

## **Disadvantaged Business Enterprise and Workforce Advisory Committee**

May 16, 2019



## **Today's Topics**

- Welcome
- Advisory Committee Introduction
- Green Line Overview
- SWLRT Project Overview
- DBE and Workforce Overview
- Civil Construction: Opportunities and Challenges
- Moving Forward Together
- Adjourn





## DBE & Workforce Advisory Committee Introductions



## DBE & Workforce Advisory Committee Charter

- Review of Charter
- Committee decision-making
- Charter adoption



## **2019 Meeting Schedule**

- 3<sup>rd</sup> Thursday of the Month, 2-4pm
- Southwest Project Office, 5<sup>th</sup> Floor 6465 Wayzata Blvd., Suite 500 St. Louis Park, MN 55426
- Upcoming Meetings:
  - July 18
  - August 15
  - September 19
  - October 17
  - November 21
  - December 19



## **Central Corridor Green Line Overview**



## **Central Corridor Green Line Overview**

- 11 miles, 18 new stations
- \$957 million project budget
- \$115 million+ paid to MN based DBEs
- 135+ DBES worked on the Green Line
- 5,000+ construction jobs created
- \$252+ million in construction payroll
- Authentic engagement of community partners
- "Great minds" gatherings to discuss strategies
- Joint oversight committee



#### **Construction Realities**

- \$45 million in CCLRT contract changes
- 24 DBEs (18%) did not get work
- 67 DBE subcontracts (31%) were added post award
- 28% of added subcontracts were added in the 4<sup>th</sup> quarter of construction



## **CCLRT Lessons Learned**

- DBE contractors
- Council construction managers
- Workforce advocates
- Prime contractors





#### **DBE Feedback**

- If scope is too large, DBE can communicate right away to negotiate just a portion of scope
- Long pay cycles and retainage negatively impact business operation
- Increased visibility achieved by displaying logos on equipment and safety gear



#### **Council Construction Staff Feedback**

- Clear understanding of scope and specifications
- Know prime's schedule and staging of work
- Safety first! Wear safety equipment



## **Prime Contractor Feedback**

- Bid early and be competitive
- Understand the contract
- Know prime contractors expectations



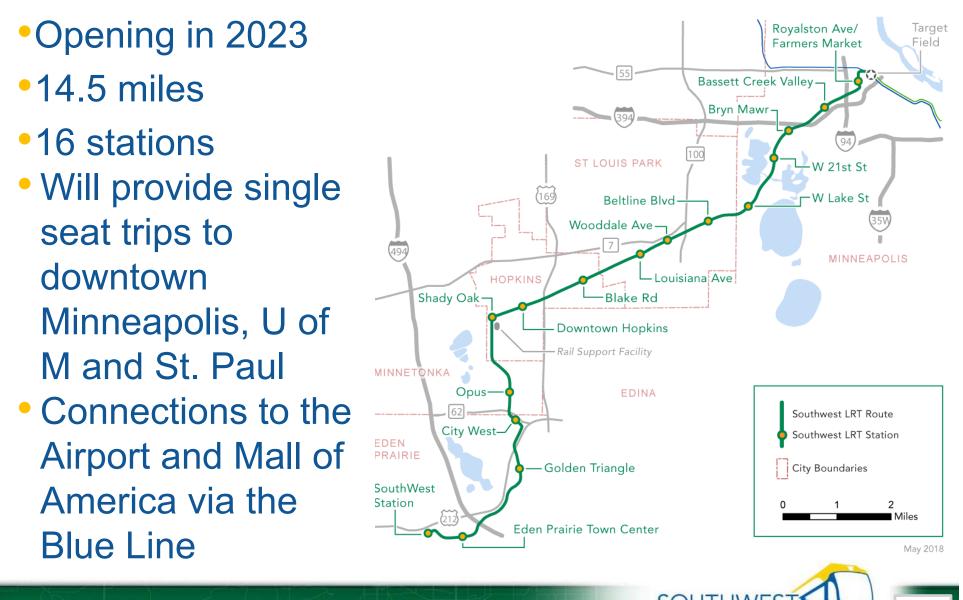


#### Nov 2018: SWLRT Groundbreaking!





## **METRO Green Line Extension**



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## **SWLRT and Equity**

- Race and Ethnicity:
  - SWLRT corridor as a whole is generally more diverse than the seven-county Twin Cities metro area
- Income:
  - Nearly one-third of households in the corridor have incomes less than 60 percent of the median income
  - Roughly one-fifth of the corridor population have family incomes less than 150 percent of the federal poverty threshold



