

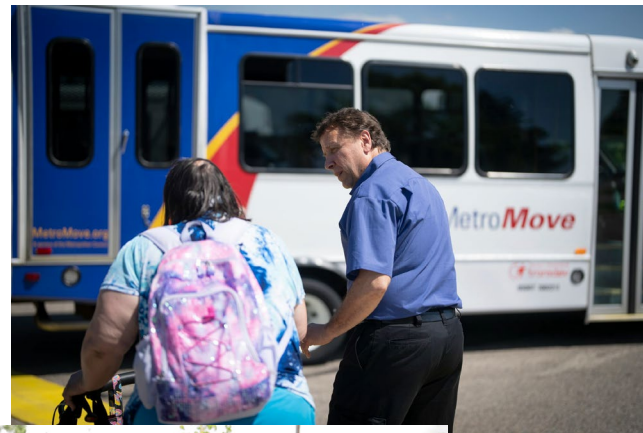
MTS – Contracted Transit Services

Transportation Committee



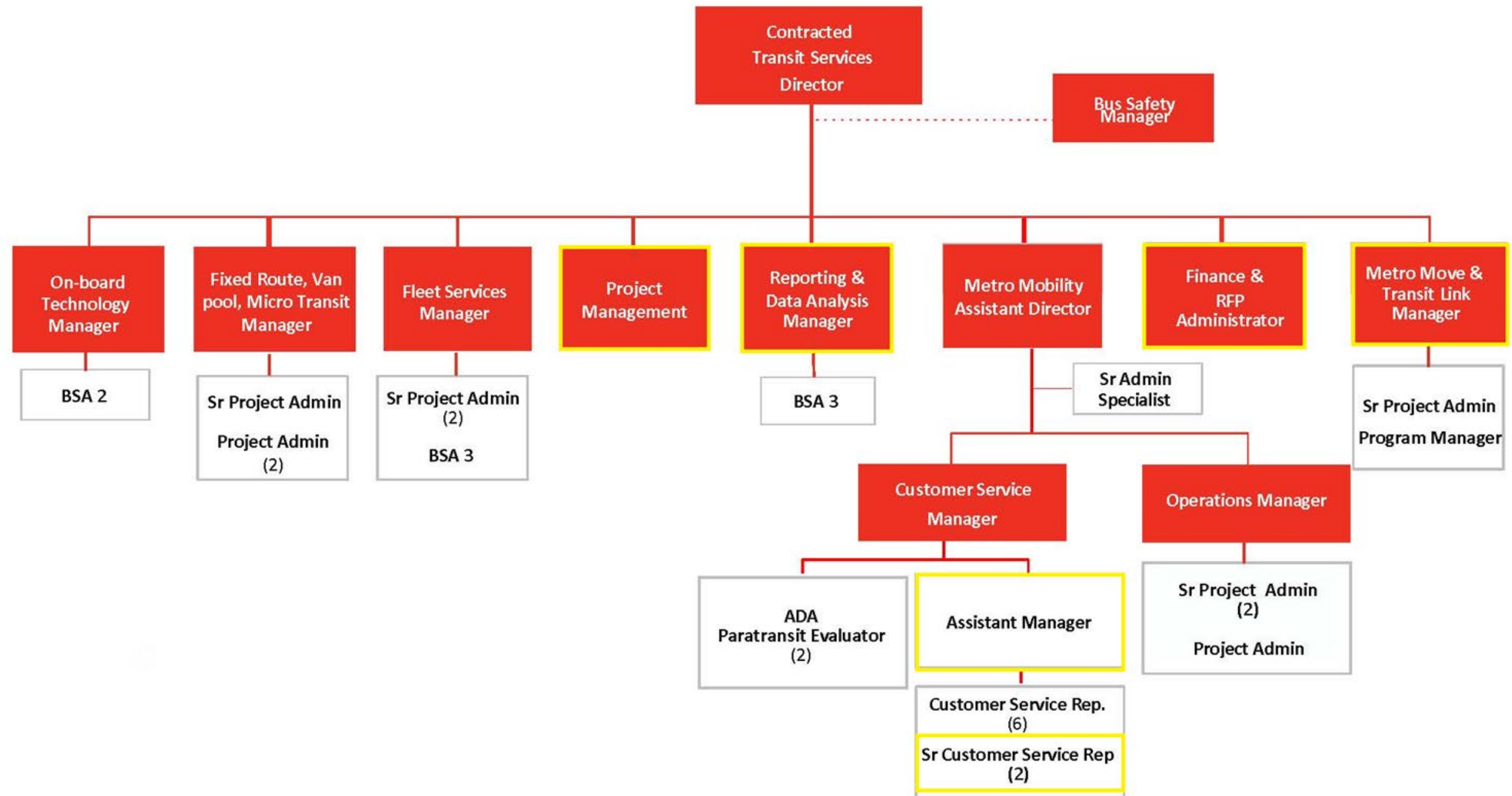
November 2025

MTS Transit Service Programs



Role in the Region

To support, enhance and supplement fixed route services provided in the seven-county metro area



