



# Business Item 2023-2

**Metro Plant Fourth Incinerator System Supplier Services  
Request for Proposal, Contract 21P055A**



Environment Committee: February 28, 2023

Stephen Norton, Jody Jacoby



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# Background

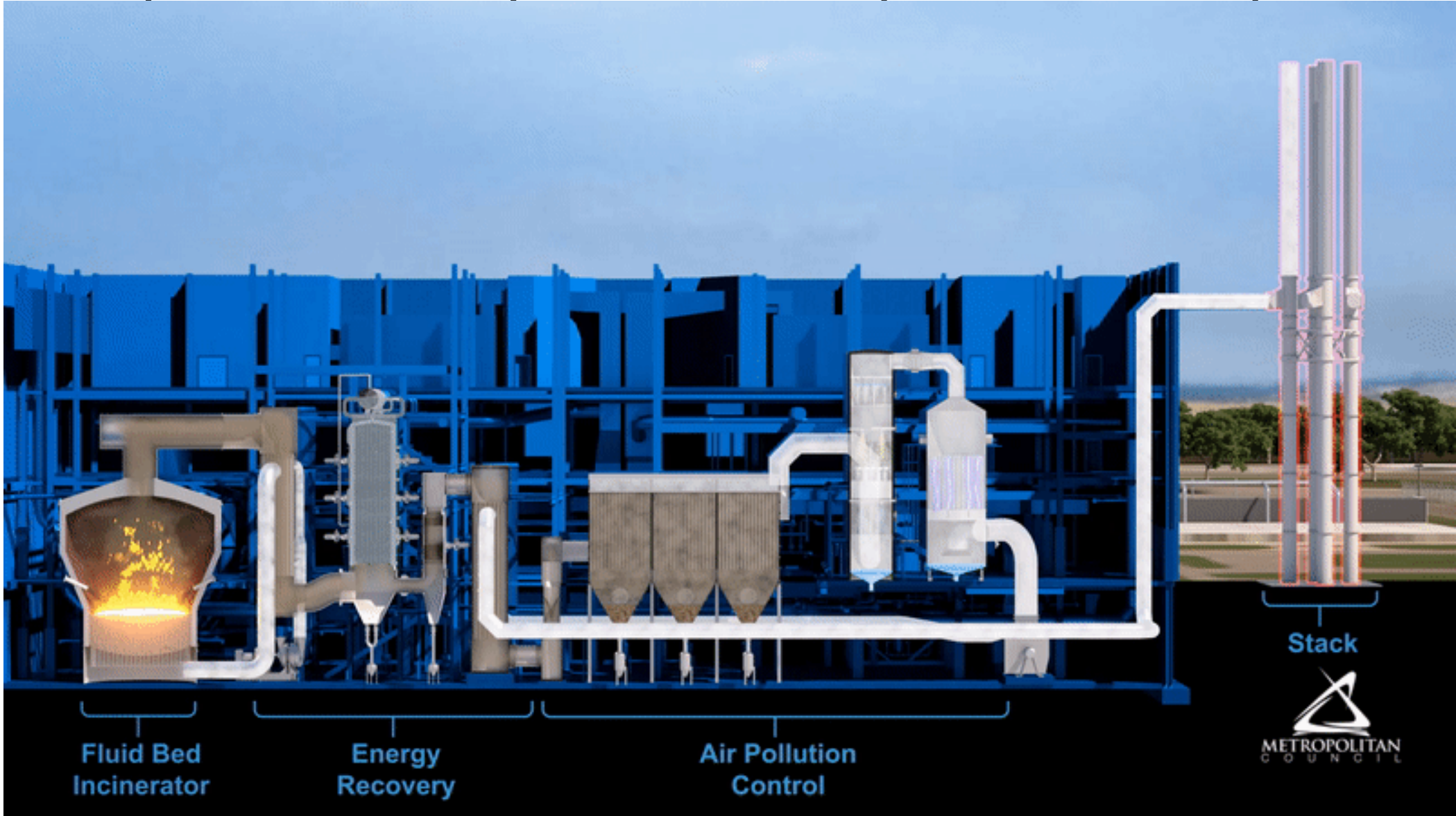
**Cake Receiving**

**Dewatering**

**Fourth Incinerator**

**Energy Recovery**

**Air Pollution Control**



# Procurement Approach

1. Incinerator System Supplier (ISS) Request for Proposal (RFP) (Issued July 6, 2022)
  - A single ISS will be selected based on best value to the Council for design-build proposal support.
  - The ISS's scope and price for the incineration equipment will be included in the Design-Build Request for Proposal.
2. Design-Build Request for Qualifications (RFQ) (Issued February 2, 2023)
  - The Council will shortlist the three most qualified Design-Build teams.
3. Design-Build RFP (Plan to Issue June / July 2023)
  - Shortlisted Design-Build teams will be invited to submit fixed-price Design-Build proposals.
  - A single Design-Build team will be selected based on best value to the Council.

# Incinerator System Supplier Scope of Services

- Provide consultation to the Council before issuance of the Design-Build RFP.
- Provide Design-Build proposal support for up to three short-listed Design-Build teams in a fair and equitable manner.
- Enter into a subcontract with the selected Design-Builder regardless of which shortlisted team is selected.

# Solicitation Summary

- Requests for Proposals Issued – July 6, 2022
- Pre-proposal Meeting – July 27, 2022
- Metropolitan Council Underutilized Business Goal – None
- Three Proposals Received – October 27, 2022
  - Hankin Environmental Systems
  - Hitachi Zosen Inova USA LLC
  - Veolia Water Technologies and Solutions

# Proposal Evaluation Summary

- Panel Members
  - Five Council staff
  - One finance advisor
  - Two technical advisors
- Criteria
  - Quality of the proposal
  - Qualifications of the proposer
  - Experience of the proposer
  - Price of the proposal
- Consensus: Veolia Water Technologies & Solutions' Proposal provides the best overall value to the Council

# Proposed Action

That the Metropolitan Council authorize the Regional Administrator to negotiate and execute Contract 21P055A (Metro Plant Fourth Incinerator System Supplier Services) with Veolia Water Technologies & Solutions in an amount not to exceed \$600,000.00.



# Questions

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