## **SWLRT Equity Commitments**

- Work with community organizations, technical & community colleges, unions to grow the qualified workforce and meet hiring goals
- Include community-based groups in transit service planning prior to revenue service
- Advocate for a dedicated transit sales tax to grow the transit system
- Help facilitate the resolution of land use differences around the Bassett Creek Valley Station



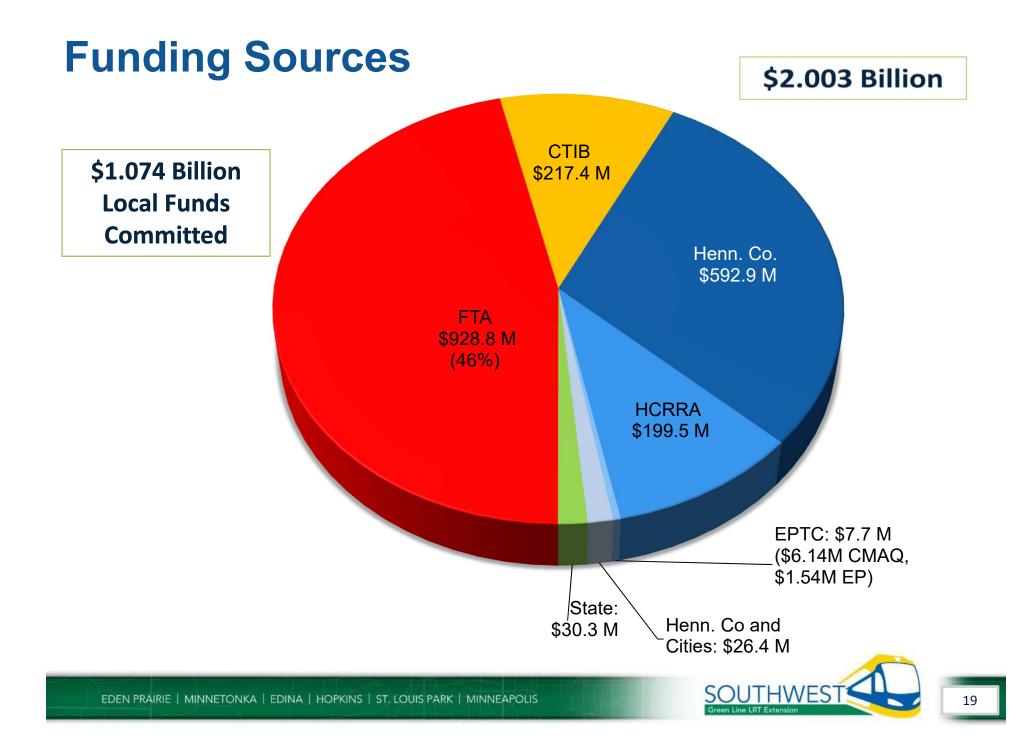
#### **Overall Project Schedule**

	2011- 2015	2016	2017	2018	2019	2020	2021	2022	2023
Project Development									
Engineering		ROD		AROD					
Construction				LONP	FFGA				
LRV Design, Production & Testing									
Fare Collection Production & Testing									
Integration Testing									
Revenue Operations									
ROD: Record of Decision AROD: Amended ROD LONP: Letter of No Prejudice FFGA: Full Funding Grant Agree						eement			