MTS 2024 Operating Statistics



MTS-Owned Revenue Fleet – 1,137



MTS Contractor- Operated Fleet - 857



Ridership – 4.5 M



Revenue Miles – 29.9 M



Service Miles – 34.4 M



Revenue Hours – 1.75 M



Total Operating Budget - \$156 M

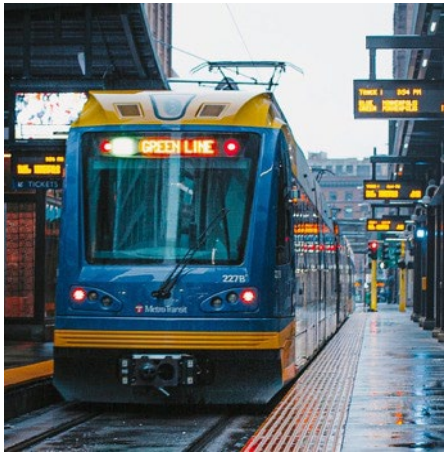
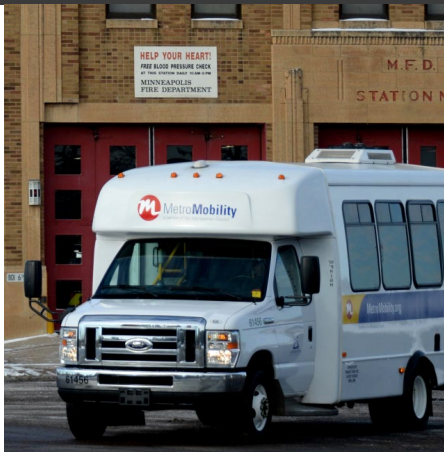


Council Administrative Overhead – \$12.5 M (8%)

Council Transit Services

2024 Comparative Operating Metrics

Operating Metric	MTS Contracts	Metro Transit
Revenue Fleet	857	733
Revenue Hours	1.75M	1.89M
Revenue Miles	29.90M	22.29M
Passenger Trips	4.50M	47.56M
Operating Budget	\$156M	\$516M
Capital Budget	\$25M	\$610M



Why contract?

- ❖ Promote competition and support regional goals
- ❖ Properly align service expertise with providers
 - Fixed Routes
 - ✓ cost-effective way to demonstrate new routes (345 & 725 in December)
 - ✓ mid-pick flexibility
 - ✓ maintain service in response to fiscal pressures
 - ✓ 2050 TPP target for private contract operations is 20% of regionwide regular-route bus service (measured revenue hours)
 - Dial-a-Ride
 - ✓ historic precedence
 - ✓ small buses with no CDL requirement
 - ✓ common industry practice (nationally 80% of 2023 dial-a-ride trips were contracted)
 - agencies leverage expertise and resources of experienced contractors
 - cost management strategy-competitive process
 - ✓ risk mitigation



MTS Service Delivery Partnerships

Contractor

- ❖ Turn-key contracts
 - Operations
 - Vehicle and facility maintenance
 - Facility lease/ownership
 - Administration
 - HR
 - Payroll/Finance
 - Management

Met Council Info. Svc.

- ❖ Network
- ❖ Phones
- ❖ Software support

MTS

- ❖ Establish service plan
- ❖ Contractor oversight – regulatory compliance
- ❖ Manage eligibility (Metro Move and Metro Mobility)
- ❖ Customer service (Metro Move and Metro Mobility)
- ❖ Provide necessary technology infrastructure and software
 - Cell cards
 - Internet
 - Wi-Fi
 - Computers
 - Telephone system
 - On-board technology
 - Fare collection
 - Mobile data computers/terminals
 - Routers
 - Security cameras
 - RFID
 - Trapeze and Vontas software
 - Radios

