

Transportation Committee

Meeting date: December 10, 2018

For the Metropolitan Council meeting of December 12, 2018

Subject:	Bus Go-To Card Reader Procurement
District(s), Member(s):	All Council Members
Policy/Legal Reference:	Council Policy 3-3 Expenditures - Procurement of Goods and Services over \$500,000
Staff Prepared/Presented:	Brian J. Lamb, General Manager (612-349-7510) Edwin D. Petrie, Director of Finance (612-349-7624) Nick Eull, Senior Manager of Revenue Operations (612-349-7364) Dennis Dworshak, Manager of Revenue Operations (612-349-7035) Paul Colton, Manager of MTS Fleet Services (651-602-1668)
Division/Department:	Metro Transit and Metropolitan Transportation Services

Proposed Action

That the Metropolitan Council authorize the Regional Administration to negotiate and execute a sole-source contract with Cubic Transportation Systems for the purchase of additional Go-To card readers and associated parts in an amount not to exceed \$700,000.

Background

Metro Transit and MTS upgraded all bus Go-To card readers in 2016, moving to the latest generation devices known as the bus mobile validator (BMV). These units replaced the original Go-To card readers that had reached end-of-life after 13 years.

Recently, Metro Mobility installed nearly 100 additional BMVs on vehicles that had not previously required Go-To card readers, significantly depleting spare devices. In addition, while the new units are more reliable than the previous generation of Go-To card readers, current manufacturing processes and rapidly advancing technology have minimized opportunities for repairing and replacing parts. As a result, Metro Transit and MTS request an additional 213 total units to provide sufficient spares for meeting ongoing operating needs.

This order will provide 113 spares for MTS and 100 spares for Metro Transit. At a cost of about \$3,000 each, this price is fair and reasonable compared to what Metro Transit paid for these units as part of our initial order in 2016.

Rationale

Metro Transit and MTS will continue to collect fares using Go-To cards well into the future, as well continue to support regional provider fare collection and equipment needs. Go-To card payments account for nearly 60% of all Metro Transit rides, and an even higher overall percentage for suburban transit providers. This order will allow MTS and Metro Transit to collect Go-To card payments on regional buses and dial-a-ride service with no interruption due to lack of spare equipment.

Thrive Lens Analysis

The Go-To card system allows for reduced fare payments from youth, seniors and low-income customers. By continuing to support the Go-To card system,



Metro Transit and MTS will continue to allow qualified customers access to reduced fares as a part of the fare payment system.

Funding

Funding is including in the 2018 capital and operating budgets.

Known Support / Opposition

There is no know opposition.