Inflow & Filtration Programs
Presenter Paul Gavic
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- Paul Gavic Highlights
- Benjamin Franklin Plumbing Highlights
- What Works and What Doesn’t by City
- What Cities can communicate to homeowners
Paul Gavic Highlights

- Owner of Benjamin Franklin Plumbing
- 3rd Generation Master Plumber
- Sewer Division Manager Specializing in Trenchless Technology
- Featured on MPR, have trained other BFP locations
- Project Manager for more than 1000 Trenchless Sewer Repairs/Replacements in just the last 5 years
Ben Franklin Plumbing Highlights

- Employees background checked and drug tested
- Full Service Drain Related, Plumbing, HVAC
- Run 18,000 service calls each year
- Serve the 7-County, located in Mpls
- 24 Hour Emergency Service
- 100% Satisfaction Guarantee
- We are obsessive about quality work and the customer experience, and yes, we do pay $5 per minute when we are late up to $300 on paid appointment windows!
Ben Franklin Plumbing Highlights

• State of the Art Equipment: Permaliner and Pipe-Bursting machines, backhoe and trench boxes, full color and recording main line cameras, locaters, the best drain related equipment, fully computerized, GPS, iPhones, pro-press for plumbing, etc

• Have worked with the City of Eagan televising / recording lines
What Works and What Doesn’t

- Golden Valley
- Saint Louis Park
- Saint Paul
- Edina
- West Saint Paul
- Minneapolis
Golden Valley

+ can bid off city inspection letter
+ permit is flat $100
+ I/I program
  - only city to require cleanout at blvd so we have to dig
    (can’t shoot permaliner from the house)
  - can’t pipeburst with HDPE
  - have to do a bunch of paperwork to be certified
  - work governed by 2 different entities
  - takes 2 days to get a permit
  - can’t have bellies in lines
  - won’t take credit cards
  - call out spot repairs, not good for future clean out
Saint Louis Park

+ fax in permits
+ takes credit cards
- need alternate approval letter approved on each job which can take awhile if BO is out
- scheduling inspectors can be challenging
- pre-inspection required
- can't line through broken clay tiles
- must dig up and fix small bellies or offset joints
+ 20 yr financing at 4.75%
+ customers fill out city forms and mail them in with our invoice
+ inspection mails before and after DVDs
+ monthly bill for permits, can email or call for permits
+ takes credit cards and accepts online permitting
- fax in Can't pipe burst with HDPE
- must fix bellies before lining
- 3 different governing authorities
- plumbing permit part can take time.
- $170 permits
- need 3 estimates
- need to get approval to line on private property
Edina

+ same day permits, walk in walk out
+ inspector is administrative authority
+ can talk to inspector anytime on his cell and can schedule directly with him
+ inspector has reconstruction sewer replacement plan
+ can put on taxes
+ can pipeburst with HDPE
+ easy parking
- permit fees vary by price of job
- need street bond
West Saint Paul

+ I/I program
+ city pays half, other half on assessment agreement assessed and put the rest on assessment agreement
+ can line or pipeburst without special approval
+ don't need three bids
- must call ahead to get permit ready
- no credit cards
- must pick up permit in person
- want DVD of job and physical inspection
- would like to do assessment agreement ourselves
Minneapolis

+ 1 governing body from street to house
+ can email permits in, can get immediate permits and emergency permits as well
+ takes credit cards
+ have inspectors’ phone numbers and can get an inspection in 15 min from call
+ can pipeburst and line anything as long as customer is ok with it
+ inspectors have done this work before becoming inspectors
+ inspect both sewer and water repairs
+ no street bond required
+ impeccable records and great referral program
+ will cut out liner that are too long
+ has assessment program
- must physically pick up permit and have at job for inspector to sign
- must get 3 bids to assess
- pay for 2 street repairs
What Cities can communicate to homeowners

+ Explain the relationship between EPA, met council, city and homeowner.
+ Explain I/I and why it is in the homeowners’ best interest to do it.
+ Provide options and show sample and pictures of solutions.

Top 10 reasons to do trenchless sewer repair now:

1. eliminates infiltration
2. customer is covered if city implements I/I plan
3. real estate disclosure, is a good home improvement
4. no more potential sewage in basement
5. eliminates expense / inconvenience of ongoing cleanouts
6. prices for sewer repairs / cleanouts are only going to go up
7. interest rates are low now
8. eventually the pipe will collapse and have to be dug up vs lining now
9. get the whole line done versus a spot repair for a similar price
10. peace of mind
Other topics

- Water Lines
- Nuances with private property
- Sump Pumps
- Foundation Drains
- Financing through 3rd parties
Thank you for your time!

- Would you like to see how a permaliner is installed? We are shooting one almost every day, and you are invited to come watch. Plan on about 1 hour. Just text/call/email me 612-867-9959  pgavic@gmail.com
- If you need anything at all, just give me a ring.
- Company info: 1424 3rd St N, Minneapolis 55411. 612-822-5292. BenjaminFranklinPlumbingMN.com