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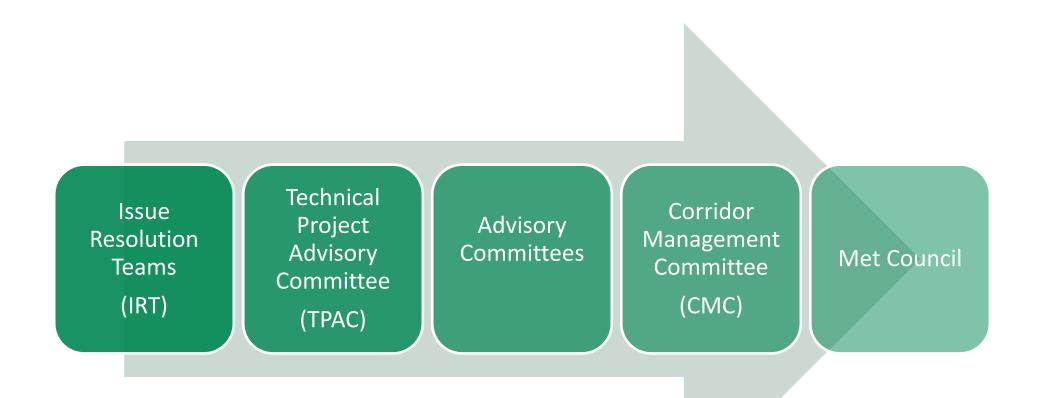
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#### **Local Project Partners**

- Hennepin County/Hennepin County Regional Railroad Authority
- Cities of Eden Prairie, Minnetonka, Hopkins, St. Louis Park, Minneapolis
- MnDOT
- Three Rivers Park District, Minneapolis Park Board
- Riley Purgatory, Nine Mile, Minnehaha, and Bassett Creek Watershed Districts





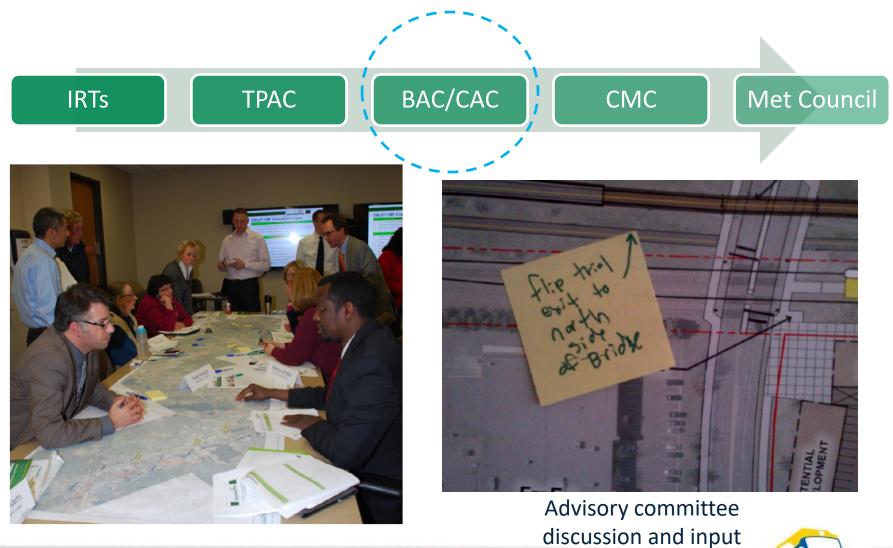
#### **Issue Resolution Process**



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**Decision-Making Process** 

#### **Business & Community Advisory Committees**



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SOUTHWES

#### **Corridor Management Committee**

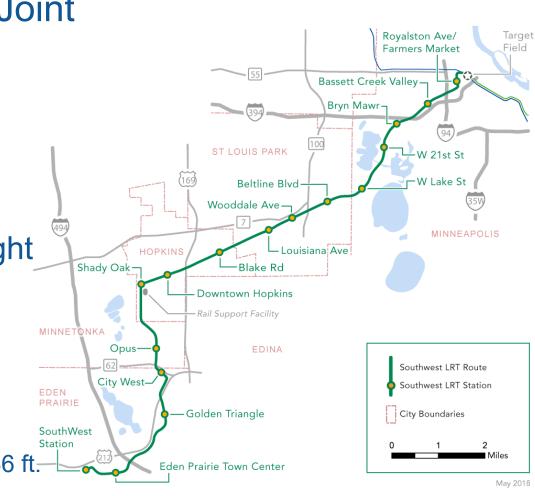
 SWLRT Corridor Management Committee advises the Metropolitan Council on all issues relating to the design and construction of the rail line





