

## Transportation Committee

Meeting date: January 23, 2017

For the Metropolitan Council meeting of February 8, 2017

**Subject:** Amendment to Contract 16P018 with Apollo Video Technology

**District(s), Member(s):** All

**Policy/Legal Reference:** 3-4-3 Procurement Policy

**Staff Prepared/Presented:**

Gerri Sutton – Asst. Director - Contracted Transit Services, MTS (651) 602-1672

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**Division/Department:** Metropolitan Transportation Services

### Proposed Action

That the Metropolitan Council authorize the Regional Administrator to amend Contract 16P018 with Apollo Video Technology in an amount not to exceed \$1,060,000.

### Background

Metro Transit released a Request for Proposals (RFP) in February 2016 for a high definition camera system to be used in capturing incidents and accidents on the transit system. Solicitation for a new system became necessary when the Council's previous vendor, Verint, informed the Council that it would no longer produce camera systems effective January 1, 2016, and would discontinue support of the system after 2017. Metropolitan Transportation Services (MTS) is requesting this amendment in order to purchase new systems and spare equipment to install on new buses purchased for Metro Mobility. This order will contain 132 expansion and 13 spare systems, for a total of 145 units.

### Rationale

Apollo Video Technology was selected through a competitive process. An RFP evaluation panel determined Apollo Video Technology provides the best overall value to the Council considering price, system capabilities and quality and will likely be the camera vendor for the foreseeable future. This will be the second of several orders of the Apollo system for MTS as the Council begins to replace the Verint camera system as buses are retired and will incorporate the Apollo Video Technology on new and expansion buses.

### Thrive Lens Analysis

The purchase of the Apollo Camera systems supports the Thrive Equity Outcome by maintaining the technology portion of the MTS fleet providing ongoing reliable and safe mass transportation to our Metro Mobility riders regardless of race, ethnicity, economic means or ability.

### Funding

Regional Transit Capital funding will support this project and is currently in the approved Capital Budget.

**Known Support / Opposition**

None