

Transportation Committee

Meeting date: May 14, 2018

For the Metropolitan Council meeting of May 23, 2018

Subject:	Amendment of Armored Transport Services Contract (Contract No. 14P245A)
District(s), Member(s):	All Council Members
Policy/Legal Reference:	Council Policy 3-3 Expenditures – Procurement of Goods and Services over \$250,000
Staff Prepared/Presented:	Brian J. Lamb, General Manager, (612) 349-7510 Edwin D. Petrie, Director Finance, (612) 349-7624 Nick Eull, Senior Manager, Revenue Operations (612-349-7364) Dennis Dworshak, Manager, Revenue Processing (612-349-7035)
Division/Department:	Metro Transit

Proposed Action

That the Metropolitan Council approves amending the contract for Armored Transport Services with Star Security by increasing the total amount from \$675,000 to \$825,000 with a revised contract expiration date January 15, 2019, maintaining all other aspects of the current contract.

Background

The work of this project includes the transportation and delivery of cash and cash containers from the bus garages and rail stations to the Metro Transit Central Counting Facility and delivery of the processed cash to the designated Metropolitan Council banking institution, currently Wells Fargo.

The cash fares are transported from the each of the five garages and designated rail and A Line stations daily. Metro Transit deposits about \$25 million annually in cash fares from bus and rail lines.

An invitation for bid was advertised in January of 2018 for this work. One unresponsive bid was received. Star Security has agreed continue working under the existing contract until January 15th, 2019. This extension will allow Metro Transit and Council staff to review the current bid requirements and issue another Invitation for Bid that is expected to generate increased interest in this work.

Staff recommends that the Regional Administrator authorize the proposed amendment of the contract with Star Security under the existing terms of the current contract.

Rationale

By amending the contract, Metro Transit Revenue Operations managers will have an opportunity to meet with local security vendors to develop and restructure the Scope of Work for the contractors. The goal is to generate more a competitive bidding environment.

Thrive Lens Analysis

Low-income and underbanked customers are more likely to use cash as compared to other customers. By continuing to accept cash fare payments on buses and trains, Metro Transit continues to ensure all customers will continue to have flexibility in how they pay their fares.

Funding

Funding will come from operating funds. These funds are included in the 2018 and 2019 Metro Transit operating budget.

Known Support / Opposition

There is no know opposition.

