

## Transportation Committee

Meeting date: October 11, 2021

For the Metropolitan Council meeting of October 27, 2021

**Subject:** Purchase Agreement with Luminator Technology for Bus Video Technology – Contract 21P296

**District(s), Member(s):** All

**Policy/Legal Reference:** FM 14-2 – Expenditure for the Procurement of Goods and Services Policy

**Staff Prepared/Presented:**

Amy Vennewitz – Acting Director – MTS (651) 602-1058

Jody Jacoby – Director Contracts and Procurement (651) 602-1144

Gerri Sutton – Asst. Director – Contracted Transit Services, MTS (651) 602-1672

Paul Colton – Manager, Fleet Services, MTS (651) 602-1668

**Division/Department:** Metropolitan Transportation Services Contracted Transit Services

### Proposed Action

That the Metropolitan Council authorize the Regional Administrator to execute a sole source agreement with Luminator Technology Group (Luminator) to purchase up to 540 Digital Video Recorder/Camera systems including spare units in an amount not to exceed \$2,950,000.

### Background

Metropolitan Transportation Services (MTS) and Metro Transit began purchasing Apollo Video (Apollo) high-definition video systems in 2016. Apollo was awarded a 2-year contract through a competitive Request for Proposals (RFP). Apollo replaced the Verint video system which ceased sales and support in 2015. Apollo has since been purchased by Luminator. Luminator is a high-definition camera system used to capture incidents and accidents on the transit system. MTS requested pricing for up to 540 video systems from Luminator. The pricing that was provided is \$1,500 less per system than the previous pricing from the original RFP. The new systems will have the same capabilities or better.

### Rationale

The execution of goods contract in excess of \$500,000 requires Council approval. To maintain consistency with video system equipment and software and minimize Council IT support, MTS is purchasing Luminator video equipment on a sole source agreement. This is similar to other purchasing agreements the Council has entered into for legacy technology such as fare collection equipment and AVL systems. These new systems will replace 346 Verint systems that are unsupported and failing. It also allows MTS to install systems on 83 Transit Link buses with this same technology.

### Thrive Lens Analysis

The purchase of the Luminator Camera systems supports the Thrive Equity Outcome by providing ongoing safe transportation to all transit riders and drivers regardless of race, ethnicity, economic means or ability and will assist to mitigate and resolve adverse incidents that may occur during transit service.

### Funding

Regional Transit Capital funding will support this project. This project was approved by the Council in previous amendments to the Unified Capital Budget.

### Known Support / Opposition

None