# **Business Item**

**Transportation Committee** 



Committee meeting date: October 27, 2025 For the Metropolitan Council: November 12, 2025

# Business Item: 2025-276

East, West, and Crosstown Transit Service; Contract 20P099 - Amendment 7

District(s), member(s): All

Policy/legal reference: FM 14-2, Expenditures for the Procurement of Goods, Services, and Real

**Estate Policy** 

Staff prepared/presented: Charles Carlson, Executive Director, 651-602-1761

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**Division/department:** Metropolitan Transportation Services/Contracted Services

# **Proposed action**

That the Metropolitan Council authorize the Regional Administrator to negotiate and execute an amendment to contract 20P099 with Transdev, North America, for transit services that will add \$6,000,000, for a total contract not-to-exceed amount of \$38,415,460.

### **Background**

In December 5, 2020, the Metropolitan Council entered a contract with Transdev, North America to provide regular route transit service under the East, West, Crosstown with a not-to-exceed value of \$29,468,600. The current contract is set to expire on November 30, 2025, and this amendment will add necessary funding and extend the agreement through August 2026.

MTS intends to continue contracting for fixed route service similar to the existing East, West, and Crosstown contract. However, the release of a new RFP was delayed until completion of the Network Now planning initiative. Over the next three years, Newtork Now will introduce major service improvements and adjustments across the transit system (<a href="https://www.metrotransit.org/network-now">https://www.metrotransit.org/network-now</a>). These changes will expand the network by more than 40% altering the scope of work within all MTS fixed route contracts. Many routes will be restructured and new routes added. Given the uncertainty, staff determined that soliciting a 5- to 7-year contract for transit services without a firm plan for specific service locations and levels would result in ambiguity for proposers, increase the risk of fewer and less competitive proposals, and create contract management challenges throughout the term of the agreement. As a result, development of the new scope of work was postponed until all elements of Network Now were finalized.

Approving this amendment will ensure uninterrupted service while MTS and Procurement staff complete the procurement and implementation of a replacement contract.

## **Rationale**

Council Policy requires amendments exceeding 10% of the original authorized contract value be

approved by the Council if the cumulative value exceeds \$500,000. Amendments to contracts that exceed 10% of the original value constitute sole source procurements.

# Thrive lens analysis

On Feb. 12, 2025, the Council adopted Imagine 2050, which builds on policy direction in Thrive MSP 2040. Under the Thrive lens, this item supports several outcomes. This service is provided in portions of the region otherwise not served by transit, which furthers Stewardship by increasing the average number of jobs reachable by transit and Equity by connecting additional residents to opportunities. Financial Stewardship is also furthered because this contract provides a lower cost solution for a lower productivity transit service.

# Funding

Funding for this service is included in the MTS budget for 2025 and 2026.

### Small business inclusion

The Office of Equity and Equal Opportunity did not set a small business goal on the initial procurement for this project.