# **Civil Construction Scope**

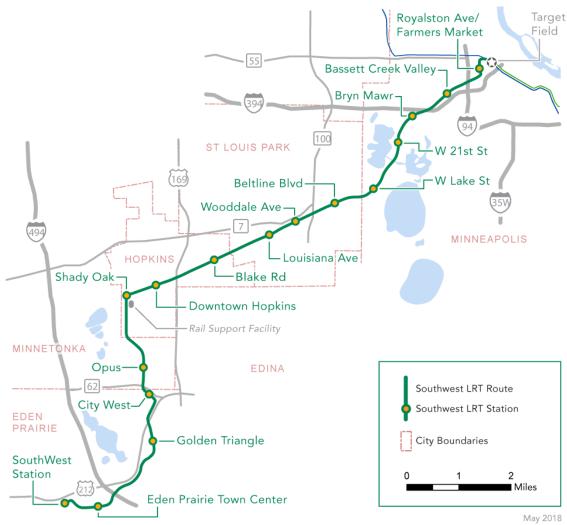
- Lunda/CS McCrossan Joint Venture: \$799.5M
- 16 new stations
- 44 structures
  - 29 new bridges: LRT, pedestrian, roadway, freight
  - 7 existing bridges with modifications
  - 6 pedestrian tunnels
  - 2 cut and cover tunnels:
    - o TH62 582 ft., Kenilworth 2,236 ft.





# **Civil Construction Scope**

- 15 at-grade LRT crossings
- Over 100 retaining walls
- LRT & freight rail track: ~182,000 TF
- 7.8 mi shared LRT and freight rail corridor





- Demolition of 24 existing buildings on 19 parcels
- Soil improvements
- Roadways, curb, gutter, sidewalks, trails
- Traffic signals, striping and signage
- System-wide cable trough/ductbank/foundations
- Utilities and drainage
- Urban design and landscaping
- Freight: BNSF, TCWR and CP



#### • 16 Stations

- Vertical circulation
  - o West Lake Street
  - o Bryn Mawr
  - o Bassett Creek Valley

# Downtown Hopkins Station





- Park-and-rides with 2,700 spaces
  - 7 surface lots
  - I structure at SouthWest Station with 2 elevators



#### **SouthWest Station**







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## **LNTP: Work and Schedule**

- Council issued LNTP on Dec 20, 2018
- Contractor allowed to perform work up to \$216 M
- LNTP activities include:
  - Utility & demolition work, clearing brush
  - Grading and bridge/wall foundations
  - Contractor mobilization: arrange staffing, develop schedules, prepare submittals



#### **Civil Construction**





## **DBE Overview**



## **DBE Program**

- A Federal program for increasing the participation of women and minority owned businesses in the award of federally assisted contracts
- Office of Equal Opportunity sets project goals based on the scope of work, DBE firms available, and past achievement
  - OMF demolition: 17%
  - Civil construction: 16%
  - Systems: 12%



## **DBE Participation Reporting**

- Goal represents the amount of DBE credit received for payments to DBEs
- Percentage is the amount paid to DBEs compared to the total contract amount
- Example
  - Total contract payments: \$1000
  - Total DBE credit for payments to DBEs: \$100
  - DBE achievement to date: 10%
- Reporting reflects official numbers submitted to FTA
  - 2 month lag



#### **DBE Participation Reporting**

- What happens when achievement falls short of the DBE goal?
  - Monitor and document contractor's Good Faith Efforts
  - Advisory committee and contractor to identify opportunities and solutions