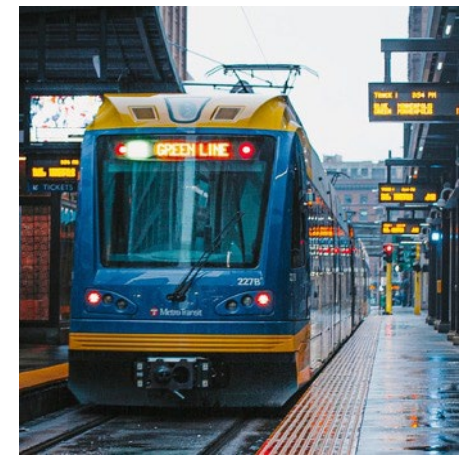
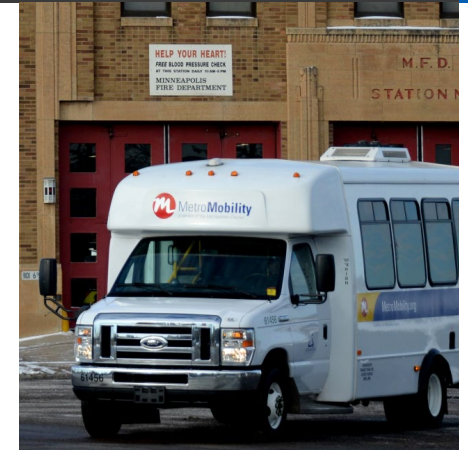
Metro Transit

- ❖ Service development (routes/schedules)
- ❖ Manage fare collection & Transit Master systems
- ❖ Customer Service (fixed route and micro)
- ❖ Transit Control Center support
- ❖ Police
- ❖ Marketing: micro transit and fixed route
- ❖ 800 MHz radio system

Contracts

Competitively Procured Contracts

- ❖ Fixed Route
 - St Paul and Anoka County (SPaAC)
 - Small Bus
 - East/West Crosstown
 - Bloomington/Edina and Roseville (BEaR)
- ❖ Microtransit
- ❖ Vanpool
- ❖ Metro Move
- ❖ Fuel Supplier (Metro Mobility & Metro Move)
- ❖ On-board technology technical support
- ❖ Metro Mobility
 - East Zone
 - West Zone
 - South Zone
 - Uzurv (Premium on Demand)
 - Carepool (Premium on Demand)
 - Transportation Plus (Premium on Demand)
- ❖ Transit Link
 - Anoka County
 - Hennepin County
 - Dakota/Washington County
 - Scott/Carver County



Competitive Process



Developing the Scope of Work (SOW)

- ❖ SOW review begins about 1 year in advance
 - Incorporate language to properly position for changes over the 7 to 10-year term.
 - For example:
 - Optional Metro Mobility centralized reservation/dispatch center
 - Implementation of Enterprise Asset Management system
 - Implementation of Network Now
 - Incorporate national best practices
- ❖ Right size contracts and geographic location to enhance proposer interest.
- ❖ Work with Metro Transit service planning to develop fixed route service plan
- ❖ Identify best industry publications to advertise RFPs

Upcoming Solicitations

Contract Title	Approximate Multi-Year Total Contract Value	Anticipated IFB/RFP Advertisement Quarter
Transit Link Services for Anoka	\$8,000,000	Q4 2025
Transit Link Services for Hennepin	\$11,000,000	Q4 2025
Fixed Route for East, West, Crosstown	\$35,000,000	Q4 2025
Third-Party Vehicle Mechanical Inspections	\$378,000	Q4 2025
Metro Mobility Demand South Zone	\$110,000,000	Q1 2026
Metro Mobility Demand West Zone	\$250,000,000	Q1 2026
Metro Mobility Demand East Zone	\$175,000,000	Q1 2026
Fixed Route for Edina, and Roseville Area	\$35,000,000	Q1 2026
Fleet Technology Installation and Maintenance	\$25,200,000	Q1 2026



Sole Source & Coop Agreements



Transit Software, Equipment & Fleet

- ❖ Trapeze annual maintenance/licenses/software enhancements/MDCs
- ❖ Cubic
- ❖ Vontas (TransitMaster)
- ❖ Apollo Camera Systems
- ❖ CradlePoint Routers
- ❖ eBuilder
- ❖ Revenue Fleet
 - State of Minnesota
 - Washington - Joint Powers Coop Agreement
 - Sourcewell – Coop Agreement
 - North Dakota – Coop Agreement



Questions?

