

## Transportation Committee

Meeting date: May 14, 2018

For the Metropolitan Council meeting of May 23, 2018

**Subject:** Purchase Agreement with Apollo Video Technology

**District(s), Member(s):** All

**Policy/Legal Reference:** 3-4-3 Procurement Policy

**Staff Prepared/Presented:** Nick Thompson, Director MTS (651) 602-1754

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**Division/Department:** Metropolitan Transportation Services

### Proposed Action

That the Metropolitan Council authorize the Regional Administrator to enter into a sole source agreement with Apollo Video Technology in an amount not to exceed \$740,000 to purchase up to 101 DVR/Camera systems. This recommendation is contingent on the approval of Business Item 2018-121 Special Capital Budget Amendment.

### Background

MTS and Metro Transit have been purchasing Apollo high definition video systems for transit buses for the past two years. Apollo is the replacement system to the previous video recording system (Verint) which is no longer offered. Metro Transit released a Request for Proposals (RFP) in February 2016 for a high definition camera system to be used in capturing incidents and accidents on the transit system which was awarded to Apollo Video Technology. This two-year agreement with Apollo ended on April 7, 2018. Metropolitan Transportation Services (MTS) has requested quotes for 101 video systems from Apollo who provided pricing that was lower than the previous contract.

### Rationale

To maintain consistency with video system equipment, software and Met Council IT support, MTS will continue to purchase Apollo Video equipment on sole source agreements similar to other purchasing agreements the Council has entered into for legacy technology such as fare collection equipment and AVL systems. These new video systems will be installed on new Metro Mobility buses arriving later this summer.

### Thrive Lens Analysis

The purchase of the Apollo Camera systems supports the Thrive Equity Outcome by providing ongoing safe transportation to all Metro Mobility riders regardless of race, ethnicity, economic means or ability and will assist to mitigate and resolve adverse incidents that may occur during transit service.

### Funding

Regional Transit Capital funding will support this project, contingent on approval of Business Item 2018-121 Special Capital Budget Amendment.

### Known Support / Opposition

None