concrete to MnDOT specifications

Want to learn more?
Join us May 26, 2021
Noon-1pm or 6-7pm

For more information contact:
Brandon Ulvenes
763-324-3159
Brandon.Ulvenes@co.anoka.com

Comments from Small Businesses:
"It was a good experience and I would like to continue to work on these projects" Create Co.
"Staff go the extra mile to make sure we succeed" Iyawe & Associates
"The tight specifications were a challenge, but I grew to understand the necessity of each" PES

Do you have experience placing concrete driveways, patios, steps or paths?

Do you want to learn to construct concrete pedestrian facilities in accordance with the Americans with Disabilities Act (ADA)?

What can you expect?

- Email notices of upcoming County and State ADA projects
- Quick & simple award process
- Estimated 1-2 week project durations
- Quick lump sum payment options
- Support & feedback from start to close
- Opportunity to quote on other small MnDOT & Anoka Co. projects

MnDOT
MINNESOTA DEPARTMENT OF TRANSPORTATION

Anoka County

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Fourteen Intersection projects in Anoka County completed!

❖ 14 construction contracts awarded

- 3 small businesses
- 2 TGB/DBE/Vet certified
- 2 CERT Certified



❖ 5 professional/technical consultants participated

- 5 TGB/DBE/Vet certified
- 4 CERT Certified

Investing and Building small business capacity



Simmonds Contracting Services



MnBest Inc.

Benefits to small businesses

What are the benefits to your company?

- *Quick payment*
- *Relationships*
- *Gaining skills/experience*
- *Ability to start bidding on smaller jobs*
- *Financial growth*
- *Introduction to government contracting*
- *Opportunity to be the Prime*

Does anyone else benefit from you contracting with government entities?

- *My employees/crews*
- *My family*
- *State, City or County*
- *The traveling public*
- *Local communities*

“The tight specifications were a challenge, but I grew to understand the necessity of each.” PES

Next steps

- **Provide recommendations to Anoka County's Transportation Committee**
- **Explore other work types**
 - Painting Noise Walls
 - Vegetation Control/Mowing
 - Painting Signal Systems
 - Herbicide/Pesticide Spraying
 - Debris/Encampment Cleanup
 - Signal/Lightening Replacements



**** Low capital investment opportunities on public infrastructure projects ****

Keys to success

Change practices

Contract directly with small businesses

Change attitudes

Provide training resources and support

Track data and make improvements

Resources & Acronyms

Resources

- Negotiated Maintenance & Construction Contracts (direct negotiation):
[Sec. 161.32 MN Statutes](#)
- Counties, Cities, Townships, School Districts can use Uniform Municipal Contracting Law, subd. 4: [Sec. 471.345 MN Statutes](#).
- [Equity in Procurement and Contracting - MnDOT \(state.mn.us\)](#)
 - ADA Small Business Opportunity Program
 - Small Contracts to Advance Equity
 - Negotiated Maintenance and Construction Contracts

Acronyms

- NMC – Negotiated Maintenance & Construction (Contract)
- TGB – Targeted Group Business (state)
- DBE – Disadvantaged Business Enterprise (federal)
- CERT – Central Certification Program
- SBE – Small Business Enterprise
- MBE – Minority-owned Business Enterprise
- WBE – Women-owned Business Enterprise

Contact for More Information:

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Thank you!