#### **Common Activities at Construction Initiation**

- DBE achievement tends to be low
- Construction mobilization
  - Setting up fences
  - Setting up of the field office
  - Clearing and demolition



## **Construction DBE Achievement**

• Feb 2019 data prepared for the April 2019 report

Contractor	Contract Description	Contracts	\$ DBE Goal	Billed to Date	% Billed to Date	DBE Paid to Date	% DBE Paid to Date
LMJV 16% Goal	Civil	\$799,514,338	\$127,922,294	\$15,825,469	1.98%	\$0	0%
Veit 17% Goal	OMF Demo	\$440,078	\$74,813	\$353,960	80.43%	\$69,151	19.54%
DBE Goals: Average to Date		Contracts	\$ DBE Goal	Billed to Date	% Billed to Date	DBE Paid to Date	% DBE Paid to Date
16% Goal		\$799,954,416	\$127,997,107	\$16,179,429	2.02%	\$69,151	0.43%



# **Additional DBE Monitoring**

- Office of Equal Opportunity (OEO) conducts construction site and office visits with DBEs during the life of a contract
- During the site visits, OEO:
  - Verifies DBE is doing the work and complying with the regulations
  - Verifies DBE is getting paid on time



# **Workforce Overview**



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# **Workforce Overview**

- The MN Department of Human Rights' Contract Compliance Division is now known as the Office of Equity and Inclusion for Minnesota Businesses
- This name emphasizes the Department's commitment to partnering with businesses to have the intercultural competencies to create a more equitable and inclusive workforce that is free from discrimination
- This a commitment to ensuring all Minnesotans can thrive in the workplace by addressing racial/ethnic, gender and disability biases



# **Workforce Overview**

- MN Department of Human Rights sets the goals for Workforce Participation for women and people of color on all state-funded or state-assisted construction contracts with a value over \$100,000
- MN Statute § 363A.01 and the Minnesota Administrative Rules 5000.3400 – 5000.3600 govern the Department's authority to set these goals



# **Workforce Overview: Goals**

- July 17, 2017: MN Department of Human Rights increased the workforce participation goals for women and people of color for construction projects over \$100,000 throughout the state
- These increased goals aim to:
  - Reduce barriers to workforce entry
  - Respond to demographic changes
  - Prepare for Minnesota's emerging workforce shortage
  - Encourage equal employment opportunities



# Workforce Overview: Goals

- For Hennepin and Ramsey Counties, the workforce participation goals are:
  - 32% People of Color
  - 20% Women
- Project Monitoring:
  - Initially, the Prime Contractor submits a Pre-Construction Packet with information regarding the estimated start date, the projected hours for the Prime and all subcontractors, and the dollar amounts of the contract and all subcontracts
  - The Pre-Construction Packet also includes the Prime's and the subcontractors' Work Plans and the Good Faith Efforts they made to meet the goals and DBE/Small Business participation



# **Workforce Overview: Reporting**

- Monthly Reporting: During the life of the project, the Prime Contractor submits Monthly Reports listing the construction trade hours worked on the project the previous month by the Prime and its' subcontractors
- Reports include:
  - Monthly Utilization Reports: Completed by the Prime and each subcontractor
  - Monthly Project Summary Report: Completed by the Prime. This Report totals the hours listed on all the Monthly Utilization Reports submitted to the Prime
  - Good Faith Efforts (GFEs): If the Monthly Reports indicate underutilizations for women and/or people of color, the Prime Contractor must also submit their GFEs on what they did or intend to do to address the underutilizations

