

Transportation Committee

Meeting date: October 14, 2019

For the Metropolitan Council meeting of October 23, 2019

Subject: Purchase Apollo Video Technology

District(s), Member(s): All

Policy/Legal Reference: 3-4-3 Procurement Policy

Staff Prepared/Presented:

Nick Thompson – Director – MTS (651) 602-1754

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Division/Department: Metropolitan Transportation Services

Proposed Action

That the Metropolitan Council authorize the Regional Administrator to enter into a sole source agreement with Apollo Video Technology in an amount not to exceed \$800,000 to purchase up to 100 DVR/Camera systems and spare units.

Background

MTS and Metro Transit have been purchasing Apollo high definition video systems for transit buses for the past three years. Metro Transit released a Request for Proposals (RFP) in February 2016 for a high definition camera system to be used in capturing incidents and accidents on the transit system which was awarded to Apollo Video Technology. Metropolitan Transportation Services (MTS) has requested quotes for 100 video systems from Apollo using the same pricing or better from their original RFP quote.

Rationale

To maintain consistency with video system equipment, software and Met Council IT support, MTS will continue to purchase Apollo Video equipment on sole source agreements similar to other purchasing agreements the Council has entered into for legacy technology. These new video systems will be installed on new Metro Mobility buses arriving in the Fourth quarter of 2019.

Thrive Lens Analysis

The purchase of the Apollo Camera systems supports the Thrive Equity Outcome by providing ongoing safe transportation to all Metro Mobility riders and drivers regardless of race, ethnicity, economic means or ability and will assist to mitigate and resolve adverse incidents that may occur during transit service.

Funding

Regional Transit Capital funding will support this project. This project was approved by the Council in previous amendments to the Unified Capital Budget as amended in the second quarter of 2019 (Business item 2019-187).

Known Support / Opposition

None