

Transportation Committee

Meeting date: April 13, 2015

For the Metropolitan Council meeting of April 22, 2015

Subject: Metro Mobility Demand Service Contracts

District(s), Member(s): All

Policy/Legal Reference: Council Policy 3-3 Expenditures – Procurement of Goods and Services over \$250,000.

Staff Prepared/Presented: Arlene McCarthy, Director MTS (651)602-1754
 Micky Gutzmann, Director of Purchasing Metropolitan Council (651)602-1741
 Gerri Sutton, Asst. Director Contracted Transit Services (651)602-1672
 Andrew Krueger, Senior Manager Metro Mobility (651)602-1689

Division/Department: Transportation/Metropolitan Transportation Services (MTS) – Metro Mobility

Proposed Actions

That the Metropolitan Council authorize the Regional Administrator to negotiate and execute a contract with Transit Team for Metro Mobility Demand Service in the Metro West Zone from August 30, 2015 to June 30, 2020 with an option for one additional year in an amount not to exceed \$179,265,707.

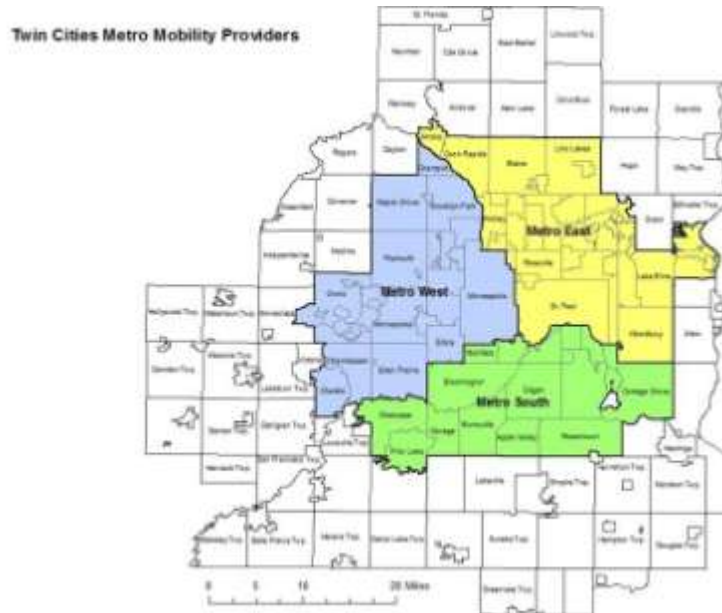
Background

The current Metro Mobility Service Area is unevenly divided between four contractors as shown below. This includes two competitively procured “core contracts” with First Transit and Transit Team and two sole source contracts with Anoka County and Scott County.



The 20 year-old boundaries have not kept pace with the changing demographics and travel patterns of the region. In 2015, with the implementation of new contracts, the Council will transition to a three contract model to address

ineffective practices and inefficiencies inherent in the older model. This model creates three geographic regions based on travel patterns and regional balance and eliminates transfers between providers. The new model supports outcomes and principals of Thrive MSP 2040 by increasing efficiency, reducing cost, creating regional balance, and improving customer service. On January 28 the Council awarded the Metro Mobility East and the Metro Mobility South Zone Contracts to First Transit Inc. The Panel was unable to come to a consensus on an award for the West Zone. After the award of the Metro Mobility East and South Zones an new RFP was issued for the Metro Mobility



Rationale

A Request for Proposals (RFP) for the Metro Mobility West Zone was advertised and posted on the Council website. Nine proposals were received and evaluated by a five-member panel consisting of staff from Metro Mobility, Metro Transit, Anoka County, Minnesota Department of Transportation, and Minnesota Department of Human Services.

The panel evaluated and ranked all technical proposals based on the following criteria: experience providing dial-a-ride transportation; size and scope of previous experience; driver training retention and selection; management and administrative capacity and experience; vehicle maintenance practices; compliance with the RFP. The panel then evaluated the costs proposals.

Transit Team had the highest rated technical proposal. Although Transit Team did not have the lowest price the panel determined that the cost per hour was fair and reasonable. The proposed average rate of \$46.06 per hour over the five year term of the contract is 3.2% less than the current West Zone Rate of \$47.53. Additionally Transit Team's proposal demonstrated a strong commitment to providing employee wages and benefits that would attract and retain a qualified workforce through the term of the contract.

Funding

Funding for this service is included in the 2015 operating budget.

Known Support / Opposition

No known opposition.