

# Business Item

Transportation Committee



Committee Meeting Date: August 12, 2024

For the Metropolitan Council: August 28, 2024

## Business Item: 2024-213

Armored Car Services, Contract 23P223

<b>District(s), Member(s):</b>	All
<b>Policy/Legal Reference:</b>	FM14-2 - Expenditures for the Procurement of Goods, Services, and Real Estate Policy
<b>Staff Prepared/Presented:</b>	Lesley Kandaras, General Manager (612) 349-7513 Edwin Petrie, Director Finance (612) 349-7624 Dennis Dworshak, Sr Manager, Revenue Operations (612) 349-7364 Abdul Ahmed, Manager, Revenue Operations, (612) 349-7351
<b>Division/Department:</b>	Metro Transit / Finance

### Proposed Action

That the Metropolitan Council authorize the Regional Administrator to reject all bids for contract 23P223 for armored car services and resolicit bids for this contract.

### Background

Bids were solicited by the Metropolitan Council ("Council") for the purpose of establishing a contract to supply the Metropolitan Council with the following services:

Armored and secured Collection and transport of bus and rail revenue from Metro Transit bus garages and rail platforms to the designated Metro Transit processing facility and delivery of processed bank ready revenue to the Bank.

An Invitation for Bids was advertised on February 14, 2024. A pre-bid meeting was hosted by Council staff that outlined the solicitation requirements, discussed project specifications and responded to plan holder inquiries. There were two plan holders, one prime bidder, one plan room and one of the plan holders identified as a disadvantaged business enterprise.

- Procurement facilitated a public bid opening on March 20, 2024, and one bid was received. The single responsive bid received had a cost that was 29% higher than the estimated budget. The Revenue Operations department will analyze options within the scope of work for service changes and resource alignments to increase engagement with market providers in a re-solicitation that will increase competitiveness and reduce costs associated with service delivery and remove barriers to small business inclusion.

### Rationale

The rejection of bids for non-construction services exceeding \$500,000 required Council approval.

## **Thrive Lens Analysis**

Stewardship by demonstrating efficient and effective use of public services.

## **Funding**

Funding for the contract is funded with operating budgets for Metro Transit.

## **Small Business Inclusion**

The Office of Equity and Equal Opportunity (OEEO) thoroughly reviewed this procurement for Metropolitan Council Underutilized Business (MCUB) opportunities in accordance with federal and state laws and regulations as well as contract specifications. Upon conclusion of OEEO's research and analysis, no MCUB goal was set. Analyzing new options within the scope of work and focusing on removing barriers to small business inclusion may allow for a small business goal to be established when resolicited.