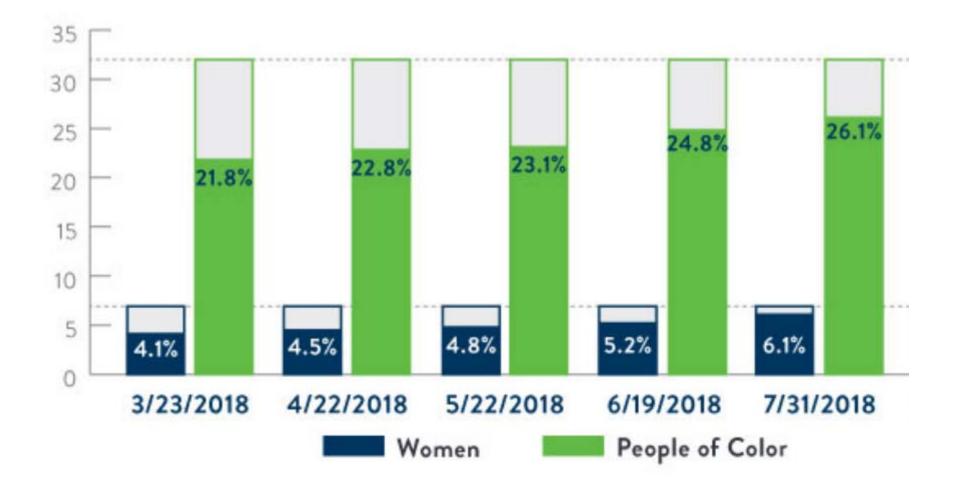


# **Workforce Overview: On-Site Visits**

- On-Site Project Reviews: MN Department of Human Rights will also be conducting On-Site Audits of the Project during the life of the project.
- The purpose of the On-Sites are to:
  - Ensure the provisions of the Contractors' Affirmative Action Plans, Construction contracts and Project commitments are being implemented
  - Ensure the Contractor and its' subcontractors are making Good Faith Efforts to meet the Workforce Participation Goals for the Project
  - Allow the construction workers the opportunity to communicate with the MDHR Officers any issues they are having on the Project so it can be corrected; these interviews are confidential



### Workforce example from 35W94 project





# Lunda/CS McCrossan Joint Venture: DBE Plan Overview



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### LMJV DBE Plan

- Ensuring DBE performance issues are addressed
- Managing DBE participation for change order work
- Ensuring prompt payment to DBE subcontractors
- Utilizing the services of local small business assistance organizations
- Additional strategies



# Addressing DBE Performance Issues

- Assigning Small Business Liaisons
  - Single point of contact for each DBE
- Mentoring Small Businesses
  - JV liaison will mentor and assist the DBE throughout the life of the project
- Holding Small Business Workshops
  - JV will hold quarterly workshops for current and potential DBEs
  - Will assist in learning about the project and future opportunities



## **DBE Participation For Change Order Work**

- Goal is to achieve the same 16% participation level that was established for the project
- Identify multiple DBE firms that can perform a commercially useful function as related to a proposed change order
- Will require one on one meetings with a potential DBE to ensure scope, risk, and scheduling are understood
- Larger non-DBE subcontractors and suppliers will be required to provide DBE participation for work included in a change order



## **Ensuring Prompt Payment**

- Payments will be made to DBE subcontractors no later than 10 days after LMJV receives payment
- Focus on processing DBE subcontractor payments first when an approved payment is received
- Willing to provide assistance if cash flow or payments are threatening the success of a DBE



#### Utilizing Services of Local Small Business Assistance Organizations

- LMJV will invite and encourage attendance of local small business assistance organizations at the quarterly Small Business Workshops
  - Minnesota District U.S. Small Business Administration
  - Associated General JVs
  - Association of Women JVs
  - National Association of Minority JVs (NAMC) – Upper Midwest Chapter
  - Minneapolis Regional Area
    Chamber of Commerce
  - Minnesota Black Chamber of Commerce
  - Latino Chamber of Commerce
  - Minneapolis Department of Civil Rights

- MnDOT Department of Civil Rights
- MnDOT DBE Learning Hub and Small Business Resource Center
- Metropolitan Economic
  Development Association (MEDA)
- University of Minnesota Business & Community Economic Development (BCED)
- Northside Economic Opportunities Network (NEON)
- Minnesota Unified Certification Program (MNUCP)



