

Transportation Committee

Meeting date: June 27, 2016

For the Metropolitan Council meeting of July 13, 2016

Subject: Authorization to award a Sole Source Contract for Replacing Rail Station Go-To Card Readers (Contract No. 16P148)

District(s), Member(s): All Council Members

Policy/Legal Reference: Council Policy 3-3 Expenditures – Procurement of Goods and Services over \$500,000

Staff Prepared/Presented: Brian J. Lamb, General Manager, (612-349-7510); Arlene McCarthy, Director MTS, (651-602-1754); Edwin D. Petrie, Director Finance, (612) 349-7624); Nick Eull, Senior Manager – Revenue Operations (612-349-7364); Dennis Dworshak, Manager Revenue Operations (612-349-7035)

Division/Department: Metro Transit

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to negotiate and execute a sole source contract award to Cubic Transportation Systems for the purchase of approximately 101 rail smartcard validators in an amount not to exceed \$1 million.

Background

Metro Transit purchased and installed rail smartcard validators (RSVs) for validating Go-To cards on the rail system in 2004 as part of the METRO Blue Line implementation. The technology on the legacy RSVs is obsolete with hardware and software packages no longer supported. The obsolete device hardware prevents upgrading technology to the rest of the fare collection system. New devices will also help build on the expansion of current fare payment capabilities as the rest of the system is upgraded. These new devices meet current ADA requirements.

Cubic Transportation Systems is the only company that manufactures the required validators compatible with our existing fare collection system which includes ticket vending machines, bus validators, outlet sales devices, regional providers, and back office software. Validators are required to validate all smart card fare products. An independent cost analysis based on previous purchases verifies the purchase price of these replacement devices is fair and reasonable.

Rationale

By updating Rail Station Validators, Metro Transit will be ensuring that over 570,000 Go-To card users can continue to use their Go-To cards to board and pay on regional buses and trains.

Funding

Funding is available for this contract in the 2016 Capital Budget in project 67210.

Known Support / Opposition

There is no known opposition.