# **Additional Strategies**

- Partnering with DBE firms
- Assist with bonding, lines of credit, and insurance
- Establish a documented mentor-protégé relationship with all interested DBE firms
- Assist with equipment, supplies, materials
- Negotiate in good faith



# Lunda/CS McCrossan Joint Venture: Workforce Plan Overview



# **Workforce Feedback from Advocates**

- Utilize community partners to support participation goals
- Provide support to firms seeking to identify diverse candidates
- Prime hold all contractors equally accountable for achieving goals



# Workforce List of Community Based Organizations

- African Community Services
- American Indian OIC/Takoda
- Avivo (formerly RESOURCE)
- CLUES
- Coalition of Somali American Leaders
- Confederation of Somali in MN
- Construction Career Training Program Partner Development
- DEED
- Emerge MN
- Goodwill-Easter Seals
- HIRED
- Hmong American Partnership

- Hubert Humphrey Job Corps
- MAD DADs of Minneapolis
- Merrick Community Services
- Minneapolis American Indian Center
- Minneapolis Urban League
- Minnesota Street Works, Inc.
- St. Paul College Trading Up Program
- Summit Academy OIC
- YWCA of St. Paul



# **Workforce List of Union Contacts**

- 49ers
- Carpenters
- Cement Masons
- Electrical Workers
- Laborers
- Minnesota Pipe Trades
- Minnesota Tradeswomen
- Minneapolis Building & Construction Trades Council
- Operating Engineers
- St. Paul Building & Construction Trades Council
- Teamsters



# LMJV Workforce Plan

- WF Plan includes:
  - Attendance at Career Fairs
  - Recruitment outreach to Unions (letters and in-person)
  - Work with Unions to develop project specific safety training
  - Recruitment outreach to Community Based Organizations' (letters and in-person)
    - o Training orientation
    - Mock Interviews
    - o Guest Speaker
    - Attendance at graduations
    - Career Fairs
- Workforce activities to date include



# **LMJV Workforce Activities January 2019**

- Jan 2019: Guest speaker at Dakota County Technical College School District Carpentry Program; addressed high school students
- Jan 11, 2019: Discussed SWLRT with Goodwill Easter Seals MN (GWESMN) staff during student mock interviews
- Jan 17, 2019: Discussed SWLRT with Summit Academy OIC (SAOIC) staff during student mock interviews
- Jan 25, 2019: Attended GWESMN graduation



#### LMJV Workforce Activities February/March, 2019

- Feb 12: Attended Power of Partnership Breakfast hosted by GWESMN; met w/Michael Wirth Davis, GWESMN President
- March 7: Met w/Kim Maher, WF Relations Coordinator & Tom Vivea Director of Contractor Relations
  - Discussed specialized training curriculum for Laborers Local 563
- March 14: Attended Association of Women Contractors (AWC) Round Robin Event
- March 29: Guest Speaker MnDOT/DEED Orientation at Cement Mason Training Center



# LMJV Workforce Activities April 2019

- April 9: Attended SAOIC Volunteer Appreciation Breakfast. Discussed SWLRT w/Tameeka Gamble, SAOIC Career Services Manager
- April 10: Attended HH Construction Career Event at L.J. Shosten Union Training Center
- April 15: Contacted Curt Sammann, State Project Manager, w/MnDOT/ DEED
- April 16: Follow-up meeting w/Local Laborers 563 to develop training outline and prioritize training courses
- April 16: Navigating EEO Compliance Training hosted by MnDOT/MDHR



# **LMJV Workforce Activities April 2019**

• April 23: Attended *MN Construction Crew Hiring Expo* Minneapolis Armory MN National Guard



# Civil Construction: Opportunities and Challenges



## **Committee Discussion**

- Best Practices
  - Promote Opportunities
  - Address Challenges
- Potential topics for future meetings



# **Moving Forward Together**



#### **Committee Discussion**

Defining Success



# **Close of Committee Meeting**

- Next Meeting Date: July 18, 2019
  - Topics to add for the next agenda
  - Actions items for the next meeting
- Adjourn



#### **More Information**

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